

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1		DURATEX SA			1	183.120,00	6,000	13,3920	
2		WHB			5	99.197,10	20,000	7,2545	
3		CONDOR			2	43.132,57	46,000	3,1544	
4		GINASTIC			3	41.986,58	98,000	3,0706	
5		LDFD			30	40.877,72	465,000	2,9895	
6		MADERIT			1	37.630,00	142,000	2,7519	
7		FORMA FORT I			1	37.312,70	25,000	2,7287	
8		PROTECOATING DI			13	34.435,30	282,000	2,5183	
9		BENECKE			2	30.154,17	171,000	2,2052	
10		AIZ			4	28.953,36	83,000	2,1174	
11		TGM			1	28.707,66	6,000	2,0994	
12		PACKAGING			1	27.593,72	14,000	2,0180	
13		PEROXIDOS			1	23.779,04	130,000	1,7390	
14		DAMAEQ			1	18.319,82	36,000	1,3397	
15		ANAZATTI			10	16.951,60	224,000	1,2397	
16		L E F			1	16.428,85	21,000	1,2014	
17		PIERINO GOTT			2	15.255,48	24,000	1,1156	
18		AR FIBRAS			4	14.726,30	58,000	1,0769	
19		ELEGANCE PORTAS			2	14.498,53	27,000	1,0603	
20		ROCHA			1	13.726,28	80,000	1,0038	
21		IRRIGABRASIL			5	13.675,71	20,000	1,0001	
22		SCHNELL			1	13.597,19	126,000	0,9944	
23		CHAPEUS PARANA			1	13.232,96	6,000	0,9677	
24		FORTEE			1	12.798,35	19,000	0,9359	
25		INFRATEL			1	12.021,60	150,000	0,8791	
26		AMERICAN			1	11.695,10	1,000	0,8553	
27		HDU			1	10.955,95	100,000	0,8012	
28		MULTILIT			4	10.844,84	78,000	0,7931	
29		BRAVO			1	10.725,85	30,000	0,7844	
30		BEL FIX			1	10.427,76	3,000	0,7626	
31		COPACOL			2	10.272,31	74,000	0,7512	
32		HENNIPMAN			2	10.249,24	75,000	0,7495	
33		UNIARTE MOLD			1	10.246,37	14,000	0,7493	
34		ME MOVELARIA			3	9.812,39	17,000	0,7176	
35		OMEKO			1	9.724,63	19,000	0,7111	
36		BOX CAR			2	9.669,77	14,000	0,7071	
37		FORZA BR INDUST			1	9.332,25	67,000	0,6824	
38		LKR REPRESENTAC			4	8.932,89	75,000	0,6532	
39		FUNDICAO ALUMET			1	8.457,10	20,000	0,6184	
40		ALM INDUSTRIA E			2	8.432,00	26,000	0,6166	
41		KOMATSU FOREST			1	8.280,12	53,000	0,6055	
42		ACOMULTI COMERC			1	8.223,36	124,000	0,6014	
43		OCEL EMBALAGENS			1	8.216,55	18,000	0,6009	
44		FAVRETTO			1	7.614,54	29,000	0,5568	
45		SPJ MADEIRAS			1	7.491,94	14,000	0,5479	
46		M G M COM			1	7.426,23	15,000	0,5431	
47		PESA			1	7.339,24	86,000	0,5367	
48		SECCIONAL			2	6.810,80	130,000	0,4980	
49		RAMOS TANQUE			1	6.689,06	18,000	0,4891	
50		PASTRE			3	6.642,00	3,000	0,4857	
51		M. LACHOVICZ E			1	6.579,60	30,000	0,4811	
52		MULTICONTAIN			1	6.463,90	10,000	0,4727	
53		KRONIK			1	6.373,22	1,000	0,4660	
54		TEKSTIL SINTETI			1	6.308,52	2,000	0,4613	
55		SULBRASIL			1	6.300,12	2,000	0,4607	
56		D W MONTEC LTDA			1	6.243,27	12,000	0,4565	
57		PERFECTA			1	6.214,04	28,000	0,4544	
58		D LEONI			1	6.090,00	21,000	0,4453	
59		TANKSPAR			1	6.082,28	10,000	0,4448	
60		GHS NAUTICA C			1	5.788,06	13,000	0,4233	
61		PARALELO 27			2	5.751,64	56,000	0,4206	
62		CCB			1	5.498,12	1,000	0,4020	
63		PRIMA SOLE COMP			1	5.091,58	16,000	0,3723	
64		PB-BIOS			4	5.013,24	27,000	0,3666	
65		PROGAS IND			1	5.005,00	11,000	0,3660	
66		CORTESA			2	4.973,18	49,000	0,3637	
67		SUDATI			2	4.708,77	21,000	0,3443	
68		TBS TINTAS			1	4.495,00	50,000	0,3287	
69		BRASELIO INDUST			1	4.488,16	62,000	0,3282	
70		GELOPAR			1	4.377,00	60,000	0,3201	
71		MULTIEQPTOS			2	4.358,35	6,000	0,3187	
72		MET CROACIA			3	4.336,59	34,000	0,3171	
73		METALIN			2	4.319,72	14,000	0,3159	
74		MARCENARIA TROI			1	4.239,34	14,000	0,3100	

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75	LEDNOX ARTEFATO				3	4.229,33	9,000	0,3093	
76	BRITAMEC				1	4.216,91	12,000	0,3083	
77	DACLA REBOQUES				3	4.060,80	9,000	0,2969	
78	KAPAZI				1	3.999,60	20,000	0,2925	
79	VIVART MOLDURAS				1	3.882,76	6,000	0,2839	
80	CONSTRUHOME				1	3.876,96	36,000	0,2835	
81	ERGO MOBILI				1	3.842,00	50,000	0,2809	
82	METALSUL				2	3.732,78	16,000	0,2729	
83	CASTELO DA ARTE				1	3.729,36	4,000	0,2727	
84	MENEGOTTI				1	3.665,80	20,000	0,2680	
85	REAL INDUSTRIA				1	3.476,27	6,000	0,2542	
86	STL				1	3.447,10	10,000	0,2521	
87	TAURUS HELME				2	3.400,28	3,000	0,2486	
88	T-GATES METALUR				1	3.375,70	50,000	0,2468	
89	MOVEIS OSS-EMER				1	3.368,27	1,000	0,2463	
90	FEX COMERCIO DE				1	3.345,52	7,000	0,2446	
91	TRANSRESIDUO				1	3.226,04	7,000	0,2359	
92	CONQUISTA CARRO				1	3.189,50	39,000	0,2332	
93	MENEGOTTO				1	3.174,72	8,000	0,2321	
94	PREVENCAO				1	3.156,96	30,000	0,2308	
95	MARINALDO SILVE				1	3.138,71	33,000	0,2295	
96	PERFEITA				1	2.978,65	1,000	0,2178	
97	BERNAUER				1	2.958,79	6,000	0,2163	
98	VH				1	2.954,22	1,000	0,2160	
99	BARICOMP				1	2.948,52	64,000	0,2156	
100	CAL CEM INDUSTR				1	2.935,15	8,000	0,2146	
101	J. M. WUNDER				1	2.865,52	5,000	0,2095	
102	MAO COLORIDA				1	2.845,36	14,000	0,2080	
103	MADEIRIX				1	2.755,68	6,000	0,2015	
104	POSTO DE MOLAS				1	2.721,32	33,000	0,1990	
105	COMIACO				3	2.658,45	10,000	0,1944	
106	HAMMER				1	2.640,11	10,000	0,1930	
107	ADESI				1	2.609,16	1,000	0,1908	
108	TRAENSME				1	2.579,74	29,000	0,1886	
109	INDUSCAP				1	2.578,50	30,000	0,1885	
110	FOGIPAM				2	2.575,32	4,000	0,1883	
111	LC NICKEL				1	2.230,78	12,000	0,1631	
112	DM DO BRASIL				1	2.143,11	3,000	0,1567	
113	GRIFE DE BOTECO				1	2.108,97	3,000	0,1542	
114	PERFEITA ESTRUT				1	2.102,55	16,000	0,1537	
115	SUZUKI				1	1.976,00	1,000	0,1445	
116	TRIUNFO EMBA				1	1.800,00	4,000	0,1316	
117	DELTA IND				1	1.765,37	8,000	0,1291	
118	IS METALURGI				1	1.760,00	1,000	0,1287	
119	QUERO S. MAIS A				1	1.757,40	3,000	0,1285	
120	MET. VIEIRA				1	1.734,81	4,000	0,1268	
121	MESURE				1	1.721,83	5,000	0,1259	
122	FAMOSSUL				3	1.573,87	8,000	0,1151	
123	RANNIPLAST				1	1.562,30	5,000	0,1142	
124	ZAVASKI				1	1.472,03	13,000	0,1076	
125	EURO TRUCK IMPL				2	1.467,02	10,000	0,1072	
126	KRUGER COM				1	1.408,05	3,000	0,1029	
127	PIETRO				2	1.388,62	2,000	0,1015	
128	PCI				1	1.386,24	4,000	0,1013	
129	LS AUTO				1	1.362,96	3,000	0,0996	
130	SERIGRAFIA				1	1.300,48	4,000	0,0951	
131	PORTOMAG				1	1.275,35	3,000	0,0932	
132	SAFE HORSE INDU				1	1.275,06	2,000	0,0932	
133	JOTT PLAY				1	1.271,29	3,000	0,0929	
134	AW ENGENHARIA I				2	1.269,78	4,000	0,0928	
135	NICOLINI				1	1.249,02	2,000	0,0913	
136	GIRO				1	1.158,63	3,000	0,0847	
137	EDETECH				1	1.147,38	9,000	0,0839	
138	CARWAY SUL VEIC				1	1.095,90	4,000	0,0801	
139	INOVAPRINT				1	1.051,59	3,000	0,0769	
140	CATTALINI				1	1.038,00	2,000	0,0759	
141	KIMADEIRAS				1	992,47	5,000	0,0725	
142	CREMONEZ				1	990,70	3,000	0,0724	
143	IN'S DIESEL SOL				1	987,42	2,000	0,0722	
144	BLACK EVENTO				1	979,48	4,000	0,0716	
145	METALCAVA				1	953,43	3,000	0,0697	
146	TRANSGIRES				1	928,10	2,000	0,0678	
147	REIS				1	889,94	3,000	0,0650	
148	SUPERSTAMP				1	876,67	2,000	0,0641	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	LJ SERVICOS IND				1	869,83	5,000	0,0636	
150	ASR				1	844,74	2,000	0,0617	
151	STRAFAZ				1	815,19	3,000	0,0596	
152	NITAPLAST				1	795,80	10,000	0,0582	
153	MECANICA MULTIF				1	784,46	5,000	0,0573	
154	MT INDUSTRIALIZ				1	779,47	6,000	0,0570	
155	SOLUFLEX INDUST				1	757,48	2,000	0,0554	
156	TINTAS MAIS COR				1	732,36	32,000	0,0535	
157	BRUMA INDUSTRIA				1	705,06	9,000	0,0515	
158	TECNOTAM				1	660,00	33,000	0,0482	
159	TDA EQUIPAME				1	612,13	1,000	0,0447	
160	TECELAGEM SAO C				1	560,54	2,000	0,0409	
161	DACOREGIO				1	534,63	4,000	0,0391	
162	BOTTICELLI				1	503,41	1,000	0,0368	
163	RANDA				1	499,00	10,000	0,0364	
164	VM MANUTENCAO				1	385,76	1,000	0,0282	
165	INDUMEC				1	219,30	2,000	0,0160	
Total Geral					274	1.367.375,20	4.829,000		