

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	GRUBRAS				1	221.566,48	536,000	9,4880	
2	PROTECOATING DI				13	119.539,39	893,000	5,1189	
3	MADERIT				3	104.088,42	296,000	4,4573	
4	DURATEX SA				1	91.560,00	3,000	3,9208	
5	WHB				4	66.431,27	13,000	2,8447	
6	BREVIL				3	64.607,02	99,000	2,7666	
7	ROCHA				3	64.147,75	403,000	2,7469	
8	LFDF				31	52.355,02	532,000	2,2419	
9	TAURUS HELME				4	49.808,05	77,000	2,1329	
10	TGM				2	41.632,50	50,000	1,7828	
11	PACKAGING				1	41.564,60	42,000	1,7798	
12	GINASTIC				6	41.135,85	96,000	1,7615	
13	MARCATTO				2	39.917,80	50,000	1,7093	
14	CONDOR				2	35.751,56	33,000	1,5309	
15	LKR REPRESENTAC				7	33.339,91	348,000	1,4276	
16	ADEX				2	33.006,50	15,000	1,4134	
17	ANAZATTI				5	32.883,57	289,000	1,4081	
18	L E F				2	31.604,08	40,000	1,3533	
19	ERGO MOBILI				2	31.363,98	86,000	1,3430	
20	DAMAEQ				1	29.921,07	53,000	1,2812	
21	PIERINO GOTT				4	28.510,35	42,000	1,2208	
22	IRRIGABRASIL				6	27.873,74	31,000	1,1936	
23	BENECKE				1	27.739,10	135,000	1,1878	
24	VIVART MOLDURAS				3	23.713,34	35,000	1,0154	
25	AIZ				5	22.908,36	114,000	0,9809	
26	IDP INDUSTRIA E				1	22.881,78	68,000	0,9798	
27	BEL FIX				1	22.838,60	6,000	0,9780	
28	EMBALABRASIL EM				5	22.429,16	23,000	0,9604	
29	RANDA				3	20.395,13	39,000	0,8733	
30	MOLD OLIVEIR				1	20.261,86	41,000	0,8676	
31	FORTEE				2	20.066,00	32,000	0,8592	
32	LJ SERVICOS IND				2	19.701,77	24,000	0,8436	
33	MADELAR				1	19.249,39	21,000	0,8243	
34	RAMOS TANQUE				2	19.176,33	48,000	0,8211	
35	USIMAZEK				1	17.858,10	140,000	0,7647	
36	PASTRE				5	17.712,00	8,000	0,7584	
37	KRONIK				2	17.664,59	4,000	0,7564	
38	PALMASCOMP				2	16.984,94	56,000	0,7273	
39	PLASTITAM				2	16.533,62	3,000	0,7080	
40	TRAENSME				2	16.172,32	33,000	0,6925	
41	OMEKO				2	15.074,29	60,000	0,6455	
42	PESA				1	14.485,04	73,000	0,6202	
43	MENEGOTTI				3	13.866,00	60,000	0,5937	
44	FORMA FORT I				1	13.798,50	5,000	0,5908	
45	CHAPEUS PARANA				1	13.232,96	6,000	0,5666	
46	CORTESA				2	13.231,74	120,000	0,5666	
47	AR FIBRAS				3	13.058,24	39,000	0,5591	
48	J. M. WUNDER				5	12.783,08	69,000	0,5474	
49	POLYMONT DO BRA				2	12.745,70	80,000	0,5458	
50	SUZUKI				4	12.377,21	94,000	0,5300	
51	TORNEARIA VI				1	12.316,10	15,000	0,5274	
52	SCHNELL				2	12.068,96	84,000	0,5168	
53	TANKSPAR				2	11.898,17	18,000	0,5095	
54	OCEL EMBALAGENS				1	11.041,96	26,000	0,4728	
55	ELEGANCE PORTAS				2	9.944,35	22,000	0,4258	
56	BRAVO				2	9.938,12	22,000	0,4255	
57	IN HAUS				1	9.829,30	66,000	0,4209	
58	DACLA REBOQUES				1	9.740,20	22,000	0,4171	
59	KORTE				1	8.749,50	16,000	0,3746	
60	MARCENARIA TROI				2	8.340,35	15,000	0,3571	
61	WSVB				1	8.276,13	34,000	0,3544	
62	SPJ MADEIRAS				1	7.785,46	14,000	0,3333	
63	EUROTECH				1	7.770,07	71,000	0,3327	
64	MULTICONTAIN				1	7.766,63	15,000	0,3325	
65	GRIFE DE BOTEÇO				1	7.727,85	9,000	0,3309	
66	ME MOVELARIA				3	7.695,82	14,000	0,3295	
67	RISOTOLANDIA IN				1	7.674,71	19,000	0,3286	
68	DAEG REBOQUES E				1	7.541,12	16,000	0,3229	
69	CIRLENE TINTAS				3	7.449,72	93,000	0,3190	
70	ENGECASS				1	7.358,00	10,000	0,3150	
71	UNIARTE MOLD				1	7.120,23	7,000	0,3049	
72	BERNAUER				2	6.978,71	17,000	0,2988	
73	MULTILIT				3	6.942,96	32,000	0,2973	
74	MECCAPLAST IND				1	6.632,00	4,000	0,2840	

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75	ALMEIDA STONES				1	6.575,91	7,000	0,2816	
76	PB-BIOS				6	6.568,05	42,000	0,2812	
77	SULBRASIL				1	6.300,12	2,000	0,2697	
78	DJ				1	6.267,34	11,000	0,2683	
79	IPM				1	6.224,12	64,000	0,2665	
80	BOX CAR				2	6.108,69	7,000	0,2615	
81	LUCOL				1	5.988,90	10,000	0,2564	
82	VIMASA				1	5.856,92	14,000	0,2508	
83	GLC SANEAMENTO				3	5.832,12	19,000	0,2497	
84	METALICA FORMAS				1	5.727,79	11,000	0,2452	
85	COLD AIR				2	5.721,60	20,000	0,2450	
86	TRIUNFO EMBA				1	5.694,19	12,000	0,2438	
87	PARALELO 27				2	5.647,35	17,000	0,2418	
88	METALSUL				2	5.530,47	10,000	0,2368	
89	CCB				1	5.498,12	1,000	0,2354	
90	BOTTICELLI				1	5.384,34	15,000	0,2305	
91	HDU				1	5.381,88	42,000	0,2304	
92	IBEMETAL				1	5.296,81	12,000	0,2268	
93	EURO TRUCK IMPL				1	5.290,00	80,000	0,2265	
94	VERTICE				1	5.259,72	62,000	0,2252	
95	A RIEPING CIA L				1	5.175,24	20,000	0,2216	
96	MEGAMUND				1	4.945,60	10,000	0,2117	
97	MULTIEOPTOS				3	4.925,58	4,000	0,2109	
98	VS MOLDURAS				1	4.830,60	8,000	0,2068	
99	FEX COMERCIO DE				1	4.825,33	7,000	0,2066	
100	KOMATSU FOREST				1	4.621,00	25,000	0,1978	
101	MAO COLORIDA				1	4.389,80	20,000	0,1879	
102	LEDNOX ARTEFATO				3	4.363,59	10,000	0,1868	
103	M G M COM				1	4.265,76	8,000	0,1826	
104	FORZA BR INDUST				1	4.245,00	32,000	0,1817	
105	GRACIOSA				1	4.145,30	32,000	0,1775	
106	KAPAZI				1	3.999,60	20,000	0,1712	
107	JC ZANELLA ESTR				1	3.984,26	2,000	0,1706	
108	FUNDIFER				1	3.970,90	7,000	0,1700	
109	DM DO BRASIL				1	3.934,01	7,000	0,1684	
110	MET CROACIA				1	3.916,32	36,000	0,1677	
111	GM MOLDURAS				3	3.867,04	6,000	0,1656	
112	IS METALURGI				2	3.760,00	2,000	0,1610	
113	CASTELO DA ARTE				1	3.658,92	6,000	0,1566	
114	BOM JESUS				1	3.620,76	23,000	0,1550	
115	CAFE IGUACU				1	3.615,60	40,000	0,1548	
116	TRANSRESIDUO				1	3.603,00	7,000	0,1542	
117	LEAL				1	3.483,60	40,000	0,1491	
118	CARVALHO E KLOS				1	3.478,36	14,000	0,1489	
119	H BREMER				1	3.465,33	41,000	0,1483	
120	BRITAMEC				1	3.447,38	6,000	0,1476	
121	FOGIPAM				1	3.385,91	1,000	0,1449	
122	MET VENANCIO				1	3.356,28	6,000	0,1437	
123	CARROC JAROL				1	3.322,35	1,000	0,1422	
124	DESTRO				1	3.320,40	8,000	0,1421	
125	TDA EQUIPAME				1	3.288,75	1,000	0,1408	
126	FAMOSSUL				2	3.251,02	10,000	0,1392	
127	LEANDRO CORREIA				2	3.188,44	8,000	0,1365	
128	ARTESITA				1	3.165,72	12,000	0,1355	
129	VH				1	3.131,43	1,000	0,1341	
130	MADEIRIX				1	3.031,20	6,000	0,1298	
131	IN'S DIESEL SOL				1	2.934,54	6,000	0,1256	
132	SOLUFLEX INDUST				2	2.928,12	15,000	0,1253	
133	RANNIPLAST				1	2.775,37	7,000	0,1188	
134	LDM URNAS				1	2.733,58	11,000	0,1170	
135	ADESI				1	2.687,43	1,000	0,1150	
136	AGUIA EQUIPA				1	2.611,51	4,000	0,1118	
137	INDUSCAP				1	2.578,50	30,000	0,1104	
138	49.346.207 SALE				1	2.540,27	4,000	0,1087	
139	METALIN				1	2.458,60	10,000	0,1052	
140	MUNDIAL				1	2.439,12	8,000	0,1044	
141	T-GATES METALUR				1	2.435,40	3,000	0,1042	
142	MKS SOLUCOES IN				1	2.325,09	4,000	0,0995	
143	BRASLUMBER INDU				1	2.276,80	24,000	0,0975	
144	TRANSPESA LOCAC				1	2.275,95	5,000	0,0974	
145	CAL CEM INDUSTR				1	2.268,54	3,000	0,0971	
146	EDR DISTRIBUIDO				1	2.247,77	5,000	0,0962	
147	FORROFORT INDUS				1	2.242,51	1,000	0,0960	
148	MENEGOTTO				1	2.120,74	5,000	0,0908	

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149	WM IMPLEMENTOS				1	2.053,69	3,000	0,0879	
150	REAL INDUSTRIA				1	1.909,82	3,000	0,0817	
151	MARIOTE				1	1.818,64	12,000	0,0778	
152	SERIGRAFIA				1	1.742,25	5,000	0,0746	
153	TECNOTAM				2	1.700,00	85,000	0,0728	
154	GIRO				1	1.668,40	4,000	0,0714	
155	METALURGICA PER				1	1.640,92	3,000	0,0702	
156	DESIGAN				1	1.613,15	5,000	0,0690	
157	OTC				1	1.583,00	18,000	0,0677	
158	MICRORAR INFORM				1	1.413,60	6,000	0,0605	
159	PCI				1	1.386,24	4,000	0,0593	
160	EXTINCENTER				1	1.367,91	3,000	0,0585	
161	BENEVENUTI				1	1.357,20	5,000	0,0581	
162	COPACOL				1	1.317,36	6,000	0,0564	
163	PERFIORTAS				1	1.292,00	5,000	0,0553	
164	FONTES				1	1.257,62	10,000	0,0538	
165	YAMAX COMUNICAC				1	1.185,30	3,000	0,0507	
166	BALFLEX				1	1.183,40	3,000	0,0506	
167	J. PROLAB				1	1.057,40	10,000	0,0452	
168	ENSIL				1	1.015,44	10,000	0,0434	
169	HIDRAULICOS				1	1.009,80	10,000	0,0432	
170	LK SOLUCOES CON				1	976,86	3,000	0,0418	
171	PROTEUS				1	955,62	3,000	0,0409	
172	DELTA IND				1	949,54	5,000	0,0406	
173	RIO CLARO				1	941,01	4,000	0,0403	
174	KIMADEIRAS				1	896,02	6,000	0,0383	
175	FASUL COMERCIO				1	823,28	41,000	0,0352	
176	MOCELLIN				1	808,12	1,000	0,0346	
177	FUNCIONAL				1	807,00	3,000	0,0345	
178	ZAVASKI				1	750,96	3,000	0,0321	
179	EDETECH				1	739,02	3,000	0,0316	
180	VIDROS NERI				1	715,35	5,000	0,0306	
181	GAIOLAS XAXIM				1	696,32	7,000	0,0298	
182	BRUMA INDUSTRIA				1	654,10	8,000	0,0280	
183	NEKPLAST				1	613,94	1,000	0,0262	
184	MARINALDO SILVE				1	568,00	6,000	0,0243	
185	INDUMEC				1	558,54	2,000	0,0239	
186	TRANSPORTES				1	499,12	1,000	0,0213	
187	SAFE SUPPLY				1	497,68	5,000	0,0213	
188	BRASPINE				1	483,21	3,000	0,0206	
189	L CHEK - MOVEIS				1	311,64	4,000	0,0133	
190	ALFA				1	261,82	2,000	0,0112	
Total Geral						2.335.228,43	7.544,000		