

# Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

| Pos | Grupo Econômico | Representante | Grupo | Sit | Pedidos | Valor        | Qtde    | Partic% | Quantidade |
|-----|-----------------|---------------|-------|-----|---------|--------------|---------|---------|------------|
| 1   | DURATEX SA      |               |       |     | 3       | 1.058.139,60 | 159,000 | 30,1076 |            |
| 2   | FIBRAPLAC       |               |       |     | 1       | 204.480,00   | 8,000   | 5,8181  |            |
| 3   | PROTECOATING DI |               |       |     | 30      | 173.129,28   | 997,000 | 4,9261  |            |
| 4   | PACKAGING       |               |       |     | 3       | 159.838,44   | 181,000 | 4,5479  |            |
| 5   | FORMA FORT I    |               |       |     | 1       | 98.894,49    | 110,000 | 2,8138  |            |
| 6   | LFDF            |               |       |     | 48      | 76.799,10    | 704,000 | 2,1852  |            |
| 7   | GREENPLAC       |               |       |     | 1       | 76.248,00    | 3,000   | 2,1695  |            |
| 8   | POLYMONT DO BRA |               |       |     | 4       | 73.257,31    | 428,000 | 2,0844  |            |
| 9   | ANAZATTI        |               |       |     | 18      | 71.045,63    | 732,000 | 2,0214  |            |
| 10  | PESA            |               |       |     | 4       | 67.896,14    | 401,000 | 1,9318  |            |
| 11  | TGM             |               |       |     | 3       | 64.017,43    | 91,000  | 1,8215  |            |
| 12  | L E F           |               |       |     | 5       | 61.319,81    | 85,000  | 1,7447  |            |
| 13  | ERGO MOBILI     |               |       |     | 4       | 50.128,45    | 147,000 | 1,4263  |            |
| 14  | MADERIT         |               |       |     | 1       | 45.583,50    | 165,000 | 1,2970  |            |
| 15  | PB-BIOS         |               |       |     | 7       | 41.371,08    | 278,000 | 1,1771  |            |
| 16  | COPACOL         |               |       |     | 5       | 38.261,59    | 283,000 | 1,0886  |            |
| 17  | RIBEIROS E LASK |               |       |     | 3       | 37.911,23    | 222,000 | 1,0787  |            |
| 18  | GINASTIC        |               |       |     | 3       | 30.493,92    | 84,000  | 0,8676  |            |
| 19  | TAURUS HELME    |               |       |     | 4       | 30.277,40    | 46,000  | 0,8615  |            |
| 20  | PEROXIDOS       |               |       |     | 1       | 27.158,32    | 176,000 | 0,7727  |            |
| 21  | MET CROACIA     |               |       |     | 7       | 26.449,02    | 279,000 | 0,7525  |            |
| 22  | TRAENSME        |               |       |     | 3       | 24.828,78    | 86,000  | 0,7064  |            |
| 23  | IRRIGABRASIL    |               |       |     | 3       | 24.055,08    | 27,000  | 0,6844  |            |
| 24  | SUDATI          |               |       |     | 3       | 21.836,26    | 79,000  | 0,6213  |            |
| 25  | EMBALABRASIL EM |               |       |     | 2       | 21.062,50    | 26,000  | 0,5993  |            |
| 26  | SCHNELL         |               |       |     | 3       | 21.035,14    | 208,000 | 0,5985  |            |
| 27  | ME MOVELARIA    |               |       |     | 3       | 20.341,73    | 37,000  | 0,5787  |            |
| 28  | CONDOR          |               |       |     | 2       | 19.480,44    | 17,000  | 0,5542  |            |
| 29  | DACLA REBOQUES  |               |       |     | 2       | 19.480,40    | 44,000  | 0,5542  |            |
| 30  | TDA EQUIPAME    |               |       |     | 2       | 18.594,16    | 25,000  | 0,5290  |            |
| 31  | AIZ             |               |       |     | 5       | 18.029,59    | 33,000  | 0,5130  |            |
| 32  | RAMOS TANQUE    |               |       |     | 2       | 17.400,00    | 45,000  | 0,4950  |            |
| 33  | VIVART MOLDURAS |               |       |     | 2       | 16.480,34    | 29,000  | 0,4689  |            |
| 34  | M G M COM       |               |       |     | 2       | 16.443,95    | 29,000  | 0,4678  |            |
| 35  | FCM             |               |       |     | 2       | 16.390,78    | 35,000  | 0,4663  |            |
| 36  | KRONIK          |               |       |     | 1       | 15.830,99    | 3,000   | 0,4504  |            |
| 37  | L F INDUSTRIA E |               |       |     | 3       | 15.502,46    | 27,000  | 0,4411  |            |
| 38  | PASTRE          |               |       |     | 5       | 15.498,00    | 7,000   | 0,4409  |            |
| 39  | AR FIBRAS       |               |       |     | 4       | 15.246,44    | 72,000  | 0,4338  |            |
| 40  | LATAL EMB       |               |       |     | 1       | 14.801,25    | 5,000   | 0,4211  |            |
| 41  | PIERINO GOTT    |               |       |     | 2       | 14.439,23    | 22,000  | 0,4108  |            |
| 42  | SPJ MADEIRAS    |               |       |     | 1       | 14.035,25    | 31,000  | 0,3993  |            |
| 43  | DJ              |               |       |     | 2       | 13.953,21    | 27,000  | 0,3970  |            |
| 44  | CORTESA         |               |       |     | 2       | 13.510,00    | 164,000 | 0,3844  |            |
| 45  | CHAEUS PARANA   |               |       |     | 1       | 13.232,96    | 6,000   | 0,3765  |            |
| 46  | BEL FIX         |               |       |     | 2       | 12.752,63    | 6,000   | 0,3628  |            |
| 47  | BETO AUTO TINTA |               |       |     | 1       | 12.741,49    | 41,000  | 0,3625  |            |
| 48  | CARLU           |               |       |     | 2       | 12.382,56    | 14,000  | 0,3523  |            |
| 49  | RANDA           |               |       |     | 3       | 12.049,01    | 19,000  | 0,3428  |            |
| 50  | TANKSPAR        |               |       |     | 3       | 11.897,24    | 18,000  | 0,3385  |            |
| 51  | ROCHA           |               |       |     | 1       | 11.763,30    | 90,000  | 0,3347  |            |
| 52  | COOPERATIVA AGR |               |       |     | 1       | 11.724,07    | 40,000  | 0,3335  |            |
| 53  | OCEL EMBALAGENS |               |       |     | 1       | 11.650,48    | 24,000  | 0,3315  |            |
| 54  | BRASELIO INDUST |               |       |     | 3       | 11.049,80    | 150,000 | 0,3144  |            |
| 55  | IDEROL          |               |       |     | 1       | 10.527,04    | 27,000  | 0,2995  |            |
| 56  | GRACIOSA        |               |       |     | 1       | 10.525,53    | 15,000  | 0,2994  |            |
| 57  | KORTE           |               |       |     | 2       | 10.300,24    | 19,000  | 0,2930  |            |
| 58  | MULTILIT        |               |       |     | 3       | 9.758,62     | 83,000  | 0,2776  |            |
| 59  | DAEG REBOQUES E |               |       |     | 2       | 9.426,40     | 20,000  | 0,2682  |            |
| 60  | EDTECH SERVI    |               |       |     | 1       | 9.387,39     | 58,000  | 0,2671  |            |
| 61  | MOCELLIN        |               |       |     | 2       | 9.024,87     | 25,000  | 0,2567  |            |
| 62  | LKR REPRESENTAC |               |       |     | 7       | 8.811,36     | 93,000  | 0,2507  |            |
| 63  | EBSE ENGENHARIA |               |       |     | 1       | 8.727,15     | 1,000   | 0,2483  |            |
| 64  | SUZUKI          |               |       |     | 2       | 8.706,20     | 61,000  | 0,2477  |            |
| 65  | BURNTECH        |               |       |     | 2       | 8.521,59     | 14,000  | 0,2424  |            |
| 66  | FORZA BR INDUST |               |       |     | 1       | 8.490,00     | 64,000  | 0,2415  |            |
| 67  | OMECO           |               |       |     | 1       | 8.406,30     | 35,000  | 0,2391  |            |
| 68  | BRITAMEC        |               |       |     | 3       | 8.394,86     | 29,000  | 0,2388  |            |
| 69  | EURO TRUCK IMPL |               |       |     | 2       | 7.854,55     | 70,000  | 0,2234  |            |
| 70  | BOX CAR         |               |       |     | 2       | 7.701,07     | 13,000  | 0,2191  |            |
| 71  | PLASTITAM       |               |       |     | 1       | 7.598,87     | 1,000   | 0,2162  |            |
| 72  | J. M. WUNDER    |               |       |     | 5       | 7.147,82     | 15,000  | 0,2033  |            |
| 73  | BREVIL          |               |       |     | 1       | 7.122,88     | 2,000   | 0,2026  |            |
| 74  | MULTICONTAIN    |               |       |     | 1       | 7.093,08     | 11,000  | 0,2018  |            |

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|-----|-----------------|---------------|-------|-----|---------|----------|---------|---------|------------|
| 75  | ADESI           |               |       |     | 3       | 6.778,32 | 5,000   | 0,1928  |            |
| 76  | PARALELO 27     |               |       |     | 3       | 6.770,46 | 37,000  | 0,1926  |            |
| 77  | MARCENARIA TROI |               |       |     | 3       | 6.638,63 | 23,000  | 0,1888  |            |
| 78  | ELEGANCE PORTAS |               |       |     | 1       | 6.323,24 | 13,000  | 0,1799  |            |
| 79  | PERFECTA        |               |       |     | 1       | 6.199,20 | 28,000  | 0,1763  |            |
| 80  | BRAVO           |               |       |     | 1       | 6.025,76 | 10,000  | 0,1714  |            |
| 81  | SERIGRAFIA      |               |       |     | 3       | 5.900,60 | 20,000  | 0,1678  |            |
| 82  | IDP INDUSTRIA E |               |       |     | 2       | 5.796,92 | 19,000  | 0,1649  |            |
| 83  | IN HAUS         |               |       |     | 1       | 5.666,64 | 39,000  | 0,1612  |            |
| 84  | LEDNOX ARTEFATO |               |       |     | 4       | 5.617,02 | 13,000  | 0,1598  |            |
| 85  | CCB             |               |       |     | 1       | 5.498,12 | 1,000   | 0,1564  |            |
| 86  | KOMATSU FOREST  |               |       |     | 2       | 5.481,20 | 69,000  | 0,1559  |            |
| 87  | METALIN         |               |       |     | 1       | 5.392,09 | 13,000  | 0,1534  |            |
| 88  | TRANSRESIDUO    |               |       |     | 1       | 5.305,99 | 8,000   | 0,1509  |            |
| 89  | VIMASA          |               |       |     | 1       | 5.277,08 | 14,000  | 0,1501  |            |
| 90  | FAMOSSUL        |               |       |     | 2       | 5.097,70 | 13,000  | 0,1450  |            |
| 91  | CONTROL         |               |       |     | 2       | 4.885,82 | 10,000  | 0,1390  |            |
| 92  | MINERACAO       |               |       |     | 1       | 4.873,36 | 8,000   | 0,1386  |            |
| 93  | TERRA RICA      |               |       |     | 1       | 4.823,72 | 10,000  | 0,1372  |            |
| 94  | MENEGOTTI       |               |       |     | 1       | 4.622,00 | 20,000  | 0,1315  |            |
| 95  | DM DO BRASIL    |               |       |     | 1       | 4.462,38 | 7,000   | 0,1269  |            |
| 96  | GELOPAR         |               |       |     | 1       | 4.377,00 | 60,000  | 0,1245  |            |
| 97  | SOLUFLEX INDUST |               |       |     | 2       | 4.361,25 | 24,000  | 0,1240  |            |
| 98  | IN'S DIESEL SOL |               |       |     | 1       | 4.320,49 | 13,000  | 0,1229  |            |
| 99  | CONSTRUHOME     |               |       |     | 2       | 4.177,82 | 9,000   | 0,1188  |            |
| 100 | TRANSGIRES      |               |       |     | 1       | 4.158,18 | 6,000   | 0,1183  |            |
| 101 | KAPAZI          |               |       |     | 1       | 3.999,60 | 20,000  | 0,1138  |            |
| 102 | RANNIPLAST      |               |       |     | 2       | 3.846,41 | 11,000  | 0,1094  |            |
| 103 | CASTELO DA ARTE |               |       |     | 1       | 3.829,00 | 2,000   | 0,1089  |            |
| 104 | CELIGRAF        |               |       |     | 1       | 3.633,82 | 3,000   | 0,1033  |            |
| 105 | NEWART          |               |       |     | 1       | 3.614,34 | 1,000   | 0,1028  |            |
| 106 | EXTINFORT       |               |       |     | 1       | 3.516,00 | 30,000  | 0,1000  |            |
| 107 | LEITE E NORO    |               |       |     | 1       | 3.492,00 | 10,000  | 0,0993  |            |
| 108 | GIRO            |               |       |     | 2       | 3.475,89 | 9,000   | 0,0989  |            |
| 109 | TECNOTAM        |               |       |     | 2       | 3.400,00 | 79,000  | 0,0967  |            |
| 110 | MEM INDUSTRIA D |               |       |     | 1       | 3.399,90 | 6,000   | 0,0967  |            |
| 111 | MOVEIS OSS-EMER |               |       |     | 1       | 3.368,27 | 1,000   | 0,0958  |            |
| 112 | LEANDRO CORREIA |               |       |     | 3       | 3.189,74 | 10,000  | 0,0907  |            |
| 113 | MENEGOTTO       |               |       |     | 2       | 3.155,52 | 7,000   | 0,0897  |            |
| 114 | HAMMER          |               |       |     | 2       | 3.081,96 | 10,000  | 0,0876  |            |
| 115 | TECHNOCOAT      |               |       |     | 1       | 3.080,00 | 35,000  | 0,0876  |            |
| 116 | PREVENCAO       |               |       |     | 1       | 2.991,68 | 28,000  | 0,0851  |            |
| 117 | FAM NORDESTE    |               |       |     | 1       | 2.944,80 | 12,000  | 0,0837  |            |
| 118 | T-GATES METALUR |               |       |     | 1       | 2.935,34 | 11,000  | 0,0835  |            |
| 119 | TRIUNFO EMBA    |               |       |     | 1       | 2.882,29 | 6,000   | 0,0820  |            |
| 120 | CARDAN SUL EQUI |               |       |     | 1       | 2.775,00 | 25,000  | 0,0789  |            |
| 121 | MADEIRIX        |               |       |     | 1       | 2.755,68 | 6,000   | 0,0784  |            |
| 122 | TISATAM         |               |       |     | 2       | 2.680,00 | 134,000 | 0,0762  |            |
| 123 | SANTA CATARINA  |               |       |     | 1       | 2.664,12 | 4,000   | 0,0758  |            |
| 124 | TRUTZSCHLER     |               |       |     | 1       | 2.652,96 | 12,000  | 0,0754  |            |
| 125 | PORTOMAG        |               |       |     | 1       | 2.618,15 | 5,000   | 0,0745  |            |
| 126 | BRASIL OUTDOOR  |               |       |     | 1       | 2.594,50 | 50,000  | 0,0738  |            |
| 127 | INDUSCAP        |               |       |     | 1       | 2.578,50 | 30,000  | 0,0733  |            |
| 128 | POSTO DE MOLAS  |               |       |     | 2       | 2.560,62 | 21,000  | 0,0728  |            |
| 129 | MULTIPO         |               |       |     | 1       | 2.452,14 | 1,000   | 0,0697  |            |
| 130 | AGUIA EQUIPA    |               |       |     | 1       | 2.451,63 | 5,000   | 0,0697  |            |
| 131 | ALFA            |               |       |     | 2       | 2.409,20 | 5,000   | 0,0685  |            |
| 132 | KIMADEIRAS      |               |       |     | 1       | 2.368,65 | 9,000   | 0,0674  |            |
| 133 | REFORM LINE     |               |       |     | 2       | 2.347,19 | 7,000   | 0,0667  |            |
| 134 | PIETRO          |               |       |     | 2       | 2.230,74 | 9,000   | 0,0634  |            |
| 135 | TANCAL          |               |       |     | 1       | 2.183,76 | 8,000   | 0,0621  |            |
| 136 | TAURUS          |               |       |     | 2       | 2.120,60 | 11,000  | 0,0603  |            |
| 137 | MOVEIS DANIELLA |               |       |     | 1       | 1.887,77 | 5,000   | 0,0537  |            |
| 138 | SERRA NORTE     |               |       |     | 1       | 1.864,38 | 12,000  | 0,0530  |            |
| 139 | BOZZINHA TRANSP |               |       |     | 1       | 1.787,45 | 6,000   | 0,0508  |            |
| 140 | MAO COLORIDA    |               |       |     | 1       | 1.663,50 | 10,000  | 0,0473  |            |
| 141 | METALURGICA PER |               |       |     | 1       | 1.640,92 | 3,000   | 0,0466  |            |
| 142 | TXR JEANS LTDA  |               |       |     | 1       | 1.631,23 | 4,000   | 0,0464  |            |
| 143 | FAVRETTO MIDIA  |               |       |     | 1       | 1.617,30 | 4,000   | 0,0460  |            |
| 144 | ADMI ENGENHARIA |               |       |     | 1       | 1.472,50 | 10,000  | 0,0419  |            |
| 145 | BRAFFEMANN      |               |       |     | 1       | 1.453,29 | 4,000   | 0,0413  |            |
| 146 | DAFITEC         |               |       |     | 1       | 1.415,58 | 13,000  | 0,0402  |            |
| 147 | PCI             |               |       |     | 1       | 1.386,24 | 4,000   | 0,0394  |            |
| 148 | CMC             |               |       |     | 1       | 1.367,92 | 2,000   | 0,0389  |            |

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|--------------------|-----------------|---------------|-------|-----|---------|--------------|-----------|---------|------------|
| 149                | METALSUL        |               |       |     | 1       | 1.321,34     | 3,000     | 0,0376  |            |
| 150                | AMP REFRIGER    |               |       |     | 1       | 1.282,52     | 12,000    | 0,0364  |            |
| 151                | MADEIRAS DIPAR  |               |       |     | 1       | 1.276,84     | 9,000     | 0,0363  |            |
| 152                | BERSUL          |               |       |     | 1       | 1.276,60     | 10,000    | 0,0363  |            |
| 153                | FLEXICOAT INDUS |               |       |     | 1       | 1.276,00     | 2,000     | 0,0363  |            |
| 154                | BENEVENUTI      |               |       |     | 1       | 1.268,45     | 5,000     | 0,0360  |            |
| 155                | GM MOLDURAS     |               |       |     | 1       | 1.196,84     | 2,000     | 0,0340  |            |
| 156                | PEDREIRA CENTRA |               |       |     | 1       | 1.167,97     | 7,000     | 0,0332  |            |
| 157                | BOTTICELLI      |               |       |     | 1       | 1.143,15     | 5,000     | 0,0325  |            |
| 158                | TRANSPESA LOCAC |               |       |     | 2       | 1.108,82     | 3,000     | 0,0315  |            |
| 159                | ROSAMARINHO     |               |       |     | 1       | 1.098,60     | 3,000     | 0,0312  |            |
| 160                | CIRLENE TINTAS  |               |       |     | 1       | 1.076,84     | 15,000    | 0,0306  |            |
| 161                | LK SOLUCOES CON |               |       |     | 1       | 1.070,64     | 4,000     | 0,0304  |            |
| 162                | ALP IMPRESSOS E |               |       |     | 1       | 1.051,59     | 3,000     | 0,0299  |            |
| 163                | INDUMEC         |               |       |     | 1       | 1.013,67     | 7,000     | 0,0288  |            |
| 164                | PALMA           |               |       |     | 1       | 999,90       | 3,000     | 0,0284  |            |
| 165                | RIO CLARO       |               |       |     | 1       | 941,01       | 4,000     | 0,0267  |            |
| 166                | IBEMETAL        |               |       |     | 1       | 923,02       | 7,000     | 0,0262  |            |
| 167                | DELTA IND       |               |       |     | 1       | 914,75       | 5,000     | 0,0260  |            |
| 168                | OTT             |               |       |     | 1       | 909,34       | 3,000     | 0,0258  |            |
| 169                | ALVES E NICO    |               |       |     | 2       | 885,38       | 4,000     | 0,0251  |            |
| 170                | PROTEUS         |               |       |     | 1       | 884,85       | 3,000     | 0,0251  |            |
| 171                | ACR BELT LTDA   |               |       |     | 1       | 817,56       | 4,000     | 0,0232  |            |
| 172                | STRAFAZ         |               |       |     | 1       | 816,72       | 3,000     | 0,0232  |            |
| 173                | WK MOVEIS PL    |               |       |     | 1       | 805,26       | 3,000     | 0,0229  |            |
| 174                | NITAPLAST       |               |       |     | 1       | 795,80       | 10,000    | 0,0226  |            |
| 175                | SULIFLEX INDUST |               |       |     | 1       | 794,44       | 5,000     | 0,0226  |            |
| 176                | COMERCIAL GABAR |               |       |     | 1       | 764,55       | 8,000     | 0,0217  |            |
| 177                | AGUIA           |               |       |     | 1       | 740,33       | 6,000     | 0,0210  |            |
| 178                | MARINALDO SILVE |               |       |     | 2       | 739,36       | 4,000     | 0,0210  |            |
| 179                | FIBRACEM TEL    |               |       |     | 1       | 715,20       | 4,000     | 0,0203  |            |
| 180                | CILIART         |               |       |     | 1       | 712,23       | 2,000     | 0,0202  |            |
| 181                | CILINTESTE      |               |       |     | 1       | 613,97       | 1,000     | 0,0174  |            |
| 182                | SETE LAGOAS     |               |       |     | 1       | 554,63       | 9,000     | 0,0157  |            |
| 183                | MOLDEMAQ        |               |       |     | 1       | 436,98       | 3,000     | 0,0124  |            |
| 184                | PINUSTAN INDUTR |               |       |     | 1       | 410,98       | 3,000     | 0,0116  |            |
| 185                | RECICLA PALLETS |               |       |     | 1       | 248,00       | 62,000    | 0,0070  |            |
| 186                | VALMOR MENEGAZZ |               |       |     | 1       | 210,00       | 2,000     | 0,0059  |            |
| 187                | SERRALHERIA E E |               |       |     | 1       | 209,24       | 2,000     | 0,0059  |            |
| Total Geral -----> |                 |               |       |     | 418     | 3.514.517,52 | 9.173,000 |         |            |