

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				2	629.865,60	110,000	18,8087	
2	FIBRAPLAC				1	204.480,00	8,000	6,1060	
3	WHB				6	119.847,33	23,000	3,5788	
4	PROTECOATING DI				21	114.064,83	608,000	3,4061	
5	GREENPLAC				1	84.618,00	3,000	2,5268	
6	ERGO MOBILI				5	79.554,24	202,000	2,3756	
7	NEOVIA RESTAURA				2	69.874,64	147,000	2,0865	
8	L E F				2	68.515,86	78,000	2,0459	
9	ARAUCO INDUSTRI				1	65.814,00	3,000	1,9653	
10	MADERIT				1	63.888,30	198,000	1,9078	
11	LFDF				46	60.967,76	762,000	1,8205	
12	GINASTIC				5	53.738,28	125,000	1,6047	
13	MARCATTO				3	52.509,50	69,000	1,5680	
14	TGM				1	51.773,16	52,000	1,5460	
15	ANAZATTI				13	45.996,98	481,000	1,3735	
16	IDP INDUSTRIA E				3	37.180,00	107,000	1,1102	
17	IRRIGABRASIL				6	33.052,88	45,000	0,9870	
18	SCHNELL				5	32.496,93	291,000	0,9704	
19	ROCHA				3	32.381,27	207,000	0,9669	
20	FORMA FORT I				3	32.208,88	89,000	0,9618	
21	PLASTITAM				2	31.915,24	4,000	0,9530	
22	COPACOL				4	31.614,44	214,000	0,9440	
23	PEROXIDOS				1	31.015,56	180,000	0,9261	
24	TAURUS HELME				3	30.322,21	38,000	0,9054	
25	AIZ				6	30.288,51	62,000	0,9044	
26	DAMAEQ				1	29.996,42	45,000	0,8957	
27	CONDOR				2	29.691,11	31,000	0,8866	
28	MULTICONTAIN				8	29.648,71	35,000	0,8853	
29	BEL FIX				3	29.470,08	5,000	0,8800	
30	PACKAGING				1	29.174,36	24,000	0,8711	
31	VIVART MOLDURAS				3	28.779,56	42,000	0,8594	
32	FORTEE				2	26.949,50	45,000	0,8047	
33	DACLA REBOQUES				3	24.695,30	56,000	0,7374	
34	PIERINO GOTT				3	23.638,71	33,000	0,7058	
35	POLYMONT DO BRA				2	21.483,03	134,000	0,6415	
36	D W MONTEC LTDA				2	20.458,59	29,000	0,6109	
37	CORTESA				3	18.910,93	214,000	0,5647	
38	EMBALABRASIL EM				5	18.406,55	19,000	0,5496	
39	USIMAZEK				1	18.166,01	141,000	0,5424	
40	LJ SERVICOS IND				2	16.553,35	13,000	0,4943	
41	PALMASCOMP				1	15.997,73	53,000	0,4777	
42	BRAVO				3	15.952,18	36,000	0,4763	
43	T-GATES METALUR				4	15.406,57	84,000	0,4600	
44	ENGECASS				2	14.716,00	20,000	0,4394	
45	NEWART				1	14.514,25	13,000	0,4334	
46	SUDATI				2	13.877,59	37,000	0,4144	
47	CALTEC				2	13.546,40	150,000	0,4045	
48	CHAPEMAR CHAPEU				1	13.232,96	6,000	0,3951	
49	OMECO				3	12.848,60	57,000	0,3836	
50	LATAL EMB				1	12.788,28	4,000	0,3818	
51	HENNIPMAN				2	12.714,95	117,000	0,3796	
52	ELEGANCE PORTAS				3	12.281,87	23,000	0,3667	
53	BRASELIO INDUST				3	12.230,01	129,000	0,3652	
54	BENECKE				1	11.977,32	36,000	0,3576	
55	MULTILIT				7	11.892,52	104,000	0,3551	
56	PB-BIOS				5	11.750,32	74,000	0,3508	
57	AMERICAN				1	11.695,10	1,000	0,3492	
58	MENEGOTTI				2	11.555,00	50,000	0,3450	
59	DAEG REBOQUES E				2	11.311,68	24,000	0,3377	
60	TANKSPAR				2	11.218,18	17,000	0,3349	
61	PASTRE				3	11.070,00	5,000	0,3305	
62	VIMASA				2	10.913,79	28,000	0,3259	
63	AR FIBRAS				3	10.446,44	37,000	0,3119	
64	DJ				1	10.376,04	17,000	0,3098	
65	BOX CAR				3	10.244,79	13,000	0,3059	
66	HUBNER				1	10.204,14	19,000	0,3047	
67	PARALELO 27				3	10.107,60	30,000	0,3018	
68	ALMEIDA STONES				1	9.880,46	11,000	0,2950	
69	GRACIOSA				2	9.848,19	73,000	0,2940	
70	BRITAMEC				1	9.718,93	22,000	0,2902	
71	LEDNOX ARTEFATO				5	9.687,20	21,000	0,2892	
72	PESA				1	9.387,00	100,000	0,2803	
73	FAVRETTO				1	9.236,05	19,000	0,2758	
74	MAO COLORIDA				2	8.779,60	40,000	0,2621	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	LEAL				2	8.708,00	100,000	0,2600	
76	ME MOVELARIA				4	8.480,02	14,000	0,2532	
77	FUNDICAO ALUMET				3	8.457,10	20,000	0,2525	
78	MULTIEQPTOS				4	8.354,02	12,000	0,2494	
79	CIRLENE TINTAS				2	8.345,72	90,000	0,2492	
80	BOM JESUS				1	8.321,56	48,000	0,2484	
81	ARTESITA				1	8.213,16	24,000	0,2452	
82	M G M COM				1	7.933,07	16,000	0,2368	
83	RAMOS TANQUE				1	7.853,94	18,000	0,2345	
84	LUCOL				1	7.349,34	16,000	0,2194	
85	TRAENSME				4	7.299,94	27,000	0,2179	
86	CAL SAN FRANCIS				1	7.007,54	18,000	0,2092	
87	EXTINGUE				1	6.941,50	70,000	0,2072	
88	TEKSTIL SINTETI				1	6.813,20	2,000	0,2034	
89	MARCENARIA TROI				2	6.611,84	20,000	0,1974	
90	METALIN				1	6.340,64	13,000	0,1893	
91	SULBRASIL				1	6.300,12	2,000	0,1881	
92	VH				2	6.262,86	2,000	0,1870	
93	UNIARTE MOLD				2	6.137,74	2,000	0,1832	
94	RANDA				1	6.130,61	8,000	0,1830	
95	INFRATEL				1	6.093,44	88,000	0,1819	
96	KAPAZI				1	5.999,40	30,000	0,1791	
97	POSTO DE MOLAS				2	5.978,01	66,000	0,1785	
98	FERRO VELHO				1	5.831,00	30,000	0,1741	
99	CAL CEM INDUSTR				2	5.821,73	3,000	0,1738	
100	CASTELO DA ARTE				1	5.811,85	5,000	0,1735	
101	ADESI				3	5.694,87	3,000	0,1700	
102	CCB				1	5.676,81	1,000	0,1695	
103	SERENA MAQUINAS				1	5.600,25	30,000	0,1672	
104	CARLU				1	5.565,70	4,000	0,1662	
105	DACOREGIO				2	5.533,80	29,000	0,1652	
106	KOMATSU FOREST				3	5.507,30	35,000	0,1644	
107	AGUIA EQUIPA				2	5.349,25	8,000	0,1597	
108	TOTAL TELAS				2	5.279,32	11,000	0,1576	
109	INDUSCAP				2	5.157,00	60,000	0,1540	
110	BOTTICELLI				1	5.098,72	14,000	0,1522	
111	FIBRATELHAS				1	5.051,68	2,000	0,1508	
112	HDU				1	4.847,59	41,000	0,1447	
113	BANDEIRANTES				1	4.700,00	10,000	0,1403	
114	MENEGOTTO				2	4.547,01	9,000	0,1357	
115	IBEMETAL				1	4.515,50	10,000	0,1348	
116	LC URNAS				1	4.488,34	17,000	0,1340	
117	EURO TRUCK IMPL				1	4.403,10	30,000	0,1314	
118	RISOTOLANDIA IN				3	4.369,08	17,000	0,1304	
119	POLIMEROS				1	4.355,00	1,000	0,1300	
120	IPM				1	4.277,10	45,000	0,1277	
121	AMP REFRIGER				1	4.203,87	37,000	0,1255	
122	SERIGRAFIA				2	4.181,40	12,000	0,1248	
123	GM MOLDURAS				3	4.161,81	7,000	0,1242	
124	IMPRESS				1	4.160,00	1,000	0,1242	
125	FAMOSSUL				2	4.032,85	7,000	0,1204	
126	ELOI				3	4.006,08	9,000	0,1196	
127	STRAFAZ				1	3.941,56	1,000	0,1177	
128	PRECISION MOLDE				1	3.856,02	15,000	0,1151	
129	MATRIFER				1	3.846,00	20,000	0,1148	
130	PETROLEO				1	3.835,46	1,000	0,1145	
131	METALSUL				3	3.826,00	9,000	0,1142	
132	ESCOLA CRISTA D				1	3.726,64	1,000	0,1112	
133	IDEROL				2	3.708,90	6,000	0,1107	
134	RANNIPLAST				2	3.671,00	10,000	0,1096	
135	RODOGREEN				2	3.578,02	8,000	0,1068	
136	BREVIL				1	3.561,44	1,000	0,1063	
137	HC CALDEIRAS				1	3.533,95	6,000	0,1055	
138	TRANSRESIDUO				1	3.511,24	7,000	0,1048	
139	FUNDIFER				1	3.483,46	1,000	0,1040	
140	STL				1	3.447,10	10,000	0,1029	
141	SOLUFLEX INDUST				1	3.327,80	18,000	0,0993	
142	NEKPLAST				1	3.227,88	3,000	0,0963	
143	RENOFLEX				1	3.209,76	8,000	0,0958	
144	PREVENCAO				1	3.183,76	28,000	0,0950	
145	LS AUTO				2	3.142,56	8,000	0,0938	
146	MADEIRIX				1	3.031,20	6,000	0,0905	
147	FEX COMERCIO DE				1	2.974,11	5,000	0,0888	
148	MEGAMUND				1	2.967,36	6,000	0,0886	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	ARETHUSA				2	2.960,00	10,000	0,0883	
150	J. M. WUNDER				1	2.884,01	6,000	0,0861	
151	DESIGN MANUTENC				1	2.870,46	26,000	0,0857	
152	LEANDRO CORREIA				1	2.867,71	6,000	0,0856	
153	COLD AIR				1	2.860,80	10,000	0,0854	
154	LKR REPRESENTAC				4	2.772,14	18,000	0,0827	
155	BENEVENUTI				2	2.714,40	10,000	0,0810	
156	ITS CONSULTORIA				2	2.608,80	5,000	0,0779	
157	REAL INDUSTRIA				1	2.603,78	4,000	0,0777	
158	PLASTIK				1	2.536,60	1,000	0,0757	
159	CONSTRUHOMME				1	2.511,54	1,000	0,0750	
160	MULTIPO				1	2.452,14	1,000	0,0732	
161	DONNA MADEIR				1	2.390,84	8,000	0,0713	
162	VERTICE				1	2.353,91	28,000	0,0702	
163	TRANSAL TRANSP				2	2.270,28	4,000	0,0677	
164	ARTIVINCO				1	2.217,75	15,000	0,0662	
165	GRIFE DE BOTE				1	2.214,39	3,000	0,0661	
166	CREMONEZ				1	2.171,08	6,000	0,0648	
167	DM DO BRASIL				1	1.968,09	4,000	0,0587	
168	SUZUKI				2	1.927,71	19,000	0,0575	
169	FOGIPAM				2	1.910,06	3,000	0,0570	
170	IS METALURGI				1	1.880,00	1,000	0,0561	
171	DELTA IND				2	1.839,88	8,000	0,0549	
172	CARDAN SUL EQUI				1	1.797,09	17,000	0,0536	
173	DALLA PORTAS LT				1	1.784,99	4,000	0,0533	
174	GIRO				1	1.668,40	4,000	0,0498	
175	SUPERSTAMP				2	1.637,88	3,000	0,0489	
176	ALFA				2	1.561,40	4,000	0,0466	
177	PARQUEVARAL				1	1.527,56	2,000	0,0456	
178	CURITIBANO				1	1.407,91	2,000	0,0420	
179	PCI				1	1.386,24	4,000	0,0414	
180	ELETROLACK				1	1.353,84	4,000	0,0404	
181	MOCELLIN				1	1.350,22	12,000	0,0403	
182	MARINALDO SILVE				2	1.349,49	12,000	0,0403	
183	MET CROACIA				1	1.342,20	12,000	0,0400	
184	PERFIORTAS				1	1.292,00	5,000	0,0385	
185	GAIOLAS XAXIM				1	1.290,45	13,000	0,0385	
186	DEYPOL				1	1.281,98	26,000	0,0382	
187	FLEXICOAT INDUS				1	1.276,00	2,000	0,0381	
188	GLC SANEAMENTO				2	1.270,85	6,000	0,0379	
189	WM IMPLEMENTOS				1	1.267,48	2,000	0,0378	
190	CASA MOVEIS				1	1.237,00	5,000	0,0369	
191	CLEMAR				1	1.186,98	10,000	0,0354	
192	TECNOTAM				1	1.100,00	55,000	0,0328	
193	IASIN				1	1.050,42	3,000	0,0313	
194	MECANICA MULTIF				1	1.043,68	7,000	0,0311	
195	VASKI INDUSTRIA				1	1.010,93	3,000	0,0301	
196	GA				1	960,00	3,000	0,0286	
197	MKS SOLUCOES IN				1	953,57	2,000	0,0284	
198	TAURUS				1	951,55	5,000	0,0284	
199	TECLAFLEX				1	915,70	2,000	0,0273	
200	CRIOS INDL				1	911,22	3,000	0,0272	
201	SEVENTY				1	889,78	10,000	0,0265	
202	AW ENGENHARIA I				1	869,76	3,000	0,0259	
203	49.346.207 SALE				1	855,06	3,000	0,0255	
204	NICOLINI				1	784,92	8,000	0,0234	
205	FLEXOLINEA				1	780,00	3,000	0,0232	
206	METAL BREY				1	747,00	3,000	0,0223	
207	FABRICA DO SABE				1	743,65	1,000	0,0222	
208	T. JOSE BONFIM				1	739,20	4,000	0,0220	
209	TINTAS MAIS COR				1	703,40	40,000	0,0210	
210	INFORMOBILE				2	702,60	2,000	0,0209	
211	RONIC				1	637,28	2,000	0,0190	
212	GOIS E GOMES				1	633,61	1,000	0,0189	
213	PIPA ARTESAN				1	630,00	1,000	0,0188	
214	PORTABRAS				1	590,73	1,000	0,0176	
215	RIO CLARO				1	589,56	1,000	0,0176	
216	RENATO GIOVANNI				1	566,64	2,000	0,0169	
217	AFS PECAS E SER				1	550,22	2,000	0,0164	
218	MARKSELL				1	539,34	4,000	0,0161	
219	GRANFINALE				1	526,48	5,000	0,0157	
220	PLASTMEL INDUST				1	512,05	5,000	0,0152	
221	LW RODAS DE LIG				1	504,00	24,000	0,0150	
222	BRUNA TREVISAN				1	460,00	2,000	0,0137	

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
223	INEOS FABRICACA				1	412,11	2,000	0,0123	
224	CUBO MOB - MARC				1	379,70	1,000	0,0113	
225	FORROFORT INDUS				1	167,89	1,000	0,0050	
226	SIGMA SINALIZAC				1	151,20	1,000	0,0045	
Total Geral						3.348.785,93	8.375,000		