

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				2	446.019,00	51,000	16,8568	
2	WHB				8	178.554,78	36,000	6,7483	
3	PROTECOATING DI				24	129.838,74	866,000	4,9071	
4	PACKAGING				2	90.870,36	53,000	3,4343	
5	LDFD				53	72.009,05	875,000	2,7215	
6	TGM				2	63.961,06	50,000	2,4173	
7	GINASTIC				7	63.319,42	159,000	2,3931	
8	L E F				3	47.133,68	59,000	1,7813	
9	CONDOR				4	44.820,39	49,000	1,6939	
10	COPACOL				7	44.564,93	124,000	1,6842	
11	MADERIT				2	43.806,90	161,000	1,6556	
12	FORMA FORT I				1	37.312,70	25,000	1,4102	
13	BENECKE				2	30.154,17	171,000	1,1396	
14	BREVIL				1	29.381,29	130,000	1,1104	
15	ANAZATTI				12	29.244,00	353,000	1,1052	
16	AIZ				4	28.953,36	83,000	1,0942	
17	ERGO MOBILI				2	28.658,18	94,000	1,0831	
18	SPJ MADEIRAS				2	27.885,79	59,000	1,0539	
19	PIERINO GOTT				4	26.860,44	42,000	1,0151	
20	CORTESA				3	23.896,02	253,000	0,9031	
21	PEROXIDOS				1	23.779,04	130,000	0,8987	
22	AR FIBRAS				7	23.574,73	91,000	0,8909	
23	INFRATEL				1	23.364,58	292,000	0,8830	
24	BEL FIX				3	22.849,36	6,000	0,8635	
25	DAMAEQ				3	22.126,00	38,000	0,8362	
26	IRRIGABRASIL				6	20.997,36	27,000	0,7935	
27	ROCHA				2	20.316,92	128,000	0,7678	
28	SCHNELL				2	17.881,61	167,000	0,6758	
29	PESA				2	17.506,24	111,000	0,6616	
30	SECCIONAL				3	17.465,90	335,000	0,6601	
31	SUDATI				4	17.300,23	63,000	0,6538	
32	RAMOS TANQUE				2	17.099,56	42,000	0,6462	
33	LKR REPRESENTAC				8	17.084,77	176,000	0,6457	
34	MULTICONTAIN				3	16.697,32	29,000	0,6310	
35	MARCATTO				2	16.053,60	34,000	0,6067	
36	KRONIK				2	15.830,99	3,000	0,5983	
37	PLASTITAM				1	15.197,74	2,000	0,5743	
38	ELEGANCE PORTAS				2	14.498,53	27,000	0,5479	
39	USIMAZEK				1	14.257,47	127,000	0,5388	
40	BRASELIO INDUST				3	13.463,12	186,000	0,5088	
41	VIVART MOLDURAS				2	13.241,36	22,000	0,5004	
42	CHAPEUS PARANA				1	13.232,96	6,000	0,5001	
43	ME MOVELARIA				5	13.151,56	25,000	0,4970	
44	FORTEE				1	12.798,35	19,000	0,4837	
45	MULTILIT				5	12.404,68	86,000	0,4688	
46	TDA EQUIPAME				2	12.293,26	20,000	0,4646	
47	AMERICAN				1	11.695,10	1,000	0,4420	
48	HDU				1	10.955,95	100,000	0,4140	
49	BRAVO				1	10.725,85	30,000	0,4053	
50	HENNIPMAN				2	10.249,24	75,000	0,3873	
51	UNIARTE MOLD				1	10.246,37	14,000	0,3872	
52	MINERACAO				1	10.066,83	7,000	0,3804	
53	SUZUKI				3	10.016,32	46,000	0,3785	
54	EURO TRUCK IMPL				3	10.008,30	82,000	0,3782	
55	OMECO				1	9.724,63	19,000	0,3675	
56	BOX CAR				2	9.669,77	14,000	0,3654	
57	DJ				1	9.489,07	20,000	0,3586	
58	FORZA BR INDUST				1	9.332,25	67,000	0,3527	
59	INCORPORADORA				1	9.122,12	36,000	0,3447	
60	LJ SERVICOS IND				2	9.068,87	13,000	0,3427	
61	PASTRE				4	8.856,00	4,000	0,3347	
62	PB-BIOS				6	8.793,71	51,000	0,3323	
63	EBSE ENGENHARIA				1	8.727,15	1,000	0,3298	
64	BETO AUTO TINTA				1	8.522,27	73,000	0,3220	
65	MOLD OLIVEIR				1	8.463,06	17,000	0,3198	
66	FUNDICAO ALUMET				1	8.457,10	20,000	0,3196	
67	ALM INDUSTRIA E				2	8.432,00	26,000	0,3186	
68	CASTELO DA ARTE				2	8.386,20	8,000	0,3169	
69	KOMATSU FOREST				1	8.280,12	53,000	0,3129	
70	ACOMULTI COMERC				1	8.223,36	124,000	0,3107	
71	OCEL EMBALAGENS				1	8.216,55	18,000	0,3105	
72	MET CROACIA				6	7.843,73	65,000	0,2964	
73	PARALELO 27				3	7.830,58	69,000	0,2959	
74	FAVRETTO				1	7.614,54	29,000	0,2877	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	M G M COM				1	7.426,23	15,000	0,2806	
76	MENEGOTTI				2	7.331,60	40,000	0,2770	
77	NEWART				1	7.178,40	2,000	0,2713	
78	ENGECASS				1	7.143,70	10,000	0,2699	
79	MENEGOTTO				2	6.683,85	18,000	0,2526	
80	TAURUS HELME				4	6.579,75	10,000	0,2486	
81	M. LACHOVICZ E				1	6.579,60	30,000	0,2486	
82	MAO COLORIDA				2	6.358,96	34,000	0,2403	
83	EMBALABRASIL EM				1	6.348,39	6,000	0,2399	
84	TEKSTIL SINTETI				1	6.308,52	2,000	0,2384	
85	SULBRASIL				1	6.300,12	2,000	0,2381	
86	D W MONTEC LTDA				1	6.243,27	12,000	0,2359	
87	PERFECTA				1	6.214,04	28,000	0,2348	
88	CONSTRUHOME				2	6.202,46	37,000	0,2344	
89	MATRIFER				1	6.164,83	32,000	0,2329	
90	FUNDIFER				1	6.132,43	14,000	0,2317	
91	D LEONI				1	6.090,00	21,000	0,2301	
92	TANKSPAR				1	6.082,28	10,000	0,2298	
93	LEDNOX ARTEFATO				5	6.082,02	14,000	0,2298	
94	FEX COMERCIO DE				2	6.019,24	14,000	0,2274	
95	VH				2	5.908,44	2,000	0,2233	
96	GHS NAUTICA C				1	5.788,06	13,000	0,2187	
97	J. M. WUNDER				2	5.737,93	10,000	0,2168	
98	MS INDUSTRIA E				1	5.695,36	19,000	0,2152	
99	VIMASA				1	5.555,91	15,000	0,2099	
100	MADEIRIX				2	5.511,36	12,000	0,2083	
101	CCB				1	5.498,12	1,000	0,2078	
102	DACLA REBOQUES				4	5.414,40	12,000	0,2046	
103	METALSUL				4	5.270,16	21,000	0,1991	
104	INDUSCAP				2	5.157,00	60,000	0,1949	
105	PRIMA SOLE COMP				1	5.091,58	16,000	0,1924	
106	PROGAS IND				1	5.005,00	11,000	0,1891	
107	PINTINHO MATERI				1	4.929,63	11,000	0,1863	
108	CONQUISTA CARRO				1	4.912,28	66,000	0,1856	
109	PADRAO MACED				1	4.910,80	12,000	0,1856	
110	KORTE				1	4.566,52	9,000	0,1725	
111	TBS TINTAS				1	4.495,00	50,000	0,1698	
112	PROESTAMP INDUS				1	4.454,35	15,000	0,1683	
113	SERIGRAFIA				3	4.431,32	14,000	0,1674	
114	IDEROL				1	4.426,51	15,000	0,1673	
115	GELOPAR				1	4.377,00	60,000	0,1654	
116	MULTIEQPTOS				2	4.358,35	6,000	0,1647	
117	METALIN				2	4.319,72	14,000	0,1632	
118	MARCENARIA TROI				1	4.239,34	14,000	0,1602	
119	BRITAMEC				1	4.216,91	12,000	0,1593	
120	VS MOLDURAS				1	4.181,60	1,000	0,1580	
121	SOLUFLEX INDUST				2	4.051,30	20,000	0,1531	
122	KAPAZI				1	3.999,60	20,000	0,1511	
123	LEITE E NORO				1	3.976,50	12,000	0,1502	
124	CASSEL STEEL ME				1	3.900,70	42,000	0,1474	
125	TRAENSME				2	3.609,93	36,000	0,1364	
126	IS METALURGI				2	3.520,00	2,000	0,1330	
127	CARVALHO E KLOS				1	3.478,36	14,000	0,1314	
128	REAL INDUSTRIA				1	3.476,27	6,000	0,1313	
129	STL				1	3.447,10	10,000	0,1302	
130	T-GATES METALUR				1	3.375,70	50,000	0,1275	
131	MOCELLIN				1	3.370,21	14,000	0,1273	
132	MOVEIS OSS-EMER				1	3.368,27	1,000	0,1273	
133	TRIUNFO EMBA				2	3.361,17	7,000	0,1270	
134	HAMMER				2	3.296,03	15,000	0,1245	
135	L F INDUSTRIA E				1	3.279,38	6,000	0,1239	
136	TRANSRESIDUO				1	3.226,04	7,000	0,1219	
137	PREVENCAO				1	3.156,96	30,000	0,1193	
138	PIERMANN				1	3.141,72	29,000	0,1187	
139	MARINALDO SILVE				1	3.138,71	33,000	0,1186	
140	POSTO PELAND				1	3.127,55	25,000	0,1182	
141	EDETECH				2	3.047,38	10,000	0,1151	
142	PERFEITA				1	2.978,65	1,000	0,1125	
143	BERNAUER				1	2.958,79	6,000	0,1118	
144	BARICOMP				1	2.948,52	64,000	0,1114	
145	CAL CEM INDUSTR				1	2.935,15	8,000	0,1109	
146	COLD AIR				1	2.839,80	28,000	0,1073	
147	POSTO DE MOLAS				1	2.721,32	33,000	0,1028	
148	CAFE IGUACU				1	2.711,70	30,000	0,1024	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	EDR DISTRIBUIDO				1	2.670,52	6,000	0,1009	
150	MET VENANCIO				1	2.663,75	5,000	0,1006	
151	COMIACO				3	2.658,45	10,000	0,1004	
152	LDM URNAS				1	2.627,67	11,000	0,0993	
153	LEAL				1	2.612,40	30,000	0,0987	
154	ADESI				1	2.609,16	1,000	0,0986	
155	ALFA				1	2.583,90	7,000	0,0976	
156	FOGIPAM				2	2.575,32	4,000	0,0973	
157	PIETRO				3	2.504,81	9,000	0,0946	
158	BETUN PINTUR				1	2.482,21	1,000	0,0938	
159	ALCELINO				1	2.400,00	1,000	0,0907	
160	LC NICKEL				1	2.230,78	12,000	0,0843	
161	DM DO BRASIL				1	2.143,11	3,000	0,0810	
162	GRIFE DE BOTEÇO				1	2.108,97	3,000	0,0797	
163	PERFEITA ESTRUT				1	2.102,55	16,000	0,0794	
164	INFORMOBILE				1	2.061,00	5,000	0,0778	
165	FINCO				1	1.945,92	21,000	0,0735	
166	TAURUS				1	1.900,00	10,000	0,0718	
167	CIRLENE TINTAS				2	1.888,12	7,000	0,0713	
168	COOPERATIVA MIS				1	1.838,72	3,000	0,0694	
169	DELTA IND				1	1.765,37	8,000	0,0667	
170	QUERO S. MAIS A				1	1.757,40	3,000	0,0664	
171	MET. VIEIRA				1	1.734,81	4,000	0,0655	
172	MESURE				1	1.721,83	5,000	0,0650	
173	KRINSKI				1	1.629,25	9,000	0,0615	
174	MARCIANO RIBEIR				1	1.592,00	16,000	0,0601	
175	FAMOSSUL				3	1.573,87	8,000	0,0594	
176	RANNIPLAST				1	1.562,30	5,000	0,0590	
177	ZAVASKI				1	1.472,03	13,000	0,0556	
178	49.346.207 SALE				1	1.433,80	2,000	0,0541	
179	KRUGER COM				1	1.408,05	3,000	0,0532	
180	PCI				1	1.386,24	4,000	0,0523	
181	LS AUTO				1	1.362,96	3,000	0,0515	
182	TECNOTAM				2	1.360,00	68,000	0,0514	
183	ELOI				1	1.335,36	3,000	0,0504	
184	TXR JEANS LTDA				1	1.315,68	3,000	0,0497	
185	PERFIPORTAS				1	1.292,00	5,000	0,0488	
186	PORTOMAG				1	1.275,35	3,000	0,0482	
187	SAFE HORSE INDU				1	1.275,06	2,000	0,0481	
188	JOTT PLAY				1	1.271,29	3,000	0,0480	
189	AW ENGENHARIA I				2	1.269,78	4,000	0,0479	
190	BENEVENUTI				1	1.268,45	5,000	0,0479	
191	NICOLINI				1	1.249,02	2,000	0,0472	
192	FIL COMERCIO DE				1	1.248,68	3,000	0,0471	
193	GIRO				1	1.158,63	3,000	0,0437	
194	RANDA				2	1.128,56	14,000	0,0426	
195	CARWAY SUL VEIC				1	1.095,90	4,000	0,0414	
196	TRANSPESA LOCAC				1	1.071,37	3,000	0,0404	
197	INOVAPRINT				1	1.051,59	3,000	0,0397	
198	CATTALINI				1	1.038,00	2,000	0,0392	
199	KIMADEIRAS				1	992,47	5,000	0,0375	
200	CREMONEZ				1	990,70	3,000	0,0374	
201	IN'S DIESEL SOL				1	987,42	2,000	0,0373	
202	BLACK EVENTO				1	979,48	4,000	0,0370	
203	METALCAVA				1	953,43	3,000	0,0360	
204	FAGA FERRAMENTA				2	945,88	3,000	0,0357	
205	TRANSGIRES				1	928,10	2,000	0,0350	
206	REIS				1	889,94	3,000	0,0336	
207	SUPERSTAMP				1	876,67	2,000	0,0331	
208	ASR				1	844,74	2,000	0,0319	
209	STRAFAZ				1	815,19	3,000	0,0308	
210	NITAPLAST				1	795,80	10,000	0,0300	
211	MECANICA MULTIF				1	784,46	5,000	0,0296	
212	MT INDUSTRIALIZ				1	779,47	6,000	0,0294	
213	FUNCIONAL				1	757,89	3,000	0,0286	
214	TINTAS MAIS COR				1	732,36	32,000	0,0276	
215	SITU				1	719,43	2,000	0,0271	
216	BRUMA INDUSTRIA				1	705,06	9,000	0,0266	
217	TECELAGEM SAO C				1	560,54	2,000	0,0211	
218	DACOREGIO				1	534,63	4,000	0,0202	
219	ACR BELT LTDA				1	530,70	3,000	0,0200	
220	BOTTICELLI				1	503,41	1,000	0,0190	
221	55.970.838 LEIA				1	451,06	3,000	0,0170	
222	VM MANUTENCAO				1	385,76	1,000	0,0145	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
223	METALURGICA PER				1	347,75	3,000	0,0131	
224	INDUMEC				1	219,30	2,000	0,0082	
225	SUPER TELA				1	99,90	1,000	0,0037	
Total Geral					466	2.645.917,22	8.865,000		