

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				38	10.638.858,87	1.632,000	20,3081	
2	PROTECOATING DI				305	2.024.679,24	12.836,000	3,8648	
3	WHB				90	1.910.535,81	391,000	3,6469	
4	FORMA FORT I				41	1.524.170,57	3.293,000	2,9094	
5	ARAUCO				11	1.459.584,00	75,000	2,7861	
6	FIBRAPLAC				7	1.431.288,00	56,000	2,7321	
7	PACKAGING				30	1.158.343,68	1.175,000	2,2111	
8	MADERIT				32	978.641,41	3.117,000	1,8681	
9	TGM				35	909.672,70	769,000	1,7364	
10	LFDF				734	894.003,76	10.032,000	1,7065	
11	GREENPLAC				10	770.850,00	30,000	1,4714	
12	L E F				43	727.737,64	970,000	1,3891	
13	IRRIGABRASIL				99	696.623,85	826,000	1,3297	
14	GINASTIC				69	675.789,97	1.702,000	1,2899	
15	GRUBRAS				10	671.669,41	1.542,000	1,2821	
16	ANAZATTI				186	652.192,35	6.903,000	1,2449	
17	BREVIL				18	651.418,90	1.562,000	1,2434	
18	AIZ				97	625.213,86	1.678,000	1,1934	
19	ERGO MOBILI				37	599.246,30	1.466,000	1,1438	
20	MARCATTO				33	466.298,54	694,000	0,8901	
21	DAMAEQ				38	457.632,19	789,000	0,8735	
22	CONDOR				53	427.570,54	534,000	0,8161	
23	INPASA AGROINDU				2	422.535,96	1.090,000	0,8065	
24	ROCHA				21	393.744,48	2.740,000	0,7516	
25	TAURUS HELME				64	378.982,33	606,000	0,7234	
26	PIERINO GOTT				49	376.304,38	590,000	0,7183	
27	COPACOL				54	372.990,89	2.041,000	0,7119	
28	CORTESA				36	365.741,87	3.941,000	0,6981	
29	UNIARTE MOLD				29	323.253,67	536,000	0,6170	
30	PESA				26	319.818,50	2.250,000	0,6104	
31	SCHNELL				52	309.464,48	2.761,000	0,5907	
32	DACLA REBOQUES				43	303.872,10	687,000	0,5800	
33	VIVART MOLDURAS				37	303.799,97	503,000	0,5799	
34	OMECO				32	289.139,18	1.460,000	0,5519	
35	SPJ MADEIRAS				20	268.887,30	613,000	0,5132	
36	BEL FIX				38	264.989,00	143,000	0,5058	
37	COOPERATIVA AGR				3	256.878,23	389,000	0,4903	
38	FORTEE				29	251.201,65	532,000	0,4795	
39	BENECKE				19	245.654,67	1.121,000	0,4689	
40	RANDA				22	242.897,96	505,000	0,4636	
41	PLASTITAM				18	235.609,39	33,000	0,4497	
42	TDA EQUIPAME				28	232.338,99	325,000	0,4435	
43	FAM NORDESTE				11	231.301,47	192,000	0,4415	
44	CHAPEUS PARANA				18	228.278,21	106,000	0,4357	
45	FAMOSSUL				37	227.518,54	242,000	0,4343	
46	PEROXIDOS				11	221.283,17	1.261,000	0,4224	
47	PB-BIOS				105	221.103,77	1.274,000	0,4220	
48	SUDATI				38	200.263,65	704,000	0,3822	
49	INFRATEL				20	199.279,36	2.425,000	0,3804	
50	POLYMONT DO BRA				23	196.770,52	1.237,000	0,3756	
51	OCEL EMBALAGENS				24	195.167,69	449,000	0,3725	
52	MULTICONTAIN				39	189.456,53	344,000	0,3616	
53	USIMAZEK				11	185.764,17	1.401,000	0,3546	
54	AR FIBRAS				49	182.631,10	715,000	0,3486	
55	SECCIONAL				11	178.564,22	2.967,000	0,3408	
56	D W MONTEC LTDA				18	178.538,14	353,000	0,3408	
57	ME MOVELARIA				47	175.759,07	342,000	0,3355	
58	MET CROACIA				67	172.042,62	1.602,000	0,3284	
59	MADELAR				8	169.227,61	402,000	0,3230	
60	EURO TRUCK IMPL				30	168.030,97	1.735,000	0,3207	
61	M G M COM				30	163.385,33	297,000	0,3118	
62	PALMASCOMP				14	156.482,57	529,000	0,2987	
63	LEDNOX ARTEFATO				71	155.977,67	353,000	0,2977	
64	EMBALABRASIL EM				36	153.193,24	188,000	0,2924	
65	ELEGANCE PORTAS				33	150.802,62	380,500	0,2878	
66	TANKSPAR				32	144.113,45	234,000	0,2750	
67	HUBNER				6	141.458,60	282,000	0,2700	
68	MULTILIT				58	140.668,92	1.245,000	0,2685	
69	DCP ESTRUTURAS				19	139.711,40	1.442,000	0,2666	
70	LATAL EMB				10	139.629,19	81,000	0,2665	
71	MOLD OLIVEIR				14	136.699,54	244,000	0,2609	
72	MS INDUSTRIA E				15	134.799,46	384,000	0,2573	
73	UNIAACO				8	131.366,42	71,000	0,2507	
74	DACOREGIO				21	130.047,25	330,000	0,2482	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	ALMEIDA STONES				17	122.540,72	180,000	0,2339	
76	VIMASA				21	116.901,18	311,000	0,2231	
77	NEWART				13	113.843,81	98,000	0,2173	
78	DJ				14	111.451,70	218,000	0,2127	
79	LJ SERVICOS IND				14	110.719,45	120,000	0,2113	
80	AMERICAN				11	109.238,71	22,000	0,2085	
81	KOMATSU FOREST				31	107.589,25	875,000	0,2053	
82	FAVRETTO				11	106.174,00	272,000	0,2026	
83	SUZUKI				29	103.770,65	643,000	0,1980	
84	BRITAMEC				27	103.077,11	264,000	0,1967	
85	HENNIPMAN				22	102.164,43	935,000	0,1950	
86	BRAVO				20	101.653,30	226,000	0,1940	
87	MARCENARIA TROI				29	100.900,14	271,000	0,1926	
88	VS MOLDURAS				16	99.387,19	112,000	0,1897	
89	LKR REPRESENTAC				43	96.279,55	843,000	0,1837	
90	ACOPLAN COMERCI				8	94.853,83	1.661,000	0,1810	
91	RAMOS TANQUE				12	94.422,57	237,000	0,1802	
92	ENGECASS				11	94.404,78	125,000	0,1802	
93	J. M. WUNDER				39	93.264,07	240,000	0,1780	
94	MINATTI				11	92.735,36	96,000	0,1770	
95	CONSTRUHOME				24	92.210,53	675,000	0,1760	
96	MENEGOTTI				22	91.851,48	462,000	0,1753	
97	IBEMETAL				12	91.329,11	207,000	0,1743	
98	MULTIEQPTOS				34	85.161,67	106,000	0,1625	
99	KORTE				22	82.579,10	169,000	0,1576	
100	MAO COLORIDA				32	79.965,74	408,000	0,1526	
101	FCM				8	77.781,84	173,000	0,1484	
102	AW ENGENHARIA I				20	77.753,80	168,000	0,1484	
103	PARALELO 27				24	76.054,93	584,000	0,1451	
104	KRONIK				10	75.139,31	18,000	0,1434	
105	ADEX				8	74.199,94	35,000	0,1416	
106	PASTRE				26	73.062,00	33,000	0,1394	
107	T-GATES METALUR				24	72.754,10	431,000	0,1388	
108	ACOMULTI COMERC				8	72.610,14	1.382,000	0,1386	
109	RIBEIROS E LASK				9	71.898,08	428,000	0,1372	
110	IDP INDUSTRIA E				7	71.686,00	211,000	0,1368	
111	FORZA BR INDUST				12	71.297,08	540,000	0,1361	
112	IDEROL				14	70.987,47	159,000	0,1355	
113	NEOVIA RESTAURA				2	69.874,64	147,000	0,1333	
114	WSVB				8	69.729,17	490,000	0,1331	
115	CAFE IGUACU				13	69.552,51	417,000	0,1327	
116	GRACIOSA				11	68.928,26	483,000	0,1315	
117	ALM INDUSTRIA E				12	68.805,43	199,000	0,1313	
118	FUNDIFER				14	66.410,67	82,000	0,1267	
119	ARAUCO INDUSTRI				1	65.814,00	3,000	0,1256	
120	FOGIPAM				32	65.070,37	81,000	0,1242	
121	HDU				8	64.793,29	621,000	0,1236	
122	SULBRASIL				10	61.201,20	20,000	0,1168	
123	LUCOL				10	60.313,95	122,000	0,1151	
124	CARLU				16	59.403,90	63,000	0,1133	
125	JC ZANELLA ESTR				7	58.118,10	125,000	0,1109	
126	N. HAGY - PECAS				13	57.965,31	121,000	0,1106	
127	BRASIL OUTDOOR				5	57.587,36	522,000	0,1099	
128	LC URNAS				11	57.237,55	166,000	0,1092	
129	L F INDUSTRIA E				9	56.108,04	123,000	0,1071	
130	ARTESITA				10	55.668,72	137,000	0,1062	
131	PERFEITA ESTRUT				4	55.482,49	136,000	0,1059	
132	MINERACAO				8	53.740,30	50,000	0,1025	
133	GRIFE DE BOTECO				11	53.604,71	71,000	0,1023	
134	DUJUA MAQ				7	53.256,90	41,000	0,1016	
135	CARVALE				12	52.346,68	549,000	0,0999	
136	TRAENSME				12	52.286,27	186,000	0,0998	
137	FEBRUCE				6	52.200,00	36,000	0,0996	
138	MENEGOTTO				23	52.085,58	124,000	0,0994	
139	BOX CAR				14	51.362,37	67,000	0,0980	
140	ADESI				22	51.022,22	31,000	0,0973	
141	TRIUNFO EMBA				20	50.601,39	101,000	0,0965	
142	METALIN				15	49.253,92	120,000	0,0940	
143	METALSUL				31	49.182,28	127,000	0,0938	
144	EUROTECH				8	48.652,91	357,000	0,0928	
145	BRASILSAT				9	48.160,13	607,000	0,0919	
146	VH				16	47.625,27	16,000	0,0909	
147	M. LACHOVICZ E				5	47.315,52	182,000	0,0903	
148	ELETROLACK				29	46.625,28	43,000	0,0890	

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149	BRASELIO INDUST				12	46.040,53	590,000	0,0878	
150	CATTALINI				8	44.913,43	112,000	0,0857	
151	GERWAL				3	44.680,00	138,000	0,0852	
152	MRB MACHINING E				1	43.646,72	8,000	0,0833	
153	KAPAZI				10	43.633,02	210,000	0,0832	
154	HW				6	43.433,54	170,000	0,0829	
155	SERIGRAFIA				27	43.384,53	146,000	0,0828	
156	RANNIPLAST				23	43.369,96	126,000	0,0827	
157	RG PECAS				16	43.207,12	69,000	0,0824	
158	FEX COMERCIO DE				12	43.200,38	90,000	0,0824	
159	MARINALDO SILVE				26	42.795,28	419,000	0,0816	
160	METALCAVA				5	42.777,92	39,000	0,0816	
161	TECNOTRAFO				10	42.505,53	285,000	0,0811	
162	BURNTECH				6	41.509,35	58,000	0,0792	
163	PADRAO MACED				9	41.194,56	112,000	0,0786	
164	MOCELLIN				19	40.947,06	157,000	0,0781	
165	PERFECTA				11	40.845,83	199,000	0,0779	
166	INDUSCAP				16	39.909,90	480,000	0,0761	
167	BOM JESUS				10	39.389,24	241,000	0,0751	
168	TEKSTIL SINTETI				6	38.860,48	12,000	0,0741	
169	CCB				7	38.141,91	7,000	0,0728	
170	BOTTICELLI				10	37.541,64	122,000	0,0716	
171	INFORMOBILE				13	37.241,53	45,000	0,0710	
172	DAEG REBOQUES E				7	35.820,32	76,000	0,0683	
173	STL				10	35.595,46	102,000	0,0679	
174	PINTINHO MATERI				8	35.553,87	97,000	0,0678	
175	EBSE ENGENHARIA				4	34.908,60	4,000	0,0666	
176	VERTICE				8	34.582,11	434,000	0,0660	
177	GRANFINALE				10	34.329,99	220,000	0,0655	
178	IN'S DIESEL SOL				15	33.834,95	100,000	0,0645	
179	MET VENANCIO				12	33.003,72	61,000	0,0630	
180	DM DO BRASIL				11	32.868,64	63,000	0,0627	
181	LEITE E NORO				10	32.027,35	92,000	0,0611	
182	PARQUEVARAL				9	31.742,74	73,000	0,0605	
183	CELIGRAF				10	31.602,36	22,000	0,0603	
184	COLD AIR				12	31.535,06	155,000	0,0602	
185	STRAFAZ				11	31.191,83	19,000	0,0595	
186	TRANSRESIDUO				10	30.878,29	57,000	0,0589	
187	IN HAUS				6	30.634,86	151,000	0,0584	
188	IS METALURGI				17	30.280,00	17,000	0,0578	
189	SERENA MAQUINAS				6	30.094,20	220,000	0,0574	
190	ROSAMARINHO				7	28.824,62	108,000	0,0550	
191	ALFA				25	28.678,73	88,000	0,0547	
192	JM MONTAGEM DE				4	28.633,12	266,000	0,0546	
193	TORNEARIA VI				2	28.423,71	48,000	0,0542	
194	CIRLENE TINTAS				13	27.950,12	268,000	0,0533	
195	AEQ				8	27.886,00	238,000	0,0532	
196	CARVALHO E KLOS				8	27.599,40	112,000	0,0526	
197	FUNDICAO ALUMET				6	27.062,72	64,000	0,0516	
198	CASTELO DA ARTE				7	27.033,04	26,000	0,0516	
199	KALAY				16	26.953,62	92,000	0,0514	
200	MEGAMUND				7	26.796,16	58,000	0,0511	
201	GENEC AUTOMACAO				2	26.651,24	251,000	0,0508	
202	TERRA RICA - IN				4	26.252,13	60,000	0,0501	
203	FABRICA DE MOVE				1	25.994,50	79,000	0,0496	
204	BELL TINTAS				5	25.879,37	263,000	0,0494	
205	NEKPLAST				15	25.815,07	24,000	0,0492	
206	LEAL				11	25.520,73	293,000	0,0487	
207	PETROLEO				4	25.380,32	201,000	0,0484	
208	MADEIRIX				10	25.352,16	54,000	0,0483	
209	TECNOTAM				21	25.270,00	1.049,000	0,0482	
210	PROESTAMP INDUS				8	24.849,35	88,000	0,0474	
211	BRITASUL LTDA				1	24.724,10	45,000	0,0472	
212	RIO CLARO				15	23.460,16	114,000	0,0447	
213	VITAMAI S NUTRIC				1	23.355,00	27,000	0,0445	
214	LDM URNAS				8	23.134,01	76,000	0,0441	
215	CILINTESTE				10	22.894,12	31,000	0,0437	
216	FINCO				12	22.802,30	405,000	0,0435	
217	FIBRATELHAS				4	22.549,08	9,000	0,0430	
218	MULTIPO				10	22.301,59	12,000	0,0425	
219	VERSATIL				9	22.231,74	66,000	0,0424	
220	49.346.207 SALE				10	22.019,60	41,000	0,0420	
221	AGUIA EQUIPA				12	21.762,50	45,000	0,0415	
222	HAMMER				10	21.632,41	65,000	0,0412	

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223	BETO AUTO TINTA				3	21.526,96	117,000	0,0410	
224	BANDEIRANTES				8	20.839,80	124,000	0,0397	
225	CAL SAN FRANCIS				8	20.451,66	56,000	0,0390	
226	POSTO DE MOLAS				8	20.389,10	232,000	0,0389	
227	AUTOMAIS				6	20.204,51	28,000	0,0385	
228	PREVENCAO				7	19.996,08	182,000	0,0381	
229	GELOPAR				6	19.696,50	270,000	0,0376	
230	PCI				14	19.406,52	56,000	0,0370	
231	BENEVENUTI				15	19.293,00	75,000	0,0368	
232	TRANSGIRES				13	19.022,81	31,000	0,0363	
233	AGRONUTRI TECNO				8	19.000,47	162,000	0,0362	
234	HIDRAULICOS				8	18.916,60	159,000	0,0361	
235	COPACOL-COOPERA				1	18.357,20	140,000	0,0350	
236	GIRO				13	18.151,96	48,000	0,0346	
237	TRANSPESA LOCAC				16	17.889,25	47,000	0,0341	
238	SEMI INDUSTRIAL				4	17.793,24	66,000	0,0339	
239	TISATAM				14	17.580,00	879,000	0,0335	
240	FLEXOTOM INDUST				2	17.575,59	36,000	0,0335	
241	IPM				3	17.522,88	173,000	0,0334	
242	RODOGREEN				10	17.519,95	40,000	0,0334	
243	MATRIFER				5	17.408,33	82,000	0,0332	
244	SOARES INDUSTRI				3	17.384,80	80,000	0,0331	
245	SOLUFLEX INDUST				11	17.182,73	91,000	0,0328	
246	CASSEL STEEL ME				7	17.125,40	132,000	0,0326	
247	CARDAN SUL EQUI				6	16.517,09	150,000	0,0315	
248	D LEONI				4	16.396,58	56,000	0,0313	
249	CAL CEM INDUSTR				5	16.378,94	16,000	0,0312	
250	CUBO MOB - MARC				11	16.279,36	40,000	0,0310	
251	PRIMA SOLE COMP				4	16.257,02	61,000	0,0310	
252	MESURE				7	15.810,12	36,000	0,0301	
253	L5 HD INDUSTRIA				1	15.660,00	27,000	0,0298	
254	INCORPORADORA				2	15.537,42	81,000	0,0296	
255	ALCELINO				6	15.533,35	6,000	0,0296	
256	CALTEC				4	15.489,28	166,000	0,0295	
257	FIMACO				3	15.407,84	56,000	0,0294	
258	AGUIA				11	15.083,74	38,000	0,0287	
259	AMP REFRIGER				3	14.922,39	136,000	0,0284	
260	ELOI				11	14.743,02	33,000	0,0281	
261	ETERNIT S.A EM				7	14.647,71	119,000	0,0279	
262	PLASTPAR IND E				11	14.535,67	44,000	0,0277	
263	PERFIPORTAS				11	14.378,96	56,000	0,0274	
264	JM CONSTRUCAO I				2	14.326,40	187,000	0,0273	
265	EMBRACO				7	14.161,20	154,000	0,0270	
266	EMALTO INDUSTRI				1	14.082,40	78,000	0,0268	
267	TERRA RICA				3	13.698,98	32,000	0,0261	
268	REAL INDUSTRIA				6	13.652,71	22,000	0,0260	
269	TOTAL TELAS				8	13.613,81	35,000	0,0259	
270	MOVEIS OSS-EMER				4	13.473,08	4,000	0,0257	
271	FLEITH				4	13.427,04	126,000	0,0256	
272	CALWER				4	13.327,29	98,000	0,0254	
273	DELTA IND				14	13.317,51	59,000	0,0254	
274	CHAPEMAR CHAPEU				1	13.232,96	6,000	0,0252	
275	LEANDRO CORREIA				10	12.811,39	36,000	0,0244	
276	INDUSTRIA DE PO				3	12.767,20	60,000	0,0243	
277	PAVAO IND				1	12.735,87	16,000	0,0243	
278	WM IMPLEMENTOS				8	12.686,85	21,000	0,0242	
279	MAGNA				4	12.457,16	95,000	0,0237	
280	BOING				2	12.456,68	4,000	0,0237	
281	BLACK EVENTO				11	12.406,95	38,000	0,0236	
282	AMERCO				6	12.342,83	81,000	0,0235	
283	ANDREIA DA SILV				8	12.322,57	43,000	0,0235	
284	A RIEPING CIA L				4	12.235,51	54,000	0,0233	
285	REFORM LINE				10	12.147,60	39,000	0,0231	
286	RISOTOLANDIA IN				4	12.043,79	36,000	0,0229	
287	CLEMAR				3	11.988,90	108,000	0,0228	
288	EMACO COMERCIO				4	11.887,08	68,000	0,0226	
289	EXTINGUE				2	11.851,60	130,000	0,0226	
290	QUERO S. MAIS A				2	11.829,79	34,000	0,0225	
291	CIA DO FERRO SE				2	11.784,00	198,000	0,0224	
292	DILMO				6	11.732,71	29,000	0,0224	
293	TECHNOCOAT				9	11.724,30	135,000	0,0223	
294	MEM INDUSTRIA D				2	11.469,56	20,000	0,0218	
295	CMC				6	11.451,37	24,000	0,0218	
296	MEGA TINTAS E M				4	11.343,09	74,000	0,0216	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
297	CONQUISTA CARRO				2	11.319,28	148,000	0,0216	
298	EDR DISTRIBUIDO				5	11.003,26	25,000	0,0210	
299	CEFA DISTRIBUID				3	10.993,00	157,000	0,0209	
300	FUNDIPAR				1	10.988,54	22,000	0,0209	
301	ESCOLA CRISTA D				3	10.825,02	3,000	0,0206	
302	CMA REFRIGERACA				5	10.670,64	132,000	0,0203	
303	ITS CONSULTORIA				6	10.638,39	20,000	0,0203	
304	GM MOLDURAS				8	10.503,74	17,000	0,0200	
305	ALLPARTS				2	10.493,56	7,000	0,0200	
306	BM COSTA				2	10.368,26	26,000	0,0197	
307	MA PARCOUR LTDA				4	10.343,85	29,000	0,0197	
308	HC CALDEIRAS				3	10.197,98	15,000	0,0194	
309	CARROC JAROL				3	9.967,05	3,000	0,0190	
310	CANAA AMBIENTAL				2	9.955,79	92,000	0,0190	
311	BERNAUER				3	9.937,50	23,000	0,0189	
312	TAURUS				8	9.902,57	50,000	0,0189	
313	BERSUL				8	9.818,91	81,000	0,0187	
314	MUNDIAL				4	9.761,04	25,000	0,0186	
315	INDUMEC				11	9.712,33	57,000	0,0185	
316	PROTEUS				11	9.688,38	33,000	0,0184	
317	BOMBAS CLIMA				2	9.667,07	51,000	0,0184	
318	SAGA				2	9.610,80	3,000	0,0183	
319	LOPERFER				6	9.526,69	20,000	0,0181	
320	MOLASUL POSTO D				3	9.498,45	81,000	0,0181	
321	GREEN VALLEY IN				2	9.456,00	14,000	0,0180	
322	DONNA MADEIR				5	9.449,81	26,000	0,0180	
323	EDTECH SERVI				1	9.387,39	58,000	0,0179	
324	AHM ANDAIMES LT				4	9.386,34	30,000	0,0179	
325	TRUTZSCHLER				4	9.328,28	56,000	0,0178	
326	TINTAS MAIS COR				5	9.296,56	122,000	0,0177	
327	TESLA MULTISERV				2	9.221,38	123,000	0,0176	
328	BOSCH				4	9.151,56	23,000	0,0174	
329	OTC				5	9.124,69	97,000	0,0174	
330	GAIOLAS XAXIM				10	9.093,81	94,000	0,0173	
331	SUL BAUS E CARR				1	9.091,66	66,000	0,0173	
332	PIETRO				8	9.085,30	44,000	0,0173	
333	IDAZA				2	9.020,93	61,000	0,0172	
334	IASIN				7	8.836,92	26,000	0,0168	
335	RENOFLEX				3	8.761,72	22,000	0,0167	
336	ARTIVINCO				3	8.731,07	49,000	0,0166	
337	TSB METALURGICA				7	8.701,51	20,000	0,0166	
338	EDETECH				7	8.597,30	24,000	0,0164	
339	ACPVS				3	8.537,83	15,000	0,0163	
340	L CHEK - MOVEIS				8	8.515,13	38,000	0,0162	
341	MOTECH DO BRASI				1	8.470,00	5,000	0,0161	
342	DESTRO				5	8.394,07	22,000	0,0160	
343	CRIOS INDL				10	8.393,34	40,000	0,0160	
344	MARIOTE				6	8.329,62	59,000	0,0159	
345	INST ANAMI				4	8.216,59	13,000	0,0156	
346	PERFEITA				3	8.063,28	3,000	0,0153	
347	ARTMOLD				2	8.057,80	4,000	0,0153	
348	BRUNA GOBBO				1	7.969,44	26,000	0,0152	
349	DOUGLAS FOLSTER				1	7.871,66	53,000	0,0150	
350	WHIRLPOOL S.A.				1	7.851,96	2,000	0,0149	
351	AGISA				3	7.639,71	6,000	0,0145	
352	CENTRAL FORMAS				1	7.625,76	69,000	0,0145	
353	PORTOMAG				5	7.508,80	16,000	0,0143	
354	PONTA GROSSA AM				3	7.469,06	69,000	0,0142	
355	BETUN PINTUR				3	7.446,63	3,000	0,0142	
356	INOVAPRINT				7	7.445,25	21,000	0,0142	
357	EXTINCENTER				6	7.197,65	15,000	0,0137	
358	EXTINFORT				2	7.157,00	61,000	0,0136	
359	GLC SANEAMENTO				5	7.102,97	25,000	0,0135	
360	METALICA FORMAS				2	7.102,92	14,000	0,0135	
361	CASA SERIGRA				2	6.920,91	2,000	0,0132	
362	FAVRETTO MIDIA				5	6.888,22	15,000	0,0131	
363	ZAVASKI				7	6.856,23	52,000	0,0130	
364	MECANICA MULTIF				6	6.759,54	42,000	0,0129	
365	COMIACO				5	6.729,81	24,000	0,0128	
366	MECCAPLAST IND				1	6.632,00	4,000	0,0126	
367	MOLDEMAQ				2	6.449,12	47,000	0,0123	
368	3 IRMAOS				1	6.427,20	12,000	0,0122	
369	FROTA BRASIL				1	6.420,68	4,000	0,0122	
370	TORNEARIA				6	6.249,47	13,000	0,0119	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
371	TXR JEANS LTDA				5	6.153,02	14,000	0,0117	
372	STARHOL INDUSTR				6	6.109,29	15,000	0,0116	
373	DESIGAN				3	6.076,69	18,000	0,0116	
374	FUNCIONAL				8	6.043,77	24,000	0,0115	
375	TENDASA COMERCI				2	6.028,80	70,000	0,0115	
376	CERUTTI				2	5.970,38	10,000	0,0114	
377	PIERMANN				3	5.970,04	34,000	0,0114	
378	LS AUTO				4	5.868,48	14,000	0,0112	
379	NITAPLAST				6	5.863,34	75,000	0,0111	
380	COOPERATIVA MIS				2	5.846,35	11,000	0,0111	
381	TECNOLOJAS				5	5.836,95	51,000	0,0111	
382	FERRO VELHO				1	5.831,00	30,000	0,0111	
383	GHS NAUTICA C				1	5.788,06	13,000	0,0110	
384	FONTES				6	5.677,32	49,000	0,0108	
385	KIMADEIRAS				4	5.659,82	24,000	0,0108	
386	PARACAR				3	5.644,32	12,000	0,0107	
387	JJ GANS				5	5.485,82	17,000	0,0104	
388	J. PROLAB				6	5.479,38	56,000	0,0104	
389	FLEXO				5	5.478,50	25,000	0,0104	
390	HERGEN				1	5.456,93	29,000	0,0104	
391	LUIZ ANTONIO BE				2	5.436,22	16,000	0,0103	
392	KRUGER COM				4	5.394,52	12,000	0,0103	
393	MKS SOLUCOES IN				4	5.388,40	10,000	0,0102	
394	ORPEC ENG				3	5.278,26	3,000	0,0100	
395	KRINSKI				3	5.153,82	32,000	0,0098	
396	HDC				1	5.022,49	38,000	0,0095	
397	PROGAS IND				1	5.005,00	11,000	0,0095	
398	SUPERSTAMP				6	4.949,80	12,000	0,0094	
399	GICEL				2	4.918,89	17,000	0,0093	
400	H BREMER				2	4.916,63	51,000	0,0093	
401	CONTROL				2	4.885,82	10,000	0,0093	
402	QUALIFUEL SERVI				3	4.855,02	9,000	0,0092	
403	50.884.688 TAMI				2	4.850,00	13,000	0,0092	
404	NICOLINI				6	4.822,75	28,000	0,0092	
405	SANTA CATARINA				2	4.700,87	5,000	0,0089	
406	DALLA PORTAS LT				2	4.654,40	10,000	0,0088	
407	BARICOMP				2	4.571,68	102,000	0,0087	
408	LK SOLUCOES CON				5	4.524,78	16,000	0,0086	
409	TBS TINTAS				1	4.495,00	50,000	0,0085	
410	EVOGUE FABRICAC				5	4.444,77	19,000	0,0084	
411	MASTERCORP				3	4.428,14	6,000	0,0084	
412	ALVES E NICO				6	4.423,24	16,000	0,0084	
413	BRASCAL CALCARE				2	4.415,58	14,000	0,0084	
414	CANAA NORTE RES				1	4.401,43	59,000	0,0084	
415	N.D.C CONSTRUCO				3	4.368,76	15,000	0,0083	
416	POLIMEROS				1	4.355,00	1,000	0,0083	
417	RAIZEN				1	4.338,90	30,000	0,0082	
418	FIXACO				2	4.337,57	5,000	0,0082	
419	STILOCARTAS				2	4.320,97	11,000	0,0082	
420	ANDREATTA				6	4.304,43	9,000	0,0082	
421	CONCREMARD ARTE				1	4.300,76	10,000	0,0082	
422	CONDOMINIO ROSS				1	4.275,28	34,000	0,0081	
423	TECLAFLEX				5	4.245,54	10,000	0,0081	
424	MAQUINAS OMI				2	4.198,50	9,000	0,0080	
425	RENATO GIOVANNI				5	4.184,77	15,000	0,0079	
426	IMPRESS				1	4.160,00	1,000	0,0079	
427	PINUSTAN INDUTR				4	4.127,66	10,000	0,0078	
428	REIS				2	4.094,26	11,000	0,0078	
429	SITU				7	4.086,17	11,000	0,0078	
430	SA3 PINTURAS IN				1	4.007,85	9,000	0,0076	
431	CREMONEZ				3	4.005,69	12,000	0,0076	
432	DUPAR VEICULOS				2	4.000,94	11,000	0,0076	
433	RAFPLAST				4	3.985,74	8,000	0,0076	
434	ELIANE DE DEU				1	3.964,84	4,000	0,0075	
435	FLEXOLINEA				5	3.953,56	16,000	0,0075	
436	PRECISION MOLDE				1	3.856,02	15,000	0,0073	
437	METAL AMERICAS				1	3.808,43	8,000	0,0072	
438	SEVENTY				4	3.792,63	48,000	0,0072	
439	SERRA NORTE				2	3.728,76	24,000	0,0071	
440	FLEXICOAT INDUS				3	3.718,50	6,000	0,0071	
441	MOVEIS DANIELLA				3	3.629,99	10,000	0,0069	
442	METALURGICA PER				3	3.629,59	9,000	0,0069	
443	TECNOMAD				2	3.561,63	11,000	0,0068	
444	F M KLOSIENSKI				1	3.559,92	14,000	0,0068	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
445	LC NICKEL				2	3.551,07	22,000	0,0067	
446	BIASAN DISTRIBU				3	3.488,80	9,000	0,0066	
447	55.618.366 VALD				3	3.474,54	30,000	0,0066	
448	RACAFER ESTR				2	3.457,29	2,000	0,0066	
449	RECICLA PALLETS				7	3.444,00	741,000	0,0065	
450	REFLOSUL-SERVIC				1	3.441,89	28,000	0,0065	
451	STUDIO CASA				1	3.431,49	1,000	0,0065	
452	DACAR QUIMICA D				1	3.402,81	44,000	0,0065	
453	VENTURA CLEAN S				1	3.402,77	7,000	0,0065	
454	BRUMA INDUSTRIA				6	3.389,81	43,000	0,0064	
455	MET. VIEIRA				3	3.270,99	8,000	0,0062	
456	OTT				3	3.267,28	12,000	0,0062	
457	BRAFFEMANN				3	3.259,21	17,000	0,0062	
458	DELLART				1	3.225,65	6,000	0,0061	
459	S. ALMEIDA EVEN				5	3.195,00	50,000	0,0061	
460	FABRICA DO SABE				4	3.193,26	7,000	0,0061	
461	ESQUAD. NN				1	3.162,14	2,000	0,0060	
462	POSTO PELAND				1	3.127,55	25,000	0,0059	
463	D. PLASTIC - IN				4	3.118,28	22,000	0,0059	
464	PINCEIS CAST				1	3.105,82	3,000	0,0059	
465	JOIPRINT AUTO A				1	3.060,00	12,000	0,0058	
466	MARA BRASIL				2	3.042,66	6,000	0,0058	
467	METAL DIAS SOLD				1	3.022,94	1,000	0,0057	
468	PALMA				3	2.999,70	9,000	0,0057	
469	FOREST PAPER- I				1	2.989,45	4,000	0,0057	
470	VIDROS NERI				4	2.989,14	24,000	0,0057	
471	DELTA SUL COMER				2	2.984,93	19,000	0,0057	
472	ARETHUSA				2	2.960,00	10,000	0,0056	
473	GA				3	2.880,00	9,000	0,0055	
474	DESIGN MANUTENC				1	2.870,46	26,000	0,0054	
475	MICRORAR INFORM				3	2.827,20	12,000	0,0054	
476	MARCIANO RIBEIR				2	2.786,00	28,000	0,0053	
477	DAFITEC				2	2.744,09	26,000	0,0052	
478	CORNEHL E CIA L				2	2.643,78	10,000	0,0050	
479	TOWER TEC				1	2.639,03	26,000	0,0050	
480	CARROCERIAS				1	2.634,48	5,000	0,0050	
481	TELACO				2	2.617,22	8,000	0,0050	
482	AML - TECNOLOGI				3	2.591,54	15,000	0,0049	
483	EURO MATS CA				2	2.550,18	6,000	0,0048	
484	PLASTIK				1	2.536,60	1,000	0,0048	
485	MOVEIS ADAM LTD				1	2.521,88	6,000	0,0048	
486	SAFE HORSE INDU				2	2.487,27	5,000	0,0047	
487	TK PARTS COMERC				1	2.427,60	30,000	0,0046	
488	FORROFORT INDUS				2	2.410,40	2,000	0,0046	
489	SKALL				2	2.408,36	8,000	0,0046	
490	METALESP				1	2.362,23	2,000	0,0045	
491	WK MOVEIS PL				3	2.339,46	9,000	0,0044	
492	AGROTRATORES CO				2	2.336,50	10,000	0,0044	
493	ACR BELT LTDA				3	2.313,62	10,000	0,0044	
494	RECICLAGEM C				2	2.289,39	6,000	0,0043	
495	BRASLUMBER INDU				1	2.276,80	24,000	0,0043	
496	TRANSAL TRANSP				2	2.270,28	4,000	0,0043	
497	YAMAX COMUNICAC				2	2.262,87	6,000	0,0043	
498	METAL BREY				3	2.241,00	9,000	0,0042	
499	TANCAL				1	2.183,76	8,000	0,0041	
500	VOLUTEC				1	2.132,88	10,000	0,0040	
501	FIBRACEM TEL				3	2.111,56	12,000	0,0040	
502	RIOSULENSE				1	2.050,00	5,000	0,0039	
503	D ARTE A SUA IM				1	2.031,44	4,000	0,0038	
504	W L DE LIMA ROS				2	2.030,84	6,000	0,0038	
505	OMZ				2	2.007,17	5,000	0,0038	
506	ENSIL				2	1.981,21	14,000	0,0037	
507	FENAP				3	1.958,60	14,000	0,0037	
508	AFS PECAS E SER				3	1.948,86	8,000	0,0037	
509	JAIR BORGES 070				2	1.883,66	22,000	0,0036	
510	PARANAPART ADMI				3	1.852,83	6,000	0,0035	
511	STATOMAT				1	1.850,00	1,000	0,0035	
512	PLASTICOS PR				2	1.834,70	20,000	0,0035	
513	KAPERSUL INDUST				7	1.795,10	31.110,000	0,0034	
514	BOZZINHA TRANSP				1	1.787,45	6,000	0,0034	
515	CARWAY SUL VEIC				2	1.778,12	5,000	0,0033	
516	ASA INDUSTRIA M				3	1.669,37	8,000	0,0031	
517	SUCATA TIO P				1	1.648,84	17,000	0,0031	
518	CDA CONSTRUCAO				1	1.645,60	2,000	0,0031	

# Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
519	C M COMPENSADOS				1	1.590,75	5,000	0,0030	
520	CAMBORIU PARK E				1	1.532,84	4,000	0,0029	
521	FASUL COMERCIO				2	1.517,77	78,000	0,0029	
522	BENDERTEC SOLUC				1	1.510,80	2,000	0,0028	
523	THINK SOLUCOES				1	1.473,28	8,000	0,0028	
524	ADMI ENGENHARIA				1	1.472,50	10,000	0,0028	
525	LUSON VEICULOS				2	1.464,43	9,000	0,0028	
526	CILIART				2	1.460,06	4,000	0,0027	
527	CONGREGACAO CRI				1	1.423,65	3,000	0,0027	
528	BIMARA				2	1.415,60	6,000	0,0027	
529	CURITIBANO				1	1.407,91	2,000	0,0026	
530	MLS PINTURA				1	1.407,81	1,000	0,0026	
531	SAFE SUPPLY				3	1.403,26	15,000	0,0026	
532	GALVENGE ENGENH				3	1.396,60	20,000	0,0026	
533	BOR MIX COMERCI				1	1.382,64	4,000	0,0026	
534	SA3 TINTAS LTDA				1	1.342,00	32,000	0,0025	
535	COMERCIAL GABAR				2	1.334,75	13,000	0,0025	
536	GM INCORPORACOE				1	1.285,00	11,000	0,0024	
537	DEYPOL				1	1.281,98	26,000	0,0024	
538	MADEIRAS DIPAR				1	1.276,84	9,000	0,0024	
539	JOTT PLAY				1	1.271,29	3,000	0,0024	
540	FIL COMERCIO DE				1	1.248,68	3,000	0,0023	
541	ASR				2	1.247,34	5,000	0,0023	
542	RONIC				2	1.239,42	4,000	0,0023	
543	CASA MOVEIS				1	1.237,00	5,000	0,0023	
544	FST ESTRUTURAS				1	1.222,36	3,000	0,0023	
545	MARFIM				1	1.208,91	3,000	0,0023	
546	MIR				1	1.193,01	8,000	0,0022	
547	SUIGAM INDUSTRI				1	1.187,58	3,000	0,0022	
548	BALFLEX				1	1.183,40	3,000	0,0022	
549	ENGMAK SOLUCOES				1	1.173,00	1,000	0,0022	
550	BRASLOG				2	1.168,68	8,000	0,0022	
551	PEDREIRA CENTRA				1	1.167,97	7,000	0,0022	
552	PORTABRAS				2	1.153,59	2,000	0,0022	
553	ABRILAR				1	1.116,97	4,000	0,0021	
554	LED MINERADORA				1	1.113,44	13,000	0,0021	
555	ASTRO CHEVE				1	1.094,67	3,000	0,0020	
556	STEP MANUTENCAO				1	1.084,88	7,000	0,0020	
557	MARCIANO SCHUCK				1	1.060,65	5,000	0,0020	
558	ALP IMPRESSOS E				1	1.051,59	3,000	0,0020	
559	RODINEI				1	1.033,58	2,000	0,0019	
560	PLASTMEL INDUST				2	1.013,70	15,000	0,0019	
561	VASKI INDUSTRIA				1	1.010,93	3,000	0,0019	
562	VJ ENGENHARIA				1	999,00	10,000	0,0019	
563	SULIFLEX INDUST				2	987,98	6,000	0,0018	
564	FAGA FERRAMENTA				2	945,88	3,000	0,0018	
565	TRANSPORTES				2	939,48	2,000	0,0017	
566	RHV				1	938,70	3,000	0,0017	
567	OBRAMAD COMERCI				1	932,25	10,000	0,0017	
568	STEEL QUALITY M				1	921,06	8,000	0,0017	
569	TOMASI				1	920,82	2,000	0,0017	
570	MARUMBY				1	904,20	2,000	0,0017	
571	SCHNEIDER E				1	870,51	2,000	0,0016	
572	FIBRACEM TELEIN				3	851,45	5,000	0,0016	
573	PABLO GIOVANI P				1	838,47	2,000	0,0016	
574	BM TECH INDU				1	827,67	3,000	0,0015	
575	NUFER				1	812,96	2,000	0,0015	
576	PODIUM				2	786,92	10,000	0,0015	
577	MT INDUSTRIALIZ				1	779,47	6,000	0,0014	
578	PORMADE PORTAS				1	771,96	2,000	0,0014	
579	ASETRANS ASSOCI				1	750,40	4,000	0,0014	
580	ALISSON JOSE PR				1	747,39	6,000	0,0014	
581	T. JOSE BONFIM				1	739,20	4,000	0,0014	
582	GN SILOS				1	736,50	9,000	0,0014	
583	COMUNICA COMUNI				1	715,96	12,000	0,0013	
584	VEGA VEICULOS L				1	677,05	1,000	0,0012	
585	SIGMAR				1	666,90	2,000	0,0012	
586	PLASTILIT				1	662,59	1,000	0,0012	
587	EXTRACAO DE ARE				1	633,85	7,000	0,0012	
588	GOIS E GOMES				1	633,61	1,000	0,0012	
589	TECWIRE				1	633,02	4,000	0,0012	
590	METALURGICA SAV				1	632,81	4,000	0,0012	
591	PIPA ARTESAN				1	630,00	1,000	0,0012	
592	BELLS				1	598,36	6,000	0,0011	

# Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
593	PLASMACO				1	596,68	4,000	0,0011	
594	AGRO LIPPERT LT				1	585,40	4,000	0,0011	
595	TECELAGEM SAO C				1	560,54	2,000	0,0010	
596	SETE LAGOAS				1	554,63	9,000	0,0010	
597	MARKSELL				1	539,34	4,000	0,0010	
598	LW RODAS DE LIG				1	504,00	24,000	0,0009	
599	BRASPINE				1	483,21	3,000	0,0009	
600	MRC ESTRUTURAS				1	476,62	1,000	0,0009	
601	LOGUS INDUSTRIA				1	467,36	5,000	0,0008	
602	BRUNA TREVISAN				1	460,00	2,000	0,0008	
603	55.970.838 LEIA				1	451,06	3,000	0,0008	
604	EMBRART IND DE				1	437,18	3,000	0,0008	
605	NIVEL SERVICOS				1	427,37	2,000	0,0008	
606	INEOS FABRICACA				1	412,11	2,000	0,0007	
607	TRANSAL				2	396,99	6,000	0,0007	
608	VM MANUTENCAO				1	385,76	1,000	0,0007	
609	CAALGA SOLUCOES				1	372,61	1,000	0,0007	
610	G E J IND				1	356,75	2,000	0,0006	
611	W. GARBOS BANDE				1	353,00	1,000	0,0006	
612	POWDERTECH EQUI				1	326,24	3,000	0,0006	
613	SO SACOLAS				1	318,55	1,000	0,0006	
614	TECNOPVC				1	283,74	2,000	0,0005	
615	MET IGUACU				1	279,55	3,000	0,0005	
616	SAMUEL DA SILVA				1	267,38	3,000	0,0005	
617	DW CONSTRUCOES				1	263,17	3,000	0,0005	
618	BRAMOLD				1	255,15	1,000	0,0004	
619	JOEL EMILIO MAR				1	231,10	1,000	0,0004	
620	VALMOR MENEGAZZ				1	210,00	2,000	0,0004	
621	SERRALHERIA E E				1	209,24	2,000	0,0004	
622	CENTRO AUTOMOTI				1	197,80	2,000	0,0003	
623	TRANSVILLE				1	183,29	1,000	0,0003	
624	SUPPER				1	182,72	2,000	0,0003	
625	SIGMA SINALIZAC				1	151,20	1,000	0,0002	
626	SERRALHERIA GR				1	141,95	1,000	0,0002	
627	SUPER TELA				1	99,90	1,000	0,0001	
Total Geral						6.747	52.387.056,64	174.267,500	