

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				37	10.238.149,47	1.569,000	19,7350	
2	WHB				93	2.001.696,89	409,000	3,8584	
3	PROTECOATING DI				278	1.872.238,01	11.862,000	3,6089	
4	ARAUCO				13	1.789.704,00	93,000	3,4498	
5	FORMA FORT I				42	1.551.660,98	3.368,000	2,9909	
6	FIBRAPLAC				6	1.226.808,00	48,000	2,3648	
7	PACKAGING				28	1.094.313,74	1.135,000	2,1094	
8	MADERIT				34	1.021.420,03	3.270,000	1,9688	
9	LFDF				759	881.358,90	10.033,000	1,6989	
10	TGM				35	872.040,71	762,000	1,6809	
11	GREENPLAC				10	762.480,00	30,000	1,4697	
12	GRUBRAS				12	741.791,20	1.725,000	1,4298	
13	BREVIL				18	727.629,20	1.685,000	1,4025	
14	L E F				45	714.425,28	957,000	1,3771	
15	IRRIGABRASIL				95	692.012,00	803,000	1,3339	
16	ANAZATTI				187	668.088,33	7.053,000	1,2878	
17	AIZ				98	663.688,08	1.877,000	1,2793	
18	GINASTIC				67	654.099,79	1.668,000	1,2608	
19	ERGO MOBILI				33	540.879,02	1.308,000	1,0426	
20	MARCATTO				33	447.554,04	657,000	0,8627	
21	DAMAEQ				38	447.029,78	778,000	0,8617	
22	INPASA AGROINDU				2	422.535,96	1.090,000	0,8144	
23	CONDOR				51	397.879,43	503,000	0,7669	
24	ROCHA				21	387.866,61	2.729,000	0,7476	
25	PIERINO GOTT				51	381.237,52	606,000	0,7348	
26	TAURUS HELME				63	363.918,51	587,000	0,7014	
27	CORTESA				34	353.322,76	3.803,000	0,6810	
28	DACLA REBOQUES				48	334.246,80	756,000	0,6443	
29	COPACOL				50	332.014,28	1.797,000	0,6399	
30	UNIARTE MOLD				30	328.255,53	561,000	0,6327	
31	RANDA				23	319.254,05	664,000	0,6154	
32	FAM NORDESTE				16	317.078,83	269,000	0,6112	
33	OMEKO				35	315.494,19	1.615,000	0,6081	
34	PESA				26	311.931,25	2.157,000	0,6012	
35	VIVART MOLDURAS				38	302.254,90	509,000	0,5826	
36	SCHNELL				49	277.713,84	2.477,000	0,5353	
37	SPJ MADEIRAS				20	271.622,46	625,000	0,5235	
38	COOPERATIVA AGR				3	256.878,23	389,000	0,4951	
39	CHAPEUS PARANA				20	254.205,34	124,000	0,4900	
40	PLASTITAM				18	249.154,15	37,000	0,4802	
41	FAMOSSUL				39	242.563,27	251,000	0,4675	
42	BEL FIX				35	235.518,92	138,000	0,4539	
43	BENECKE				18	233.677,35	1.085,000	0,4504	
44	FORTEE				29	231.837,27	497,000	0,4468	
45	TDA EQUIPAME				27	227.474,99	317,000	0,4384	
46	PEROXIDOS				11	211.210,87	1.206,000	0,4071	
47	PB-BIOS				99	205.486,03	1.186,000	0,3961	
48	OCEL EMBALAGENS				25	203.074,21	469,000	0,3914	
49	SUDATI				39	200.594,26	728,000	0,3866	
50	MET CROACIA				78	196.163,64	1.813,000	0,3781	
51	POLYMONT DO BRA				23	194.552,62	1.223,000	0,3750	
52	INFRADEL				18	192.507,20	2.334,000	0,3710	
53	SECCIONAL				12	186.132,42	3.043,000	0,3587	
54	AR FIBRAS				47	176.553,58	701,000	0,3403	
55	MULTICONTAIN				33	174.561,09	330,000	0,3364	
56	USIMAZEK				11	173.228,07	1.315,000	0,3339	
57	EURO TRUCK IMPL				31	171.527,16	1.780,000	0,3306	
58	MADELAR				8	169.227,61	402,000	0,3262	
59	UNIAACO				10	168.408,82	91,000	0,3246	
60	M G M COM				29	167.342,71	299,000	0,3225	
61	ME MOVELARIA				43	167.279,05	328,000	0,3224	
62	D W MONTEC LTDA				16	158.079,55	324,000	0,3047	
63	LEDNOX ARTEFATO				72	151.873,22	349,000	0,2927	
64	MOLD OLIVEIR				16	146.415,08	247,000	0,2822	
65	MS INDUSTRIA E				16	141.924,01	403,000	0,2735	
66	HUBNER				6	140.860,80	280,000	0,2715	
67	PALMASCOMP				13	140.484,84	476,000	0,2708	
68	DCP ESTRUTURAS				19	139.711,40	1.442,000	0,2693	
69	ELEGANCE PORTAS				31	138.520,75	357,500	0,2670	
70	LATAL EMB				10	137.777,87	81,000	0,2655	
71	TANKSPAR				31	136.714,49	224,000	0,2635	
72	MULTILIT				52	135.810,59	1.230,000	0,2617	
73	EMBALABRASIL EM				31	134.786,69	169,000	0,2598	
74	NEWART				13	129.727,45	115,000	0,2500	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	VIMASA				22	120.872,38	326,000	0,2329	
76	DACOREGIO				20	118.003,43	285,000	0,2274	
77	HENNIPMAN				22	117.099,18	1.136,000	0,2257	
78	ALMEIDA STONES				17	117.043,62	175,000	0,2256	
79	MINATTI				14	116.726,27	126,000	0,2250	
80	DJ				15	115.226,32	230,000	0,2221	
81	KOMATSU FOREST				37	114.424,50	890,000	0,2205	
82	AMERICAN				11	108.473,61	22,000	0,2090	
83	VS MOLDURAS				18	106.797,63	114,000	0,2058	
84	MARCENARIA TROI				30	100.798,61	277,000	0,1943	
85	CONSTRUHOMI				25	96.575,21	713,000	0,1861	
86	BRITAMEC				27	95.907,56	248,000	0,1848	
87	J. M. WUNDER				41	95.856,09	243,000	0,1847	
88	FAVRETTO				11	95.190,45	259,000	0,1834	
89	LJ SERVICOS IND				12	94.166,10	107,000	0,1815	
90	SUZUKI				24	92.416,38	555,000	0,1781	
91	WSVB				10	90.750,47	603,000	0,1749	
92	IDEROL				16	90.548,26	194,000	0,1745	
93	ENGECASS				10	89.682,82	117,000	0,1728	
94	ACOPLAN COMERCI				7	88.031,53	1.487,000	0,1696	
95	IBEMETAL				12	87.088,09	199,000	0,1678	
96	BRAVO				17	85.701,12	190,000	0,1652	
97	MULTIEQPTOS				34	84.754,21	109,000	0,1633	
98	MENEGOTTI				21	83.962,28	432,000	0,1618	
99	LKR REPRESENTAC				36	83.691,14	794,000	0,1613	
100	KORTE				22	82.579,10	169,000	0,1591	
101	FORZA BR INDUST				13	79.309,43	603,000	0,1528	
102	RAMOS TANQUE				10	78.343,17	200,000	0,1510	
103	FCM				8	77.781,84	173,000	0,1499	
104	AW ENGENHARIA I				19	76.884,04	165,000	0,1482	
105	MAO COLORIDA				33	76.682,34	398,000	0,1478	
106	KRONIK				10	75.139,31	18,000	0,1448	
107	CAFE IGUACU				15	74.135,49	449,000	0,1429	
108	N. HAGY - PECAS				16	73.863,42	154,000	0,1423	
109	RIBEIROS E LASK				9	71.898,08	428,000	0,1385	
110	ALM INDUSTRIA E				12	68.805,43	199,000	0,1326	
111	PARALELO 27				23	68.385,65	577,000	0,1318	
112	FUNDIFER				14	68.115,83	91,000	0,1313	
113	LC URNAS				12	67.134,63	192,000	0,1294	
114	ACOMULTI COMERC				7	65.861,94	1.266,000	0,1269	
115	FOGIPAM				30	64.901,81	77,000	0,1251	
116	HW				7	64.274,54	322,000	0,1239	
117	DUJUA MAQ				8	63.912,30	143,000	0,1232	
118	PASTRE				23	61.992,00	28,000	0,1195	
119	CARLU				16	61.164,54	63,000	0,1179	
120	L F INDUSTRIA E				10	60.823,22	133,000	0,1172	
121	T-GATES METALUR				21	60.280,49	351,000	0,1162	
122	HDU				7	59.945,70	580,000	0,1155	
123	GRACIOSA				9	59.080,07	410,000	0,1138	
124	BRASIL OUTDOOR				5	57.587,36	522,000	0,1110	
125	FEBRUCE				7	56.700,00	39,000	0,1093	
126	METALIN				18	55.540,77	140,000	0,1070	
127	PERFEITA ESTRUT				4	55.482,49	136,000	0,1069	
128	CARVALE				13	55.304,44	573,000	0,1066	
129	MENEGOTTO				23	55.178,83	132,000	0,1063	
130	SULBRASIL				9	54.901,08	18,000	0,1058	
131	MINERACAO				8	53.740,30	50,000	0,1035	
132	BRASILSAT				11	53.677,92	671,000	0,1034	
133	TRIUNFO EMBA				21	52.308,61	105,000	0,1008	
134	GRIFE DE BOTECO				10	51.390,32	68,000	0,0990	
135	METALSUL				31	50.178,13	134,000	0,0967	
136	ADESI				21	50.070,56	32,000	0,0965	
137	EUROTECH				8	48.652,91	357,000	0,0937	
138	FEX COMERCIO DE				12	48.569,20	104,000	0,0936	
139	LUCOL				8	47.731,73	98,000	0,0920	
140	ARTESITA				9	47.455,56	113,000	0,0914	
141	M. LACHOVICZ E				5	47.315,52	182,000	0,0912	
142	FRANEDO				6	46.385,68	85,000	0,0894	
143	ELETROLACK				28	45.271,44	39,000	0,0872	
144	ADEX				7	45.199,94	34,000	0,0871	
145	TECNOTRAFO				11	45.133,52	306,000	0,0870	
146	TRAENSME				8	44.986,33	159,000	0,0867	
147	CATTALINI				8	44.913,43	112,000	0,0865	
148	GERWAL				3	44.680,00	138,000	0,0861	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	VH				15	44.152,76	15,000	0,0851	
150	MRB MACHINING E				1	43.646,72	8,000	0,0841	
151	EBSE ENGENHARIA				5	43.635,75	5,000	0,0841	
152	RG PECAS				16	43.207,12	69,000	0,0832	
153	METALCAVA				5	42.777,92	39,000	0,0824	
154	JC ZANELLA ESTR				6	42.560,50	85,000	0,0820	
155	BURNTECH				6	41.509,35	58,000	0,0800	
156	MARINALDO SILVE				24	41.445,79	407,000	0,0798	
157	VERTICE				9	41.419,39	524,000	0,0798	
158	RANNIPLAST				22	41.261,26	121,000	0,0795	
159	PADRAO MACED				9	41.194,56	112,000	0,0794	
160	PERFECTA				11	40.845,83	199,000	0,0787	
161	SERIGRAFIA				26	40.828,73	139,000	0,0787	
162	INFORMOBILE				12	39.838,93	44,000	0,0767	
163	MOCELLIN				18	39.596,84	145,000	0,0763	
164	BOX CAR				10	38.694,41	50,000	0,0745	
165	BOTTICELLI				10	38.337,63	125,000	0,0739	
166	CCB				7	37.701,41	7,000	0,0726	
167	KAPAZI				9	37.633,62	180,000	0,0725	
168	INDUSCAP				15	37.627,20	455,000	0,0725	
169	PINTINHO MATERI				8	35.553,87	97,000	0,0685	
170	KALAY				21	35.389,92	122,000	0,0682	
171	IN'S DIESEL SOL				15	33.834,95	100,000	0,0652	
172	BRASELIO INDUST				9	33.810,52	461,000	0,0651	
173	GRANFINALE				9	32.422,71	210,000	0,0625	
174	STL				9	32.148,36	92,000	0,0619	
175	DM DO BRASIL				11	31.797,43	61,000	0,0612	
176	CELIGRAF				10	31.363,47	22,000	0,0604	
177	COLD AIR				12	31.109,56	155,000	0,0599	
178	BOM JESUS				9	31.067,68	193,000	0,0598	
179	PARQUEVARAL				8	30.884,08	70,000	0,0595	
180	IN HAUS				6	30.634,86	151,000	0,0590	
181	AUTOMAIS				9	30.568,98	74,000	0,0589	
182	LEITE E NORO				10	30.477,38	89,000	0,0587	
183	IS METALURGI				17	30.160,00	17,000	0,0581	
184	MET VENANCIO				11	29.647,44	55,000	0,0571	
185	TRANSRESIDUO				10	29.145,93	51,000	0,0561	
186	RACAFAER ESTR				4	28.923,16	88,000	0,0557	
187	ROSAMARINHO				7	28.824,62	108,000	0,0555	
188	IDP INDUSTRIA E				3	28.678,70	87,000	0,0552	
189	JM MONTAGEM DE				4	28.633,12	266,000	0,0551	
190	TORNEARIA VI				2	28.423,71	48,000	0,0547	
191	AEQ				8	27.886,00	238,000	0,0537	
192	CARVALHO E KLOS				8	27.599,40	112,000	0,0532	
193	MEGAMUND				7	27.425,60	60,000	0,0528	
194	STRAFAZ				10	27.250,27	18,000	0,0525	
195	ALFA				22	26.654,16	83,000	0,0513	
196	GENEC AUTOMACAO				2	26.651,24	251,000	0,0513	
197	LDM URNAS				9	26.372,96	85,000	0,0508	
198	TERRA RICA - IN				4	26.252,13	60,000	0,0506	
199	FABRICA DE MOVE				1	25.994,50	79,000	0,0501	
200	BELL TINTAS				5	25.879,37	263,000	0,0498	
201	TEKSTIL SINTETI				4	25.234,08	8,000	0,0486	
202	TECNOTAM				21	25.230,00	1.047,000	0,0486	
203	RIO CLARO				16	25.111,97	120,000	0,0484	
204	PROESTAMP INDUS				8	24.849,35	88,000	0,0479	
205	BRITASUL LTDA				1	24.724,10	45,000	0,0476	
206	DAEG REBOQUES E				5	24.508,64	52,000	0,0472	
207	SERENA MAQUINAS				5	24.493,95	190,000	0,0472	
208	MULTIPO				10	23.892,01	13,000	0,0460	
209	VITAMAI NUTRIC				1	23.355,00	27,000	0,0450	
210	VERSATIL				9	23.046,33	68,000	0,0444	
211	CILINTESTE				10	23.013,84	31,000	0,0443	
212	FINCO				12	22.802,30	405,000	0,0439	
213	NEKPLAST				14	22.587,19	21,000	0,0435	
214	FIBRATELHAS				4	22.457,34	9,000	0,0432	
215	MADEIRIX				9	22.320,96	48,000	0,0430	
216	PAVAO IND				2	22.288,80	33,000	0,0429	
217	CASTELO DA ARTE				7	22.115,83	23,000	0,0426	
218	HIDRAULICOS				9	21.949,00	184,000	0,0423	
219	HAMMER				10	21.632,41	65,000	0,0417	
220	PETROLEO				3	21.544,86	200,000	0,0415	
221	BETO AUTO TINTA				3	21.526,96	117,000	0,0415	
222	WHIRLPOOL S.A.				4	21.209,87	148,000	0,0408	

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223	49.346.207 SALE				9	21.164,54	38,000	0,0408	
224	TRANSGIRES				15	21.159,87	34,000	0,0407	
225	FIMACO				4	20.389,84	76,000	0,0393	
226	CASSEL STEEL ME				8	19.857,92	138,000	0,0382	
227	GELOPAR				6	19.696,50	270,000	0,0379	
228	CIRLENE TINTAS				11	19.604,40	178,000	0,0377	
229	PCI				14	19.406,28	56,000	0,0374	
230	AGRONUTRI TECNO				8	19.000,47	162,000	0,0366	
231	EMBRACO				9	18.872,40	214,000	0,0363	
232	TISATAM				15	18.780,00	939,000	0,0362	
233	FUNDICAO ALUMET				3	18.605,62	44,000	0,0358	
234	COPACOL-COOPERA				1	18.357,20	140,000	0,0353	
235	TRANSPESA LOCAC				17	18.132,78	48,000	0,0349	
236	AGUIA EQUIPA				11	17.863,75	40,000	0,0344	
237	BENEVENUTI				14	17.847,05	70,000	0,0344	
238	ALCELINO				7	17.833,35	7,000	0,0343	
239	SEMI INDUSTRIAL				4	17.793,24	66,000	0,0343	
240	CUBO MOB - MARC				11	17.782,09	46,000	0,0342	
241	FLEXOTOM INDUST				2	17.575,59	36,000	0,0338	
242	SOARES INDUSTRI				3	17.384,80	80,000	0,0335	
243	ETERNIT S.A EM				8	17.347,75	147,000	0,0334	
244	LEAL				9	16.812,73	193,000	0,0324	
245	PREVENCAO				6	16.812,32	154,000	0,0324	
246	D LEONI				4	16.396,58	56,000	0,0316	
247	PRIMA SOLE COMP				4	16.257,02	61,000	0,0313	
248	GIRO				12	16.082,12	44,000	0,0310	
249	MESURE				7	15.810,12	36,000	0,0304	
250	CLEMAR				3	15.739,61	148,000	0,0303	
251	L5 HD INDUSTRIA				1	15.660,00	27,000	0,0301	
252	INCORPORADORA				2	15.537,42	81,000	0,0299	
253	EMACO COMERCIO				5	15.254,28	88,000	0,0294	
254	PLASTPAR IND E				12	14.880,95	46,000	0,0286	
255	CARDAN SUL EQUI				5	14.720,00	133,000	0,0283	
256	POSTO DE MOLAS				6	14.411,09	166,000	0,0277	
257	PERFIPORTAS				11	14.378,96	56,000	0,0277	
258	JM CONSTRUCAO I				2	14.326,40	187,000	0,0276	
259	REFORM LINE				12	14.307,17	46,000	0,0275	
260	MOLDEMAQ				4	14.305,14	121,000	0,0275	
261	AGUIA				11	14.301,89	36,000	0,0275	
262	EMALTO INDUSTRI				1	14.082,40	78,000	0,0271	
263	ARTMOLD				4	13.958,44	7,000	0,0269	
264	RODOGREEN				8	13.941,93	32,000	0,0268	
265	BERNAUER				4	13.927,60	49,000	0,0268	
266	DONNA MADEIR				6	13.886,54	34,000	0,0267	
267	SOLUFLEX INDUST				10	13.854,93	73,000	0,0267	
268	TERRA RICA				3	13.698,98	32,000	0,0264	
269	CASA SERIGRA				4	13.608,71	4,000	0,0262	
270	MATRIFER				4	13.562,33	62,000	0,0261	
271	MOVEIS OSS-EMER				4	13.473,08	4,000	0,0259	
272	CAL SAN FRANCIS				7	13.444,12	38,000	0,0259	
273	FLEITH				4	13.427,04	126,000	0,0258	
274	CALWER				4	13.327,29	98,000	0,0256	
275	IPM				2	13.245,78	128,000	0,0255	
276	RAIZEN				2	13.171,86	78,000	0,0253	
277	TECHNOCOAT				10	13.018,35	150,000	0,0250	
278	ANDREIA DA SILV				8	12.821,76	42,000	0,0247	
279	INDUSTRIA DE PO				3	12.767,20	60,000	0,0246	
280	WM IMPLEMENTOS				8	12.493,43	21,000	0,0240	
281	MAGNA				4	12.457,16	95,000	0,0240	
282	BOING				2	12.456,68	4,000	0,0240	
283	BLACK EVENTO				11	12.406,95	38,000	0,0239	
284	CAL CEM INDUSTR				4	12.358,28	14,000	0,0238	
285	AMERCO				6	12.342,83	81,000	0,0237	
286	A RIEPING CIA L				4	12.235,51	54,000	0,0235	
287	MUNDIAL				5	12.188,16	33,000	0,0234	
288	ELOI				9	12.072,30	27,000	0,0232	
289	HERGEN				2	12.042,88	64,000	0,0232	
290	BANDEIRANTES				6	11.954,80	105,000	0,0230	
291	3 IRMAOS				2	11.949,33	23,000	0,0230	
292	QUERO S. MAIS A				2	11.829,79	34,000	0,0228	
293	CIA DO FERRO SE				2	11.784,00	198,000	0,0227	
294	DILMO				6	11.732,71	29,000	0,0226	
295	SANERO CONSTRUC				1	11.585,26	192,000	0,0223	
296	DELTA IND				12	11.477,63	51,000	0,0221	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
297	MEM INDUSTRIA D				2	11.469,56	20,000	0,0221	
298	CMC				6	11.451,37	24,000	0,0220	
299	MEGA TINTAS E M				4	11.343,09	74,000	0,0218	
300	CONQUISTA CARRO				2	11.319,28	148,000	0,0218	
301	HC CALDEIRAS				3	11.173,91	13,000	0,0215	
302	REAL INDUSTRIA				5	11.048,93	18,000	0,0213	
303	EDR DISTRIBUIDO				5	11.003,26	25,000	0,0212	
304	CEFA DISTRIBUID				3	10.993,00	157,000	0,0211	
305	FUNDIPAR				1	10.988,54	22,000	0,0211	
306	AMP REFRIGER				2	10.718,52	99,000	0,0206	
307	CMA REFRIGERACA				5	10.670,64	132,000	0,0205	
308	TRUTZSCHLER				5	10.632,48	76,000	0,0205	
309	PROTEUS				12	10.515,36	36,000	0,0202	
310	INDUMEC				12	10.494,27	61,000	0,0202	
311	ALLPARTS				2	10.493,56	7,000	0,0202	
312	AGISA				4	10.426,48	7,000	0,0201	
313	ESCOLA CRISTA D				3	10.416,31	3,000	0,0200	
314	BM COSTA				2	10.368,26	26,000	0,0199	
315	MA PARCOUR LTDA				4	10.343,85	29,000	0,0199	
316	MARIOTE				7	9.973,88	71,000	0,0192	
317	CARROC JAROL				3	9.967,05	3,000	0,0192	
318	CANAA AMBIENTAL				2	9.955,79	92,000	0,0191	
319	PARANAPART ADM				7	9.952,15	35,000	0,0191	
320	LEANDRO CORREIA				9	9.943,68	30,000	0,0191	
321	BERSUL				8	9.818,91	81,000	0,0189	
322	L CHEK - MOVEIS				9	9.788,42	43,000	0,0188	
323	BOMBAS CLIMA				2	9.667,07	51,000	0,0186	
324	SAGA				2	9.610,80	3,000	0,0185	
325	PROGAS IND				2	9.555,00	21,000	0,0184	
326	LOPERFER				6	9.526,69	20,000	0,0183	
327	TRES IRMAOS				1	9.515,26	32,000	0,0183	
328	MOLASUL POSTO D				3	9.498,45	81,000	0,0183	
329	MEGAPLASTIC				1	9.462,78	3,000	0,0182	
330	GREEN VALLEY IN				2	9.456,00	14,000	0,0182	
331	IASIN				7	9.453,85	28,000	0,0182	
332	EDTECH SERVI				1	9.387,39	58,000	0,0181	
333	AHM ANDAIMES LT				4	9.386,34	30,000	0,0180	
334	TESLA MULTISERV				2	9.221,38	123,000	0,0177	
335	OTC				5	9.124,69	97,000	0,0175	
336	SUL BAUS E CARR				1	9.091,66	66,000	0,0175	
337	PIETRO				8	9.085,30	44,000	0,0175	
338	IDAZA				2	9.020,93	61,000	0,0173	
339	TAURUS				7	8.951,02	45,000	0,0172	
340	GAIOLAS XAXIM				10	8.805,52	88,000	0,0169	
341	TSB METALURGICA				7	8.701,51	20,000	0,0167	
342	EDETECH				7	8.597,30	24,000	0,0165	
343	TINTAS MAIS COR				4	8.593,16	82,000	0,0165	
344	VENTURA CLEAN S				2	8.587,97	17,000	0,0165	
345	ACPVS				3	8.537,83	15,000	0,0164	
346	MOTECH DO BRASI				1	8.470,00	5,000	0,0163	
347	EXTINCENTER				7	8.442,93	18,000	0,0162	
348	DESTRO				5	8.394,07	22,000	0,0161	
349	ZAVASKI				9	8.351,79	64,000	0,0161	
350	TOTAL TELAS				6	8.334,49	24,000	0,0160	
351	INST ANAMI				4	8.216,59	13,000	0,0158	
352	LUIZ ANTONIO BE				3	8.211,87	24,000	0,0158	
353	ITS CONSULTORIA				4	8.029,59	15,000	0,0154	
354	BRUNA GOBBO				1	7.969,44	26,000	0,0153	
355	FAVRETTO MIDIA				6	7.709,74	18,000	0,0148	
356	RISOTOLANDIA IN				1	7.674,71	19,000	0,0147	
357	CENTRAL FORMAS				1	7.625,76	69,000	0,0147	
358	RENOFLEX				3	7.594,24	20,000	0,0146	
359	PORTOMAG				5	7.508,80	16,000	0,0144	
360	CRIOS INDL				9	7.482,12	37,000	0,0144	
361	GM MOLDURAS				6	7.478,62	12,000	0,0144	
362	PONTA GROSSA AM				3	7.469,06	69,000	0,0144	
363	BETUN PINTUR				3	7.446,63	3,000	0,0143	
364	INOVAPRINT				7	7.292,34	21,000	0,0140	
365	TORNEARIA				6	7.234,12	14,000	0,0139	
366	EXTINFORT				2	7.157,00	61,000	0,0138	
367	FONTES				7	7.127,80	61,000	0,0137	
368	METALICA FORMAS				2	7.102,92	14,000	0,0136	
369	TENDASA COMERCI				3	7.085,70	80,000	0,0136	
370	F M KLOSIENSKI				2	7.042,78	28,000	0,0135	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
371	TK PARTS COMERC				2	7.040,00	90,000	0,0135	
372	STUDIO CASA				2	6.799,76	2,000	0,0131	
373	FUNCIONAL				9	6.774,36	27,000	0,0130	
374	COMIACO				5	6.729,81	24,000	0,0129	
375	MECCAPLAST IND				1	6.632,00	4,000	0,0127	
376	BOSCH				3	6.625,92	17,000	0,0127	
377	STEP MANUTENCAO				4	6.432,33	36,000	0,0124	
378	FROTA BRASIL				1	6.420,68	4,000	0,0123	
379	BIASAN DISTRIBU				4	6.317,78	16,000	0,0121	
380	TXR JEANS LTDA				5	6.153,02	14,000	0,0118	
381	STARHOL INDUSTR				6	6.109,29	15,000	0,0117	
382	DESIGAN				3	6.076,69	18,000	0,0117	
383	CERUTTI				2	5.970,38	10,000	0,0115	
384	PIERMANN				3	5.970,04	34,000	0,0115	
385	NITAPLAST				6	5.863,34	75,000	0,0113	
386	COOPERATIVA MIS				2	5.846,35	11,000	0,0112	
387	TECNOLOJAS				5	5.836,95	51,000	0,0112	
388	GLC SANEAMENTO				3	5.832,12	19,000	0,0112	
389	ARTIVINCO				2	5.802,52	30,000	0,0111	
390	GHS NAUTICA C				1	5.788,06	13,000	0,0111	
391	MECANICA MULTIF				5	5.715,86	35,000	0,0110	
392	LAVRASUL				1	5.679,16	9,000	0,0109	
393	KIMADEIRAS				4	5.659,82	24,000	0,0109	
394	PARACAR				3	5.644,32	12,000	0,0108	
395	JJ GANS				5	5.485,82	17,000	0,0105	
396	J. PROLAB				6	5.479,38	56,000	0,0105	
397	FLEXO				5	5.478,50	25,000	0,0105	
398	KRUGER COM				4	5.394,52	12,000	0,0104	
399	ORPEC ENG				3	5.278,26	3,000	0,0101	
400	KRINSKI				3	5.153,82	32,000	0,0099	
401	PERFEITA				2	5.084,63	2,000	0,0098	
402	HDC				1	5.022,49	38,000	0,0096	
403	GICEL				2	4.918,89	17,000	0,0094	
404	H BREMER				2	4.916,63	51,000	0,0094	
405	EXTINGUE				1	4.910,10	60,000	0,0094	
406	CONTROL				2	4.885,82	10,000	0,0094	
407	QUALIFUEL SERVI				3	4.855,02	9,000	0,0093	
408	50.884.688 TAMI				2	4.850,00	13,000	0,0093	
409	SANTA CATARINA				2	4.700,87	5,000	0,0090	
410	RECICLAGEM C				3	4.578,78	12,000	0,0088	
411	BARICOMP				2	4.571,68	102,000	0,0088	
412	LK SOLUCOES CON				5	4.524,78	16,000	0,0087	
413	TBS TINTAS				1	4.495,00	50,000	0,0086	
414	MKS SOLUCOES IN				3	4.434,83	8,000	0,0085	
415	ALVES E NICO				6	4.423,24	16,000	0,0085	
416	BRASCAL CALCARE				2	4.415,58	14,000	0,0085	
417	CANAA NORTE RES				1	4.401,43	59,000	0,0084	
418	N.D.C CONSTRUCO				3	4.368,76	15,000	0,0084	
419	FIXACO				2	4.337,57	5,000	0,0083	
420	STILOCARDAS				2	4.320,97	11,000	0,0083	
421	EVOGUE FABRICAC				5	4.312,09	19,000	0,0083	
422	ANDREATTA				6	4.304,43	9,000	0,0083	
423	CONCREMARD ARTE				1	4.300,76	10,000	0,0082	
424	CONDOMINIO ROSS				1	4.275,28	34,000	0,0082	
425	MARCIANO RIBEIR				3	4.272,08	44,000	0,0082	
426	MAQUINAS OMI				2	4.198,50	9,000	0,0080	
427	PINUSTAN INDUTR				4	4.127,66	10,000	0,0079	
428	REIS				2	4.094,26	11,000	0,0078	
429	SITU				7	4.086,17	11,000	0,0078	
430	55.618.366 VALD				4	4.035,80	36,000	0,0077	
431	SA3 PINTURAS IN				1	4.007,85	9,000	0,0077	
432	DUPAR VEICULOS				2	4.000,94	11,000	0,0077	
433	PALMA				4	3.999,60	12,000	0,0077	
434	RAFPLAST				4	3.985,74	8,000	0,0076	
435	ELIANE DE DEU				1	3.964,84	4,000	0,0076	
436	D. PLASTIC - IN				5	3.826,98	27,000	0,0073	
437	METAL AMERICAS				1	3.808,43	8,000	0,0073	
438	SERRA NORTE				2	3.728,76	24,000	0,0071	
439	MASTERCORP				2	3.690,00	5,000	0,0071	
440	MOVEIS DANIELLA				3	3.629,99	10,000	0,0070	
441	METALURGICA PER				3	3.629,59	9,000	0,0070	
442	RENATO GIOVANNI				4	3.618,13	13,000	0,0069	
443	STATOMAT				2	3.579,00	2,000	0,0069	
444	TECNOMAD				2	3.561,63	11,000	0,0068	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
445	LC NICKEL				2	3.551,07	22,000	0,0068	
446	RECICLA PALLETS				7	3.444,00	741,000	0,0066	
447	REFLOSUL-SERVIC				1	3.441,89	28,000	0,0066	
448	FICHE SUL				2	3.439,36	10,000	0,0066	
449	DACAR QUIMICA D				1	3.402,81	44,000	0,0065	
450	EURO MATS CA				3	3.400,24	8,000	0,0065	
451	BRUMA INDUSTRIA				6	3.389,81	43,000	0,0065	
452	TECLAFLEX				4	3.329,84	8,000	0,0064	
453	NICOLINI				4	3.312,13	19,000	0,0063	
454	SUPERSTAMP				4	3.311,92	9,000	0,0063	
455	MET. VIEIRA				3	3.270,99	8,000	0,0063	
456	OTT				3	3.267,28	12,000	0,0063	
457	ESCOLA CANADENS				1	3.264,74	10,000	0,0062	
458	BRAFFEMANN				3	3.259,21	17,000	0,0062	
459	DELLART				1	3.225,65	6,000	0,0062	
460	S. ALMEIDA EVEN				5	3.195,00	50,000	0,0061	
461	FLEXOLINEA				4	3.173,56	13,000	0,0061	
462	ESQUAD. NN				1	3.162,14	2,000	0,0061	
463	POSTO PELAND				1	3.127,55	25,000	0,0060	
464	ANDRE LISBOA LO				1	3.122,64	24,000	0,0060	
465	WK MOVEIS PL				4	3.106,56	12,000	0,0059	
466	PINCEIS CAST				1	3.105,82	3,000	0,0059	
467	CALTEC				3	3.043,66	29,000	0,0058	
468	MARA BRASIL				2	3.042,66	6,000	0,0058	
469	METAL DIAS SOLD				1	3.022,94	1,000	0,0058	
470	FOREST PAPER- I				1	2.989,45	4,000	0,0057	
471	VIDROS NERI				4	2.989,14	24,000	0,0057	
472	DELTA SUL COMER				2	2.984,93	19,000	0,0057	
473	FIBRACEM TEL				4	2.963,01	17,000	0,0057	
474	GA				3	2.924,73	9,000	0,0056	
475	SEVENTY				3	2.902,85	38,000	0,0056	
476	DALLA PORTAS LT				1	2.869,41	6,000	0,0055	
477	MICRORAR INFORM				3	2.827,20	12,000	0,0054	
478	DAFITEC				2	2.744,09	26,000	0,0052	
479	LS AUTO				2	2.725,92	6,000	0,0052	
480	CORNEHL E CIA L				2	2.643,78	10,000	0,0051	
481	TOWER TEC				1	2.639,03	26,000	0,0050	
482	CARROCERIAS				1	2.634,48	5,000	0,0050	
483	TELACO				2	2.617,22	8,000	0,0050	
484	AML - TECNOLOGI				3	2.591,54	15,000	0,0050	
485	MOVEIS ADAM LTD				1	2.521,88	6,000	0,0048	
486	BORSATO ENGENHA				1	2.493,32	32,000	0,0048	
487	SAFE HORSE INDU				2	2.487,27	5,000	0,0047	
488	FABRICA DO SABE				3	2.449,61	6,000	0,0047	
489	FLEXICOAT INDUS				2	2.442,50	4,000	0,0047	
490	SKALL				2	2.408,36	8,000	0,0046	
491	METALESP				1	2.362,23	2,000	0,0045	
492	AGROTRATORES CO				2	2.336,50	10,000	0,0045	
493	ACR BELT LTDA				3	2.313,62	10,000	0,0044	
494	BRASLUMBER INDU				1	2.276,80	24,000	0,0043	
495	YAMAX COMUNICAC				2	2.262,87	6,000	0,0043	
496	FORROFORT INDUS				1	2.242,51	1,000	0,0043	
497	KAPERSUL INDUST				10	2.238,20	38.440,000	0,0043	
498	TANCAL				1	2.183,76	8,000	0,0042	
499	VOLUTEC				1	2.132,88	10,000	0,0041	
500	MARFIM				2	2.116,29	9,000	0,0040	
501	RODINEI				2	2.067,16	4,000	0,0039	
502	RIOSULENSE				1	2.050,00	5,000	0,0039	
503	D ARTE A SUA IM				1	2.031,44	4,000	0,0039	
504	W L DE LIMA ROS				2	2.030,84	6,000	0,0039	
505	OMZ				2	2.007,17	5,000	0,0038	
506	ENSIL				2	1.981,21	14,000	0,0038	
507	FENAP				3	1.958,60	14,000	0,0037	
508	JAIR BORGES 070				2	1.883,66	22,000	0,0036	
509	PLASTICOS PR				2	1.834,70	20,000	0,0035	
510	CREMONEZ				2	1.834,61	6,000	0,0035	
511	BOZZINHA TRANSP				1	1.787,45	6,000	0,0034	
512	CARWAY SUL VEIC				2	1.778,12	5,000	0,0034	
513	PLASMACO				2	1.702,68	6,000	0,0032	
514	ASA INDUSTRIA M				3	1.669,37	8,000	0,0032	
515	MARUMBY				2	1.667,99	4,000	0,0032	
516	SUCATA TIO P				1	1.648,84	17,000	0,0031	
517	CDA CONSTRUCAO				1	1.645,60	2,000	0,0031	
518	C M COMPENSADOS				1	1.590,75	5,000	0,0030	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
519	CAMBORIU PARK E				1	1.532,84	4,000	0,0029	
520	FASUL COMERCIO				2	1.517,77	78,000	0,0029	
521	BENDERTEC SOLUC				1	1.510,80	2,000	0,0029	
522	METAL BREY				2	1.494,00	6,000	0,0028	
523	THINK SOLUCOES				1	1.473,28	8,000	0,0028	
524	ADMI ENGENHARIA				1	1.472,50	10,000	0,0028	
525	LUSON VEICULOS				2	1.464,43	9,000	0,0028	
526	CONGREGACAO CRI				1	1.423,65	3,000	0,0027	
527	BIMARA				2	1.415,60	6,000	0,0027	
528	MLS PINTURA				1	1.407,81	1,000	0,0027	
529	SAFE SUPPLY				3	1.403,26	15,000	0,0027	
530	AFS PECAS E SER				2	1.398,64	6,000	0,0027	
531	GALVENGE ENGENH				3	1.396,60	20,000	0,0026	
532	BOR MIX COMERCI				1	1.382,64	4,000	0,0026	
533	SA3 TINTAS LTDA				1	1.342,00	32,000	0,0025	
534	TRANSPORTES				3	1.337,35	3,000	0,0025	
535	COMERCIAL GABAR				2	1.334,75	13,000	0,0025	
536	GM INCORPORACOE				1	1.285,00	11,000	0,0024	
537	MADEIRAS DIPAR				1	1.276,84	9,000	0,0024	
538	JOTT PLAY				1	1.271,29	3,000	0,0024	
539	FIL COMERCIO DE				1	1.248,68	3,000	0,0024	
540	ASR				2	1.247,34	5,000	0,0024	
541	FST ESTRUTURAS				1	1.222,36	3,000	0,0023	
542	SUIGAM INDUSTRI				1	1.187,58	3,000	0,0022	
543	BALFLEX				1	1.183,40	3,000	0,0022	
544	ENGMAK SOLUCOES				1	1.173,00	1,000	0,0022	
545	BRASLOG				2	1.168,68	8,000	0,0022	
546	PEDREIRA CENTRA				1	1.167,97	7,000	0,0022	
547	ABRILAR				1	1.116,97	4,000	0,0021	
548	LED MINERADORA				1	1.113,44	13,000	0,0021	
549	ASTRO CHEVE				1	1.094,67	3,000	0,0021	
550	MARCIANO SCHUCK				1	1.060,65	5,000	0,0020	
551	ALP IMPRESSOS E				1	1.051,59	3,000	0,0020	
552	SETE LAGOAS TRA				1	1.027,60	24,000	0,0019	
553	J. A. FERREI				1	1.020,84	3,000	0,0019	
554	VJ ENGENHARIA				1	999,00	10,000	0,0019	
555	SULIFLEX INDUST				2	987,98	6,000	0,0019	
556	CASA MOVEIS				1	946,72	4,000	0,0018	
557	FAGA FERRAMENTA				2	945,88	3,000	0,0018	
558	RHV				1	938,70	3,000	0,0018	
559	OBRAMAD COMERCI				1	932,25	10,000	0,0018	
560	STEEL QUALITY M				1	921,06	8,000	0,0017	
561	TOMASI				1	920,82	2,000	0,0017	
562	SCHNEIDER E				1	870,51	2,000	0,0016	
563	CSV				1	869,46	6,000	0,0016	
564	FIBRACEM TELEIN				3	851,45	5,000	0,0016	
565	PABLO GIOVANI P				1	838,47	2,000	0,0016	
566	BM TECH INDU				1	827,67	3,000	0,0016	
567	NUFER				1	812,96	2,000	0,0015	
568	PODIUM				2	786,92	10,000	0,0015	
569	JHONI CIDRAL				1	781,34	3,000	0,0015	
570	MT INDUSTRIALIZ				1	779,47	6,000	0,0015	
571	PORMADE PORTAS				1	771,96	2,000	0,0014	
572	ASETTRANS ASSOCI				1	750,40	4,000	0,0014	
573	ALISSON JOSE PR				1	747,39	6,000	0,0014	
574	GN SILOS				1	736,50	9,000	0,0014	
575	COMUNICA COMUNI				1	715,96	12,000	0,0013	
576	CILIART				1	712,23	2,000	0,0013	
577	VEGA VEICULOS L				1	677,05	1,000	0,0013	
578	SIGMAR				1	666,90	2,000	0,0012	
579	PLASTILIT				1	662,59	1,000	0,0012	
580	EXTRACAO DE ARE				1	633,85	7,000	0,0012	
581	TECWIRE				1	633,02	4,000	0,0012	
582	METALURGICA SAV				1	632,81	4,000	0,0012	
583	RONIC				1	602,14	2,000	0,0011	
584	ANDRADE E ROCHA				1	601,82	1,000	0,0011	
585	AGRO LIPPERT LT				1	585,40	4,000	0,0011	
586	PIPA ARTESAN				1	572,81	1,000	0,0011	
587	PORTABRAS				1	562,86	1,000	0,0010	
588	TECELAGEM SAO C				1	560,54	2,000	0,0010	
589	SETE LAGOAS				1	554,63	9,000	0,0010	
590	PLASTMEL INDUST				1	501,65	10,000	0,0009	
591	TECNO GRAN EQUI				1	501,65	10,000	0,0009	
592	BRASPINE				1	483,21	3,000	0,0009	

# Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
593	MRC ESTRUTURAS				1	476,62	1,000	0,0009	
594	LOGUS INDUSTRIA				1	467,36	5,000	0,0009	
595	55.970.838 LEIA				1	451,06	3,000	0,0008	
596	EMBRART IND DE				1	437,18	3,000	0,0008	
597	NIVEL SERVICOS				1	427,37	2,000	0,0008	
598	TRANSAL				2	396,99	6,000	0,0007	
599	VM MANUTENCAO				1	385,76	1,000	0,0007	
600	CAALGA SOLUCOES				1	372,61	1,000	0,0007	
601	G E J IND				1	356,75	2,000	0,0006	
602	W. GARBOS BANDE				1	353,00	1,000	0,0006	
603	POWDERTECH EQUI				1	326,24	3,000	0,0006	
604	DANILLA				1	322,50	3,000	0,0006	
605	SO SACOLAS				1	318,55	1,000	0,0006	
606	TECNOPVC				1	283,74	2,000	0,0005	
607	MET IGUACU				1	279,55	3,000	0,0005	
608	SAMUEL DA SILVA				1	267,38	3,000	0,0005	
609	DW CONSTRUCOES				1	263,17	3,000	0,0005	
610	BRAMOLD				1	255,15	1,000	0,0004	
611	JOEL EMILIO MAR				1	231,10	1,000	0,0004	
612	VALMOR MENEGAZZ				1	210,00	2,000	0,0004	
613	SERRALHERIA E E				1	209,24	2,000	0,0004	
614	CENTRO AUTOMOTI				1	197,80	2,000	0,0003	
615	TRANSVILLE				1	183,29	1,000	0,0003	
616	SUPPER				1	182,72	2,000	0,0003	
617	SERRALHERIA GR				1	141,95	1,000	0,0002	
618	SUPER TELA				1	99,90	1,000	0,0001	
619	MIR				1	90,36	1,000	0,0001	
620	43 SA GRAFICA E				1	0,00	1,000	0,0000	
Total Geral					6.699	51.877.887,77	180.631,500		