

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				3	840.840,00	154,000	20,3065	
2	ARAUCO				2	330.120,00	18,000	7,9724	
3	WHB				11	243.774,24	48,000	5,8872	
4	FORMA FORT I				5	150.612,83	294,000	3,6373	
5	MADERIT				3	106.666,92	351,000	2,5760	
6	FAM NORDESTE				5	85.777,36	77,000	2,0715	
7	RANDA				2	82.486,70	167,000	1,9920	
8	BREVIL				1	79.771,74	124,000	1,9265	
9	GREENPLAC				1	76.248,00	3,000	1,8414	
10	AIZ				9	74.544,90	282,000	1,8002	
11	GRUBRAS				3	74.465,91	189,000	1,7983	
12	TGM				2	69.856,32	68,000	1,6870	
13	LFDF				84	68.836,10	963,000	1,6624	
14	ANAZATTI				18	65.692,50	659,000	1,5864	
15	L E F				4	55.203,50	65,000	1,3331	
16	DACLA REBOQUES				8	55.070,00	125,000	1,3299	
17	GINASTIC				6	52.772,67	142,000	1,2744	
18	OMECO				7	50.717,05	308,000	1,2248	
19	FRANEDO				6	46.385,68	85,000	1,1202	
20	PLASTITAM				2	45.460,00	8,000	1,0978	
21	MARCATTO				4	42.860,10	55,000	1,0350	
22	TAURUS HELME				5	39.633,37	52,000	0,9571	
23	UNIAACO				2	37.042,40	20,000	0,8945	
24	IRRIGABRASIL				4	35.486,87	36,000	0,8570	
25	NEWART				1	30.397,89	30,000	0,7341	
26	PIERINO GOTT				5	28.571,85	49,000	0,6900	
27	HENNIPMAN				3	27.649,70	318,000	0,6677	
28	VIVART MOLDURAS				4	27.234,49	48,000	0,6577	
29	FAMOSSUL				5	26.850,56	37,000	0,6484	
30	ROCHA				3	26.503,40	196,000	0,6400	
31	CHAEUS PARANA				2	25.927,13	18,000	0,6261	
32	RACAFER ESTR				2	25.465,87	86,000	0,6150	
33	MET CROACIA				12	25.463,22	223,000	0,6149	
34	MINATTI				3	23.990,91	30,000	0,5793	
35	HUBNER				1	23.875,60	48,000	0,5766	
36	DAMAEQ				2	23.347,53	40,000	0,5638	
37	IDEROL				4	23.269,69	41,000	0,5619	
38	ERGO MOBILI				1	21.186,96	44,000	0,5116	
39	WSVB				2	21.021,30	113,000	0,5076	
40	PEROXIDOS				1	20.943,26	125,000	0,5057	
41	HW				1	20.841,00	152,000	0,5033	
42	CORTESA				2	20.407,42	216,000	0,4928	
43	POLYMONT DO BRA				2	19.265,13	120,000	0,4652	
44	MULTICONTAIN				2	18.091,02	25,000	0,4369	
45	MOLD OLIVEIR				3	17.658,37	20,000	0,4264	
46	N. HAGY - PECAS				3	15.898,11	33,000	0,3839	
47	PACKAGING				1	15.784,44	32,000	0,3812	
48	VIMASA				3	14.884,99	43,000	0,3594	
49	M G M COM				1	14.672,25	23,000	0,3543	
50	LC URNAS				2	14.385,42	43,000	0,3474	
51	SUDATI				3	14.208,20	61,000	0,3431	
52	DJ				2	14.150,66	29,000	0,3417	
53	WHIRLPOOL S.A.				3	13.357,91	146,000	0,3226	
54	METALIN				4	12.627,49	33,000	0,3049	
55	SPJ MADEIRAS				1	12.491,56	32,000	0,3016	
56	KOMATSU FOREST				9	12.342,55	50,000	0,2980	
57	SANERO CONSTRUC				1	11.585,26	192,000	0,2797	
58	UNIARTE MOLD				3	11.139,60	27,000	0,2690	
59	LATAL EMB				1	10.936,96	4,000	0,2641	
60	AMERICAN				1	10.930,00	1,000	0,2639	
61	CONSTRUHOME				3	10.770,90	79,000	0,2601	
62	DUJUA MAQ				1	10.655,40	102,000	0,2573	
63	AUTOMAIS				3	10.364,47	46,000	0,2503	
64	ENGECASS				1	9.994,04	12,000	0,2413	
65	MULTILIT				4	9.746,25	102,000	0,2353	
66	PAVAO IND				1	9.552,93	17,000	0,2307	
67	TRES IRMAOS				1	9.515,26	32,000	0,2298	
68	MEGAPLASTIC				1	9.462,78	3,000	0,2285	
69	VERTICE				2	9.191,19	118,000	0,2219	
70	MARCENARIA TROI				3	9.171,79	34,000	0,2215	
71	LEDNOX ARTEFATO				7	9.153,63	23,000	0,2210	
72	RAIZEN				1	8.832,96	48,000	0,2133	
73	EBSE ENGENHARIA				1	8.727,15	1,000	0,2107	
74	KALAY				5	8.436,30	30,000	0,2037	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	FEX COMERCIO DE				1	8.342,93	19,000	0,2014	
76	PARANAPART ADMI				4	8.099,32	29,000	0,1956	
77	FORZA BR INDUST				1	8.012,35	63,000	0,1935	
78	MULTIEQPTOS				4	7.946,56	15,000	0,1919	
79	OCEL EMBALAGENS				1	7.906,52	20,000	0,1909	
80	EURO TRUCK IMPL				2	7.899,29	75,000	0,1907	
81	MOLDEMAQ				2	7.856,02	74,000	0,1897	
82	MENEGOTTO				2	7.640,26	17,000	0,1845	
83	FORTEE				2	7.585,12	10,000	0,1831	
84	SECCIONAL				1	7.568,20	76,000	0,1827	
85	FAVRETTO				2	7.440,30	35,000	0,1796	
86	VS MOLDURAS				2	7.410,44	2,000	0,1789	
87	COPACOL				4	7.359,26	74,000	0,1777	
88	CARLU				1	7.326,34	4,000	0,1769	
89	BRASILSAT				3	7.199,09	65,000	0,1738	
90	MS INDUSTRIA E				1	7.124,55	19,000	0,1720	
91	BRITAMEC				2	6.869,56	18,000	0,1659	
92	DONNA MADEIR				2	6.827,57	16,000	0,1648	
93	TECNOTRAFO				2	6.825,72	53,000	0,1648	
94	SCHNELL				3	6.801,46	62,000	0,1642	
95	CASA SERIGRA				2	6.687,80	2,000	0,1615	
96	HERGEN				1	6.585,95	35,000	0,1590	
97	MULTIPO				2	6.494,70	3,000	0,1568	
98	PARQUEVARAL				1	5.982,26	12,000	0,1444	
99	ARTMOLD				2	5.900,64	3,000	0,1425	
100	BOTTICELLI				1	5.894,71	17,000	0,1423	
101	J. M. WUNDER				4	5.696,98	11,000	0,1375	
102	LAVRASUL				1	5.679,16	9,000	0,1371	
103	USIMAZEK				1	5.629,91	55,000	0,1359	
104	3 IRMAOS				1	5.522,13	11,000	0,1333	
105	MAO COLORIDA				3	5.496,20	30,000	0,1327	
106	STEP MANUTENCAO				3	5.347,45	29,000	0,1291	
107	CCB				1	5.236,31	1,000	0,1264	
108	FUNDIFER				1	5.188,62	10,000	0,1253	
109	VENTURA CLEAN S				1	5.185,20	10,000	0,1252	
110	FIMACO				1	4.982,00	20,000	0,1203	
111	FIBRATELHAS				1	4.959,94	2,000	0,1197	
112	CLEMAR				1	4.937,69	50,000	0,1192	
113	METALSUL				4	4.821,85	16,000	0,1164	
114	ADESI				2	4.743,21	4,000	0,1145	
115	L F INDUSTRIA E				1	4.715,18	10,000	0,1138	
116	EMBRACO				2	4.711,20	60,000	0,1137	
117	HIDRAULICOS				2	4.636,45	35,000	0,1119	
118	TK PARTS COMERC				1	4.612,40	60,000	0,1113	
119	CAFE IGUACU				2	4.582,98	32,000	0,1106	
120	PROGAS IND				1	4.550,00	10,000	0,1098	
121	HC CALDEIRAS				1	4.509,88	4,000	0,1089	
122	FEBRUC				1	4.500,00	3,000	0,1086	
123	ALMEIDA STONES				1	4.383,36	6,000	0,1058	
124	AR FIBRAS				1	4.368,92	23,000	0,1055	
125	BERNAUER				1	3.990,10	26,000	0,0963	
126	GRANFINALE				1	3.951,60	15,000	0,0954	
127	TANKSPAR				1	3.819,22	7,000	0,0922	
128	MENEGOTTI				1	3.665,80	20,000	0,0885	
129	IBEMETAL				1	3.628,70	7,000	0,0876	
130	MEGAMUND				1	3.596,80	8,000	0,0868	
131	CELIGRAF				1	3.574,34	3,000	0,0863	
132	F M KLOSIENSKI				1	3.482,86	14,000	0,0841	
133	FICHE SUL				2	3.439,36	10,000	0,0830	
134	STUDIO CASA				1	3.368,27	1,000	0,0813	
135	EMACO COMERCIO				1	3.367,20	20,000	0,0813	
136	ESCOLA CRISTA D				1	3.317,93	1,000	0,0801	
137	INFORMOBILE				1	3.300,00	1,000	0,0797	
138	ESCOLA CANADENS				1	3.264,74	10,000	0,0788	
139	LDM URNAS				1	3.238,95	9,000	0,0782	
140	DACOREGIO				2	3.152,52	6,000	0,0761	
141	FOGIPAM				1	3.135,11	1,000	0,0757	
142	ANDRE LISBOA LO				1	3.122,64	24,000	0,0754	
143	CARVALE				1	2.957,76	24,000	0,0714	
144	T-GATES METALUR				1	2.932,96	4,000	0,0708	
145	INDUSCAP				1	2.874,30	35,000	0,0694	
146	BIASAN DISTRIBU				1	2.828,98	7,000	0,0683	
147	VH				1	2.790,35	1,000	0,0673	
148	AGISA				1	2.786,77	1,000	0,0673	

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149	LUIZ ANTONIO BE				1	2.775,65	8,000	0,0670	
150	PCI				2	2.772,24	8,000	0,0669	
151	CASSEL STEEL ME				1	2.732,52	6,000	0,0659	
152	ETERNIT S.A EM				1	2.700,04	28,000	0,0652	
153	ELOI				2	2.670,72	6,000	0,0645	
154	BORSATO ENGENHA				1	2.493,32	32,000	0,0602	
155	PARALELO 27				2	2.438,32	23,000	0,0588	
156	COLD AIR				1	2.435,30	10,000	0,0588	
157	MUNDIAL				1	2.427,12	8,000	0,0586	
158	CILINTESTE				1	2.351,88	4,000	0,0568	
159	ALCELINO				1	2.300,00	1,000	0,0555	
160	RECICLAGEM C				1	2.289,39	6,000	0,0552	
161	RIO CLARO				2	2.241,37	7,000	0,0541	
162	REFORM LINE				2	2.159,57	7,000	0,0521	
163	TRANSGIRES				2	2.137,06	3,000	0,0516	
164	LEITE E NORO				1	2.051,63	7,000	0,0495	
165	RENOFLEX				1	2.042,28	6,000	0,0493	
166	ANDREIA DA SILV				1	2.001,11	5,000	0,0483	
167	CUBO MOB - MARC				1	1.882,43	7,000	0,0454	
168	CAL CEM INDUSTR				1	1.801,07	1,000	0,0435	
169	TRANSRESIDUO				1	1.778,88	1,000	0,0429	
170	IS METALURGI				1	1.760,00	1,000	0,0425	
171	STATOMAT				1	1.729,00	1,000	0,0417	
172	TRIUNFO EMBA				1	1.707,22	4,000	0,0412	
173	IASIN				1	1.667,35	5,000	0,0402	
174	MARIOTE				1	1.644,26	12,000	0,0397	
175	SERIGRAFIA				1	1.625,60	5,000	0,0392	
176	TORNEARIA				1	1.616,64	3,000	0,0390	
177	AGUIA				1	1.610,74	3,000	0,0389	
178	RANNIPLAST				1	1.562,30	5,000	0,0377	
179	PESA				1	1.499,75	7,000	0,0362	
180	ZAVASKI				2	1.495,56	12,000	0,0361	
181	MARCIANO RIBEIR				1	1.486,08	16,000	0,0358	
182	AGUIA EQUIPA				1	1.450,50	3,000	0,0350	
183	FONTES				1	1.450,48	12,000	0,0350	
184	TRUTZSCHLER				1	1.304,20	20,000	0,0315	
185	TECHNOCOAT				1	1.294,05	15,000	0,0312	
186	PERFIPORTAS				1	1.292,00	5,000	0,0312	
187	L CHEK - MOVEIS				1	1.273,29	5,000	0,0307	
188	BENEVENUTI				1	1.268,45	5,000	0,0306	
189	GIRO				1	1.266,96	4,000	0,0306	
190	EXTINCENTER				1	1.245,28	3,000	0,0300	
191	TISATAM				1	1.200,00	60,000	0,0289	
192	GM MOLDURAS				1	1.136,69	2,000	0,0274	
193	PLASMACO				1	1.106,00	2,000	0,0267	
194	CALTEC				1	1.100,78	13,000	0,0265	
195	WM IMPLEMENTOS				1	1.074,06	2,000	0,0259	
196	TECNOTAM				1	1.060,00	53,000	0,0256	
197	TENDASA COMerci				1	1.056,90	10,000	0,0255	
198	RODINEI				1	1.033,58	2,000	0,0249	
199	SETE LAGOAS TRA				1	1.027,60	24,000	0,0248	
200	J. A. FERREI				1	1.020,84	3,000	0,0246	
201	GA				1	1.004,73	3,000	0,0242	
202	GAIOLAS XAXIM				1	1.002,16	7,000	0,0242	
203	PALMA				1	999,90	3,000	0,0241	
204	INOVAPRINT				1	982,80	3,000	0,0237	
205	CASA MOVEIS				1	946,72	4,000	0,0228	
206	MARFIM				1	907,38	6,000	0,0219	
207	DM DO BRASIL				1	896,88	2,000	0,0216	
208	CASTELO DA ARTE				1	894,64	2,000	0,0216	
209	CSV				1	869,46	6,000	0,0210	
210	FIBRACEM TEL				1	851,45	5,000	0,0205	
211	EURO MATS CA				1	850,06	2,000	0,0205	
212	PROTEUS				1	826,98	3,000	0,0199	
213	FAVRETTO MIDIA				1	821,52	3,000	0,0198	
214	VERSATIL				1	814,59	2,000	0,0196	
215	INDUMEC				1	781,94	4,000	0,0188	
216	JHONI CIDRAL				1	781,34	3,000	0,0188	
217	ARTIVINCO				1	767,70	6,000	0,0185	
218	WK MOVEIS PL				1	767,10	3,000	0,0185	
219	MARUMBY				1	763,79	2,000	0,0184	
220	FUNCIONAL				1	730,59	3,000	0,0176	
221	EVOGUE FABRICAC				1	710,56	3,000	0,0171	
222	D. PLASTIC - IN				1	708,70	5,000	0,0171	

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223	ANDRADE E ROCHA				1	601,82	1,000	0,0145	
224	PIPA ARTESAN				1	572,81	1,000	0,0138	
225	55.618.366 VALD				1	561,26	6,000	0,0135	
226	TECNO GRAN EQUI				1	501,65	10,000	0,0121	
227	KAPERSUL INDUST				3	443,10	7.330,000	0,0107	
228	TRANSPORTES				1	397,87	1,000	0,0096	
229	PLASTPAR IND E				1	345,28	2,000	0,0083	
230	DANILLA				1	322,50	3,000	0,0077	
231	TRANSPESA LOCAC				1	243,53	1,000	0,0058	
232	MIR				1	90,36	1,000	0,0021	
233	43 SA GRAFICA E				1	0,00	1,000	0,0000	
Total Geral ----->					539	4.140.738,34	17.180,000		