

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1		DURATEX SA			3	1.071.788,20	157,000	25,7195	
2		FORMA FORT I			5	318.547,77	1.457,000	7,6441	
3		FIBRAPLAC			1	204.480,00	8,000	4,9068	
4		PROTECOATING DI			21	141.849,77	861,000	3,4039	
5		WHB			7	111.250,79	29,000	2,6696	
6		TGM			3	82.166,22	67,000	1,9717	
7		LFDF			62	80.827,49	838,000	1,9396	
8		GREENPLAC			1	76.248,00	3,000	1,8297	
9		PACKAGING			2	74.771,26	66,000	1,7942	
10		ANAZATTI			26	65.387,53	676,000	1,5690	
11		GINASTIC			7	62.267,83	155,000	1,4942	
12		MADERIT			2	60.353,90	168,000	1,4483	
13		L E F			3	57.178,54	77,000	1,3721	
14		BREVIL			1	55.893,42	73,000	1,3412	
15		IRRIGABRASIL			8	47.670,22	55,000	1,1439	
16		TAURUS HELME			6	40.877,33	75,000	0,9809	
17		DACLA REBOQUES			4	38.960,80	88,000	0,9349	
18		CONDOR			5	37.642,20	59,000	0,9032	
19		MET CROACIA			13	36.601,87	326,000	0,8783	
20		PIERINO GOTT			4	31.894,49	49,000	0,7653	
21		CORTESA			3	31.384,72	340,000	0,7531	
22		PLASTITAM			2	30.395,48	4,000	0,7293	
23		DAMAEQ			4	28.724,93	59,000	0,6893	
24		SCHNELL			4	27.792,27	255,000	0,6669	
25		OCEL EMBALAGENS			4	27.704,70	71,000	0,6648	
26		CHAPEUS PARANA			2	26.465,92	12,000	0,6351	
27		UNIARTE MOLD			2	26.220,08	39,000	0,6292	
28		D W MONTEC LTDA			4	25.519,51	43,000	0,6123	
29		VIVART MOLDURAS			2	25.347,96	40,000	0,6082	
30		ALMEIDA STONES			3	25.278,07	39,000	0,6065	
31		BURNTECH			2	24.345,60	40,000	0,5842	
32		ERGO MOBIL			1	22.895,86	28,000	0,5494	
33		FORTEE			2	22.868,13	50,000	0,5487	
34		SPJ MADEIRAS			2	22.605,22	56,000	0,5424	
35		BRASIL OUTDOOR			2	22.020,20	245,000	0,5284	
36		AR FIBRAS			5	21.904,11	82,000	0,5256	
37		ENGECASS			1	21.284,02	28,000	0,5107	
38		LKR REPRESENTAC			11	21.115,78	139,000	0,5067	
39		PB-BIOS			10	20.298,72	120,000	0,4871	
40		MULTICONTAIN			3	19.737,78	19,000	0,4736	
41		UNIAACO			1	19.300,00	10,000	0,4631	
42		EMBALABRASIL EM			5	18.147,15	21,000	0,4354	
43		MARCATTO			2	17.640,60	38,000	0,4233	
44		TDA EQUIPAME			1	17.302,10	22,000	0,4152	
45		USIMAZEK			1	16.738,20	140,000	0,4016	
46		PESA			2	15.984,88	112,000	0,3835	
47		TANKSPAR			4	15.945,63	24,000	0,3826	
48		POLYMONT DO BRA			2	15.517,82	101,000	0,3723	
49		LATAL EMB			1	14.801,25	5,000	0,3551	
50		SUDATI			2	14.546,49	47,000	0,3490	
51		FAVRETTO			1	14.057,07	42,000	0,3373	
52		DACOREGIO			6	13.817,28	34,000	0,3315	
53		CONSTRUHOME			2	13.449,94	126,000	0,3227	
54		EURO TRUCK IMPL			2	13.189,90	150,000	0,3165	
55		IBEMETAL			2	12.719,67	27,000	0,3052	
56		OMEKO			2	12.549,87	21,000	0,3011	
57		MARCENARIA TROI			3	12.526,02	32,000	0,3005	
58		PALMASCOMP			1	12.415,00	40,000	0,2979	
59		TERRA RICA - IN			1	12.388,23	25,000	0,2972	
60		ROCHA			1	11.700,60	80,000	0,2807	
61		AMERICAN			1	11.695,10	1,000	0,2806	
62		DJ			1	11.614,33	22,000	0,2787	
63		MADELAR			1	11.568,44	52,000	0,2776	
64		M G M COM			2	10.876,45	19,000	0,2610	
65		M. LACHOVICZ E			1	10.800,00	40,000	0,2591	
66		KOMATSU FOREST			4	10.642,88	117,000	0,2554	
67		INFRATEL			1	10.250,68	128,000	0,2459	
68		FUNDICAO ALUMET			2	10.148,52	24,000	0,2435	
69		EUROTECH			1	9.766,98	71,000	0,2343	
70		ACOPLAN COMERC			1	9.702,10	160,000	0,2328	
71		ELEGANCE PORTAS			3	9.632,54	19,000	0,2311	
72		T-GATES METALUR			2	9.580,89	51,000	0,2299	
73		ACOMULTI COMERC			1	9.298,02	152,000	0,2231	
74		LEDNOX ARTEFATO			4	9.138,96	21,000	0,2193	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	INFORMOBILE				1	9.123,00	7,000	0,2189	
76	LJ SERVICOS IND				1	8.881,84	13,000	0,2131	
77	PASTRE				4	8.856,00	4,000	0,2125	
78	ME MOVELARIA				2	8.662,86	19,000	0,2078	
79	WSVB				1	8.654,95	39,000	0,2076	
80	MEM INDUSTRIA D				1	8.069,66	14,000	0,1936	
81	ALM INDUSTRIA E				1	8.060,00	25,000	0,1934	
82	VERSATIL				2	7.485,01	18,000	0,1796	
83	CARLU				2	7.474,34	8,000	0,1793	
84	HENNIPMAN				2	7.423,16	76,000	0,1781	
85	ROSAMARINHO				2	7.335,70	25,000	0,1760	
86	BRITAMEC				2	7.281,48	18,000	0,1747	
87	CALWER				2	7.263,91	55,000	0,1743	
88	BRAVO				2	7.196,85	12,000	0,1727	
89	BENECKE				1	6.957,20	20,000	0,1669	
90	CAFE IGUACU				1	6.930,18	36,000	0,1663	
91	MULTILIT				4	6.828,52	69,000	0,1638	
92	SOARES INDUSTRI				1	6.817,80	30,000	0,1636	
93	CIRLENE TINTAS				3	6.648,79	48,000	0,1595	
94	COPACOL				2	6.493,18	46,000	0,1558	
95	TEKSTIL SINTETI				1	6.308,52	2,000	0,1513	
96	ARTESITA				1	6.302,44	18,000	0,1512	
97	SULBRASIL				1	6.300,12	2,000	0,1511	
98	LUCOL				1	5.988,90	10,000	0,1437	
99	MS INDUSTRIA E				1	5.979,08	17,000	0,1434	
100	FUNDIFER				1	5.944,99	5,000	0,1426	
101	SUZUKI				2	5.845,28	37,000	0,1402	
102	AIZ				2	5.752,52	5,000	0,1380	
103	VIMASA				1	5.742,70	15,000	0,1378	
104	J. M. WUNDER				2	5.543,89	12,000	0,1330	
105	CCB				1	5.498,12	1,000	0,1319	
106	RAMOS TANQUE				1	5.494,54	16,000	0,1318	
107	MEGA TINTAS E M				3	5.482,75	22,000	0,1315	
108	KORTE				1	5.360,26	11,000	0,1286	
109	FORZA BR INDUST				1	5.278,57	39,000	0,1266	
110	BELL TINTAS				1	5.198,48	52,000	0,1247	
111	GRIFE DE BOTECO				1	4.965,33	6,000	0,1191	
112	FIMACO				1	4.952,52	18,000	0,1188	
113	GICEL				2	4.918,89	17,000	0,1180	
114	VERTICE				1	4.900,13	63,000	0,1175	
115	JM MONTAGEM DE				1	4.851,00	88,000	0,1164	
116	BOTTICELLI				1	4.725,10	13,000	0,1133	
117	TECNOTAM				2	4.690,00	111,000	0,1125	
118	HAMMER				4	4.671,72	15,000	0,1121	
119	ELETROLACK				2	4.664,84	6,000	0,1119	
120	MENEGOTTI				1	4.622,00	20,000	0,1109	
121	HW				1	4.619,64	6,000	0,1108	
122	GRANFINALE				1	4.609,88	22,000	0,1106	
123	TECNOTRAFO				1	4.563,95	31,000	0,1095	
124	SERIGRAFIA				3	4.551,68	14,000	0,1092	
125	FOGIPAM				2	4.461,49	3,000	0,1070	
126	FAMOSSUL				4	4.432,30	15,000	0,1063	
127	BOM JESUS				1	4.404,32	27,000	0,1056	
128	LUIZ ANTONIO BE				1	4.374,54	12,000	0,1049	
129	PARALELO 27				2	4.246,82	27,000	0,1019	
130	ADESI				2	4.169,16	4,000	0,1000	
131	FEX COMERCIO DE				1	4.137,48	6,000	0,0992	
132	METALSUL				2	4.091,71	8,000	0,0981	
133	MAO COLORIDA				1	4.064,80	20,000	0,0975	
134	KAPAZI				1	3.999,60	20,000	0,0959	
135	MULTIEQPTOS				2	3.985,38	5,000	0,0956	
136	MET VENANCIO				1	3.915,66	7,000	0,0939	
137	JC ZANELLA ESTR				1	3.880,41	6,000	0,0931	
138	METAL AMERICAS				1	3.808,43	8,000	0,0913	
139	METALIN				1	3.777,10	10,000	0,0906	
140	DAEG REBOQUES E				1	3.770,56	8,000	0,0904	
141	HIDRAULICOS				1	3.719,30	30,000	0,0892	
142	ALFA				2	3.566,28	9,000	0,0855	
143	LEANDRO CORREIA				4	3.565,50	12,000	0,0855	
144	KRONIK				2	3.536,30	3,000	0,0848	
145	EMACO COMERCIO				1	3.496,20	20,000	0,0839	
146	VS MOLDURAS				1	3.462,85	6,000	0,0831	
147	STL				1	3.447,10	10,000	0,0827	
148	IN'S DIESEL SOL				1	3.399,11	9,000	0,0815	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	NEKPLAST				2	3.221,80	3,000	0,0773	
150	L F INDUSTRIA E				1	3.130,17	9,000	0,0751	
151	MARINALDO SILVE				1	3.039,14	32,000	0,0729	
152	PREVENCAO				1	2.991,68	28,000	0,0717	
153	VH				1	2.967,61	1,000	0,0712	
154	RG PECAS				2	2.872,42	5,000	0,0689	
155	DALLA PORTAS LT				1	2.869,41	6,000	0,0688	
156	POSTO DE MOLAS				2	2.820,34	28,000	0,0676	
157	LEAL				2	2.805,97	31,000	0,0673	
158	LEITE E NORO				1	2.793,60	8,000	0,0670	
159	SECCIONAL				1	2.777,60	44,000	0,0666	
160	MADEIRIX				1	2.755,68	6,000	0,0661	
161	INDUSCAP				1	2.578,50	30,000	0,0618	
162	INST ANAMI				1	2.550,34	4,000	0,0612	
163	COLD AIR				1	2.526,30	10,000	0,0606	
164	EXTINCENTER				2	2.392,24	4,000	0,0574	
165	TISATAM				1	2.360,00	118,000	0,0566	
166	MOCELLIN				1	2.140,91	4,000	0,0513	
167	MENEGOTTO				1	2.120,74	5,000	0,0508	
168	CMC				1	2.012,66	3,000	0,0483	
169	TRIUNFO EMBA				1	2.011,17	4,000	0,0482	
170	ETERNIT S.A EM				1	1.969,44	16,000	0,0472	
171	BOSCH				1	1.948,80	5,000	0,0467	
172	TAURUS				1	1.900,00	10,000	0,0455	
173	RANNIPLAST				1	1.874,76	6,000	0,0449	
174	FINCO				1	1.855,04	20,000	0,0445	
175	FABRICA DO SABE				1	1.844,51	4,000	0,0442	
176	SOLUFLEX INDUST				3	1.765,02	10,000	0,0423	
177	COMIACO				1	1.694,94	3,000	0,0406	
178	TRANSRESIDUO				1	1.692,24	3,000	0,0406	
179	CAL SAN FRANCIS				2	1.684,09	4,000	0,0404	
180	PORTOMAG				1	1.636,40	3,000	0,0392	
181	TRANSPESA LOCAC				1	1.615,92	3,000	0,0387	
182	TRANSGIRES				1	1.615,04	2,000	0,0387	
183	OTC				1	1.583,00	18,000	0,0379	
184	TINTAS MAIS COR				1	1.562,40	20,000	0,0374	
185	MASTERCORP				1	1.560,00	2,000	0,0374	
186	AGUIA EQUIPA				1	1.494,30	3,000	0,0358	
187	BANDEIRANTES				1	1.472,05	15,000	0,0353	
188	PERFIPORTAS				1	1.458,96	6,000	0,0350	
189	METALICA FORMAS				1	1.375,13	3,000	0,0330	
190	TRUTZSCHLER				1	1.369,40	20,000	0,0328	
191	LS AUTO				1	1.362,96	3,000	0,0327	
192	SA3 TINTAS LTDA				1	1.342,00	32,000	0,0322	
193	FAVRETTO MIDIA				1	1.328,76	3,000	0,0318	
194	PINUSTAN INDUTR				1	1.309,86	2,000	0,0314	
195	MECANICA MULTIF				1	1.286,36	8,000	0,0308	
196	GM MOLDURAS				1	1.278,05	2,000	0,0306	
197	BENEVENUTI				1	1.268,45	5,000	0,0304	
198	TOTAL TELAS				1	1.261,89	6,000	0,0302	
199	AGROTRATORES CO				1	1.238,75	5,000	0,0297	
200	MKS SOLUCOES IN				1	1.219,94	2,000	0,0292	
201	FLEXICOAT INDUS				1	1.166,50	2,000	0,0279	
202	GIRO				1	1.158,63	3,000	0,0278	
203	AMERCO				1	1.124,04	3,000	0,0269	
204	DESTRO				1	1.119,83	5,000	0,0268	
205	ASTRO CHEVE				1	1.094,67	3,000	0,0262	
206	IASIN				1	1.050,42	3,000	0,0252	
207	VJ ENGENHARIA				1	999,00	10,000	0,0239	
208	BOX CAR				1	998,98	2,000	0,0239	
209	GAIOLAS XAXIM				1	993,54	10,000	0,0238	
210	ACR BELT LTDA				1	965,36	3,000	0,0231	
211	BRUMA INDUSTRIA				2	940,08	12,000	0,0225	
212	DELTA IND				1	914,75	5,000	0,0219	
213	CRIOS INDL				1	911,22	3,000	0,0218	
214	PROTEUS				1	884,85	3,000	0,0212	
215	TECHNOCOAT				1	880,00	10,000	0,0211	
216	AW ENGENHARIA I				1	865,62	3,000	0,0207	
217	RENATO GIOVANNI				1	840,66	3,000	0,0201	
218	TECLAFLEX				1	832,46	2,000	0,0199	
219	SEVENTY				1	810,20	10,000	0,0194	
220	OTT				1	808,98	2,000	0,0194	
221	FUNCIONAL				1	757,89	3,000	0,0181	
222	FLEXOLINEA				1	732,36	3,000	0,0175	

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223	D. PLASTIC - IN				1	708,70	5,000	0,0170	
224	RAFPLAST				1	686,60	2,000	0,0164	
225	MOVEIS DANIELLA				1	659,17	1,000	0,0158	
226	BLACK EVENTO				1	631,73	2,000	0,0151	
227	55.618.366 VALD				1	624,73	5,000	0,0149	
228	LK SOLUCOES CON				1	603,00	2,000	0,0144	
229	W L DE LIMA ROS				1	535,88	2,000	0,0128	
230	FONTES				1	522,60	5,000	0,0125	
231	RECICLA PALLETS				1	504,00	112,000	0,0120	
232	AGUIA				1	478,16	2,000	0,0114	
233	BERSUL				1	454,00	2,000	0,0108	
234	FENAP				1	419,70	3,000	0,0100	
235	REFORM LINE				1	386,86	1,000	0,0092	
236	POWDERTECH EQUI				1	326,24	3,000	0,0078	
237	GALVENGE ENGENH				1	279,32	4,000	0,0067	
238	KAPERSUL INDUST				1	223,65	3.810,000	0,0053	
239	SULIFLEX INDUST				1	193,54	1,000	0,0046	
240	TRANSAL				1	20,89	1,000	0,0005	
241	DONNA MADEIR				1	0,10	1,000	0,0000	
Total Geral	----->				539	4.167.220,60	15.225,000		