

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	GRUBRAS				1	221.566,48	536,000	9,7867	
2	PROTECOATING DI				13	119.539,39	893,000	5,2801	
3	MADERIT				3	104.088,42	296,000	4,5976	
4	DURATEX SA				1	91.560,00	3,000	4,0442	
5	WHB				4	66.431,27	13,000	2,9343	
6	BREVIL				3	64.607,02	99,000	2,8537	
7	LFDF				31	52.019,05	524,000	2,2977	
8	TAURUS HELME				4	49.808,05	77,000	2,2000	
9	TGM				2	41.632,50	50,000	1,8389	
10	PACKAGING				1	41.564,60	42,000	1,8359	
11	GINASTIC				6	41.135,85	96,000	1,8170	
12	MARCATTO				2	39.917,80	50,000	1,7631	
13	ROCHA				2	37.885,63	239,000	1,6734	
14	CONDOR				2	35.751,56	33,000	1,5791	
15	LKR REPRESENTAC				7	33.339,91	348,000	1,4726	
16	ADEX				2	33.006,50	15,000	1,4579	
17	ANAZATTI				5	32.883,57	289,000	1,4524	
18	L E F				2	31.604,08	40,000	1,3959	
19	ERGO MOBILI				2	31.363,98	86,000	1,3853	
20	DAMAEQ				1	29.921,07	53,000	1,3216	
21	PIERINO GOTT				4	28.510,35	42,000	1,2593	
22	IRRIGABRASIL				6	27.873,74	31,000	1,2312	
23	BENECKE				1	27.739,10	135,000	1,2252	
24	AIZ				5	22.908,36	114,000	1,0118	
25	IDP INDUSTRIA E				1	22.881,78	68,000	1,0107	
26	BEL FIX				1	22.838,60	6,000	1,0088	
27	EMBALABRASIL EM				5	22.429,16	23,000	0,9907	
28	RANDA				3	20.395,13	39,000	0,9008	
29	MOLD OLIVEIR				1	20.261,86	41,000	0,8949	
30	FORTEE				2	20.066,00	32,000	0,8863	
31	LJ SERVICOS IND				2	19.701,77	24,000	0,8702	
32	MADELAR				1	19.249,39	21,000	0,8502	
33	RAMOS TANQUE				2	19.176,33	48,000	0,8470	
34	PASTRE				5	17.712,00	8,000	0,7823	
35	KRONIK				2	17.664,59	4,000	0,7802	
36	PALMASCOMP				2	16.984,94	56,000	0,7502	
37	PLASTITAM				2	16.533,62	3,000	0,7303	
38	OMEKO				2	15.074,29	60,000	0,6658	
39	PESA				1	14.485,04	73,000	0,6398	
40	MENEGOTTI				3	13.866,00	60,000	0,6124	
41	FORMA FORT I				1	13.798,50	5,000	0,6094	
42	VIVART MOLDURAS				1	13.503,90	18,000	0,5964	
43	CHAPEUS PARANA				1	13.232,96	6,000	0,5845	
44	CORTESA				2	13.231,74	120,000	0,5844	
45	AR FIBRAS				3	13.058,24	39,000	0,5767	
46	J. M. WUNDER				5	12.783,08	69,000	0,5646	
47	POLYMONT DO BRA				2	12.745,70	80,000	0,5629	
48	SUZUKI				4	12.377,21	94,000	0,5467	
49	TORNEARIA VI				1	12.316,10	15,000	0,5440	
50	SCHNELL				2	12.068,96	84,000	0,5330	
51	TANKSPAR				2	11.898,17	18,000	0,5255	
52	OCEL EMBALAGENS				1	11.041,96	26,000	0,4877	
53	ELEGANCE PORTAS				2	9.944,35	22,000	0,4392	
54	BRAVO				2	9.938,12	22,000	0,4389	
55	TRAENSME				1	9.917,05	20,000	0,4380	
56	IN HAUS				1	9.829,30	66,000	0,4341	
57	DACLA REBOQUES				1	9.740,20	22,000	0,4302	
58	KORTE				1	8.749,50	16,000	0,3864	
59	MARCENARIA TROI				2	8.340,35	15,000	0,3684	
60	WSVB				1	8.276,13	34,000	0,3655	
61	SPJ MADEIRAS				1	7.785,46	14,000	0,3438	
62	EUROTECH				1	7.770,07	71,000	0,3432	
63	MULTICONTAIN				1	7.766,63	15,000	0,3430	
64	GRIFE DE BOTECO				1	7.727,85	9,000	0,3413	
65	ME MOVELARIA				3	7.695,82	14,000	0,3399	
66	RISOTOLANDIA IN				1	7.674,71	19,000	0,3390	
67	DAEG REBOQUES E				1	7.541,12	16,000	0,3331	
68	CIRLENE TINTAS				3	7.449,72	93,000	0,3290	
69	ENGECASS				1	7.358,00	10,000	0,3250	
70	UNIARTE MOLD				1	7.120,23	7,000	0,3145	
71	MULTILIT				3	6.942,96	32,000	0,3066	
72	MECCAPLAST IND				1	6.632,00	4,000	0,2929	
73	ALMEIDA STONES				1	6.575,91	7,000	0,2904	
74	PB-BIOS				6	6.568,05	42,000	0,2901	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	SULBRASIL				1	6.300,12	2,000	0,2782	
76	DJ				1	6.267,34	11,000	0,2768	
77	IPM				1	6.224,12	64,000	0,2749	
78	BOX CAR				2	6.108,69	7,000	0,2698	
79	LUCOL				1	5.988,90	10,000	0,2645	
80	VIMASA				1	5.856,92	14,000	0,2587	
81	GLC SANEAMENTO				3	5.832,12	19,000	0,2576	
82	METALICA FORMAS				1	5.727,79	11,000	0,2530	
83	COLD AIR				2	5.721,60	20,000	0,2527	
84	TRIUNFO EMBA				1	5.694,19	12,000	0,2515	
85	PARALELO 27				2	5.647,35	17,000	0,2494	
86	METALSUL				2	5.530,47	10,000	0,2442	
87	CCB				1	5.498,12	1,000	0,2428	
88	BOTTICELLI				1	5.384,34	15,000	0,2378	
89	HDU				1	5.381,88	42,000	0,2377	
90	IBEMETAL				1	5.296,81	12,000	0,2339	
91	EURO TRUCK IMPL				1	5.290,00	80,000	0,2336	
92	VERTICE				1	5.259,72	62,000	0,2323	
93	A RIEPING CIA L				1	5.175,24	20,000	0,2285	
94	MEGAMUND				1	4.945,60	10,000	0,2184	
95	MULTIEQPTOS				3	4.925,58	4,000	0,2175	
96	VS MOLDURAS				1	4.830,60	8,000	0,2133	
97	FEX COMERCIO DE				1	4.825,33	7,000	0,2131	
98	KOMATSU FOREST				1	4.621,00	25,000	0,2041	
99	MAO COLORIDA				1	4.389,80	20,000	0,1939	
100	LEDNOX ARTEFATO				3	4.363,59	10,000	0,1927	
101	M G M COM				1	4.265,76	8,000	0,1884	
102	FORZA BR INDUST				1	4.245,00	32,000	0,1875	
103	GRACIOSA				1	4.145,30	32,000	0,1831	
104	KAPAZI				1	3.999,60	20,000	0,1766	
105	JC ZANELLA ESTR				1	3.984,26	2,000	0,1759	
106	FUNDIFER				1	3.970,90	7,000	0,1754	
107	BERNAUER				1	3.944,50	10,000	0,1742	
108	DM DO BRASIL				1	3.934,01	7,000	0,1737	
109	MET CROACIA				1	3.916,32	36,000	0,1729	
110	IS METALURGI				2	3.760,00	2,000	0,1660	
111	CASTELO DA ARTE				1	3.658,92	6,000	0,1616	
112	BOM JESUS				1	3.620,76	23,000	0,1599	
113	CAFE IGUACU				1	3.615,60	40,000	0,1597	
114	TRANSRESIDUO				1	3.603,00	7,000	0,1591	
115	LEAL				1	3.483,60	40,000	0,1538	
116	CARVALHO E KLOS				1	3.478,36	14,000	0,1536	
117	H BREMER				1	3.465,33	41,000	0,1530	
118	BRITAMEC				1	3.447,38	6,000	0,1522	
119	FOGIPAM				1	3.385,91	1,000	0,1495	
120	MET VENANCIO				1	3.356,28	6,000	0,1482	
121	CARROC JAROL				1	3.322,35	1,000	0,1467	
122	DESTRO				1	3.320,40	8,000	0,1466	
123	TDA EQUIPAME				1	3.288,75	1,000	0,1452	
124	FAMOSSUL				2	3.251,02	10,000	0,1436	
125	LEANDRO CORREIA				2	3.188,44	8,000	0,1408	
126	ARTESITA				1	3.165,72	12,000	0,1398	
127	VH				1	3.131,43	1,000	0,1383	
128	MADEIRIX				1	3.031,20	6,000	0,1338	
129	IN'S DIESEL SOL				1	2.934,54	6,000	0,1296	
130	SOLUFLEX INDUST				2	2.928,12	15,000	0,1293	
131	RANNIPLAST				1	2.775,37	7,000	0,1225	
132	LDM URNAS				1	2.733,58	11,000	0,1207	
133	ADESI				1	2.687,43	1,000	0,1187	
134	AGUIA EQUIPA				1	2.611,51	4,000	0,1153	
135	INDUSCAP				1	2.578,50	30,000	0,1138	
136	49.346.207 SALE				1	2.540,27	4,000	0,1122	
137	GM MOLDURAS				2	2.496,63	4,000	0,1102	
138	METALIN				1	2.458,60	10,000	0,1086	
139	MUNDIAL				1	2.439,12	8,000	0,1077	
140	T-GATES METALUR				1	2.435,40	3,000	0,1075	
141	MKS SOLUCOES IN				1	2.325,09	4,000	0,1027	
142	TRANSPESA LOCAC				1	2.275,95	5,000	0,1005	
143	CAL CEM INDUSTR				1	2.268,54	3,000	0,1002	
144	EDR DISTRIBUIDO				1	2.247,77	5,000	0,0992	
145	FORROFORT INDUS				1	2.242,51	1,000	0,0990	
146	MENEGOTTO				1	2.120,74	5,000	0,0936	
147	WM IMPLEMENTOS				1	2.053,69	3,000	0,0907	
148	REAL INDUSTRIA				1	1.909,82	3,000	0,0843	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	MARIOTE				1	1.818,64	12,000	0,0803	
150	SERIGRAFIA				1	1.742,25	5,000	0,0769	
151	GIRO				1	1.668,40	4,000	0,0736	
152	DESIGAN				1	1.613,15	5,000	0,0712	
153	OTC				1	1.583,00	18,000	0,0699	
154	MICRORAR INFORM				1	1.413,60	6,000	0,0624	
155	PCI				1	1.386,24	4,000	0,0612	
156	EXTINCENTER				1	1.367,91	3,000	0,0604	
157	BENEVENUTI				1	1.357,20	5,000	0,0599	
158	COPACOL				1	1.317,36	6,000	0,0581	
159	PERFIPORTAS				1	1.292,00	5,000	0,0570	
160	FONTES				1	1.257,62	10,000	0,0555	
161	YAMAX COMUNICAC				1	1.185,30	3,000	0,0523	
162	BALFLEX				1	1.183,40	3,000	0,0522	
163	J. PROLAB				1	1.057,40	10,000	0,0467	
164	ENSIL				1	1.015,44	10,000	0,0448	
165	HIDRAULICOS				1	1.009,80	10,000	0,0446	
166	LK SOLUCOES CON				1	976,86	3,000	0,0431	
167	PROTEUS				1	955,62	3,000	0,0422	
168	DELTA IND				1	949,54	5,000	0,0419	
169	RIO CLARO				1	941,01	4,000	0,0415	
170	TECNOTAM				1	900,00	45,000	0,0397	
171	KIMADEIRAS				1	896,02	6,000	0,0395	
172	FASUL COMERCIO				1	823,28	41,000	0,0363	
173	MOCELLIN				1	808,12	1,000	0,0357	
174	FUNCIONAL				1	807,00	3,000	0,0356	
175	ZAVASKI				1	750,96	3,000	0,0331	
176	VIDROS NERI				1	715,35	5,000	0,0316	
177	GAIOLAS XAXIM				1	696,32	7,000	0,0307	
178	BRUMA INDUSTRIA				1	654,10	8,000	0,0288	
179	NEKPLAST				1	613,94	1,000	0,0271	
180	MARINALDO SILVE				1	568,00	6,000	0,0250	
181	INDUMEC				1	558,54	2,000	0,0246	
182	TRANSPORTES				1	499,12	1,000	0,0220	
183	BRASPINE				1	483,21	3,000	0,0213	
184	L CHEK - MOVEIS				1	311,64	4,000	0,0137	
185	ALFA				1	261,82	2,000	0,0115	
Total Geral	----->				332	2.263.948,49	7.118,000		