

Análise ABC de Vendas

LDFD COM E DISTRIB DE TINTAS INDUST

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	SODUMAS				3	14.752,19	31,000	9,9150	
2	ORION				6	13.533,63	27,000	9,0960	
3	TISATAM				3	9.321,18	6,000	6,2648	
4	RITA				3	7.051,27	31,000	4,7392	
5	FCA COMERCIO DE				2	5.851,49	4,000	3,9328	
6	FERNANDO				7	4.862,29	30,000	3,2679	
7	REINVENT				3	4.396,20	13,000	2,9547	
8	R H B				3	3.884,00	19,000	2,6104	
9	ECO MADEIRAS				3	3.853,74	14,000	2,5901	
10	PR TROFEUS				5	3.429,14	22,000	2,3047	
11	CIRCUITEL				1	3.300,00	10,000	2,2179	
12	MILANO GALERIA				1	3.189,20	7,000	2,1434	
13	TIKOS				3	3.075,62	10,000	2,0671	
14	58.030.680 MILE				5	3.069,23	25,000	2,0628	
15	ZARAMELA BRINQU				7	3.040,00	12,000	2,0432	
16	ATLANTA RETE				1	2.684,75	8,000	1,8044	
17	NEA PINTURA				2	2.535,47	20,000	1,7041	
18	AFRAZON				2	2.508,14	25,000	1,6857	
19	RODAVIDA				1	2.480,00	32,000	1,6668	
20	OZEIAS				6	2.390,45	28,000	1,6066	
21	RGR CONSTRUTORA				1	2.352,82	27,000	1,5813	
22	WG EXTINTORES				1	2.065,65	15,000	1,3883	
23	MONTE ALEGRE AR				1	2.013,82	6,000	1,3535	
24	CIRCUIPAR				1	2.010,00	6,000	1,3509	
25	EXT PINHAIS				6	1.924,48	17,000	1,2934	
26	TOTAL QUIM				1	1.916,13	17,000	1,2878	
27	NEY FRITZEN				3	1.773,12	11,000	1,1917	
28	RIBEIRO				2	1.660,00	8,000	1,1157	
29	CASA DE RODA				2	1.627,00	15,000	1,0935	
30	BFM				1	1.573,00	4,000	1,0572	
31	GIL CAR RADIADO				1	1.467,42	12,000	0,9862	
32	PONTUAL DECORAC				1	1.425,76	2,000	0,9582	
33	LAKAFERTHI PINT				2	1.302,86	4,000	0,8756	
34	82820-150				2	1.286,20	13,000	0,8644	
35	AUTO CENTER JOC				1	1.223,10	10,000	0,8220	
36	STEEL DECOR				1	1.219,82	4,000	0,8198	
37	SUPPER				2	1.096,32	12,000	0,7368	
38	JUSTINO				1	1.062,28	3,000	0,7139	
39	HIDROMAIS MATER				1	940,00	2,000	0,6317	
40					4	933,12	6,000	0,6271	
41	TREVISAN COMERC				1	924,00	3,000	0,6210	
42	JHONATAN				3	913,15	11,000	0,6137	
43	MADEGRAL				1	906,84	4,000	0,6095	
44	EXTIMPLUS				3	900,90	6,000	0,6055	
45	MARIO XAVIER				1	777,10	3,000	0,5223	
46	JOSIARA NUNES L				1	747,80	7,000	0,5026	
47	REALGEMS				1	738,24	2,000	0,4961	
48	DWMAN METALP				1	707,70	2,000	0,4756	
49	LM PECAS PARA R				1	696,16	8,000	0,4679	
50	MEGA FEIRAO MOV				1	690,27	5,000	0,4639	
51	MASTER SILK BRI				2	687,50	2,000	0,4620	
52	KAIZER FOTOGRAV				1	642,76	6,000	0,4320	
53	GTC CONSTRUTORA				1	632,80	5,000	0,4253	
54	ELVIS				1	592,00	2,000	0,3978	
55	BELLA PORTAS				1	500,44	6,000	0,3363	
56	JOSIEL DE PAULA				1	499,55	6,000	0,3357	
57	SCI				1	450,00	3,000	0,3024	
58	NEB				2	448,53	2,000	0,3014	
59	POSSERT				1	445,00	5,000	0,2990	
60	CCA				1	441,12	4,000	0,2964	
61	EQUIPE CENTR				2	433,06	3,000	0,2910	
62	LAQUEAMENTO PAM				2	393,20	4,000	0,2642	
63	CONSUMIDOR				2	342,46	3,000	0,2301	
64	SM				1	332,91	1,000	0,2237	
65	MARCELO IVANOSK				1	328,80	1,000	0,2209	
66	MAUA IND				1	290,17	2,000	0,1950	
67	SILME				1	265,44	2,000	0,1784	
68	BLESS HOME D				1	245,23	1,000	0,1648	
69	KORTEBRAK				1	240,69	2,000	0,1617	
70	PAULO JOSE RODR				1	219,24	3,000	0,1473	
71	TEODORO				1	216,00	2,000	0,1451	
72	SINALCEU				1	212,65	4,000	0,1429	
73	JOEL PORTAS				1	201,92	2,000	0,1357	
74	DONISETE DA SIL				1	163,00	1,000	0,1095	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	ALECI MARIA MAR				2	146,80	2,000	0,0986	
76	EXTINBRAS EXTIN				1	135,00	1,000	0,0907	
77	DAVID ORASMUS				1	120,00	1,000	0,0806	
78	ADEX				1	119,90	1,000	0,0805	
79	GRAFICA CANA				1	115,91	1,000	0,0779	
80	LUIS CARLOS DE				1	115,91	1,000	0,0779	
81	CARLOS				1	112,35	1,000	0,0755	
82	FELIPE CARVALHO				1	110,00	1,000	0,0739	
83	LM ARTEFATOS EM				1	110,00	1,000	0,0739	
84	CLAUDIO LUIZ DE				1	109,00	1,000	0,0732	
85	WESS				1	98,00	1,000	0,0658	
86	MEIRA BRINDES				1	95,00	1,000	0,0638	
87	ALEXANDRE DE OL				1	89,90	1,000	0,0604	
Total Geral					159	148.785,29	705,000		