

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				2	625.333,80	109,000	14,9963	
2	FIBRAPLAC				1	204.480,00	8,000	4,9037	
3	PROTECOATING DI				32	181.891,34	1.227,000	4,3620	
4	ARAUCO				1	176.526,00	9,000	4,2333	
5	WHB				10	174.648,47	36,000	4,1883	
6	FORMA FORT I				5	122.689,92	140,000	2,9422	
7	L E F				7	97.899,79	126,000	2,3477	
8	PACKAGING				3	97.316,20	117,000	2,3337	
9	ERGO MOBILI				5	93.315,48	200,000	2,2378	
10	GREENPLAC				1	76.248,00	3,000	1,8285	
11	GINASTIC				7	71.015,52	182,000	1,7030	
12	LFDF				57	70.588,23	917,000	1,6928	
13	MADERIT				3	62.565,26	196,000	1,5004	
14	AIZ				9	60.692,22	188,000	1,4554	
15	TGM				4	58.483,27	38,000	1,4025	
16	IRRIGABRASIL				9	56.306,64	64,000	1,3503	
17	ANAZATTI				20	53.388,77	657,000	1,2803	
18	TAURUS HELME				11	53.300,56	98,000	1,2782	
19	BENECKE				2	51.204,02	230,000	1,2279	
20	MARCATTO				2	42.021,00	50,000	1,0077	
21	CONDOR				5	41.093,60	48,000	0,9854	
22	COPACOL				4	40.451,54	280,000	0,9700	
23	DAMAEQ				3	38.841,96	66,000	0,9314	
24	MADELAR				1	38.132,78	101,000	0,9144	
25	CORTESA				3	36.544,80	396,000	0,8763	
26	FAM NORDESTE				2	31.237,05	30,000	0,7491	
27	VIVART MOLDURAS				3	31.045,47	53,000	0,7445	
28	RIBEIROS E LASK				5	29.712,70	180,000	0,7125	
29	UNIARTE MOLD				3	28.442,50	43,000	0,6820	
30	TDA EQUIPAME				4	27.880,29	29,000	0,6686	
31	SCHNELL				6	27.237,61	242,000	0,6531	
32	MULTICONTAIN				5	27.019,93	53,000	0,6479	
33	PESA				2	26.508,00	160,000	0,6357	
34	CHAPEUS PARANA				2	26.465,92	12,000	0,6346	
35	BRITASUL LTDA				1	24.724,10	45,000	0,5929	
36	SPJ MADEIRAS				2	24.244,76	61,000	0,5814	
37	BREVIL				3	24.073,31	42,000	0,5773	
38	PIERINO GOTT				3	23.622,34	37,000	0,5665	
39	ALMEIDA STONES				1	23.269,06	36,000	0,5580	
40	FORTEE				2	23.145,30	44,000	0,5550	
41	OMECO				5	23.024,71	110,000	0,5521	
42	OCEL EMBALAGENS				3	22.749,13	57,000	0,5455	
43	LEDNOX ARTEFATO				7	22.586,78	50,000	0,5416	
44	DACLA REBOQUES				4	22.492,50	51,000	0,5394	
45	MS INDUSTRIA E				1	22.469,20	72,000	0,5388	
46	AR FIBRAS				5	22.111,13	87,000	0,5302	
47	DCP ESTRUTURAS				3	22.105,57	313,000	0,5301	
48	METALCAVA				2	21.217,46	10,000	0,5088	
49	ME MOVELARIA				5	19.029,02	34,000	0,4563	
50	COPACOL-COOPERA				1	18.357,20	140,000	0,4402	
51	LJ SERVICOS IND				2	16.716,32	17,000	0,4008	
52	POLYMONT DO BRA				3	16.366,45	104,000	0,3924	
53	M G M COM				3	16.308,05	34,000	0,3910	
54	MOLD OLIVEIR				2	15.886,24	26,000	0,3809	
55	EMBALABRASIL EM				3	15.418,05	16,000	0,3697	
56	ACOPLAN COMERCI				1	15.319,38	252,000	0,3673	
57	DJ				2	15.242,16	33,000	0,3655	
58	PLASTITAM				1	15.197,74	2,000	0,3644	
59	KOMATSU FOREST				3	14.540,50	115,000	0,3487	
60	ELEGANCE PORTAS				3	13.304,51	30,000	0,3190	
61	FAVRETTO				2	13.304,28	30,000	0,3190	
62	ROSAMARINHO				1	12.884,88	26,000	0,3090	
63	IBEMETAL				1	12.115,07	26,000	0,2905	
64	VIMASA				2	11.843,51	30,000	0,2840	
65	LATAL EMB				1	11.841,00	4,000	0,2839	
66	JM MONTAGEM DE				1	11.823,18	78,000	0,2835	
67	AMERICAN				1	11.695,10	1,000	0,2804	
68	PALMASCOMP				1	11.400,32	39,000	0,2733	
69	PINTINHO MATERI				3	11.222,08	30,000	0,2691	
70	J. M. WUNDER				3	10.895,56	21,000	0,2612	
71	MULTILIT				5	10.827,18	88,000	0,2596	
72	FUNDIFER				2	10.742,30	8,000	0,2576	
73	PEROXIDOS				1	10.644,04	59,000	0,2552	
74	STRAFAZ				2	10.529,32	4,000	0,2525	

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75	ARTESITA				2	9.775,44	21,000	0,2344	
76	WSVB				2	9.749,75	68,000	0,2338	
77	PRIMA SOLE COMP				2	9.678,77	32,000	0,2321	
78	HAMMER				1	9.532,88	21,000	0,2286	
79	KRONIK				1	9.457,77	2,000	0,2268	
80	TESLA MULTISERV				2	9.221,38	123,000	0,2211	
81	MAO COLORIDA				3	9.166,74	46,000	0,2198	
82	EURO TRUCK IMPL				1	9.047,20	80,000	0,2169	
83	RAMOS TANQUE				2	8.933,69	21,000	0,2142	
84	FORZA BR INDUST				3	8.840,40	72,000	0,2120	
85	FEBRUCE				1	8.700,00	6,000	0,2086	
86	MULTIEQPTOS				2	8.637,02	9,000	0,2071	
87	TANKSPAR				2	8.607,35	13,000	0,2064	
88	BRAVO				1	8.580,68	24,000	0,2057	
89	MET CROACIA				5	8.555,25	75,000	0,2051	
90	PERFEITA ESTRUT				1	8.446,40	20,000	0,2025	
91	BOM JESUS				3	8.433,60	53,000	0,2022	
92	RANDA				3	8.063,11	17,000	0,1933	
93	BRITAMEC				2	8.061,57	23,000	0,1933	
94	DM DO BRASIL				1	7.966,77	14,000	0,1910	
95	DUJUA MAQ				1	7.933,92	4,000	0,1902	
96	CENTRAL FORMAS				1	7.625,76	69,000	0,1828	
97	PB-BIOS				6	7.528,41	47,000	0,1805	
98	CARVALE				1	7.478,08	78,000	0,1793	
99	SUZUKI				2	7.458,25	49,000	0,1788	
100	LUCOL				2	7.072,10	15,000	0,1696	
101	MARINALDO SILVE				5	7.015,08	68,000	0,1682	
102	ALM INDUSTRIA E				1	6.624,96	18,000	0,1588	
103	METALSUL				2	6.434,23	14,000	0,1543	
104	METALIN				2	6.431,50	19,000	0,1542	
105	CARLU				3	6.401,67	8,000	0,1535	
106	SULBRASIL				1	6.000,12	2,000	0,1438	
107	MARCENARIA TROI				2	5.988,30	20,000	0,1436	
108	SUDATI				2	5.936,72	15,000	0,1423	
109	MOCELLIN				3	5.920,82	19,000	0,1419	
110	INFORMOBILE				3	5.917,28	7,000	0,1419	
111	LC URNAS				2	5.828,14	16,000	0,1397	
112	PARALELO 27				3	5.751,64	56,000	0,1379	
113	FINCO				3	5.715,00	63,000	0,1370	
114	BELL TINTAS				1	5.403,84	56,000	0,1295	
115	AGRONUTRI TECNO				2	5.353,13	44,000	0,1283	
116	ADESI				2	5.218,32	2,000	0,1251	
117	CATTALINI				1	5.170,96	12,000	0,1240	
118	FOGIPAM				2	4.933,14	4,000	0,1183	
119	BOX CAR				1	4.830,77	9,000	0,1158	
120	ELETROLACK				3	4.800,00	3,000	0,1151	
121	TECNOTRAFO				1	4.799,20	31,000	0,1150	
122	CILINTESTE				1	4.734,37	4,000	0,1135	
123	GRUBRAS				2	4.556,66	9,000	0,1092	
124	KORTE				1	4.455,38	9,000	0,1068	
125	PROESTAMP INDUS				1	4.454,35	15,000	0,1068	
126	BOTTICELLI				1	4.450,32	13,000	0,1067	
127	CANAA NORTE RES				1	4.401,43	59,000	0,1055	
128	CONDOMINIO ROSS				1	4.275,28	34,000	0,1025	
129	PADRAO MACED				1	4.250,00	10,000	0,1019	
130	RODOGREEN				3	4.225,36	9,000	0,1013	
131	VS MOLDURAS				1	4.181,60	1,000	0,1002	
132	VERTICE				1	4.160,65	53,000	0,0997	
133	SERIGRAFIA				3	4.045,92	24,000	0,0970	
134	ELIANE DE DEU				1	3.964,84	4,000	0,0950	
135	MINERACAO				1	3.943,75	8,000	0,0945	
136	CONSTRUHOME				1	3.894,66	42,000	0,0934	
137	CAFE IGUACU				1	3.866,73	36,000	0,0927	
138	TRIUNFO EMBA				2	3.828,05	8,000	0,0918	
139	MENEGOTTI				1	3.665,80	20,000	0,0879	
140	HENNIPMAN				1	3.643,02	51,000	0,0873	
141	CELIGRAF				1	3.620,43	3,000	0,0868	
142	CARVALHO E KLOS				1	3.478,36	14,000	0,0834	
143	REFLOSUL-SERVIC				1	3.441,89	28,000	0,0825	
144	RANNIPLAST				2	3.437,06	11,000	0,0824	
145	DACAR QUIMICA D				1	3.402,81	44,000	0,0816	
146	TERRA RICA				1	3.332,91	9,000	0,0799	
147	CARROC JAROL				1	3.322,35	1,000	0,0796	
148	PLASTPAR IND E				3	3.288,48	5,000	0,0788	

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149	MET VENANCIO				1	3.196,50	6,000	0,0766	
150	TAURUS				3	3.030,42	14,000	0,0726	
151	CALWER				1	2.991,75	28,000	0,0717	
152	PREVENCAO				1	2.991,68	28,000	0,0717	
153	VH				1	2.954,22	1,000	0,0708	
154	MADEIRIX				1	2.755,68	6,000	0,0660	
155	N. HAGY - PECAS				1	2.715,28	7,000	0,0651	
156	CLEMAR				1	2.663,18	24,000	0,0638	
157	NEKPLAST				1	2.610,90	2,000	0,0626	
158	PERFIPORTAS				2	2.584,00	10,000	0,0619	
159	INDUSCAP				1	2.578,80	30,000	0,0618	
160	TRANSGIRES				2	2.543,18	4,000	0,0609	
161	BENEVENUTI				2	2.536,90	10,000	0,0608	
162	MOVEIS ADAM LTD				1	2.521,88	6,000	0,0604	
163	COLD AIR				1	2.521,20	10,000	0,0604	
164	AGUIA EQUIPA				2	2.496,76	6,000	0,0598	
165	RENOFLEX				1	2.494,98	6,000	0,0598	
166	BETUN PINTUR				1	2.482,21	1,000	0,0595	
167	MUNDIAL				1	2.467,68	1,000	0,0591	
168	VERSATIL				1	2.435,84	6,000	0,0584	
169	FAMOSSUL				1	2.245,84	5,000	0,0538	
170	BANDEIRANTES				1	2.209,15	20,000	0,0529	
171	T-GATES METALUR				1	2.204,10	3,000	0,0528	
172	TISATAM				1	2.120,00	106,000	0,0508	
173	DONNA MADEIR				1	2.106,06	5,000	0,0505	
174	BERSUL				1	2.099,20	18,000	0,0503	
175	TECNOTAM				2	2.080,00	104,000	0,0498	
176	SANTA CATARINA				1	2.036,75	1,000	0,0488	
177	MULTIPO				1	1.992,13	1,000	0,0477	
178	CARDAN SUL EQUI				1	1.980,00	18,000	0,0474	
179	WM IMPLEMENTOS				1	1.950,62	3,000	0,0467	
180	HIDRAULICOS				1	1.949,21	18,000	0,0467	
181	DELTA IND				3	1.933,02	8,000	0,0463	
182	REAL INDUSTRIA				1	1.909,82	3,000	0,0458	
183	SERENA MAQUINAS				1	1.866,75	10,000	0,0447	
184	STATOMAT				1	1.850,00	1,000	0,0443	
185	BLACK EVENTO				2	1.833,00	5,000	0,0439	
186	CASSEL STEEL ME				1	1.827,93	16,000	0,0438	
187	49.346.207 SALE				1	1.823,37	3,000	0,0437	
188	IS METALURGI				1	1.760,00	1,000	0,0422	
189	EMACO COMERCIO				1	1.748,10	10,000	0,0419	
190	BIASAN DISTRIBU				1	1.745,84	4,000	0,0418	
191	LEAL				1	1.741,60	20,000	0,0417	
192	BRASILSAT				1	1.681,30	1,000	0,0403	
193	SUCATA TIO P				1	1.648,84	17,000	0,0395	
194	CDA CONSTRUCAO				1	1.645,60	2,000	0,0394	
195	ALFA				3	1.534,89	4,000	0,0368	
196	BENDERTEC SOLUC				1	1.510,80	2,000	0,0362	
197	TINTAS MAIS COR				1	1.490,80	20,000	0,0357	
198	ANDREIA DA SILV				1	1.418,16	6,000	0,0340	
199	PCI				1	1.386,24	4,000	0,0332	
200	MARIOTE				1	1.375,20	11,000	0,0329	
201	SUPERSTAMP				1	1.355,02	3,000	0,0325	
202	CORNEHL E CIA L				1	1.321,89	5,000	0,0317	
203	PARQUEVARAL				1	1.249,56	2,000	0,0299	
204	BEL FIX				2	1.249,10	2,000	0,0299	
205	EXTINCENTER				1	1.243,56	3,000	0,0298	
206	PORTOMAG				1	1.229,87	3,000	0,0294	
207	MARFIM				1	1.208,91	3,000	0,0289	
208	LK SOLUCOES CON				1	1.207,52	4,000	0,0289	
209	SUIGAM INDUSTRI				1	1.187,58	3,000	0,0284	
210	GIRO				1	1.158,63	3,000	0,0277	
211	AMERCO				1	1.124,04	3,000	0,0269	
212	TECNOLOJAS				1	1.121,85	11,000	0,0269	
213	RENATO GIOVANNI				1	1.118,80	4,000	0,0268	
214	DACOREGIO				1	1.099,68	2,000	0,0263	
215	AGROTRATORES CO				1	1.097,75	5,000	0,0263	
216	FONTES				1	1.087,86	9,000	0,0260	
217	SECCIONAL				1	1.086,00	20,000	0,0260	
218	STEP MANUTENCAO				1	1.084,88	7,000	0,0260	
219	MARCIANO SCHUCK				1	1.060,65	5,000	0,0254	
220	ALVES E NICO				1	1.059,80	3,000	0,0254	
221	INOVAPRINT				1	1.051,59	3,000	0,0252	
222	IASIN				1	1.000,41	3,000	0,0239	

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223	ENSIL				1	965,77	4,000	0,0231	
224	GA				1	960,00	3,000	0,0230	
225	IN'S DIESEL SOL				1	952,95	9,000	0,0228	
226	STEEL QUALITY M				1	921,06	8,000	0,0220	
227	FCM				1	907,94	2,000	0,0217	
228	AGUIA				1	907,73	2,000	0,0217	
229	MARUMBY				1	904,20	2,000	0,0216	
230	NICOLINI				1	900,50	10,000	0,0216	
231	S. ALMEIDA EVEN				1	894,60	14,000	0,0214	
232	PROTEUS				1	884,85	3,000	0,0212	
233	TECHNOCOAT				1	862,70	10,000	0,0206	
234	GAIOLAS XAXIM				1	834,35	9,000	0,0200	
235	TRANSPESA LOCAC				1	827,86	2,000	0,0198	
236	CIRLENE TINTAS				1	810,00	10,000	0,0194	
237	KAPERSUL INDUST				1	807,55	14.040,000	0,0193	
238	CMA REFRIGERACA				1	805,08	12,000	0,0193	
239	FUNCIONAL				1	756,36	3,000	0,0181	
240	ALISSON JOSE PR				1	747,39	6,000	0,0179	
241	METAL BREY				1	747,00	3,000	0,0179	
242	FLEXOLINEA				1	732,36	3,000	0,0175	
243	JAIR BORGES 070				1	727,51	8,000	0,0174	
244	D. PLASTIC - IN				1	708,70	5,000	0,0170	
245	PINUSTAN INDUTR				1	669,94	1,000	0,0160	
246	EXTRACAO DE ARE				1	633,85	7,000	0,0152	
247	TXR JEANS LTDA				1	632,30	2,000	0,0151	
248	ANDREATTA				1	592,70	1,000	0,0142	
249	KALAY				1	582,00	2,000	0,0139	
250	BRUMA INDUSTRIA				1	575,76	7,000	0,0138	
251	GALVENGE ENGENH				1	558,64	8,000	0,0134	
252	AEQ				1	543,54	6,000	0,0130	
253	BIMARA				1	527,20	4,000	0,0126	
254	AW ENGENHARIA I				2	500,18	4,000	0,0119	
255	NIVEL SERVICOS				1	427,37	2,000	0,0102	
256	INFRATEL				1	418,98	2,000	0,0100	
257	ASR				1	402,60	3,000	0,0096	
258	CUBO MOB - MARC				1	379,70	1,000	0,0091	
259	MET IGUACU				1	279,55	3,000	0,0067	
260	SAMUEL DA SILVA				1	267,38	3,000	0,0064	
261	BETO AUTO TINTA				1	263,20	3,000	0,0063	
262	RECICLA PALLETS				1	240,00	50,000	0,0057	
Total Geral					598	4.169.910,66	25.601,000		