

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1		DURATEX SA			3	989.788,80	172,000	22,8506	
2		BREVIL			2	209.998,37	632,000	4,8481	
3		COOPERATIVA AGR			1	202.402,23	299,000	4,6727	
4		WHB			9	186.367,40	36,000	4,3025	
5		ARAUCO			1	165.060,00	9,000	3,8106	
6		RANDA			3	96.948,53	186,000	2,2381	
7		L E F			4	80.850,35	105,000	1,8665	
8		ANAZATTI			24	71.853,40	715,000	1,6588	
9		PACKAGING			2	70.521,20	72,000	1,6280	
10		ERGO MOBILI			3	68.662,84	149,000	1,5851	
11		FORMA FORT I			3	67.692,05	122,000	1,5627	
12		IRRIGABRASIL			9	66.463,23	76,000	1,5343	
13		AIZ			8	64.696,05	147,000	1,4936	
14		UNIAACO			3	55.563,60	30,000	1,2827	
15		DACLA REBOQUES			8	54.618,80	124,000	1,2609	
16		LFDF			78	54.015,01	632,000	1,2470	
17		MADERIT			1	50.544,00	156,000	1,1668	
18		MARCATTO			3	46.376,60	69,000	1,0706	
19		EURO TRUCK IMPL			8	44.402,54	435,000	1,0250	
20		GINASTIC			4	44.363,63	116,000	1,0241	
21		MRB MACHINING E			1	43.646,72	8,000	1,0076	
22		DAMAEQ			3	39.343,87	49,000	0,9083	
23		MET CROACIA			8	38.784,18	305,000	0,8953	
24		TGM			1	36.732,36	21,000	0,8480	
25		SPJ MADEIRAS			2	35.855,33	85,000	0,8277	
26		CONDOR			6	34.467,91	62,000	0,7957	
27		PIERINO GOTT			5	33.714,95	56,000	0,7783	
28		OMECO			3	32.681,14	244,000	0,7544	
29		UNIARTE MOLD			2	31.057,65	60,000	0,7170	
30		TAURUS HELME			6	30.554,21	42,000	0,7053	
31		D W MONTEC LTDA			2	30.011,13	59,000	0,6928	
32		CORTESA			5	29.685,06	302,000	0,6853	
33		TDA EQUIPAME			3	29.423,46	39,000	0,6792	
34		FAMOSSUL			4	27.652,17	21,000	0,6383	
35		SUDATI			5	27.295,59	109,000	0,6301	
36		INFRATEL			3	26.514,81	329,000	0,6121	
37		MINATTI			3	25.870,08	28,000	0,5972	
38		VIVART MOLDURAS			3	25.676,53	46,000	0,5927	
39		MS INDUSTRIA E			3	23.023,54	71,000	0,5315	
40		FORTEE			2	22.478,37	71,000	0,5189	
41		FAM NORDESTE			1	22.379,69	22,000	0,5166	
42		N. HAGY - PECAS			4	22.348,09	45,000	0,5159	
43		SCHNELL			4	22.093,61	194,000	0,5100	
44		MOLD OLIVEIR			3	20.254,70	28,000	0,4676	
45		CAFE IGUACU			3	19.886,64	98,000	0,4591	
46		PESA			2	18.709,24	143,000	0,4319	
47		BENECKE			3	18.078,67	61,000	0,4173	
48		M G M COM			3	18.003,86	32,000	0,4156	
49		CHAPEUS PARANA			1	16.473,46	9,000	0,3803	
50		PETROLEO			2	16.370,25	150,000	0,3779	
51		RG PECAS			4	16.022,44	25,000	0,3699	
52		ME MOVELARIA			5	15.000,71	32,000	0,3463	
53		BEL FIX			2	13.983,88	4,000	0,3228	
54		AMERICAN			2	13.839,69	8,000	0,3195	
55		LC URNAS			1	13.538,69	39,000	0,3125	
56		MULTICONTAIN			4	12.835,70	25,000	0,2963	
57		PAVAO IND			1	12.735,87	16,000	0,2940	
58		GRUBRAS			1	12.665,38	33,000	0,2924	
59		LEDNOX ARTEFATO			8	11.784,11	27,000	0,2720	
60		HENNIPMAN			3	11.061,64	90,000	0,2553	
61		AUTOMAIS			3	10.943,56	18,000	0,2526	
62		LATAL EMB			1	10.936,96	4,000	0,2524	
63		ELEGANCE PORTAS			4	10.820,36	32,000	0,2498	
64		EUROTECH			1	10.459,44	68,000	0,2414	
65		ARTESITA			2	10.405,98	21,000	0,2402	
66		AR FIBRAS			4	10.369,51	39,000	0,2393	
67		POLYMONT DO BRA			1	10.302,14	62,000	0,2378	
68		MULTILIT			5	10.170,17	97,000	0,2347	
69		KALAY			6	10.123,56	36,000	0,2337	
70		FAVRETTO			1	10.106,16	26,000	0,2333	
71		KOMATSU FOREST			4	9.944,81	63,000	0,2295	
72		USIMAZEK			1	9.930,41	72,000	0,2292	
73		PB-BIOS			9	9.838,38	59,000	0,2271	
74		HDU			1	9.695,21	106,000	0,2238	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	CARVALE				2	9.622,80	73,000	0,2221	
76	COPACOL				3	9.465,74	56,000	0,2185	
77	KAPAZI				2	9.436,44	39,000	0,2178	
78	MEGAMUND				2	8.992,00	20,000	0,2075	
79	PALMASCOMP				1	8.868,77	30,000	0,2047	
80	MULTIEQPTOS				3	8.755,46	9,000	0,2021	
81	CANAA AMBIENTAL				1	8.731,03	81,000	0,2015	
82	PADRAO MACED				1	8.561,91	27,000	0,1976	
83	PERFECTA				4	8.287,57	41,000	0,1913	
84	TANKSPAR				2	8.242,38	15,000	0,1902	
85	PLASTITAM				1	8.240,00	2,000	0,1902	
86	OCEL EMBALAGENS				1	8.028,47	17,000	0,1853	
87	PARQUEVARAL				1	7.988,87	17,000	0,1844	
88	BRUNA GOBBO				1	7.969,44	26,000	0,1839	
89	SERIGRAFIA				5	7.802,40	24,000	0,1801	
90	ALMEIDA STONES				1	7.748,19	11,000	0,1788	
91	SERENA MAQUINAS				1	7.599,20	100,000	0,1754	
92	MARCENARIA TROI				2	7.356,37	15,000	0,1698	
93	LDM URNAS				3	7.353,21	22,000	0,1697	
94	MENEGOTTO				4	7.101,11	18,000	0,1639	
95	LUCOL				1	6.959,05	15,000	0,1606	
96	CARLU				2	6.877,38	9,000	0,1587	
97	CONSTRUHOME				2	6.773,23	45,000	0,1563	
98	HW				1	6.675,02	56,000	0,1541	
99	CEFA DISTRIBUID				2	6.639,52	96,000	0,1532	
100	SAGA				1	6.407,20	2,000	0,1479	
101	J. M. WUNDER				3	6.294,98	13,000	0,1453	
102	VS MOLDURAS				2	6.197,35	5,000	0,1430	
103	FLEITH				1	6.097,90	67,000	0,1407	
104	SULBRASIL				1	6.000,12	2,000	0,1385	
105	BOING				1	5.973,60	1,000	0,1379	
106	IBEMETAL				1	5.796,80	14,000	0,1338	
107	ADESI				2	5.610,00	4,000	0,1295	
108	METALSUL				5	5.606,32	13,000	0,1294	
109	INFORMOBILE				1	5.599,25	6,000	0,1292	
110	MENEGOTTI				1	5.498,70	30,000	0,1269	
111	VIMASA				1	5.195,90	15,000	0,1199	
112	HDC				1	5.022,49	38,000	0,1159	
113	PARALELO 27				1	4.885,92	48,000	0,1128	
114	QUALIFUEL SERVI				3	4.855,02	9,000	0,1120	
115	BELL TINTAS				1	4.853,71	49,000	0,1120	
116	GREEN VALLEY IN				1	4.775,67	7,000	0,1102	
117	BOX CAR				1	4.584,04	2,000	0,1058	
118	GRIFE DE BOTECO				1	4.568,90	6,000	0,1054	
119	VERTICE				1	4.511,84	57,000	0,1041	
120	T-GATES METALUR				2	4.497,90	33,000	0,1038	
121	TECNOTRAFO				1	4.452,98	37,000	0,1028	
122	ALLPARTS				1	4.307,04	3,000	0,0994	
123	IN HAUS				1	4.298,30	6,000	0,0992	
124	INDUSTRIA DE PO				1	4.186,00	20,000	0,0966	
125	GIRO				3	4.066,92	12,000	0,0938	
126	MOCELLIN				3	4.065,21	25,000	0,0938	
127	ARTMOLD				1	4.028,90	2,000	0,0930	
128	CARDAN SUL EQUI				1	3.910,00	35,000	0,0902	
129	IN'S DIESEL SOL				1	3.902,99	13,000	0,0901	
130	RANNIPLAST				2	3.846,41	11,000	0,0888	
131	EMBRACO				2	3.705,60	35,000	0,0855	
132	FOGIPAM				2	3.634,13	3,000	0,0839	
133	F M KLOSIENSKI				1	3.559,92	14,000	0,0821	
134	IS METALURGI				2	3.520,00	2,000	0,0812	
135	VENTURA CLEAN S				1	3.402,77	7,000	0,0785	
136	BRITAMEC				1	3.346,06	8,000	0,0772	
137	RIO CLARO				1	3.345,95	15,000	0,0772	
138	CASA SERIGRA				1	3.343,90	1,000	0,0772	
139	CELIGRAF				1	3.343,27	2,000	0,0771	
140	IDAZA				1	3.296,66	22,000	0,0761	
141	MET VENANCIO				1	3.196,50	6,000	0,0738	
142	STILOCARTAS				1	3.169,43	7,000	0,0731	
143	FUNDIFER				1	3.123,70	1,000	0,0721	
144	ANDREIA DA SILV				2	3.120,77	8,000	0,0720	
145	CALWER				1	3.071,63	15,000	0,0709	
146	ALM INDUSTRIA E				1	3.005,21	9,000	0,0693	
147	STL				1	2.999,69	8,000	0,0692	
148	TISATAM				3	2.960,00	148,000	0,0683	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	NEKPLAST				1	2.887,17	2,000	0,0666	
150	VH				1	2.873,17	1,000	0,0663	
151	TRIUNFO EMBA				1	2.839,84	6,000	0,0655	
152	ETERNIT S.A EM				2	2.831,07	23,000	0,0653	
153	AGISA				1	2.786,77	1,000	0,0643	
154	ELOI				2	2.724,78	6,000	0,0629	
155	METALIN				1	2.691,65	5,000	0,0621	
156	TORNEARIA				2	2.655,70	5,000	0,0613	
157	TOWER TEC				1	2.639,03	26,000	0,0609	
158	ALCELINO				1	2.626,67	1,000	0,0606	
159	CMA REFRIGERACA				1	2.612,35	33,000	0,0603	
160	COLD AIR				1	2.435,30	10,000	0,0562	
161	KORTE				1	2.435,14	4,000	0,0562	
162	INDUSCAP				1	2.410,20	30,000	0,0556	
163	COMIACO				1	2.376,42	11,000	0,0548	
164	ADEX				1	2.322,52	2,000	0,0536	
165	BANDEIRANTES				1	2.312,50	20,000	0,0533	
166	RECICLAGEM C				2	2.289,39	6,000	0,0528	
167	INDUMEC				1	2.240,88	14,000	0,0517	
168	GELOPAR				1	2.188,50	30,000	0,0505	
169	EDR DISTRIBUIDO				1	2.162,40	5,000	0,0499	
170	VOLUTEC				1	2.132,88	10,000	0,0492	
171	WM IMPLEMENTOS				1	1.967,92	3,000	0,0454	
172	LEITE E NORO				1	1.964,55	5,000	0,0453	
173	AML - TECNOLOGI				2	1.821,54	14,000	0,0420	
174	CAL SAN FRANCIS				1	1.755,89	6,000	0,0405	
175	STRAFAZ				1	1.728,65	1,000	0,0399	
176	RACAFER ESTR				1	1.728,64	1,000	0,0399	
177	AMERCO				1	1.705,12	6,000	0,0393	
178	FINCO				1	1.698,10	45,000	0,0392	
179	NITAPLAST				1	1.645,60	22,000	0,0379	
180	REFORM LINE				1	1.607,69	6,000	0,0371	
181	C M COMPENSADOS				1	1.590,75	5,000	0,0367	
182	ITS CONSULTORIA				1	1.543,80	2,000	0,0356	
183	TECNOTAM				2	1.520,00	76,000	0,0350	
184	LOPERFER				1	1.499,46	3,000	0,0346	
185	PRIMA SOLE COMP				1	1.486,67	13,000	0,0343	
186	PCI				1	1.386,12	4,000	0,0320	
187	STARHOL INDUSTR				1	1.374,44	3,000	0,0317	
188	MARA BRASIL				1	1.359,31	4,000	0,0313	
189	INST ANAMI				1	1.348,58	2,000	0,0311	
190	CORNEHL E CIA L				1	1.321,89	5,000	0,0305	
191	TECHNOCOAT				1	1.294,05	15,000	0,0298	
192	PERFIORTAS				1	1.292,00	5,000	0,0298	
193	ZAVASKI				1	1.287,52	15,000	0,0297	
194	AGUIA EQUIPA				1	1.284,82	5,000	0,0296	
195	FAVRETTO MIDIA				1	1.284,64	2,000	0,0296	
196	MECANICA MULTIF				1	1.274,84	8,000	0,0294	
197	TELACO				1	1.183,56	4,000	0,0273	
198	FEX COMERCIO DE				1	1.179,54	2,000	0,0272	
199	CILINTESTE				1	1.175,94	2,000	0,0271	
200	TOTAL TELAS				1	1.159,06	6,000	0,0267	
201	BRAFFEMANN				1	1.144,06	9,000	0,0264	
202	GAIOLAS XAXIM				1	1.122,93	12,000	0,0259	
203	FLEXO				1	1.095,70	5,000	0,0253	
204	PIERMANN				1	1.094,86	2,000	0,0252	
205	DELTA IND				1	1.082,40	5,000	0,0249	
206	TRANSPESA LOCAC				2	1.062,80	3,000	0,0245	
207	TRANSGIRES				1	1.049,30	2,000	0,0242	
208	ELETROLACK				1	1.046,60	4,000	0,0241	
209	FONTES				1	1.045,20	10,000	0,0241	
210	BERSUL				1	1.030,35	10,000	0,0237	
211	FLEXOLINEA				1	976,48	4,000	0,0225	
212	KRUGER COM				1	940,85	3,000	0,0217	
213	JJ GANS				1	940,66	4,000	0,0217	
214	CRIOS INDL				1	911,22	3,000	0,0210	
215	PLASTICOS PR				1	895,00	10,000	0,0206	
216	SCHNEIDER E				1	870,51	2,000	0,0201	
217	HIDRAULICOS				1	865,80	10,000	0,0199	
218	AEQ				1	846,60	10,000	0,0195	
219	ANDREATTA				1	842,11	2,000	0,0194	
220	RECICLA PALLETS				1	840,00	152,000	0,0193	
221	FENAP				1	839,40	6,000	0,0193	
222	TECLAFLEX				1	832,46	2,000	0,0192	

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223	PROTEUS				1	826,98	3,000	0,0190	
224	VERSATIL				1	814,59	2,000	0,0188	
225	PORMADE PORTAS				1	771,96	2,000	0,0178	
226	J. PROLAB				1	769,04	8,000	0,0177	
227	SKALL				1	741,18	3,000	0,0171	
228	SITU				1	712,22	2,000	0,0164	
229	LUSON VEICULOS				1	608,82	2,000	0,0140	
230	FABRICA DO SABE				2	605,10	2,000	0,0139	
231	RONIC				1	602,14	2,000	0,0139	
232	PLASMACO				1	596,68	4,000	0,0137	
233	AFS PECAS E SER				1	497,66	2,000	0,0114	
234	VIDROS NERI				1	370,84	4,000	0,0085	
235	PLASTPAR IND E				1	369,44	2,000	0,0085	
236	NEWART				1	319,11	2,000	0,0073	
237	49.346.207 SALE				1	311,24	4,000	0,0071	
238	TECNOPVC				1	283,74	2,000	0,0065	
239	KAPERSUL INDUST				1	153,00	2.660,000	0,0035	
Total Geral					566	4.331.563,82	13.350,000		