

Análise ABC de Vendas

REALFIX						REALFIX COLOMBO				
Pos	Cliente		Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
MA/SAO LUIS										
1	C02383-TECH SOLUCOES LTDA		R00020-L A K RODR			1	2.950,50	7,000	100,0000	
Total	----->					1	2.950,50	7,000		
MT/CUIABA										
1	C01522-CANAA AMBIENTAL LTDA		R00020-L A K RODR			2	9.955,79	92,000	100,0000	
Total	----->					2	9.955,79	92,000		
MT/SINOP										
1	C01306-CANAA NORTE RESIDUOS LTDA		R00020-L A K RODR			1	4.401,43	59,000	100,0000	
Total	----->					1	4.401,43	59,000		
PR/ALMIRANTE TAMANDARE										
1	C04065-KAPAZI IND COM DE CAPACHOS LTDA		R00020-L A K RODR	0039-MANUTENCAO		10	43.633,02	210,000	84,5242	
2	C00347-ORPEC ENGENHARIA IND E COM LTDA		R00020-L A K RODR	0026-ESTRUTURAS		3	5.278,26	3,000	10,2248	
3	C02620-FENAP COMERCIO LTDA		R00031-LUIZ SERGI	0045-MOVEIS EM G		3	1.958,60	14,000	3,7941	
4	C01218-RECICLA PALLETS LTDA		R00020-L A K RODR			2	752,00	174,000	1,4567	
Total	----->					18	51.621,88	401,000		
PR/ARAUCARIA										
1	C02245-DAMAEQ - DAVILLA IND MEC MAQUINAS LTDA		R00020-L A K RODR	0031-IMPLEMENTOS		40	480.979,72	829,000	92,4933	
2	C07051-ALCELINO ADEMETRO TAVARES DA SILVA LTDA		R00020-L A K RODR	0014-CALDEIRARIA		7	17.833,35	7,000	3,4293	
3	C01478-RISOTOLANDIA INDUSTRIA E COMERCIO DE ALI		R00020-L A K RODR			4	12.043,79	36,000	2,3160	
4	C03440-SUPERSTAMP ESTAMPARIA INDL LTDA		R00020-L A K RODR	0096-ARTEFATOS D		6	4.949,80	12,000	0,9518	
5	C01272-MA PARCOUR LTDA		R00020-L A K RODR			1	2.800,96	10,000	0,5386	
6	C03753-MLS PINTURA LTDA		R00020-L A K RODR	0003-APLICADORES		1	1.407,81	1,000	0,2707	
Total	----->					59	520.015,43	895,000		
PR/BOCAIUVA DO SUL										
1	C00520-PINUSTAN INDUTRIA E COMERCIO DE MADEIRA		R00020-L A K RODR			4	4.127,66	10,000	100,0000	
Total	----->					4	4.127,66	10,000		
PR/CAMPINA GRANDE DO SU										
1	C06611-RACAFER ESTRUTURAS METALICAS EIRELI		R00020-L A K RODR	0026-ESTRUTURAS		4	28.923,16	88,000	100,0000	
Total	----->					4	28.923,16	88,000		
PR/CAMPO LARGO										
1	C03508-FUNDIPAR - INDUSTRIA E COMERCIO DE METAI		R00020-L A K RODR	0068-BENEFICIAME		1	10.988,54	22,000	61,7739	
2	C07039-STUDIO CASA IND COM MOVEIS DECORACORE		R00020-L A K RODR	0045-MOVEIS EM G		2	6.799,76	2,000	38,2260	
Total	----->					3	17.788,30	24,000		
PR/CLEVELANDIA										
1	C02262-MADEIRAS DIPAR LTDA		R00020-L A K RODR			1	1.276,84	9,000	100,0000	
Total	----->					1	1.276,84	9,000		
PR/COLOMBO										
1	C00252-EURO TRUCK IMPLEMENTOS RODOVIARIOS LT		R00020-L A K RODR	0031-IMPLEMENTOS		35	189.450,73	1.918,000	24,5152	
2	C00576-D W MONTEC LTDA		R00020-L A K RODR			18	178.538,14	353,000	23,1031	
3	C00363-MARCENARIA TROIA LTDA		R00020-L A K RODR			34	117.036,04	312,000	15,1446	
4	C07045-SUZUKI INDUSTRIA E COMERCIO DE MAQUINAS		R00020-L A K RODR	0077-MAQUINAS E		34	116.387,49	723,000	15,0607	
5	C06992-MOCELLIN INDUSTRIA DOLOMITICO LTDA		R00020-L A K RODR	0039-MANUTENCAO		19	40.947,06	157,000	5,2986	
6	C00791-METALURGICA STRFAZ LTDA		R00020-L A K RODR			12	36.757,78	21,000	4,7565	
7	C01104-CAL CEM INDUSTRIA DE MINERIOS LTDA		R00020-L A K RODR			6	18.180,01	17,000	2,3525	
8	C01304-CONQUISTA CARROCERIAS LTDA		R00020-L A K RODR			2	11.319,28	148,000	1,4647	
9	C06726-RICCO E MACCAGNAN - MANUTENCOES E INST		R00020-L A K RODR	0077-MAQUINAS E		1	9.387,39	58,000	1,2147	
10	C05232-COMERCIO DE PECAS E TRANSPORTES OTC LT		R00020-L A K RODR	0031-IMPLEMENTOS		5	9.124,69	97,000	1,1807	
11	C02036-SUL BAUS E CARRETAS LTDA		R00020-L A K RODR			1	9.091,66	66,000	1,1764	
12	C04732-EDTECH SISTEMAS E TEC EM TRITURACAO DE		R00020-L A K RODR	0077-MAQUINAS E		7	8.597,30	24,000	1,1125	
13	C06891-METALURGICA ZAVASKI LTDA		R00020-L A K RODR	0058-MAQUINAS E		9	8.351,79	64,000	1,0807	
14	C01066-TENDASA COMERCIAL LTDA		R00020-L A K RODR			3	7.085,70	80,000	0,9169	
15	C00197-QUALIFUEL SERVICOS PARA POSTOS DE COMB		R00020-L A K RODR			3	4.855,02	9,000	0,6282	
16	C01534-AFS PECAS E SERVICOS LTDA		R00020-L A K RODR			4	2.774,19	11,000	0,3589	
17	C04002-INDUSTRIA DE CARROCERIAS PARANA LTDA EP		R00020-L A K RODR	0017-CARROCERIAS		1	2.634,48	5,000	0,3409	
18	C00951-ASA INDUSTRIA MECANICA LTDA		R00020-L A K RODR			3	1.669,37	8,000	0,2160	
19	C06842-BELLS INDUSTRIA E COMERCIO DE PLASTICOS		R00020-L A K RODR			1	598,36	6,000	0,0774	
Total	----->					198	772.786,48	4.077,000		
PR/CURITIBA										
1	C01609-OMECO IND E COM DE MAQUINAS LTDA		R00020-L A K RODR	0073-MAQUINAS IN		40	360.581,23	1.809,000	37,3090	
2	C00076-METALURGICA CROACIA LTDA		R00020-L A K RODR	0026-ESTRUTURAS		80	197.752,09	1.830,000	20,4612	
3	C05612-MULTIEQUIPAMENTOS LTDA ME		R00020-L A K RODR	0058-MAQUINAS E		40	99.371,51	125,000	10,2818	
4	C07448-HW EMPREITEIRA DE OBRAS LTDA		R00020-L A K RODR			7	64.274,54	322,000	6,6504	
5	C00108-BRASIL OUTDOOR LTDA		R00020-L A K RODR			5	57.587,36	522,000	5,9585	
6	C01163-CATTALINI TRANSPORTES LTDA		R00020-L A K RODR			8	44.913,43	112,000	4,6471	
7	C00889-IN HAUS INDUSTRIAL E SERVICOS DE LOGISTIC		R00020-L A K RODR			7	33.472,26	155,000	3,4633	
8	C00231-ANDREIA DA SILVA PONTE E TALHAS COMERCI		R00020-L A K RODR			10	16.500,55	53,000	1,7073	
9	C02166-INCORPORADORA GRAN-PARA LTDA		R00020-L A K RODR			2	15.537,42	81,000	1,6076	
10	C01283-FINCO COMPONENTES PARA TRATAMENTO E DI		R00020-L A K RODR			8	13.756,00	151,000	1,4233	
11	C01311-CARDAN SUL EQUIPAMENTOS PARA VEICULOS		R00020-L A K RODR			4	10.572,09	96,000	1,0938	
12	C00661-VENTURA CLEAN SERVICOS LTDA		R00020-L A K RODR			2	8.587,97	17,000	0,8885	
13	C00994-LUIZ ANTONIO BECKER E CIA LTDA		R00020-L A K RODR			3	8.211,87	24,000	0,8496	
14	C00385-L A K RODRIGUES DA SILVA REPRESENTACAO		R00044-DIRETO			4	6.917,78	26,000	0,7157	
15	C05698-CREMONEZ MOVEIS SOB MEDIDA LTDA		R00020-L A K RODR	0045-MOVEIS EM G		4	6.547,05	19,000	0,6774	

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Pos	Cliente	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
16	C01582-N.D.C CONSTRUCOES LTDA	R00020-L A K RODR			3	4.368,76	15,000	0,4520	
17	C01408-55.618.366 VALDEMIRO DOS SANTOS MARTINS	R00020-L A K RODR			4	4.035,80	36,000	0,4175	
18	C01217-W L DE LIMA ROSA LTDA	R00020-L A K RODR			3	2.963,06	8,000	0,3065	
19	C05164-TELACO IND E COM DE TELAS E ARAMES LTDA	R00020-L A K RODR	0069-TELAS E CER		2	2.617,22	8,000	0,2708	
20	C06756-VOLUTEC REPARACAO	R00020-L A K RODR	0077-MAQUINAS E		1	2.132,88	10,000	0,2206	
21	C02385-T. JOSE BONFIM LOPES - ENGENHARIA	R00020-L A K RODR			3	1.987,15	10,000	0,2056	
22	C02169-ACR BELT LTDA	R00020-L A K RODR			2	1.782,92	7,000	0,1844	
23	C06586-OSNI ALVES NUNES	R00020-L A K RODR	0001-FORNECEDOR		1	812,96	2,000	0,0841	
24	C00156-ASETRANS - ASSOCIACAO DE SERVICO NO TRA	R00020-L A K RODR			1	750,40	4,000	0,0776	
25	C00202-EMBRART IND DE EMBALAGEM E ARTEFATOS D	R00020-L A K RODR			1	437,18	3,000	0,0452	
Total	----->				245	966.471,48	5.445,000		
	PR/FAZENDA RIO GRANDE								
1	C01500-RIBEIROS E LASKA PINTURAS LTDA	R00020-L A K RODR			10	77.331,68	460,000	86,7321	
2	C01415-QUERO S. MAIS ALIMENTOS LTDA	R00020-L A K RODR			2	11.829,79	34,000	13,2678	
Total	----->				12	89.161,47	494,000		
	PR/ITAPERUCU								
1	C01109-CALTEC QUIMICA INDUSTRIAL S/A	R00020-L A K RODR			4	15.489,28	166,000	100,0000	
Total	----->				4	15.489,28	166,000		
	PR/MANDAGUACU								
1	C00985-FROTA BRASIL EQUIPAMENTOS RODOVIARIOS	R00020-L A K RODR			1	6.420,68	4,000	100,0000	
Total	----->				1	6.420,68	4,000		
	PR/MANDIRITUBA								
1	C02242-TAURUS HELMETS IND DE CAPACETES LTDA	R00020-L A K RODR	0016-CAPACETES		70	425.882,51	667,000	100,0000	
Total	----->				70	425.882,51	667,000		
	PR/PARANAGUA								
1	C07514-JALAJ COMERCIO DE TINTAS LTDA	R00020-L A K RODR			13	27.950,12	268,000	100,0000	
Total	----->				13	27.950,12	268,000		
	PR/PINHAI								
1	C00458-IRRIGABRASIL IND COM	R00020-L A K RODR	0070-IMPLEMENTOS		104	748.447,08	878,000	73,6305	
2	C01431-POLYMONT DO BRASIL LTDA	R00020-L A K RODR			26	217.054,45	1.363,000	21,3533	
3	C06845-PCI PARANA INDUSTRIA DE CIRCUITOS IMPRES	R00020-L A K RODR	0024-ELETRICOS E		11	15.248,16	44,000	1,5000	
4	C06675-AMP REFRIGERACAO LTDA	R00020-L A K RODR	0077-MAQUINAS E		3	14.922,39	136,000	1,4680	
5	C01037-CMA REFRIGERACAO LTDA	R00020-L A K RODR			5	10.670,64	132,000	1,0497	
6	C04509-PORTOMAG METALURGICA LTDA ME	R00020-L A K RODR	0026-ESTRUTURAS		5	7.508,80	16,000	0,7387	
7	C07163-TOWER TEC INDUSTRIA METALURGICA LTDA	R00020-L A K RODR			1	2.639,03	26,000	0,2596	
Total	----->				155	1.016.490,55	2.595,000		
	PR/PONTA GROSSA								
1	C01421-PONTA GROSSA AMBIENTAL - CONCESSIONARI	R00020-L A K RODR			3	7.469,06	69,000	94,5878	
2	C02121-NIVEL SERVICOS ADMINISTRATIVOS LTDA	R00020-L A K RODR			1	427,37	2,000	5,4121	
Total	----->				4	7.896,43	71,000		
	PR/QUATRO BARRAS								
1	C00439-IND METALURGICA PASTRE LTDA	R00020-L A K RODR	0031-IMPLEMENTOS		29	86.346,00	39,000	92,4614	
2	C01469-TK PARTS COMERCIO E INDUSTRIA DE FURGUE	R00020-L A K RODR			2	7.040,00	90,000	7,5386	
Total	----->				31	93.386,00	129,000		
	PR/RIO BRANCO DO SUL								
1	C01152-MINERACAO RIO BRANCO DO SUL LTDA	R00020-L A K RODR			9	60.049,93	53,000	89,8577	
2	C00999-BRASCAL CALCAREO DO BRASIL LTDA	R00020-L A K RODR			2	4.415,58	14,000	6,6074	
3	C06247-METALESP IMPLEMENTOS LTDA	R00020-L A K RODR	0077-MAQUINAS E		1	2.362,23	2,000	3,5348	
Total	----->				12	66.827,74	69,000		
	PR/SAO JOSE DOS PINHAIS								
1	C06176-AIZ INDUSTRIA DE MAQUINAS E IMPLEMENTOS	R00020-L A K RODR			114	731.346,59	2.008,000	90,4481	
2	C04639-BOTTICELLI JOGOS IND COMERCIO LTDA	R00020-L A K RODR	0006-ARTESANATO		11	45.337,15	143,000	5,6070	
3	C01422-EMACO COMERCIO DE PECAS E MAQUINAS LTD	R00020-L A K RODR			5	15.254,28	88,000	1,8865	
4	C00196-PRIMA SOLE COMPONENTES AUTOMOTIVOS LT	R00020-L A K RODR			3	14.770,35	48,000	1,8267	
5	C01407-PRIMA SOLE COMPONENTES AUTOMOTIVOS LT	R00020-L A K RODR			1	1.486,67	13,000	0,1838	
6	C04762-VM MANUTENCAO LTDA	R00020-L A K RODR	0077-MAQUINAS E		1	385,76	1,000	0,0477	
Total	----->				135	808.580,80	2.301,000		
	RJ/DUQUE DE CAXIAS								
1	C01563-BOR MIX COMERCIO DE ARTEFATOS DE BORRA	R00020-L A K RODR			1	1.382,64	4,000	100,0000	
Total	----->				1	1.382,64	4,000		
	RS/PRESIDENTE LUCENA								
1	C03498-TORNEARIA VIER LTDA	R00020-L A K RODR	0045-MOVEIS EM G		2	28.423,71	48,000	100,0000	
Total	----->				2	28.423,71	48,000		
	SC/JOINVILLE								
1	C05356-FLEITH JATEAMENTO E PINTURA INDUSTRIAL L	R00054-PROTECOATI	0003-APLICADORES		4	13.427,04	126,000	100,0000	
Total	----->				4	13.427,04	126,000		
	SC/LONTRAS								
1	C05359-ABRILAR INDUSTRIA DE ESQUADRIAS LTDA	R00056-VOLNEI ANT	0035-PORTAS E JA		1	1.116,97	4,000	100,0000	
Total	----->				1	1.116,97	4,000		
Total Geral	----->				981	4.982.754,89	18.053,000		

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