

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	FIBRAPLAC				1	204.480,00	8,000	15,6844	
2	FORMA FORT I				1	53.970,28	65,000	4,1397	
3	ANAZATTI				23	52.806,81	549,000	4,0505	
4	LFDF				39	48.462,93	473,000	3,7173	
5	TGM				1	40.925,35	45,000	3,1391	
6	WHB				3	35.799,42	13,000	2,7459	
7	GINASTIC				3	31.233,08	76,000	2,3957	
8	PROTECOATING DI				5	24.456,84	184,000	1,8759	
9	PACKAGING				1	23.242,88	15,000	1,7828	
10	ERGO MOBILI				1	22.895,86	28,000	1,7562	
11	IRRIGABRASIL				4	22.804,48	23,000	1,7492	
12	DACLA REBOQUES				2	19.480,40	44,000	1,4942	
13	UNIAACO				1	19.300,00	10,000	1,4803	
14	CONDOR				1	18.569,59	15,000	1,4243	
15	TDA EQUIPAME				1	17.302,10	22,000	1,3271	
16	OCEL EMBALAGENS				2	15.753,10	42,000	1,2083	
17	PIERINO GOTT				2	15.645,04	24,000	1,2000	
18	PLASTITAM				1	15.197,74	2,000	1,1657	
19	AR FIBRAS				4	15.042,14	57,000	1,1538	
20	LATAL EMB				1	14.801,25	5,000	1,1353	
21	CHAPEUS PARANA				1	13.232,96	6,000	1,0150	
22	VIVART MOLDURAS				1	12.758,76	21,000	0,9786	
23	PB-BIOS				7	12.383,23	79,000	0,9498	
24	ALMEIDA STONES				1	12.244,58	18,000	0,9392	
25	OMECO				1	12.232,00	19,000	0,9382	
26	SCHNELL				1	12.012,11	116,000	0,9213	
27	MULTICONTAIN				2	11.907,75	2,000	0,9133	
28	DJ				1	11.614,33	22,000	0,8908	
29	MADELAR				1	11.568,44	52,000	0,8873	
30	TAURUS HELME				2	11.028,63	28,000	0,8459	
31	EMBALABRASIL EM				3	10.978,41	13,000	0,8420	
32	M. LACHOVICZ E				1	10.800,00	40,000	0,8284	
33	SPJ MADEIRAS				1	10.719,22	27,000	0,8222	
34	FORTEE				1	10.466,80	23,000	0,8028	
35	MET CROACIA				5	10.079,55	104,000	0,7731	
36	D W MONTEC LTDA				2	9.813,35	22,000	0,7527	
37	EUROTECH				1	9.766,98	71,000	0,7491	
38	DACOREGIO				2	9.581,79	23,000	0,7349	
39	T-GATES METALUR				2	9.580,89	51,000	0,7349	
40	SUDATI				1	9.339,12	31,000	0,7163	
41	LJ SERVICOS IND				1	8.881,84	13,000	0,6812	
42	WSVB				1	8.654,95	39,000	0,6638	
43	PESA				1	8.133,60	20,000	0,6238	
44	MARCENARIA TROI				1	7.640,09	15,000	0,5860	
45	DAMAEQ				2	7.611,49	15,000	0,5838	
46	VERSATIL				2	7.485,01	18,000	0,5741	
47	ROSAMARINHO				2	7.335,70	25,000	0,5626	
48	BURNTECH				1	7.302,42	12,000	0,5601	
49	KOMATSU FOREST				2	7.116,48	61,000	0,5458	
50	ELEGANCE PORTAS				2	7.028,93	14,000	0,5391	
51	BENECKE				1	6.957,20	20,000	0,5336	
52	CAFE IGUACU				1	6.930,18	36,000	0,5315	
53	CIRLENE TINTAS				3	6.648,79	48,000	0,5099	
54	M G M COM				1	6.502,25	12,000	0,4987	
55	CORTESA				1	6.084,00	60,000	0,4666	
56	MS INDUSTRIA E				1	5.979,08	17,000	0,4586	
57	FUNDICAO ALUMET				1	5.919,97	14,000	0,4540	
58	LKR REPRESENTAC				3	5.904,59	53,000	0,4529	
59	IBEMETAL				1	5.807,53	13,000	0,4454	
60	J. M. WUNDER				2	5.543,89	12,000	0,4252	
61	RAMOS TANQUE				1	5.494,54	16,000	0,4214	
62	MEGA TINTAS E M				3	5.482,75	22,000	0,4205	
63	KORTE				1	5.360,26	11,000	0,4111	
64	FORZA BR INDUST				1	5.278,57	39,000	0,4048	
65	BELL TINTAS				1	5.198,48	52,000	0,3987	
66	GRIFE DE BOTECO				1	4.965,33	6,000	0,3808	
67	FIMACO				1	4.952,52	18,000	0,3798	
68	BRITAMEC				1	4.882,11	13,000	0,3744	
69	MENEGOTTI				1	4.622,00	20,000	0,3545	
70	HW				1	4.619,64	6,000	0,3543	
71	CONSTRUHOME				1	4.498,70	42,000	0,3450	
72	PASTRE				2	4.428,00	2,000	0,3396	
73	LUIZ ANTONIO BE				1	4.374,54	12,000	0,3355	
74	PARALELO 27				2	4.246,82	27,000	0,3257	

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75	ADESI				2	4.169,16	4,000	0,3197	
76	METALSUL				2	4.091,71	8,000	0,3138	
77	MAO COLORIDA				1	4.064,80	20,000	0,3117	
78	KAPAZI				1	3.999,60	20,000	0,3067	
79	MET VENANCIO				1	3.915,66	7,000	0,3003	
80	JC ZANELLA ESTR				1	3.880,41	6,000	0,2976	
81	METAL AMERICAS				1	3.808,43	8,000	0,2921	
82	METALIN				1	3.777,10	10,000	0,2897	
83	HAMMER				3	3.660,00	12,000	0,2807	
84	LEDNOX ARTEFATO				2	3.521,94	8,000	0,2701	
85	EMACO COMERCIO				1	3.496,20	20,000	0,2681	
86	VS MOLDURAS				1	3.462,85	6,000	0,2656	
87	ME MOVELARIA				1	3.451,22	8,000	0,2647	
88	IN'S DIESEL SOL				1	3.399,11	9,000	0,2607	
89	BOTTICELLI				1	3.315,75	10,000	0,2543	
90	TANKSPAR				1	3.090,89	5,000	0,2370	
91	ELETROLACK				1	3.064,84	5,000	0,2350	
92	MARINALDO SILVE				1	3.039,14	32,000	0,2331	
93	PREVENCAO				1	2.991,68	28,000	0,2294	
94	TECNOTAM				1	2.850,00	19,000	0,2186	
95	POSTO DE MOLAS				2	2.820,34	28,000	0,2163	
96	LEITE E NORO				1	2.793,60	8,000	0,2142	
97	MADEIRIX				1	2.755,68	6,000	0,2113	
98	INDUSCAP				1	2.578,50	30,000	0,1977	
99	INST ANAMI				1	2.550,34	4,000	0,1956	
100	EXTINCENTER				2	2.392,24	4,000	0,1834	
101	TISATAM				1	2.360,00	118,000	0,1810	
102	LEANDRO CORREIA				2	2.295,14	7,000	0,1760	
103	MULTIEQPTOS				1	2.285,38	4,000	0,1753	
104	CARLU				1	2.212,06	4,000	0,1696	
105	MOCELLIN				1	2.140,91	4,000	0,1642	
106	BRASIL OUTDOOR				1	2.075,60	40,000	0,1592	
107	CMC				1	2.012,66	3,000	0,1543	
108	SUZUKI				1	1.976,00	1,000	0,1515	
109	BOSCH				1	1.948,80	5,000	0,1494	
110	TAURUS				1	1.900,00	10,000	0,1457	
111	RANNIPLAST				1	1.874,76	6,000	0,1438	
112	COPACOL				1	1.869,34	22,000	0,1433	
113	RG PECAS				1	1.836,46	3,000	0,1408	
114	ALFA				1	1.713,71	4,000	0,1314	
115	COMIACO				1	1.694,94	3,000	0,1300	
116	TRANSRESIDUO				1	1.692,24	3,000	0,1298	
117	CAL SAN FRANCIS				2	1.684,09	4,000	0,1291	
118	TRANSPESA LOCAC				1	1.615,92	3,000	0,1239	
119	TINTAS MAIS COR				1	1.562,40	20,000	0,1198	
120	MULTILIT				1	1.559,84	8,000	0,1196	
121	AGUIA EQUIPA				1	1.494,30	3,000	0,1146	
122	BANDEIRANTES				1	1.472,05	15,000	0,1129	
123	TRUTZSCHLER				1	1.369,40	20,000	0,1050	
124	SA3 TINTAS LTDA				1	1.342,00	32,000	0,1029	
125	FOGIPAM				1	1.326,38	2,000	0,1017	
126	PINUSTAN INDUTR				1	1.309,86	2,000	0,1004	
127	SERIGRAFIA				1	1.300,48	4,000	0,0997	
128	GM MOLDURAS				1	1.278,05	2,000	0,0980	
129	KRONIK				1	1.269,46	2,000	0,0973	
130	BENEVENUTI				1	1.268,45	5,000	0,0973	
131	FAMOSSUL				2	1.263,50	4,000	0,0969	
132	MKS SOLUCOES IN				1	1.219,94	2,000	0,0935	
133	FLEXICOAT INDUS				1	1.166,50	2,000	0,0894	
134	IASIN				1	1.050,42	3,000	0,0805	
135	VJ ENGENHARIA				1	999,00	10,000	0,0766	
136	BOX CAR				1	998,98	2,000	0,0766	
137	GAIOLAS XAXIM				1	993,54	10,000	0,0762	
138	ACR BELT LTDA				1	965,36	3,000	0,0740	
139	DELTA IND				1	914,75	5,000	0,0701	
140	TECHNOCOAT				1	880,00	10,000	0,0675	
141	AW ENGENHARIA I				1	865,62	3,000	0,0664	
142	RENATO GIOVANNI				1	840,66	3,000	0,0644	
143	TECLAFLEX				1	832,46	2,000	0,0638	
144	RAFPLAST				1	686,60	2,000	0,0526	
145	L E F				1	686,47	1,000	0,0526	
146	SOLUFLEX INDUST				1	675,68	4,000	0,0518	
147	BRAVO				1	670,70	1,000	0,0514	
148	MOVEIS DANIELLA				1	659,17	1,000	0,0505	

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Pos	Grupo Econômico	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
149	BLACK EVENTO				1	631,73	2,000	0,0484	
150	55.618.366 VALD				1	624,73	5,000	0,0479	
151	NEKPLAST				1	610,90	1,000	0,0468	
152	LK SOLUCOES CON				1	603,00	2,000	0,0462	
153	W L DE LIMA ROS				1	535,88	2,000	0,0411	
154	FONTES				1	522,60	5,000	0,0400	
155	RECICLA PALLETS				1	504,00	112,000	0,0386	
156	BRUMA INDUSTRIA				1	470,04	6,000	0,0360	
157	BERSUL				1	454,00	2,000	0,0348	
158	FENAP				1	419,70	3,000	0,0321	
159	REFORM LINE				1	386,86	1,000	0,0296	
160	POWDERTECH EQUI				1	326,24	3,000	0,0250	
161	KAPERSUL INDUST				1	223,65	3.810,000	0,0171	
162	LEAL				1	193,57	1,000	0,0148	
163	DONNA MADEIR				1	0,10	1,000	0,0000	
Total Geral									
					281	1.303.708,66	7.979,000		