

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	DURATEX SA				1	152.600,00	5,000	6,9117	
2	PROTECOATING DI				19	136.143,48	622,000	6,1663	
3	WHB				7	111.415,56	21,000	5,0463	
4	ANAZATTI				11	79.882,13	796,000	3,6181	
5	PACKAGING				2	78.965,69	72,000	3,5766	
6	FORMA FORT I				3	67.172,49	83,000	3,0424	
7	LFDF				36	58.060,95	563,000	2,6297	
8	CONDOR				5	52.161,61	52,000	2,3625	
9	ROCHA				3	51.280,19	303,000	2,3226	
10	ERGO MOBILI				2	49.523,40	48,000	2,2430	
11	GINASTIC				4	49.247,39	107,000	2,2305	
12	TGM				1	44.852,04	16,000	2,0314	
13	PB-BIOS				6	43.747,69	221,000	1,9814	
14	IDP INDUSTRIA E				1	36.700,00	105,000	1,6622	
15	MADELAR				1	36.219,56	124,000	1,6405	
16	AIZ				8	31.587,83	48,000	1,4307	
17	CORTESA				2	29.768,75	302,000	1,3483	
18	L E F				2	29.683,43	38,000	1,3444	
19	GREENPLAC				1	28.206,00	1,000	1,2775	
20	DACOREGIO				3	26.041,52	61,000	1,1795	
21	BURNTECH				1	24.187,32	25,000	1,0955	
22	EMBALABRASIL EM				3	22.106,65	26,000	1,0012	
23	PIERINO GOTT				3	21.510,22	30,000	0,9742	
24	HUBNER				1	21.482,40	40,000	0,9730	
25	MARCATTO				1	20.907,30	25,000	0,9469	
26	BREVIL				2	20.786,66	6,000	0,9414	
27	OMECO				3	20.725,00	41,000	0,9387	
28	PLASTITAM				2	20.537,62	3,000	0,9302	
29	SECCIONAL				2	20.375,48	354,000	0,9228	
30	FORTEE				1	19.755,41	34,000	0,8947	
31	PESA				2	19.647,87	126,000	0,8899	
32	COPACOL				3	18.289,01	129,000	0,8283	
33	JC ZANELLA ESTR				1	18.219,32	43,000	0,8252	
34	LKR REPRESENTAC				6	17.644,73	187,000	0,7991	
35	LJ SERVICOS IND				2	17.458,96	16,000	0,7907	
36	ENGECASS				2	17.297,70	20,000	0,7834	
37	SCHNELL				2	16.787,05	144,000	0,7603	
38	USIMAZEK				1	16.390,50	50,000	0,7423	
39	IRRIGABRASIL				3	16.336,36	16,000	0,7399	
40	CHAPEMAR CHAPEU				1	16.318,68	7,000	0,7391	
41	BRASELIO INDUST				3	14.468,08	190,000	0,6553	
42	ACOPLAN COMERCI				1	14.193,98	210,000	0,6428	
43	SPJ MADEIRAS				2	13.605,98	29,000	0,6162	
44	EURO TRUCK IMPL				3	13.520,47	108,000	0,6123	
45	CIRLENE TINTAS				2	13.403,16	192,000	0,6070	
46	FUNDIFER				3	13.391,27	21,000	0,6065	
47	PASTRE				3	13.284,00	6,000	0,6016	
48	CLEMAR ENGEN				1	13.140,99	66,000	0,5952	
49	SUDATI				3	12.670,31	63,000	0,5738	
50	SUZUKI				5	12.616,84	80,000	0,5714	
51	VIVART MOLDURAS				1	12.209,43	22,000	0,5530	
52	M. LACHOVICZ E				1	10.800,00	40,000	0,4891	
53	KRONIK				1	10.641,06	2,000	0,4819	
54	NEWART				1	10.534,32	5,000	0,4771	
55	FUNDICAO ALUMET				2	10.148,52	24,000	0,4596	
56	NEOVIA RESTAURA				1	9.718,93	22,000	0,4402	
57	VS MOLDURAS				1	8.501,60	8,000	0,3850	
58	LEDNOX ARTEFATO				3	8.436,24	18,000	0,3821	
59	TANKSPAR				1	8.380,39	11,000	0,3795	
60	AR FIBRAS				2	8.350,06	26,000	0,3782	
61	RG MANUTENCAO E				2	8.337,60	16,000	0,3776	
62	HC CALDEIRAS				1	8.119,38	6,000	0,3677	
63	IBEMETAL				1	8.104,58	16,000	0,3670	
64	DACLA REBOQUES				1	7.922,10	18,000	0,3588	
65	BANDEIRANTES				3	7.613,00	35,000	0,3448	
66	L F INDUSTRIA E				1	7.593,87	18,000	0,3439	
67	DAEG REBOQUES E				1	7.541,12	16,000	0,3415	
68	BEL FIX				1	7.528,54	1,000	0,3409	
69	VASPA				1	7.323,90	15,000	0,3317	
70	M G M COM				1	7.295,14	9,000	0,3304	
71	TAURUS HELME				2	7.266,81	9,000	0,3291	
72	ALMEIDA STONES				1	7.093,02	10,000	0,3212	
73	ACOMULTI COMERC				1	7.045,80	156,000	0,3191	
74	LEAL				1	6.966,40	80,000	0,3155	

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75	MARCENARIA TROI				2	6.964,11	7,000	0,3154	
76	MENEGOTTI				1	6.933,00	30,000	0,3140	
77	MINERACAO				1	6.309,63	3,000	0,2857	
78	MULTIEQPTOS				2	6.263,28	4,000	0,2836	
79	METALICA FORMAS				1	6.000,00	10,000	0,2717	
80	MULTILIT				2	5.853,68	56,000	0,2651	
81	STRAFAZ				1	5.565,95	2,000	0,2521	
82	VIMASA				1	5.534,53	14,000	0,2506	
83	U.V.R IND. DE A				1	5.500,00	16,000	0,2491	
84	RIBEIROS E LASK				1	5.433,60	32,000	0,2461	
85	LEITE E NORO				1	5.402,40	15,000	0,2446	
86	AGRONUTRI TECNO				1	5.250,26	40,000	0,2378	
87	VERTICE				1	5.128,76	58,000	0,2323	
88	MEGAMUND				1	4.945,60	10,000	0,2240	
89	STL				1	4.825,94	14,000	0,2185	
90	GM MOLDURAS				2	4.689,29	9,000	0,2123	
91	MAOS AMIGAS				1	4.666,88	9,000	0,2113	
92	T-GATES METALUR				1	4.464,11	6,000	0,2021	
93	RODOGREEN				2	4.395,52	8,000	0,1990	
94	MAO COLORIDA				1	4.389,80	20,000	0,1988	
95	CREMONEZ				2	4.382,16	12,000	0,1984	
96	GELOPAR				1	4.377,00	60,000	0,1982	
97	MENEGOTTO				2	4.259,16	9,000	0,1929	
98	UNIARTE MOLD				1	4.141,64	3,000	0,1875	
99	EXTINFORT				1	3.954,72	30,000	0,1791	
100	LDM URNAS				1	3.895,76	14,000	0,1764	
101	PARQUEVARAL				1	3.664,52	6,000	0,1659	
102	POSTO DE MOLAS				2	3.632,54	27,000	0,1645	
103	TECNOTRAFO				1	3.610,13	27,000	0,1635	
104	CELIGRAF				1	3.586,19	2,000	0,1624	
105	FAM NORDESTE				1	3.584,56	9,000	0,1623	
106	CONSTRUHOME				2	3.536,16	20,000	0,1601	
107	ALM INDUSTRIA E				1	3.500,00	10,000	0,1585	
108	PERFECTA				1	3.451,70	14,000	0,1563	
109	PARALELO 27				1	3.369,20	10,000	0,1526	
110	PREVENCAO				1	3.351,72	30,000	0,1518	
111	LUCOL				1	3.311,30	5,000	0,1499	
112	49.346.207 SALE				1	3.087,35	5,000	0,1398	
113	MESURE				1	3.043,29	6,000	0,1378	
114	INDUSCAP				1	3.042,60	35,000	0,1378	
115	TECH SOLUCOES L				1	2.950,50	7,000	0,1336	
116	IN HAUS				1	2.837,40	4,000	0,1285	
117	ADESI				1	2.687,43	1,000	0,1217	
118	ELOI				2	2.670,72	6,000	0,1209	
119	ALFA				2	2.659,14	7,000	0,1204	
120	SOLUFLEX INDUST				2	2.415,84	14,000	0,1094	
121	PADRAO MACED				1	2.401,84	7,000	0,1087	
122	HENNIPMAN				1	2.360,60	20,000	0,1069	
123	KOMATSU FOREST				1	2.278,95	15,000	0,1032	
124	TRANSPESA LOCAC				1	2.275,95	5,000	0,1030	
125	ANDREIA DA SILV				1	2.176,87	5,000	0,0986	
126	BOX CAR				1	2.142,49	3,000	0,0970	
127	CARLOS EDUAR				1	2.079,64	4,000	0,0941	
128	IDEROL				1	2.026,74	6,000	0,0918	
129	AMERICAN				1	2.022,06	6,000	0,0915	
130	MARIOTE				2	1.963,64	13,000	0,0889	
131	FEX COMERCIO DE				1	1.957,89	5,000	0,0886	
132	TRANSRESIDUO				1	1.956,00	4,000	0,0885	
133	EXTINCENTER				1	1.907,58	3,000	0,0864	
134	BOTTICELLI				1	1.900,80	4,000	0,0860	
135	FCM				1	1.893,12	4,000	0,0857	
136	TRANSGIRES				1	1.838,53	3,000	0,0832	
137	CARLU				1	1.779,72	2,000	0,0806	
138	SERIGRAFIA				1	1.742,25	5,000	0,0789	
139	EUROTECH				1	1.738,20	3,000	0,0787	
140	HIDRAULICOS				1	1.732,70	15,000	0,0784	
141	BRASILSAT				1	1.681,30	1,000	0,0761	
142	DM DO BRASIL				1	1.673,30	3,000	0,0757	
143	GIRO				1	1.668,40	4,000	0,0755	
144	MARINALDO SILVE				2	1.648,68	17,000	0,0746	
145	VASKI INDUSTRIA				1	1.642,92	4,000	0,0744	
146	RANNIPLAST				1	1.622,40	5,000	0,0734	
147	TXR JEANS LTDA				1	1.574,48	3,000	0,0713	
148	MULTICONTAIN				1	1.566,02	2,000	0,0709	

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149	TRIUNFO EMBA				1	1.561,17	3,000	0,0707	
150	ITS CONSULTORIA				1	1.435,39	2,000	0,0650	
151	TISATAM				1	1.420,00	71,000	0,0643	
152	L CHEK - MOVEIS				1	1.412,11	4,000	0,0639	
153	METALSUL				2	1.404,16	5,000	0,0636	
154	KIMADEIRAS				1	1.392,10	10,000	0,0630	
155	FONTES				1	1.365,54	10,000	0,0618	
156	BENEVENUTI				1	1.357,20	5,000	0,0614	
157	T. JOSE BONFIM				2	1.247,95	6,000	0,0565	
158	SUIGAM INDUSTRI				1	1.242,00	3,000	0,0562	
159	TECNOTAM				1	1.220,00	61,000	0,0552	
160	VERSATIL				1	1.208,93	5,000	0,0547	
161	AGUIA EQUIPA				1	1.190,46	2,000	0,0539	
162	ALISSON JOSE PR				1	1.177,23	10,000	0,0533	
163	INOVAPRINT				1	1.135,71	3,000	0,0514	
164	POLYMONT DO BRA				1	1.018,80	6,000	0,0461	
165	SIGMAR				1	1.000,35	3,000	0,0453	
166	PROTEUS				1	955,62	3,000	0,0432	
167	MKS SOLUCOES IN				1	953,57	2,000	0,0431	
168	LEANDRO CORREIA				1	932,58	2,000	0,0422	
169	W L DE LIMA ROS				1	932,22	2,000	0,0422	
170	DELTA IND				1	890,94	3,000	0,0403	
171	BERSUL				1	881,68	6,000	0,0399	
172	J. PROLAB				1	845,92	8,000	0,0383	
173	INDUMEC				2	835,64	6,000	0,0378	
174	ME MOVELARIA				1	832,51	1,000	0,0377	
175	AFS PECAS E SER				1	825,33	3,000	0,0373	
176	FUNCIONAL				1	807,00	3,000	0,0365	
177	BRUMA INDUSTRIA				1	784,00	10,000	0,0355	
178	IN'S DIESEL SOL				1	763,25	2,000	0,0345	
179	MONDADORI E MOR				1	749,13	2,000	0,0339	
180	BETO AUTO TINTA				1	707,92	8,000	0,0320	
181	FAMOSSUL				1	694,00	2,000	0,0314	
182	KRINSKI				1	643,12	5,000	0,0291	
183	TRAENSME				2	601,56	6,000	0,0272	
184	FIXACO				1	588,48	2,000	0,0266	
185	LUCAS TAVERNA C				1	463,88	1,000	0,0210	
186	INEOS FABRICACA				1	412,11	2,000	0,0186	
187	FAVRETTO				1	312,74	4,000	0,0141	
188	EMBRETECH COMER				2	295,60	4,000	0,0133	
189	FENAP				1	290,00	2,000	0,0131	
190	MET CROACIA				1	246,25	5,000	0,0111	
191	SAFE SUPPLY				1	241,92	2,000	0,0109	
Total Geral					354	2.207.839,05	7.670,000		