

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

| Pos         | Cliente                                          | Representante     | Grupo            | Sit | Pedidos | Valor      | Qtde      | Partic% | Quantidade |
|-------------|--------------------------------------------------|-------------------|------------------|-----|---------|------------|-----------|---------|------------|
| 1           | C02242-TAURUS HELMETS IND DE CAPACETES LTDA      | R00020-L A K RODR | 0016-CAPACETES   |     | 11      | 111.772,05 | 157,000   | 14,5348 |            |
| 2           | C06176-AIZ INDUSTRIA DE MAQUINAS E IMPLEMENTOS   | R00020-L A K RODR |                  |     | 21      | 90.566,87  | 245,000   | 11,7772 |            |
| 3           | C00458-IRRIGABRASIL IND COM                      | R00020-L A K RODR | 0070-IMPLEMENTOS |     | 15      | 84.308,82  | 106,000   | 10,9635 |            |
| 4           | C02245-DAMAEQ - DAVILLA IND MEC MAQUINAS LTDA    | R00020-L A K RODR | 0031-IMPLEMENTOS |     | 3       | 63.871,01  | 104,000   | 8,3057  |            |
| 5           | C01609-OMECO IND E COM DE MAQUINAS LTDA          | R00020-L A K RODR | 0073-MAQUINAS IN |     | 7       | 60.161,33  | 254,000   | 7,8233  |            |
| 6           | C00439-IND METALURGICA PASTRE LTDA               | R00020-L A K RODR | 0031-IMPLEMENTOS |     | 11      | 42.066,00  | 19,000    | 5,4702  |            |
| 7           | C07045-SUZUKI INDUSTRIA E COMERCIO DE MAQUINAS   | R00020-L A K RODR | 0077-MAQUINAS E  |     | 14      | 36.348,32  | 262,000   | 4,7267  |            |
| 8           | C01431-POLYMONT DO BRASIL LTDA                   | R00020-L A K RODR |                  |     | 5       | 35.247,53  | 220,000   | 4,5835  |            |
| 9           | C00363-MARCENARIA TROIA LTDA                     | R00020-L A K RODR |                  |     | 6       | 24.577,78  | 50,000    | 3,1960  |            |
| 10          | C00252-EURO TRUCK IMPLEMENTOS RODOVIARIOS LT     | R00020-L A K RODR | 0031-IMPLEMENTOS |     | 5       | 23.213,57  | 218,000   | 3,0186  |            |
| 11          | C00576-D W MONTEC LTDA                           | R00020-L A K RODR |                  |     | 2       | 20.458,59  | 29,000    | 2,6604  |            |
| 12          | C05612-MULTIEQUIPAMENTOS LTDA ME                 | R00020-L A K RODR | 0058-MAQUINAS E  |     | 9       | 19.542,88  | 20,000    | 2,5413  |            |
| 13          | C07514-JALAJ COMERCIO DE TINTAS LTDA             | R00020-L A K RODR |                  |     | 5       | 15.795,44  | 183,000   | 2,0540  |            |
| 14          | C01109-CALTEC QUIMICA INDUSTRIAL S/A             | R00020-L A K RODR |                  |     | 2       | 13.546,40  | 150,000   | 1,7615  |            |
| 15          | C00889-IN HAUS INDUSTRIAL E SERVICOS DE LOGISTIC | R00020-L A K RODR |                  |     | 2       | 12.666,70  | 70,000    | 1,6471  |            |
| 16          | C04639-BOTTICELLI JOGOS IND COMERCIO LTDA        | R00020-L A K RODR | 0006-ARTESANATO  |     | 2       | 12.383,86  | 33,000    | 1,6103  |            |
| 17          | C03498-TORNEARIA VIER LTDA                       | R00020-L A K RODR | 0045-MOVEIS EM G |     | 1       | 12.316,10  | 15,000    | 1,6015  |            |
| 18          | C01478-RISOTOLANDIA INDUSTRIA E COMERCIO DE ALI  | R00020-L A K RODR |                  |     | 4       | 12.043,79  | 36,000    | 1,5661  |            |
| 19          | C04065-KAPAZI IND COM DE CAPACHOS LTDA           | R00020-L A K RODR | 0039-MANUTENCAO  |     | 2       | 9.999,00   | 50,000    | 1,3002  |            |
| 20          | C00791-METALURGICA STRFAZ LTDA                   | R00020-L A K RODR |                  |     | 2       | 9.507,51   | 3,000     | 1,2363  |            |
| 21          | C01104-CAL CEM INDUSTRIA DE MINERIOS LTDA        | R00020-L A K RODR |                  |     | 3       | 8.090,27   | 6,000     | 1,0520  |            |
| 22          | C01152-MINERACAO RIO BRANCO DO SUL LTDA          | R00020-L A K RODR |                  |     | 1       | 6.309,63   | 3,000     | 0,8205  |            |
| 23          | C00076-METALURGICA CROACIA LTDA                  | R00020-L A K RODR | 0026-ESTRUTURAS  |     | 3       | 5.504,77   | 53,000    | 0,7158  |            |
| 24          | C01500-RIBEIROS E LASKA PINTURAS LTDA            | R00020-L A K RODR |                  |     | 1       | 5.433,60   | 32,000    | 0,7065  |            |
| 25          | C05698-CREMONEZ MOVEIS SOB MEDIDA LTDA           | R00020-L A K RODR | 0045-MOVEIS EM G |     | 2       | 4.712,44   | 13,000    | 0,6128  |            |
| 26          | C06675-AMP REFRIGERACAO LTDA                     | R00020-L A K RODR | 0077-MAQUINAS E  |     | 1       | 4.203,87   | 37,000    | 0,5466  |            |
| 27          | C06845-PCI PARANA INDUSTRIA DE CIRCUITOS IMPRES  | R00020-L A K RODR | 0024-ELETRICOS E |     | 3       | 4.158,72   | 12,000    | 0,5408  |            |
| 28          | C00231-ANDREIA DA SILVA PONTE E TALHAS COMERCI   | R00020-L A K RODR |                  |     | 2       | 3.678,79   | 11,000    | 0,4783  |            |
| 29          | C02383-TECH SOLUCOES LTDA                        | R00020-L A K RODR |                  |     | 1       | 2.950,50   | 7,000     | 0,3836  |            |
| 30          | C06992-MOCELLIN INDUSTRIA DOLOMITICO LTDA        | R00020-L A K RODR | 0039-MANUTENCAO  |     | 2       | 2.158,34   | 13,000    | 0,2806  |            |
| 31          | C02385-T. JOSE BONFIM LOPES - ENGENHARIA         | R00020-L A K RODR |                  |     | 3       | 1.987,15   | 10,000    | 0,2584  |            |
| 32          | C01311-CARDAN SUL EQUIPAMENTOS PARA VEICULOS     | R00020-L A K RODR |                  |     | 1       | 1.797,09   | 17,000    | 0,2336  |            |
| 33          | C03440-SUPERSTAMP ESTAMPARIA INDL LTDA           | R00020-L A K RODR | 0096-ARTEFATOS D |     | 2       | 1.637,88   | 3,000     | 0,2129  |            |
| 34          | C05232-COMERCIO DE PECAS E TRANSPORTES OTC LT    | R00020-L A K RODR | 0031-IMPLEMENTOS |     | 1       | 1.583,00   | 18,000    | 0,2058  |            |
| 35          | C01534-AFS PECAS E SERVICOS LTDA                 | R00020-L A K RODR |                  |     | 2       | 1.375,55   | 5,000     | 0,1788  |            |
| 36          | C01217-W L DE LIMA ROSA LTDA                     | R00020-L A K RODR |                  |     | 1       | 932,22     | 2,000     | 0,1212  |            |
| 37          | C06891-METALURGICA ZAVASKI LTDA                  | R00020-L A K RODR | 0058-MAQUINAS E  |     | 1       | 750,96     | 3,000     | 0,0976  |            |
| 38          | C04732-EDTECH SISTEMAS E TEC EM TRITURACAO DE    | R00020-L A K RODR | 0077-MAQUINAS E  |     | 1       | 739,02     | 3,000     | 0,0961  |            |
| 39          | C06842-BELLS INDUSTRIA E COMERCIO DE PLASTICOS   | R00020-L A K RODR |                  |     | 1       | 598,36     | 6,000     | 0,0778  |            |
| Total Geral |                                                  |                   |                  |     | 161     | 768.995,71 | 2.478,000 |         |            |