

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				1	183.120,00	6,000	12,5825	
2	WHB				6	119.036,52	24,000	8,1792	
3	PROTECOATING DI				15	50.460,22	354,000	3,4672	
4	CONDOR				2	43.132,57	46,000	2,9637	
5	GINASTIC				3	41.986,58	98,000	2,8849	
6	LFDF				32	40.966,62	467,000	2,8148	
7	MADERIT				1	37.630,00	142,000	2,5856	
8	FORMA FORT I				1	37.312,70	25,000	2,5638	
9	BENECKE				2	30.154,17	171,000	2,0719	
10	AIZ				4	28.953,36	83,000	1,9894	
11	TGM				1	28.707,66	6,000	1,9725	
12	PACKAGING				1	27.593,72	14,000	1,8960	
13	PEROXIDOS				1	23.779,04	130,000	1,6339	
14	DAMAEQ				1	18.319,82	36,000	1,2587	
15	ANAZATTI				10	16.951,60	224,000	1,1647	
16	L E F				1	16.428,85	21,000	1,1288	
17	MARCATTO				2	16.053,60	34,000	1,1030	
18	SUDATI				3	15.734,73	53,000	1,0811	
19	PIERINO GOTT				2	15.255,48	24,000	1,0482	
20	AR FIBRAS				4	14.726,30	58,000	1,0118	
21	ELEGANCE PORTAS				2	14.498,53	27,000	0,9962	
22	ROCHA				1	13.726,28	80,000	0,9431	
23	IRRIGABRASIL				5	13.675,71	20,000	0,9396	
24	SCHNELL				1	13.597,19	126,000	0,9342	
25	CHAPEUS PARANA				1	13.232,96	6,000	0,9092	
26	FORTEE				1	12.798,35	19,000	0,8794	
27	INFRATEL				1	12.021,60	150,000	0,8260	
28	AMERICAN				1	11.695,10	1,000	0,8035	
29	HDU				1	10.955,95	100,000	0,7528	
30	MULTILIT				4	10.844,84	78,000	0,7451	
31	BRAVO				1	10.725,85	30,000	0,7369	
32	BEL FIX				1	10.427,76	3,000	0,7165	
33	COPACOL				2	10.272,31	74,000	0,7058	
34	HENNIPMAN				2	10.249,24	75,000	0,7042	
35	UNIARTE MOLD				1	10.246,37	14,000	0,7040	
36	ME MOVELARIA				3	9.812,39	17,000	0,6742	
37	OMECO				1	9.724,63	19,000	0,6682	
38	BOX CAR				2	9.669,77	14,000	0,6644	
39	DJ				1	9.489,07	20,000	0,6520	
40	FORZA BR INDUST				1	9.332,25	67,000	0,6412	
41	LKR REPRESENTAC				4	8.932,89	75,000	0,6138	
42	FUNDICAO ALUMET				1	8.457,10	20,000	0,5811	
43	ALM INDUSTRIA E				2	8.432,00	26,000	0,5793	
44	KOMATSU FOREST				1	8.280,12	53,000	0,5689	
45	ACOMULTI COMERC				1	8.223,36	124,000	0,5650	
46	OCEL EMBALAGENS				1	8.216,55	18,000	0,5645	
47	FAVRETTO				1	7.614,54	29,000	0,5232	
48	SPJ MADEIRAS				1	7.491,94	14,000	0,5147	
49	M G M COM				1	7.426,23	15,000	0,5102	
50	PESA				1	7.339,24	86,000	0,5042	
51	ENGECASS				1	7.143,70	10,000	0,4908	
52	SECCIONAL				2	6.810,80	130,000	0,4679	
53	RAMOS TANQUE				1	6.689,06	18,000	0,4596	
54	PASTRE				3	6.642,00	3,000	0,4563	
55	M. LACHOVICZ E				1	6.579,60	30,000	0,4521	
56	MULTICONTAIN				1	6.463,90	10,000	0,4441	
57	KRONIK				1	6.373,22	1,000	0,4379	
58	TEKSTIL SINTETI				1	6.308,52	2,000	0,4334	
59	SULBRASIL				1	6.300,12	2,000	0,4328	
60	D W MONTEC LTDA				1	6.243,27	12,000	0,4289	
61	PERFECTA				1	6.214,04	28,000	0,4269	
62	D LEONI				1	6.090,00	21,000	0,4184	
63	TANKSPAR				1	6.082,28	10,000	0,4179	
64	GHS NAUTICA C				1	5.788,06	13,000	0,3977	
65	PARALELO 27				2	5.751,64	56,000	0,3952	
66	VIMASA				1	5.555,91	15,000	0,3817	
67	MADEIRIX				2	5.511,36	12,000	0,3787	
68	CCB				1	5.498,12	1,000	0,3777	
69	PRIMA SOLE COMP				1	5.091,58	16,000	0,3498	
70	PB-BIOS				4	5.013,24	27,000	0,3444	
71	PROGAS IND				1	5.005,00	11,000	0,3439	
72	CORTESA				2	4.973,18	49,000	0,3417	
73	TBS TINTAS				1	4.495,00	50,000	0,3088	
74	BRASELIO INDUST				1	4.488,16	62,000	0,3083	

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75	GELOPAR				1	4.377,00	60,000	0,3007	
76	MULTIEQPTOS				2	4.358,35	6,000	0,2994	
77	MET CROACIA				3	4.336,59	34,000	0,2979	
78	METALIN				2	4.319,72	14,000	0,2968	
79	MARCENARIA TROI				1	4.239,34	14,000	0,2912	
80	LEDNOX ARTEFATO				3	4.229,33	9,000	0,2906	
81	BRITAMEC				1	4.216,91	12,000	0,2897	
82	DACLA REBOQUES				3	4.060,80	9,000	0,2790	
83	KAPAZI				1	3.999,60	20,000	0,2748	
84	VIVART MOLDURAS				1	3.882,76	6,000	0,2667	
85	CONSTRUHOME				1	3.876,96	36,000	0,2663	
86	ERGO MOBILI				1	3.842,00	50,000	0,2639	
87	METALSUL				2	3.732,78	16,000	0,2564	
88	CASTELO DA ARTE				1	3.729,36	4,000	0,2562	
89	MENEGOTTI				1	3.665,80	20,000	0,2518	
90	REAL INDUSTRIA				1	3.476,27	6,000	0,2388	
91	STL				1	3.447,10	10,000	0,2368	
92	TAURUS HELME				2	3.400,28	3,000	0,2336	
93	T-GATES METALUR				1	3.375,70	50,000	0,2319	
94	MOVEIS OSS-EMER				1	3.368,27	1,000	0,2314	
95	FEX COMERCIO DE				1	3.345,52	7,000	0,2298	
96	TRANSRESIDUO				1	3.226,04	7,000	0,2216	
97	CONQUISTA CARRO				1	3.189,50	39,000	0,2191	
98	MENEGOTTO				1	3.174,72	8,000	0,2181	
99	PREVENCAO				1	3.156,96	30,000	0,2169	
100	MARINALDO SILVE				1	3.138,71	33,000	0,2156	
101	PERFEITA				1	2.978,65	1,000	0,2046	
102	BERNAUER				1	2.958,79	6,000	0,2033	
103	VH				1	2.954,22	1,000	0,2029	
104	BARICOMP				1	2.948,52	64,000	0,2026	
105	CAL CEM INDUSTR				1	2.935,15	8,000	0,2016	
106	J. M. WUNDER				1	2.865,52	5,000	0,1969	
107	MAO COLORIDA				1	2.845,36	14,000	0,1955	
108	POSTO DE MOLAS				1	2.721,32	33,000	0,1869	
109	COMIACO				3	2.658,45	10,000	0,1826	
110	HAMMER				1	2.640,11	10,000	0,1814	
111	ADESI				1	2.609,16	1,000	0,1792	
112	TRAENSME				1	2.579,74	29,000	0,1772	
113	INDUSCAP				1	2.578,50	30,000	0,1771	
114	FOGIPAM				2	2.575,32	4,000	0,1769	
115	LC NICKEL				1	2.230,78	12,000	0,1532	
116	DM DO BRASIL				1	2.143,11	3,000	0,1472	
117	GRIFE DE BOTECO				1	2.108,97	3,000	0,1449	
118	PERFEITA ESTRUT				1	2.102,55	16,000	0,1444	
119	SUZUKI				1	1.976,00	1,000	0,1357	
120	TRIUNFO EMBA				1	1.800,00	4,000	0,1236	
121	DELTA IND				1	1.765,37	8,000	0,1213	
122	IS METALURGI				1	1.760,00	1,000	0,1209	
123	QUERO S. MAIS A				1	1.757,40	3,000	0,1207	
124	MET. VIEIRA				1	1.734,81	4,000	0,1192	
125	MESURE				1	1.721,83	5,000	0,1183	
126	FAMOSSUL				3	1.573,87	8,000	0,1081	
127	RANNIPLAST				1	1.562,30	5,000	0,1073	
128	ZAVASKI				1	1.472,03	13,000	0,1011	
129	EURO TRUCK IMPL				2	1.467,02	10,000	0,1008	
130	KRUGER COM				1	1.408,05	3,000	0,0967	
131	PIETRO				2	1.388,62	2,000	0,0954	
132	PCI				1	1.386,24	4,000	0,0952	
133	LS AUTO				1	1.362,96	3,000	0,0936	
134	SERIGRAFIA				1	1.300,48	4,000	0,0893	
135	PORTOMAG				1	1.275,35	3,000	0,0876	
136	SAFE HORSE INDU				1	1.275,06	2,000	0,0876	
137	JOTT PLAY				1	1.271,29	3,000	0,0873	
138	AW ENGENHARIA I				2	1.269,78	4,000	0,0872	
139	NICOLINI				1	1.249,02	2,000	0,0858	
140	GIRO				1	1.158,63	3,000	0,0796	
141	EDETECH				1	1.147,38	9,000	0,0788	
142	CARWAY SUL VEIC				1	1.095,90	4,000	0,0753	
143	INOVAPRINT				1	1.051,59	3,000	0,0722	
144	CATTALINI				1	1.038,00	2,000	0,0713	
145	KIMADEIRAS				1	992,47	5,000	0,0681	
146	CREMONEZ				1	990,70	3,000	0,0680	
147	IN'S DIESEL SOL				1	987,42	2,000	0,0678	
148	BLACK EVENTO				1	979,48	4,000	0,0673	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade	
149	METALCAVA				1	953,43	3,000	0,0655		
150	TRANSGIRES				1	928,10	2,000	0,0637		
151	REIS				1	889,94	3,000	0,0611		
152	SUPERSTAMP				1	876,67	2,000	0,0602		
153	LJ SERVICOS IND				1	869,83	5,000	0,0597		
154	ASR				1	844,74	2,000	0,0580		
155	STRAFAZ				1	815,19	3,000	0,0560		
156	NITAPLAST				1	795,80	10,000	0,0546		
157	MECANICA MULTIF				1	784,46	5,000	0,0539		
158	MT INDUSTRIALIZ				1	779,47	6,000	0,0535		
159	SOLUFLEX INDUST				1	757,48	2,000	0,0520		
160	TINTAS MAIS COR				1	732,36	32,000	0,0503		
161	BRUMA INDUSTRIA				1	705,06	9,000	0,0484		
162	TECNOTAM				1	660,00	33,000	0,0453		
163	TDA EQUIPAME				1	612,13	1,000	0,0420		
164	TECELAGEM SAO C				1	560,54	2,000	0,0385		
165	DACOREGIO				1	534,63	4,000	0,0367		
166	BOTTICELLI				1	503,41	1,000	0,0345		
167	RANDA				1	499,00	10,000	0,0342		
168	VM MANUTENCAO				1	385,76	1,000	0,0265		
169	INDUMEC				1	219,30	2,000	0,0150		
Total Geral	----->					286	1.455.352,36	5.024,000		