

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	010SV425.125 -REDUTOR REALCLEAN STANDARD - REF.: 0,9L								
	-REDUTOR REALCLEAN STANDARD - REF.: 0,9L	001	001	10	3	925,69	54,000	100,0000	
Total	----->				3	925,69	54,000		
1	010SV425.77 -REDUTOR REALCLEAN STANDARD - REF.: 1000L								
	-REDUTOR REALCLEAN STANDARD - REF.: 1000L	001	001	10	3	28.654,97	3,000	100,0000	
Total	----->				3	28.654,97	3,000		
1	010SV425.81 -REDUTOR REALCLEAN STANDARD - REF.: 18L								
	-REDUTOR REALCLEAN STANDARD - REF.: 18L	001	001	10	70	84.775,85	418,000	100,0000	
Total	----->				70	84.775,85	418,000		
1	010SV425.83 -REDUTOR REALCLEAN STANDARD - REF.: 5L								
	-REDUTOR REALCLEAN STANDARD - REF.: 5L	001	001	10	24	12.912,11	216,000	100,0000	
Total	----->				24	12.912,11	216,000		
1	010SV425.85 -REDUTOR REALCLEAN STANDARD - REF.: 200L								
	-REDUTOR REALCLEAN STANDARD - REF.: 200L	001	001	10	98	216.740,35	127,000	100,0000	
Total	----->				98	216.740,35	127,000		
1	010SV427.81 -REDUTOR REALCLEAN STANDARD II - REF.: 18L								
	-REDUTOR REALCLEAN STANDARD II - REF.: 18L	001	001	10	1	685,80	3,000	100,0000	
Total	----->				1	685,80	3,000		
1	010SV500.81 -REDUTOR PARA SINTETICO - REF.: 18 LT								
	-REDUTOR PARA SINTETICO - REF.: 18 LT	001	001	10	1	233,00	1,000	100,0000	
Total	----->				1	233,00	1,000		
1	010SV500.83 -REDUTOR PARA SINTETICO - REF.: 5 LT								
	-REDUTOR PARA SINTETICO - REF.: 5 LT	001	001	10	13	2.035,06	51,000	100,0000	
Total	----->				13	2.035,06	51,000		
1	010SV503.85 -DILUENTE LIMPEZA - REF.: 200 LT								
	-DILUENTE LIMPEZA - REF.: 200 LT	001	001	10	7	22.512,75	7,000	100,0000	
Total	----->				7	22.512,75	7,000		
1	010SV510.125 -REDUTOR PARA PU - REF.: 0,9L								
	-REDUTOR PARA PU - REF.: 0,9L	001	002	10	8	933,02	56,000	100,0000	
Total	----->				8	933,02	56,000		
1	010SV510.81 -REDUTOR PARA PU - REF.: 18L								
	-REDUTOR PARA PU - REF.: 18L	001	002	10	133	107.742,68	445,000	100,0000	
Total	----->				133	107.742,68	445,000		
1	010SV510.83 -REDUTOR PARA PU - REF.: 5L								
	-REDUTOR PARA PU - REF.: 5L	001	002	10	128	65.597,60	717,000	100,0000	
Total	----->				128	65.597,60	717,000		
1	010SV510.85 -REDUTOR PARA PU - REF.: 200L								
	-REDUTOR PARA PU - REF.: 200L	001	002	10	29	141.002,11	38,000	100,0000	
Total	----->				29	141.002,11	38,000		
1	010SV610.81 -DILUENTE ELETROLACK - REF.: 18 LT								
	-DILUENTE ELETROLACK - REF.: 18 LT	001	001	10	2	2.818,68	8,000	100,0000	
Total	----->				2	2.818,68	8,000		
1	010SV650.83 -REDUTOR REALCLEAN 6500 - REF.:5,000 L								
	-REDUTOR REALCLEAN 6500 - REF.:5,000 L	001	001	10	1	1.791,00	30,000	100,0000	
Total	----->				1	1.791,00	30,000		
1	010SV660.125 -REDUTOR REALVIT - REF.:0,900 L								
	-REDUTOR REALVIT - REF.:0,900 L	001	001	10	22	9.704,10	593,000	100,0000	
Total	----->				22	9.704,10	593,000		
1	010SV660.81 -REDUTOR REALVIT - REF.:18,000 L								
	-REDUTOR REALVIT - REF.:18,000 L	001	001	10	71	38.735,14	150,000	100,0000	
Total	----->				71	38.735,14	150,000		
1	010SV660.83 -REDUTOR REALVIT - REF.:5,000 L								
	-REDUTOR REALVIT - REF.:5,000 L	001	001	10	55	18.544,81	241,000	100,0000	
Total	----->				55	18.544,81	241,000		
1	010SV660.85 -REDUTOR REALVIT - REF.:200,000 L								
	-REDUTOR REALVIT - REF.:200,000 L	001	001	10	4	12.628,92	4,000	100,0000	
Total	----->				4	12.628,92	4,000		
1	010SV670.125 -REDUTOR ANTI-BLUSHING - REF.:0,900 L								
	-REDUTOR ANTI-BLUSHING - REF.:0,900 L	001	001	10	3	747,84	36,000	100,0000	
Total	----->				3	747,84	36,000		
1	010SV670.81 -REDUTOR ANTI-BLUSHING - REF.:18,000 L								
	-REDUTOR ANTI-BLUSHING - REF.:18,000 L	001	001	10	2	445,53	2,000	100,0000	
Total	----->				2	445,53	2,000		
1	010SV670.83 -REDUTOR ANTI-BLUSHING - REF.:5,000 L								
	-REDUTOR ANTI-BLUSHING - REF.:5,000 L	001	001	10	5	2.446,89	21,000	100,0000	
Total	----->				5	2.446,89	21,000		
1	010SV670.85 -REDUTOR ANTI-BLUSHING - REF.:200,000 L								
	-REDUTOR ANTI-BLUSHING - REF.:200,000 L	001	001	10	1	3.157,23	1,000	100,0000	
Total	----->				1	3.157,23	1,000		
1	010SV705.81 -RETARDADOR - REF.: 18 LT								
	-RETARDADOR - REF.: 18 LT	001	002	10	1	480,07	1,000	100,0000	

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REALFIX

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Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	480,07	1,000		
1	010SV800.125 -REDUTOR USO GERAL - REF.:0,900 L	001	001	10	16	8.923,80	684,000	100,0000	
Total	----->				16	8.923,80	684,000		
1	010SV800.77 -REDUTOR USO GERAL - REF.:1.000,000 L	001	001	10	1	11.287,16	1,000	100,0000	
Total	----->				1	11.287,16	1,000		
1	010SV800.81 -REDUTOR USO GERAL - REF.:18,000 L	001	001	10	48	64.208,75	389,000	100,0000	
Total	----->				48	64.208,75	389,000		
1	010SV800.83 -REDUTOR USO GERAL - REF.:5,000 L	001	001	10	36	31.357,64	527,000	100,0000	
Total	----->				36	31.357,64	527,000		
1	010SV800.85 -REDUTOR USO GERAL - REF.:200,000 L	001	001	10	57	186.615,52	88,000	100,0000	
Total	----->				57	186.615,52	88,000		
1	010SV802.85 -REDUTOR FX NEK - REF.: 200 LT	001	003	10	5	10.000,00	5,000	100,0000	
Total	----->				5	10.000,00	5,000		
1	010SV816.81 -REDUTOR PU - REF.: 18 LT	001	002	10	11	12.379,02	36,000	100,0000	
Total	----->				11	12.379,02	36,000		
1	010SV818.81 -REDUTOR UNIVERSAL - REF.: 18 LT	001	002	10	20	11.014,88	52,000	100,0000	
Total	----->				20	11.014,88	52,000		
1	010SV900.125 -THINNER UNIVERSAL NC - REF.: 0,9 LT	001	002	10	2	788,00	50,000	100,0000	
Total	----->				2	788,00	50,000		
1	010SV900.81 -THINNER UNIVERSAL NC - REF.: 18 LT	001	002	10	22	24.760,70	111,000	100,0000	
Total	----->				22	24.760,70	111,000		
1	010SV900.83 -THINNER UNIVERSAL NC - REF.: 5 LT	001	002	10	2	3.224,60	46,000	100,0000	
Total	----->				2	3.224,60	46,000		
1	010SV912.81 -THINNER VINILICO - REF.: 18 LT	001	003	10	3	561,12	3,000	100,0000	
Total	----->				3	561,12	3,000		
1	010SV921.81 -RETARDADOR VINILICO II - REF.: 18L	001	003	10	6	4.410,25	6,000	100,0000	
Total	----->				6	4.410,25	6,000		
1	010SV921.83 -RETARDADOR VINILICO II - REF.: 5L	001	003	10	2	1.228,56	6,000	100,0000	
Total	----->				2	1.228,56	6,000		
1	010SV974.83 -SOLVENTE PU R.C - REF.: 5 LT	001	002	10	7	1.696,05	42,000	100,0000	
Total	----->				7	1.696,05	42,000		
1	010SV975.83 -SOLVENTE ANTI UMIDADE R.C - REF.: 5 LT	001	002	10	11	3.151,61	71,000	100,0000	
Total	----->				11	3.151,61	71,000		
1	010SV994.83 -THINNER LIMPEZA TELA SILK - REF.: 5 LT	001	003	10	4	2.111,56	12,000	100,0000	
Total	----->				4	2.111,56	12,000		
1	011AM002.84 -REALUX 11 AMARELO W PA 2025 - REF.:0,900 L	001	001	11	1	48,96	1,000	100,0000	
Total	----->				1	48,96	1,000		
1	011AM003.84 -REALUX 11 AMARELO PA 680 KS - REF.:0,900 L	001	001	11	1	48,73	1,000	100,0000	
Total	----->				1	48,73	1,000		
1	011AM004.84 -REALUX 11 AMARELO CABINE ALTA - REF.:0,900 L	001	001	11	1	45,89	1,000	100,0000	
Total	----->				1	45,89	1,000		
1	011AM005.84 -REALUX 11 AMARELO PA ESPECIAL 2024 - REF.:0,900 L	001	001	11	1	47,74	1,000	100,0000	
Total	----->				1	47,74	1,000		
1	011AM006.82 -REALUX 11 AMARELO RAL 1018 BR - REF.:3,600 L	001	001	11	1	207,97	1,000	100,0000	
Total	----->				1	207,97	1,000		
1	011AM014.80 -REALUX 11 AMARELO CAT 80 REALFIX - REF.: 18 LT	001	001	11	1	1.982,56	8,000	100,0000	
Total	----->				1	1.982,56	8,000		
	011AM014.82 -REALUX 11 AMARELO CAT 80 REALFIX - REF.: 3,6 LT								

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REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	011AM014.82 -REALUX 11 AMARELO CAT 80 REALFIX - REF.: 3,6 LT	001	001	11	2	467,44	9,000	100,0000	
Total					2	467,44	9,000		
1	011AM020.80 -REALUX 11 AMARELO SEG REALFIX - REF.: 18 LT	001	001	11	9	8.412,49	12,000	100,0000	
Total					9	8.412,49	12,000		
1	011AM020.82 -REALUX 11 AMARELO SEG REALFIX - REF.: 3,6 LT	001	001	11	2	1.358,40	10,000	100,0000	
Total					2	1.358,40	10,000		
1	011AM020T.82 -REALUX 11 AMARELO SEG REALFIX REF.: 3,6L	001	008	11	2	697,38	4,000	100,0000	
Total					2	697,38	4,000		
1	011AM024.82 -REALUX 11 AMARELO CAT/77 - REF.: 3,6 LT	001	001	11	4	1.999,14	16,000	100,0000	
Total					4	1.999,14	16,000		
1	011AM024T.82 -REALUX 11 AMARELO CAT/77 - REF.:3,600 L	001	008	11	1	306,82	2,000	100,0000	
Total					1	306,82	2,000		
1	011AM028.80 -REALUX 11 AMARELO RAL1023 - REF.: 18 LT	001	001	11	3	9.515,87	13,000	100,0000	
Total					3	9.515,87	13,000		
1	011AM115.80 -REALUX 11 AMARELO DESTRO - REF.: 18L	001	001	11	2	3.270,20	5,000	100,0000	
Total					2	3.270,20	5,000		
1	011AM121.80 -REALUX 11 AMARELO RAL 1003 - REF.: 18 LT	001	001	11	1	585,65	1,000	100,0000	
Total					1	585,65	1,000		
1	011AM142T.82 -REALUX 11 AMARELO CAT 81 - REF.:3,600 L	001	008	11	1	462,21	3,000	100,0000	
Total					1	462,21	3,000		
1	011AM150.80 -REALUX 11 LC AMARELO 2,5Y 8/12 - REF.: 18L	001	001	11	1	687,19	1,000	100,0000	
Total					1	687,19	1,000		
1	011AM155.21 -REALUX 11 AMARELO SEG. 5Y8/12 SB - REF.: 18L	001	001	11	1	748,92	1,000	100,0000	
Total					1	748,92	1,000		
1	011AM156T.82 -REALUX 11 AMARELO OURO - REF.:3,600 L	001	008	11	1	396,08	2,000	100,0000	
Total					1	396,08	2,000		
1	011AM400.80 -REALUX 11 AMARELO 5Y812 OFICIAL - REF.: 18 LT	001	001	11	1	694,42	1,000	100,0000	
Total					1	694,42	1,000		
1	011AZ001.80 -REALUX 11 AZUL PANTONE 293C - REF.:18,000 L	001	001	11	1	778,70	1,000	100,0000	
Total					1	778,70	1,000		
1	011AZ001.82 -REALUX 11 AZUL PANTONE 293C - REF.:3,600 L	001	001	11	1	332,68	2,000	100,0000	
Total					1	332,68	2,000		
1	011AZ040.80 -REALUX 11 AZUL RAL 5002 - REF.: 18 LT	001	001	11	4	6.041,64	9,000	100,0000	
Total					4	6.041,64	9,000		
1	011AZ040.82 -REALUX 11 AZUL RAL 5002 - REF.: 3,6 LT	001	001	11	3	2.364,12	14,000	100,0000	
Total					3	2.364,12	14,000		
1	011AZ059.82 -REALUX 11 AZUL RAL 5005 - REF.: 3,6 LT	001	001	11	1	762,35	5,000	100,0000	
Total					1	762,35	5,000		
1	011AZ077.82 -REALUX 11 AZUL ARARA REALFIX - REF.: 3,6 LT	001	001	11	3	2.300,75	15,000	100,0000	
Total					3	2.300,75	15,000		
1	011AZ091.82 -REALUX 11 AZUL BRAFFEMANN - REF.: 3,6 LT	001	001	11	1	156,00	1,000	100,0000	
Total					1	156,00	1,000		
1	011AZ091T.21 -REALUX 11 AZUL BRAFFEMANN - REF.:18,000 L	001	008	11	1	830,46	1,000	100,0000	
Total					1	830,46	1,000		
1	011AZ091T.82 -REALUX 11 AZUL BRAFFEMANN - REF.:3,600 L	001	008	11	1	164,69	1,000	100,0000	
Total					1	164,69	1,000		
1	011AZ095T.82 -REALUX 11 AZUL CLARO BRAFFEMAN - REF.:3,600 L	001	008	11	1	287,98	2,000	100,0000	
Total					1	287,98	2,000		

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REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	011AZ103.80 -REALUX 11 AZUL TISATAM - REF.: 18 LT	001	001	11	8	6.463,94	25,000	100,0000	
Total	----->				8	6.463,94	25,000		
1	011AZ104.82 -REALUX 11 AZUL PALETRANS - REF.: 3,6 LT	001	001	11	1	797,30	5,000	100,0000	
Total	----->				1	797,30	5,000		
1	011AZ106.80 -REALUX 11 AZUL FRANCA M 2,5 PB 3 - REF.: 18 LT	001	001	11	3	1.514,54	3,000	100,0000	
Total	----->				3	1.514,54	3,000		
1	011AZ106.82 -REALUX 11 AZUL FRANCA M 2,5 PB 3 - REF.: 3,6 LT	001	001	11	1	543,44	4,000	100,0000	
Total	----->				1	543,44	4,000		
1	011AZ114.82 -REALUX 11 AZUL MINATTI - REF.: 3,6L	001	001	11	1	289,04	2,000	100,0000	
Total	----->				1	289,04	2,000		
1	011AZ142.80 -REALUX 11 AZUL RAL 5010 - REF.: 18 LT	001	001	11	1	1.130,18	2,000	100,0000	
Total	----->				1	1.130,18	2,000		
1	011AZ173.21 -REALUX 11 AZUL RAL 5004 - REF.:18,000 L	001	001	11	1	2.933,36	4,000	100,0000	
Total	----->				1	2.933,36	4,000		
1	011AZ199.82 -REALUX 11 AZUL RAL 5019 SB - REF.: 3,6L	001	001	11	3	1.713,60	14,000	100,0000	
Total	----->				3	1.713,60	14,000		
1	011AZ214.80 -REALUX 11 AZUL RECUPERTAM SIM - REF.: 18 LT	001	001	11	6	12.241,56	24,000	100,0000	
Total	----->				6	12.241,56	24,000		
1	011AZ400.82 -REALUX 11 AZUL SEG 2,5 PB 4/10 OFICIAL - REF.: 3,6 LT	001	001	11	1	118,22	2,000	100,0000	
Total	----->				1	118,22	2,000		
1	011BR001.80 -REALUX 11 BRANCO - REF.: 18 LT	001	001	11	3	2.131,93	3,000	100,0000	
Total	----->				3	2.131,93	3,000		
1	011BR002.21 -REALUX 11 BRANCO GEADA 95 BR - REF.:18,000 L	001	001	11	3	1.855,92	3,000	100,0000	
Total	----->				3	1.855,92	3,000		
1	011BR002.80 -REALUX 11 BRANCO GEADA 95 BR - REF.:18,000 L	001	001	11	1	616,00	1,000	100,0000	
Total	----->				1	616,00	1,000		
1	011BR006.80 -REALUX 11 BRANCO - REF.: 18 LT	001	001	11	3	3.097,45	5,000	100,0000	
Total	----->				3	3.097,45	5,000		
1	011BR035.80 -REALUX 11 BRANCO BR 20 - REF.: 18 LT	001	001	11	1	255,81	1,000	100,0000	
Total	----->				1	255,81	1,000		
1	011BR063.80 -REALUX 11 BRANCO SB - REF.: 18 LT	001	001	11	4	16.415,52	24,000	100,0000	
Total	----->				4	16.415,52	24,000		
1	011BR100.80 -REALUX 11 LC BRANCO BRILHANTE - REF.: 18 LT	001	001	11	5	24.949,89	61,000	100,0000	
Total	----->				5	24.949,89	61,000		
1	011BR503.80 -REALUX 11 BRANCO 9,5 - REF.: 18 LT	001	001	11	8	9.678,31	17,000	100,0000	
Total	----->				8	9.678,31	17,000		
1	011BR503.82 -REALUX 11 BRANCO 9,5 - REF.: 3,6 LT	001	001	11	7	2.518,44	21,000	100,0000	
Total	----->				7	2.518,44	21,000		
1	011BR503T.80 -REALUX 11 BRANCO 9,5 - REF.:18,000 L	001	008	11	1	1.295,76	2,000	100,0000	
Total	----->				1	1.295,76	2,000		
1	011BR503T.82 -REALUX 11 BRANCO 9,5 - REF.:3,600 L	001	008	11	1	52,07	1,000	100,0000	
Total	----->				1	52,07	1,000		
1	011CZ001.80 -REALUX 11 CINZA ACETINADO - REF.: 18 LT	001	001	11	5	7.720,47	12,000	100,0000	
Total	----->				5	7.720,47	12,000		
1	011CZ001.82 -REALUX 11 CINZA ACETINADO - REF.: 3,6 LT	001	001	11	1	326,98	2,000	100,0000	
Total	----->				1	326,98	2,000		
1	011CZ006.82 -REALUX 11 CINZA PLATINA RAL 1013 - REF.: 3,6 LT	001	001	11	4	4.280,50	30,000	100,0000	

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Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				4	4.280,50	30,000		
1	011CZ012.82 -REALUX 11 CINZA RAL 7044 - REF.: 3,6 LT	001	001	11	1	871,50	6,000	100,0000	
Total	----->				1	871,50	6,000		
1	011CZ019.80 -REALUX 11 CINZA RAL 7016 - REF.: 18 LT	001	001	11	1	547,06	1,000	100,0000	
Total	----->				1	547,06	1,000		
1	011CZ025.82 -REALUX 11 CINZA RANDON ESCURO 2011 - REF.: 3,6 LT	001	001	11	2	208,65	4,000	100,0000	
Total	----->				2	208,65	4,000		
1	011CZ051.82 -REALUX 11 CINZA SUB GRAY - REF.: 3,6 LT	001	001	11	2	391,45	8,000	100,0000	
Total	----->				2	391,45	8,000		
1	011CZ051T.80 -REALUX 11 CINZA SUB GRAY - REF.:18,000 L	001	008	11	5	2.594,02	5,000	100,0000	
Total	----->				5	2.594,02	5,000		
1	011CZ076.80 -REALUX 11 CINZA N-6.5 - REF.: 18 LT	001	001	11	3	1.534,93	4,000	100,0000	
Total	----->				3	1.534,93	4,000		
1	011CZ076.82 -REALUX 11 CINZA N-6.5 - REF.: 3,6 LT	001	001	11	8	21.739,96	165,000	100,0000	
Total	----->				8	21.739,96	165,000		
1	011CZ104.81 -REALUX 11 CINZA CLARO AGUIA - REF.: 18 LT	001	001	11	1	594,24	1,000	100,0000	
Total	----->				1	594,24	1,000		
1	011CZ106.80 -REALUX 11 CINZA 7035 - REF.: 18 LT	001	001	11	3	5.037,02	7,000	100,0000	
Total	----->				3	5.037,02	7,000		
1	011CZ126.82 -REALUX 11 CINZA BERSUL - REF.: 3,6 LT	001	001	11	3	2.065,40	20,000	100,0000	
Total	----->				3	2.065,40	20,000		
1	011CZ166.80 -REALUX 11 CINZA N 3,5 BR - REF.: 18 LT	001	001	11	2	1.774,92	3,000	100,0000	
Total	----->				2	1.774,92	3,000		
1	011CZ174.80 -REALUX 11 CINZA MULTI - REF.: 18 LT	001	001	11	8	16.804,25	31,000	100,0000	
Total	----->				8	16.804,25	31,000		
1	011CZ176.82 -REALUX 11 CINZA PÁ FORZAN - REF.: 3,6L	001	001	11	8	12.775,54	94,000	100,0000	
Total	----->				8	12.775,54	94,000		
1	011CZ177.82 -REALUX 11 CINZA CALTEC - REF.: 3,6L	001	001	11	1	7.760,00	80,000	100,0000	
Total	----->				1	7.760,00	80,000		
1	011LJ009.82 -REALUX 11 LARANJA 2,5YR 614 SB - REF.: 3,6 LT	001	001	11	1	363,10	2,000	100,0000	
Total	----->				1	363,10	2,000		
1	011LJ032.80 -REALUX 11 LARANJA RAL 2009 - REF.: 18 LT	001	001	11	5	4.524,59	5,000	100,0000	
Total	----->				5	4.524,59	5,000		
1	011LJ050.82 -REALUX 11 LARANJA ACETINADO - REF.: 3,6L	001	001	11	1	178,88	1,000	100,0000	
Total	----->				1	178,88	1,000		
1	011LJ065.82 -REALUX 11 LARANJA SEG REALFIX - REF.: 3,6 LT	001	001	11	1	119,62	2,000	100,0000	
Total	----->				1	119,62	2,000		
1	011LJ093.21 -REALUX 11 LARANJA MB 2225 - REF.: 18LT	001	001	11	1	629,83	1,000	100,0000	
Total	----->				1	629,83	1,000		
1	011PR080.80 -REALUX 11 PRETO BRILHANTE - REF.: 18 LT	001	001	11	12	12.618,79	26,000	100,0000	
Total	----->				12	12.618,79	26,000		
1	011PR080.82 -REALUX 11 PRETO BRILHANTE - REF.: 3,6 LT	001	001	11	30	29.609,10	337,000	100,0000	
Total	----->				30	29.609,10	337,000		
1	011PR080.85 -REALUX 11 PRETO BRILHANTE - REF.: 200 LT	001	001	11	1	4.355,00	1,000	100,0000	
Total	----->				1	4.355,00	1,000		
1	011PR082.80 -REALUX 11 PRETO FOSCO - REF.: 18 LT	001	001	11	10	5.613,51	10,000	100,0000	
Total	----->				10	5.613,51	10,000		
	011PR082.82 -REALUX 11 PRETO FOSCO - REF.: 3,6 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	011PR082.82 -REALUX 11 PRETO FOSCO - REF.: 3,6 LT	001	001	11	8	2.680,81	31,000	100,0000	
Total	----->				8	2.680,81	31,000		
1	011PR083.80 -REALUX 11 PRETO SEMIBRILHO - REF.: 18 LT	001	001	11	7	5.823,95	14,000	100,0000	
Total	----->				7	5.823,95	14,000		
1	011PR083.82 -REALUX 11 PRETO SEMIBRILHO - REF.: 3,6 LT	001	001	11	8	4.350,59	49,000	100,0000	
Total	----->				8	4.350,59	49,000		
1	011PR102.80 -REALUX 11 PRETO SB - REF.:18,000 L	001	001	11	10	7.837,11	24,000	100,0000	
Total	----->				10	7.837,11	24,000		
1	011PR102.82 -REALUX 11 PRETO SB - REF.: 3,6 LT	001	001	11	19	16.415,31	125,000	100,0000	
Total	----->				19	16.415,31	125,000		
1	011PT011.80 -REALUX 11 ALUMINIO REALFIX - REF.: 18 LT	001	001	11	3	2.433,90	4,000	100,0000	
Total	----->				3	2.433,90	4,000		
1	011PT011.82 -REALUX 11 ALUMINIO REALFIX - REF.: 3,6 LT	001	001	11	20	7.692,55	110,000	100,0000	
Total	----->				20	7.692,55	110,000		
1	011PT019.80 -REALUX 11 ALUMINIO OMECO - REF.: 18 LT	001	001	11	10	52.478,10	99,000	100,0000	
Total	----->				10	52.478,10	99,000		
1	011PT029.82 -REALUX 11 PRATA AGUIA - REF.: 3,6 LT	001	001	11	2	298,00	2,000	100,0000	
Total	----->				2	298,00	2,000		
1	011PT030.80 -REALUX 11 ALUMINIO LATAL FS - REF.: 18 LT	001	001	11	1	5.131,90	10,000	100,0000	
Total	----->				1	5.131,90	10,000		
1	011VD001.80 -REALUX 11 SINTETICO VERDE RAL 6028 - REF.: 18L	001	001	11	2	3.283,65	5,000	100,0000	
Total	----->				2	3.283,65	5,000		
1	011VD002.82 -REALUX 11 VERDE RAL 6018 BR - REF.:3,600 L	001	001	11	1	218,26	1,000	100,0000	
Total	----->				1	218,26	1,000		
1	011VD022.80 -REALUX 11 VERDE RAL 6005 - REF.: 18 LT	001	001	11	1	662,21	1,000	100,0000	
Total	----->				1	662,21	1,000		
1	011VD058.82 -REALUX 11 VERDE 2,5G 3/4 BR - REF.: 3,6 LT	001	001	11	1	319,86	6,000	100,0000	
Total	----->				1	319,86	6,000		
1	011VD062.80 -REALUX 11 VERDE RAL 6011 - REF.: 18 LT	001	001	11	1	686,61	1,000	100,0000	
Total	----->				1	686,61	1,000		
1	011VD064.80 -REALUX 11 VERDE CLARO ANAMI - REF.: 18 LT	001	001	11	1	1.134,34	2,000	100,0000	
Total	----->				1	1.134,34	2,000		
1	011VD065.80 -REALUX 11 VERDE ESCURO ANAMI - REF.: 18 LT	001	001	11	1	1.416,00	2,000	100,0000	
Total	----->				1	1.416,00	2,000		
1	011VD070.82 -REALUX 11 VERDE HIDRAULICO - REF.: 3,6 LT	001	001	11	1	694,20	5,000	100,0000	
Total	----->				1	694,20	5,000		
1	011VD073.82 -REALUX 11 VERDE BANDEIRANTE - REF.: 3,6 LT	001	001	11	1	747,15	5,000	100,0000	
Total	----->				1	747,15	5,000		
1	011VD081.82 -REALUX 11 VERDE 7,5BG8/2 - REF.: 3,6L	001	001	11	2	869,52	16,000	100,0000	
Total	----->				2	869,52	16,000		
1	011VD083.82 -REALUX 11 VERDE RAL 6029 - REF.: 3,6 LT	001	001	11	1	322,50	6,000	100,0000	
Total	----->				1	322,50	6,000		
1	011VD089.80 -REALUX 11 VERDE FOLHA REALFIX - REF.: 18 LT	001	001	11	6	2.499,97	10,000	100,0000	
Total	----->				6	2.499,97	10,000		
1	011VD101.81 -REALUX 11 VERDE INGRES - REF.: 18 LT	001	001	11	1	799,07	1,000	100,0000	
Total	----->				1	799,07	1,000		
1	011VM001.80 -REALUX 11 VERMELHO SEG 5R414 - REF.: 18 LT	001	001	11	1	925,64	1,000	100,0000	
Total	----->				1	925,64	1,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	011VM002.82 -REALUX 11 VERMELHO EXTINTOR BR - REF.:3,600 L								
1	011VM002.82 -REALUX 11 VERMELHO EXTINTOR BR - REF.:3,600 L	001	001	11	1	393,24	2,000	100,0000	
Total	----->				1	393,24	2,000		
	011VM003.82 -REALUX 11 VERMELHO RAL 3028 BR - REF.:3,600 L								
1	011VM003.82 -REALUX 11 VERMELHO RAL 3028 BR - REF.:3,600 L	001	001	11	1	216,15	1,000	100,0000	
Total	----->				1	216,15	1,000		
	011VM050.80 -REALUX 11 VERMELHO MASSEY REALFIX - REF.: 18 LT								
1	011VM050.80 -REALUX 11 VERMELHO MASSEY REALFIX - REF.: 18 LT	001	001	11	5	6.397,92	17,000	100,0000	
Total	----->				5	6.397,92	17,000		
	011VM050.82 -REALUX 11 VERMELHO MASSEY REALFIX - REF.: 3,6 LT								
1	011VM050.82 -REALUX 11 VERMELHO MASSEY REALFIX - REF.: 3,6 LT	001	001	11	17	10.746,35	144,000	100,0000	
Total	----->				17	10.746,35	144,000		
	011VM121.82 -REALUX 11 VERMELHO EXTINTOR - REF.: 3,6 LT								
1	011VM121.82 -REALUX 11 VERMELHO EXTINTOR - REF.: 3,6 LT	001	001	11	2	462,05	8,000	100,0000	
Total	----->				2	462,05	8,000		
	011VM142.85 -REALUX 11 VM VERMELHO DAYTONA - REF.: 200 LT								
1	011VM142.85 -REALUX 11 VM VERMELHO DAYTONA - REF.: 200 LT	001	001	11	2	6.636,06	2,000	100,0000	
Total	----->				2	6.636,06	2,000		
	011VM153.82 -REALUX 11 VERMELHO FLASH- REF.: 3,6L								
1	011VM153.82 -REALUX 11 VERMELHO FLASH- REF.: 3,6L	001	001	11	10	23.898,92	185,000	100,0000	
Total	----->				10	23.898,92	185,000		
	012VD001.82 -REALTHANE 12 VERDE HENNIPMAN - REF.: 3,6 LT								
1	012VD001.82 -REALTHANE 12 VERDE HENNIPMAN - REF.: 3,6 LT	001	001	12	9	22.308,80	167,000	100,0000	
Total	----->				9	22.308,80	167,000		
	012VM101.82 -REALTHANE 12 VERMELHO EXTINTOR - REF.: 3,6 LT								
1	012VM101.82 -REALTHANE 12 VERMELHO EXTINTOR - REF.: 3,6 LT	001	001	12	1	5.184,30	30,000	100,0000	
Total	----->				1	5.184,30	30,000		
	014AM003.21 -REALUX 14 PRIMER AMARELO RAL 1005 SB - REF.:18,000 L								
1	014AM003.21 -REALUX 14 PRIMER AMARELO RAL 1005 SB - REF.:18,000 L	001	001	14	2	13.304,00	20,000	100,0000	
Total	----->				2	13.304,00	20,000		
	014AM022.21 -REALUX 14 PRIMER ACABTO AMARELO - REF.: 18 LT								
1	014AM022.21 -REALUX 14 PRIMER ACABTO AMARELO - REF.: 18 LT	001	001	14	2	9.006,06	14,000	100,0000	
Total	----->				2	9.006,06	14,000		
	014CZ016.85 -REALUX 14 PRIMER CINZA RAL 7038 - REF.: 200L								
1	014CZ016.85 -REALUX 14 PRIMER CINZA RAL 7038 - REF.: 200L	001	001	14	2	7.239,09	2,000	100,0000	
Total	----->				2	7.239,09	2,000		
	014CZ059.21 -REALUX 14 PRIMER CINZA CR ZN - REF.: 18 LT								
1	014CZ059.21 -REALUX 14 PRIMER CINZA CR ZN - REF.: 18 LT	001	001	14	43	52.566,12	101,000	100,0000	
Total	----->				43	52.566,12	101,000		
	014CZ059.82 -REALUX 14 PRIMER CINZA CR ZN - REF.: 3,6 LT								
1	014CZ059.82 -REALUX 14 PRIMER CINZA CR ZN - REF.: 3,6 LT	001	001	14	39	41.907,02	449,000	100,0000	
Total	----->				39	41.907,02	449,000		
	014CZ061.82 -REALUX 14 PRIMER SINT CINZA CLARO - REF.: 3,6 LT								
1	014CZ061.82 -REALUX 14 PRIMER SINT CINZA CLARO - REF.: 3,6 LT	001	001	14	1	107,91	1,000	100,0000	
Total	----->				1	107,91	1,000		
	014CZ100.21 -REALUX 14 PRIMER SINT CINZA - REF.: 18L								
1	014CZ100.21 -REALUX 14 PRIMER SINT CINZA - REF.: 18L	001	001	14	2	1.834,54	4,000	100,0000	
Total	----->				2	1.834,54	4,000		
	014CZ101.85 -REALUX 14 PRIMER CINZA RAL 7038 STRAFUZ - REF.: 200L								
1	014CZ101.85 -REALUX 14 PRIMER CINZA RAL 7038 STRAFUZ - REF.: 200L	001	001	14	4	14.862,37	4,000	100,0000	
Total	----->				4	14.862,37	4,000		
	014GR004.82 -REALUX 14 PRIMER ACABAMENTO GRAFITE JJA - REF.: 3,6L								
1	014GR004.82 -REALUX 14 PRIMER ACABAMENTO GRAFITE JJA - REF.: 3,6L	001	001	14	4	13.971,18	118,000	100,0000	
Total	----->				4	13.971,18	118,000		
	014LJ003.21 -REALUX 14 PRIMER SINT LARANJA MPC 10 - REF.: 18 LT								
1	014LJ003.21 -REALUX 14 PRIMER SINT LARANJA MPC 10 - REF.: 18 LT	001	001	14	6	12.453,30	23,000	100,0000	
Total	----->				6	12.453,30	23,000		
	014PR004.21 -REALUX 14 PRIMER ACABAMENTO PRETO FT ZN - REF.: 18 LT								
1	014PR004.21 -REALUX 14 PRIMER ACABAMENTO PRETO FT ZN - REF.: 18 LT	001	001	14	17	29.010,04	52,000	100,0000	
Total	----->				17	29.010,04	52,000		
	014VD008.84 -REALUX 14 PRIMER CROMATO DE ZN VERDE FS - REF.:0,900 L								
1	014VD008.84 -REALUX 14 PRIMER CROMATO DE ZN VERDE FS - REF.:0,900 L	001	001	14	1	691,68	24,000	100,0000	
Total	----->				1	691,68	24,000		
	014VM002.80 -REALUX 14 PRIMER VM OXIDO SF - REF.: 18 LT								
1	014VM002.80 -REALUX 14 PRIMER VM OXIDO SF - REF.: 18 LT	001	001	14	2	42.965,20	80,000	100,0000	
Total	----->				2	42.965,20	80,000		
	014VM103.21 -REALUX 14 PRIMER CR ZN VERMELHO - REF.: 18 LT								
1	014VM103.21 -REALUX 14 PRIMER CR ZN VERMELHO - REF.: 18 LT	001	001	14	16	34.419,22	72,000	100,0000	
Total	----->				16	34.419,22	72,000		
	014VM103.82 -REALUX 14 PRIMER CR ZN VERMELHO - REF.: 3,6 LT								
1	014VM103.82 -REALUX 14 PRIMER CR ZN VERMELHO - REF.: 3,6 LT	001	001	14	13	8.344,84	93,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					13	8.344,84	93,000		
	014VM200.21 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 18L								
1	014VM200.21 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 18L	001	001	14	14	19.995,74	43,000	100,0000	
Total					14	19.995,74	43,000		
	014VM200.82 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 3,6L								
1	014VM200.82 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 3,6L	001	001	14	5	9.534,86	106,000	100,0000	
Total					5	9.534,86	106,000		
	014VM200.85 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 200L								
1	014VM200.85 -REALUX 14 PRIMER VERMELHO OXIDO - REF.: 200L	001	001	14	2	7.376,57	2,000	100,0000	
Total					2	7.376,57	2,000		
	015AM001.80 -LACA AMARELO SEGURANCA - REF.: 18 LT								
1	015AM001.80 -LACA AMARELO SEGURANCA - REF.: 18 LT	001	002	15	4	10.476,73	15,000	100,0000	
Total					4	10.476,73	15,000		
	015AM008.80 -LACA NC AMARELO RAL 1004 - REF.:18,000 L								
1	015AM008.80 -LACA NC AMARELO RAL 1004 - REF.:18,000 L	001	002	15	1	760,11	1,000	100,0000	
Total					1	760,11	1,000		
	015AM011.80 -LACA NC AMARELO LEDNOX - REF.: 18 LT								
1	015AM011.80 -LACA NC AMARELO LEDNOX - REF.: 18 LT	001	002	15	2	1.306,86	2,000	100,0000	
Total					2	1.306,86	2,000		
	015AM014.21 -LACA NC AMARELO RAL 1018 ATX - REF.:18,000 L								
1	015AM014.21 -LACA NC AMARELO RAL 1018 ATX - REF.:18,000 L	001	002	15	1	1.757,80	2,000	100,0000	
Total					1	1.757,80	2,000		
	015AM014.80 -LACA NC AMARELO RAL 1018 ATX - REF.:18,000 L								
1	015AM014.80 -LACA NC AMARELO RAL 1018 ATX - REF.:18,000 L	001	002	15	1	1.757,80	2,000	100,0000	
Total					1	1.757,80	2,000		
	015AM022.80 -LACA NC AMARELO 2,5Y 8/16 - REF.:18,000 L								
1	015AM022.80 -LACA NC AMARELO 2,5Y 8/16 - REF.:18,000 L	001	002	15	1	684,67	1,000	100,0000	
Total					1	684,67	1,000		
	015AM023.21 -LACA NC AMARELO FENDI JC - REF.: 18L								
1	015AM023.21 -LACA NC AMARELO FENDI JC - REF.: 18L	001	002	15	3	3.697,20	6,000	100,0000	
Total					3	3.697,20	6,000		
	015AM039.82 -LACA NC AMARELO AEQ - REF.: 3,6 LT								
1	015AM039.82 -LACA NC AMARELO AEQ - REF.: 3,6 LT	001	002	15	1	2.049,88	14,000	100,0000	
Total					1	2.049,88	14,000		
	015AM041.80 -LACA NC AMARELO RAL 1003 - REF.: 18 LT								
1	015AM041.80 -LACA NC AMARELO RAL 1003 - REF.: 18 LT	001	002	15	5	8.610,04	15,000	100,0000	
Total					5	8.610,04	15,000		
	015AM105.80 -LACA ATOXICA AMARELA CARLU - REF.: 18 LT								
1	015AM105.80 -LACA ATOXICA AMARELA CARLU - REF.: 18 LT	001	002	15	8	14.076,05	17,000	100,0000	
Total					8	14.076,05	17,000		
	015AM121.80 -LACA AMARELO 123C GEJ - REF.: 18L								
1	015AM121.80 -LACA AMARELO 123C GEJ - REF.: 18L	001	002	15	3	1.935,93	3,000	100,0000	
Total					3	1.935,93	3,000		
	015AM729.80 -ESMALTE NITRO BANANA ATOXICA - REF.: 18								
1	015AM729.80 -ESMALTE NITRO BANANA ATOXICA - REF.: 18	001	002	15	2	3.596,24	4,000	100,0000	
Total					2	3.596,24	4,000		
	015AZ004.80 -LACA AZUL RAL 5002 - REF.: 18L								
1	015AZ004.80 -LACA AZUL RAL 5002 - REF.: 18L	001	002	15	3	2.710,76	4,000	100,0000	
Total					3	2.710,76	4,000		
	015AZ027.80 -LACA NC AZUL BEBE LEDNOX- REF.: 18 LT								
1	015AZ027.80 -LACA NC AZUL BEBE LEDNOX- REF.: 18 LT	001	002	15	2	1.325,28	2,000	100,0000	
Total					2	1.325,28	2,000		
	015AZ033.80 -LACA NC AZUL MAR LEDNOX - REF.: 18 LT								
1	015AZ033.80 -LACA NC AZUL MAR LEDNOX - REF.: 18 LT	001	002	15	1	600,62	1,000	100,0000	
Total					1	600,62	1,000		
	015AZ053.82 -LACA NC AZUL RAL 5009 - REF.: 3,6 LT								
1	015AZ053.82 -LACA NC AZUL RAL 5009 - REF.: 3,6 LT	001	002	15	3	240,00	4,000	100,0000	
Total					3	240,00	4,000		
	015AZ054.21 -LACA NC AZUL RAL 5003 - REF.: 18 LT								
1	015AZ054.21 -LACA NC AZUL RAL 5003 - REF.: 18 LT	001	002	15	2	2.115,30	3,000	100,0000	
Total					2	2.115,30	3,000		
	015AZ054T.82 -LACA NC AZUL RAL 5003 - REF.:3,600 L								
1	015AZ054T.82 -LACA NC AZUL RAL 5003 - REF.:3,600 L	001	008	15	1	177,38	1,000	100,0000	
Total					1	177,38	1,000		
	015AZ069.82 -LACA NC AZUL RAL 5001 - REF.: 3,6 LT								
1	015AZ069.82 -LACA NC AZUL RAL 5001 - REF.: 3,6 LT	001	002	15	4	487,12	8,000	100,0000	
Total					4	487,12	8,000		
	015AZ078.82 -LACA AZUL RAL 5005 - REF.: 3,6 LT								
1	015AZ078.82 -LACA AZUL RAL 5005 - REF.: 3,6 LT	001	002	15	2	126,82	2,000	100,0000	
Total					2	126,82	2,000		
	015AZ120.80 -LACA ATOXICA AZUL JOTT PLAY - REF.: 18 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	015AZ120.80 -LACA ATOXICA AZUL JOTT PLAY - REF.: 18 LT	001	002	15	1	743,65	1,000	100,0000	
Total	----->				1	743,65	1,000		
	015AZ123.21 -LACA ATOXICA AZUL BEBÊ - REF.: 18L								
1	015AZ123.21 -LACA ATOXICA AZUL BEBÊ - REF.: 18L	001	002	15	1	1.905,46	2,000	100,0000	
Total	----->				1	1.905,46	2,000		
	015AZ702.21 -LACA RED BULL ATOXICA - REF.: 18 LT								
1	015AZ702.21 -LACA RED BULL ATOXICA - REF.: 18 LT	001	002	15	1	1.167,76	1,000	100,0000	
Total	----->				1	1.167,76	1,000		
	015BG002.21 -LACA NC AREIA LEDNOX II - REF.:18,000 L								
1	015BG002.21 -LACA NC AREIA LEDNOX II - REF.:18,000 L	001	002	15	1	644,06	1,000	100,0000	
Total	----->				1	644,06	1,000		
	015BG003T.21 -LACA NC BEGE RAL 3012 - REF.:18,000 L								
1	015BG003T.21 -LACA NC BEGE RAL 3012 - REF.:18,000 L	001	008	15	1	1.020,86	1,000	100,0000	
Total	----->				1	1.020,86	1,000		
	015BG004.80 -LACA NC BEGE PALHA SL X037 BR - REF.:18,000 L								
1	015BG004.80 -LACA NC BEGE PALHA SL X037 BR - REF.:18,000 L	001	002	15	1	1.624,46	2,000	100,0000	
Total	----->				1	1.624,46	2,000		
	015BG027.80 -LACA NC BEGE RAL 1013 - REF.:18,000 L								
1	015BG027.80 -LACA NC BEGE RAL 1013 - REF.:18,000 L	001	002	15	2	2.772,04	4,000	100,0000	
Total	----->				2	2.772,04	4,000		
	015BG090.80 -LACA NC BEGE TDA - REF.: 18L								
1	015BG090.80 -LACA NC BEGE TDA - REF.: 18L	001	002	15	1	5.482,96	8,000	100,0000	
Total	----->				1	5.482,96	8,000		
	015BG102.82 -LACA PALHA RAL 1013 - REF.: 3,6L								
1	015BG102.82 -LACA PALHA RAL 1013 - REF.: 3,6L	001	002	15	2	225,86	4,000	100,0000	
Total	----->				2	225,86	4,000		
	015BR001.80 -LACA NC BRANCA BRILHANTE - REF.: 18 LT								
1	015BR001.80 -LACA NC BRANCA BRILHANTE - REF.: 18 LT	001	002	15	47	41.733,08	86,000	100,0000	
Total	----->				47	41.733,08	86,000		
	015BR001.82 -LACA NC BRANCA BRILHANTE - REF.: 3,6 LT								
1	015BR001.82 -LACA NC BRANCA BRILHANTE - REF.: 3,6 LT	001	002	15	6	1.318,72	24,000	100,0000	
Total	----->				6	1.318,72	24,000		
	015BR001.84 -LACA NC BRANCA BRILHANTE - REF.: 0,9 LT								
1	015BR001.84 -LACA NC BRANCA BRILHANTE - REF.: 0,9 LT	001	002	15	2	453,20	30,000	100,0000	
Total	----->				2	453,20	30,000		
	015BR027.80 -LACA NC BRANCA ACETINADA - REF.: 18 LT								
1	015BR027.80 -LACA NC BRANCA ACETINADA - REF.: 18 LT	001	002	15	3	1.067,91	4,000	100,0000	
Total	----->				3	1.067,91	4,000		
	015BR027.82 -LACA NC BRANCA ACETINADA - REF.: 3,6 LT								
1	015BR027.82 -LACA NC BRANCA ACETINADA - REF.: 3,6 LT	001	002	15	1	108,50	2,000	100,0000	
Total	----->				1	108,50	2,000		
	015BR031.21 -LACA NC BRANCO FOSCO - REF.: 18L								
1	015BR031.21 -LACA NC BRANCO FOSCO - REF.: 18L	001	002	15	1	781,11	1,000	100,0000	
Total	----->				1	781,11	1,000		
	015BR031.82 -LACA NC BRANCO FOSCO - REF.: 3,6L								
1	015BR031.82 -LACA NC BRANCO FOSCO - REF.: 3,6L	001	002	15	1	62,63	1,000	100,0000	
Total	----->				1	62,63	1,000		
	015BR032.80 -LACA NC BRANCA BRILHANTE LEDNOX - REF.: 18 LT								
1	015BR032.80 -LACA NC BRANCA BRILHANTE LEDNOX - REF.: 18 LT	001	002	15	7	5.305,05	9,000	100,0000	
Total	----->				7	5.305,05	9,000		
	015BR035.80 -LACA NC BRANCA FAIXA NEW - REF.: 18 LT								
1	015BR035.80 -LACA NC BRANCA FAIXA NEW - REF.: 18 LT	001	002	15	10	73.082,53	91,000	100,0000	
Total	----->				10	73.082,53	91,000		
	015BR045.21 -LACA NC BRANCO ARTICO - REF.: 18 LT								
1	015BR045.21 -LACA NC BRANCO ARTICO - REF.: 18 LT	001	002	15	6	39.962,72	56,000	100,0000	
Total	----->				6	39.962,72	56,000		
	015BR109.82 -LACA BRANCA BANCHISA - REF.: 3,6L								
1	015BR109.82 -LACA BRANCA BANCHISA - REF.: 3,6L	001	002	15	5	741,78	14,000	100,0000	
Total	----->				5	741,78	14,000		
	015BR122.80 -LACA ATOXICA BRANCA RFX - REF: 18 L								
1	015BR122.80 -LACA ATOXICA BRANCA RFX - REF: 18 L	001	002	15	3	8.999,47	9,000	100,0000	
Total	----->				3	8.999,47	9,000		
	015BR262.21 -LACA NC BRANCA - REF.: 18 LT								
1	015BR262.21 -LACA NC BRANCA - REF.: 18 LT	001	002	15	1	296,93	1,000	100,0000	
Total	----->				1	296,93	1,000		
	015BR700.21 -LACA ATOXICA BRANCA - REF.: 18 LT								
1	015BR700.21 -LACA ATOXICA BRANCA - REF.: 18 LT	001	002	15	1	983,75	1,000	100,0000	
Total	----->				1	983,75	1,000		
	015CZ002.80 -LACA NC CINZA RAL 7045 SB ATX - REF.: 18 LT								
1	015CZ002.80 -LACA NC CINZA RAL 7045 SB ATX - REF.: 18 LT	001	002	15	2	2.827,56	4,000	100,0000	
Total	----->				2	2.827,56	4,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	015CZ004.80 -LACA NC CINZA CLARO FCM - REF.: 18 LT	001	002	15	2	24.609,00	39,000	100,0000	
Total					2	24.609,00	39,000		
1	015CZ005.80 -LACA NC CINZA RAL 7035 ATX - REF.:18,000 L	001	002	15	2	5.334,00	6,000	100,0000	
Total					2	5.334,00	6,000		
1	015CZ006T.80 -LACA CINZA RAL 7046 BR - REF.:18,000 L	001	008	15	1	804,91	1,000	100,0000	
Total					1	804,91	1,000		
1	015CZ008.21 -LACA NC CINZA VOLVO - REF.: 18 LT	001	001	15	1	792,03	1,000	100,0000	
Total					1	792,03	1,000		
1	015CZ016.21 -LACA NC CINZA IVECO - REF.: 18 LT	001	001	15	1	1.584,06	2,000	100,0000	
Total					1	1.584,06	2,000		
1	015CZ080.82 -LACA FENDI - REF.: 3,6L	001	002	15	1	277,85	5,000	100,0000	
Total					1	277,85	5,000		
1	015CZ086.82 -LACA NC CINZA CS SEMI BRILHO REF.:3,6L	001	001	15	2	1.300,00	10,000	100,0000	
Total					2	1.300,00	10,000		
1	015LJ001.80 -LACA NC LARANJA RAL 2001 SB ATX - REF.: 18 LT	001	002	15	1	1.582,92	2,000	100,0000	
Total					1	1.582,92	2,000		
1	015LJ014.82 -LACA NC LARANJA RAL 2003 - REF.: 3,6L	001	002	15	3	342,88	5,000	100,0000	
Total					3	342,88	5,000		
1	015LJ703.80 -LACA LARANJA ATOXICA - REF.: 18 LT	001	002	15	1	1.667,84	2,000	100,0000	
Total					1	1.667,84	2,000		
1	015LJ713.21 -LACA NC LARANJA FORGERINI - REF.: 18 LT	001	002	15	1	1.134,64	1,000	100,0000	
Total					1	1.134,64	1,000		
1	015LL002.21 -LACA NC LILÁS BIQUINI - REF.:18,000 L	001	002	15	1	715,24	1,000	100,0000	
Total					1	715,24	1,000		
1	015MR017.80 -LACA NC TABACO ME - REF.: 18L	001	002	15	4	3.906,03	5,000	100,0000	
Total					4	3.906,03	5,000		
1	015MR019.21 -LACA NC MARRROM CLARO LEDNOX REF: 18L	001	002	15	1	704,80	1,000	100,0000	
Total					1	704,80	1,000		
1	015MR036.21 -LACA NC MARRROM CHOCOLATE - REF.:18,000 L	001	002	15	1	707,39	1,000	100,0000	
Total					1	707,39	1,000		
1	015OU046.21 -LACA OURO PALLADIUM MOLDURAS - REF.:18,000 L	001	002	15	1	294,57	1,000	100,0000	
Total					1	294,57	1,000		
1	015OU048.80 -LACA NC FENDI ME - REF.: 18L	001	002	15	5	4.010,74	6,000	100,0000	
Total					5	4.010,74	6,000		
1	015OU079.21 -LACA NC OURO JOIA ME - REF.: 18 LT	001	002	15	5	4.953,98	6,000	100,0000	
Total					5	4.953,98	6,000		
1	015OU079.80 -LACA NC OURO JOIA ME - REF.: 18L	001	002	15	6	4.075,01	9,000	100,0000	
Total					6	4.075,01	9,000		
1	015OU108.21 -LACA NC DOURADO ME - REF.: 18L	001	002	15	6	6.671,84	8,000	100,0000	
Total					6	6.671,84	8,000		
1	015OU330.21 -LACA NC OURO PALIDO II LEDNOX - REF.: 18L	001	002	15	1	341,13	1,000	100,0000	
Total					1	341,13	1,000		
1	015OU330.80 -LACA NC OURO PALIDO II LEDNOX - REF.: 18L	001	002	15	1	990,50	1,000	100,0000	
Total					1	990,50	1,000		
1	015OU330.82 -LACA NC OURO PALIDO II LEDNOX - REF.: 3,6L	001	002	15	2	210,21	3,000	100,0000	
Total					2	210,21	3,000		
1	015OU701.21 -LACA DOURADO - REF.: 18 LT	001	002	15	1	916,59	1,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	916,59	1,000		
1	015PR005.85 -LACA NC PRETA - REF.: 200 LT	001	002	15	13	79.287,54	13,000	100,0000	
Total	----->				13	79.287,54	13,000		
1	015PR015.82 -LACA NC PRETA SEMI BRILHO - REF.: 3,6 LT	001	002	15	5	2.918,28	24,000	100,0000	
Total	----->				5	2.918,28	24,000		
1	015PR015T.82 -LACA NC PRETA SEMI BRILHO - REF.:3,600 L	001	008	15	1	64,44	1,000	100,0000	
Total	----->				1	64,44	1,000		
1	015PR018.80 -TINTA NC LETREIRO PRETA - REF.: 18 LT	001	002	15	5	39.777,40	130,000	100,0000	
Total	----->				5	39.777,40	130,000		
1	015PR080.80 -LACA NC PRETA BRILHANTE - REF.: 18 LT	001	002	15	12	14.292,70	20,000	100,0000	
Total	----->				12	14.292,70	20,000		
1	015PR082.80 -LACA NC PRETA FOSCA - REF.: 18L	001	002	15	27	27.654,88	49,000	100,0000	
Total	----->				27	27.654,88	49,000		
1	015PR110.21 -LACA NC PRETA SF - REF.: 18 LT	001	002	15	37	298.331,04	663,000	100,0000	
Total	----->				37	298.331,04	663,000		
1	015PR127.80 -LACA PRETA - REF.: 18L	001	002	15	2	464,52	2,000	100,0000	
Total	----->				2	464,52	2,000		
1	015PR701.80 -LACA ATOXICA PRETA - REF.: 18 LT	001	002	15	1	1.647,26	2,000	100,0000	
Total	----->				1	1.647,26	2,000		
1	015PT003.82 -ESMALTE NC SINTÉTICO ALUMÍNIO OPALESCENTE - REF.:3,600 L	001	002	15	5	1.245,07	9,000	100,0000	
Total	----->				5	1.245,07	9,000		
1	015PT004.80 -LACA NC PRATA RM - REF.: 18 LT	001	002	15	1	946,80	2,000	100,0000	
Total	----->				1	946,80	2,000		
1	015PT008.80 -LACA NC PRATA MOLDURAS - REF.: 18 LT	001	002	15	2	1.974,72	3,000	100,0000	
Total	----->				2	1.974,72	3,000		
1	015PT016.80 -LACA NC PRATA ME - REF.: 18 LT	001	002	15	1	713,29	1,000	100,0000	
Total	----->				1	713,29	1,000		
1	015PT700.21 -LACA PRATA - REF.: 18 LT	001	002	15	1	1.236,78	1,000	100,0000	
Total	----->				1	1.236,78	1,000		
1	015PT948.82 -LACA NC PRATA 948 - REF.: 3,6 LT	001	002	15	2	114,88	2,000	100,0000	
Total	----->				2	114,88	2,000		
1	015RS002.21 -LACA NC ROSA BIQUINI - REF.:18,000 L	001	002	15	1	683,21	1,000	100,0000	
Total	----->				1	683,21	1,000		
1	015RS011.21 -LACA NC ROSA N-137 - REF.: 18L	001	002	15	2	2.638,80	3,000	100,0000	
Total	----->				2	2.638,80	3,000		
1	015RS013.80 -LACA NC ROSA BEBE - REF.: 18 LT	001	002	15	2	1.109,78	2,000	100,0000	
Total	----->				2	1.109,78	2,000		
1	015RS044.80 -LACA NC ROSA CILINTESTE - REF.: 18 LT	001	002	15	2	1.244,73	2,000	100,0000	
Total	----->				2	1.244,73	2,000		
1	015RX009.80 -LACA NC ROXO RAL 4006 - REF.:18,000 L	001	002	15	1	832,51	1,000	100,0000	
Total	----->				1	832,51	1,000		
1	015VD001.21 -LACA NC VERDE RAL 6013 - REF.:18,000 L	001	002	15	1	868,49	1,000	100,0000	
Total	----->				1	868,49	1,000		
1	015VD008.80 -LACA NC VERDE RAL 6017 ATX - REF.:18,000 L	001	002	15	1	1.807,90	2,000	100,0000	
Total	----->				1	1.807,90	2,000		
1	015VD009.80 -LACA NC VERDE RAL 6010 BR - REF.:18,000 L	001	002	15	2	1.556,76	2,000	100,0000	
Total	----->				2	1.556,76	2,000		
	015VD011.80 -LACA NC VERDE RAL N-071 - REF.:18,000 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	015VD011.80 -LACA NC VERDE RAL N-071 - REF.:18,000 L	001	002	15	2	2.132,52	3,000	100,0000	
Total					2	2.132,52	3,000		
	015VD039.82 -LACA NC VERDE RAL 6021 - REF.: 3,6 LT								
1	015VD039.82 -LACA NC VERDE RAL 6021 - REF.: 3,6 LT	001	002	15	2	214,74	4,000	100,0000	
Total					2	214,74	4,000		
	015VD041.82 -LACA NC VERDE TIFFANY CLARO - REF.: 3,6 LT								
1	015VD041.82 -LACA NC VERDE TIFFANY CLARO - REF.: 3,6 LT	001	002	15	1	111,92	2,000	100,0000	
Total					1	111,92	2,000		
	015VD042.80 -LACA NC VERDE ME LOC - REF.: 18L								
1	015VD042.80 -LACA NC VERDE ME LOC - REF.: 18L	001	002	15	6	5.820,42	8,000	100,0000	
Total					6	5.820,42	8,000		
	015VD054.21 -LACA NC VERDE RFX - REF.: 18L								
1	015VD054.21 -LACA NC VERDE RFX - REF.: 18L	001	002	15	1	1.573,26	3,000	100,0000	
Total					1	1.573,26	3,000		
	015VD099.82 -LACA NC VERDE RAL 6027 - REF.: 3,6L								
1	015VD099.82 -LACA NC VERDE RAL 6027 - REF.: 3,6L	001	002	15	3	269,22	5,000	100,0000	
Total					3	269,22	5,000		
	015VD112.80 -LACA NC VERDE BEBE REF.: 18 LT								
1	015VD112.80 -LACA NC VERDE BEBE REF.: 18 LT	001	002	15	1	666,65	1,000	100,0000	
Total					1	666,65	1,000		
	015VD700.21 -LACA NC VERDE FORGERINI - REF.: 18 LT								
1	015VD700.21 -LACA NC VERDE FORGERINI - REF.: 18 LT	001	002	15	1	810,28	1,000	100,0000	
Total					1	810,28	1,000		
	015VD706.80 -LACA ATOXICA VERDE ESCURO - REF.: 18L								
1	015VD706.80 -LACA ATOXICA VERDE ESCURO - REF.: 18L	001	002	15	1	1.857,90	2,000	100,0000	
Total					1	1.857,90	2,000		
	015VM007.82 -LACA NC VERMELHO FERRARI MOLDURA - REF.: 3,6 LT								
1	015VM007.82 -LACA NC VERMELHO FERRARI MOLDURA - REF.: 3,6 LT	001	002	15	1	641,80	4,000	100,0000	
Total					1	641,80	4,000		
	015VM015.82 -LACA NC VERMELHO - REF.: 3,6 LT								
1	015VM015.82 -LACA NC VERMELHO - REF.: 3,6 LT	001	002	15	1	83,93	1,000	100,0000	
Total					1	83,93	1,000		
	015VM027.80 -LACA NC VERMELHO FERRARI LEDNOX - REF.: 18 LT								
1	015VM027.80 -LACA NC VERMELHO FERRARI LEDNOX - REF.: 18 LT	001	002	15	2	1.303,40	2,000	100,0000	
Total					2	1.303,40	2,000		
	015VM120.80 -LACA ATOXICA VERMELHO JOTT PLAY REF:18L								
1	015VM120.80 -LACA ATOXICA VERMELHO JOTT PLAY REF:18L	001	002	15	1	713,73	1,000	100,0000	
Total					1	713,73	1,000		
	015VM712.80 -LACA NC VERMELHO FERRARI								
1	015VM712.80 -LACA NC VERMELHO FERRARI	001	002	15	1	1.420,38	1,000	100,0000	
Total					1	1.420,38	1,000		
	015VM721.80 -LACA ATOXICA ROSA TOK STOK - REF.: 18 LT								
1	015VM721.80 -LACA ATOXICA ROSA TOK STOK - REF.: 18 LT	001	002	15	1	1.722,40	2,000	100,0000	
Total					1	1.722,40	2,000		
	015VM723.80 -LACA NC VERMELHO MORANGO ATOXICA - 18 LT								
1	015VM723.80 -LACA NC VERMELHO MORANGO ATOXICA - 18 LT	001	002	15	1	1.852,70	2,000	100,0000	
Total					1	1.852,70	2,000		
	016BG007.21 -PRIMER NC MARFIM URNAS RAL 1013 - REF.:18,000 L								
1	016BG007.21 -PRIMER NC MARFIM URNAS RAL 1013 - REF.:18,000 L	001	002	16	1	425,71	1,000	100,0000	
Total					1	425,71	1,000		
	016BG040.21 -PRIMER NC MARFIM URNAS - REF.: 18 LT								
1	016BG040.21 -PRIMER NC MARFIM URNAS - REF.: 18 LT	001	002	16	2	5.470,10	16,000	100,0000	
Total					2	5.470,10	16,000		
	016BG040.80 -PRIMER NC MARFIM URNAS - REF.: 18 LT								
1	016BG040.80 -PRIMER NC MARFIM URNAS - REF.: 18 LT	001	002	16	18	65.473,04	189,000	100,0000	
Total					18	65.473,04	189,000		
	016BR003.21 -PRIMER NC BRANCO - REF.: 18 LT								
1	016BR003.21 -PRIMER NC BRANCO - REF.: 18 LT	001	002	16	27	32.052,95	115,000	100,0000	
Total					27	32.052,95	115,000		
	016BR003.82 -PRIMER NC BRANCO - REF.: 3,6 LT								
1	016BR003.82 -PRIMER NC BRANCO - REF.: 3,6 LT	001	002	16	5	1.172,90	19,000	100,0000	
Total					5	1.172,90	19,000		
	016BR040.80 -PRIMER NC BRANCO URNAS - REF.: 18 LT								
1	016BR040.80 -PRIMER NC BRANCO URNAS - REF.: 18 LT	001	002	16	6	28.605,98	76,000	100,0000	
Total					6	28.605,98	76,000		
	016BR093.80 -PRIMER NC BRANCO ALTA VISCOSIDADE - REF.: 18L								
1	016BR093.80 -PRIMER NC BRANCO ALTA VISCOSIDADE - REF.: 18L	001	002	16	27	21.239,20	40,000	100,0000	
Total					27	21.239,20	40,000		
	016BR100.82 -MASSA RAPIDA BRANCA - 3,6 LT								
1	016BR100.82 -MASSA RAPIDA BRANCA - 3,6 LT	001	002	16	2	1.119,20	8,000	100,0000	
Total					2	1.119,20	8,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	016BR690.21 -PRIMER NC BRANCO ROLO - REF.: 25 KG	001	002	16	3	7.634,91	9,000	100,0000	
Total					3	7.634,91	9,000		
1	016CZ008.21 -REALACA 16 PRIMER UNIVERSAL CINZA RFX - REF.:18L	001	002	16	2	7.314,72	14,000	100,0000	
Total					2	7.314,72	14,000		
1	016CZ008.82 -REALACA 16 PRIMER UNIVERSAL CINZA RFX - REF.: 3,6L	001	002	16	6	3.111,06	32,000	100,0000	
Total					6	3.111,06	32,000		
1	016CZ062.21 -PRIMER NC UNIVERSAL CINZA RAL 7001 - REF.:18L	001	002	16	6	7.122,20	20,000	100,0000	
Total					6	7.122,20	20,000		
1	016CZ062.82 -PRIMER NC UNIVERSAL CINZA RAL 7001 - REF.:3,6LT	001	002	16	1	1.197,92	16,000	100,0000	
Total					1	1.197,92	16,000		
1	016MR040.80 -PRIMER NC IMBUIA URNAS - REF.: 18 LT	001	002	16	4	19.566,76	61,000	100,0000	
Total					4	19.566,76	61,000		
1	016OC005.80 -PRIMER NC OCRE URNAS - REF.: 18L	001	002	16	1	635,58	2,000	100,0000	
Total					1	635,58	2,000		
1	016OC007.80 -PRIMER NC HAVANA URNAS - REF.: 18L	001	002	16	8	31.360,49	101,000	100,0000	
Total					8	31.360,49	101,000		
1	016OC040.80 -PRIMER NC HAVANA URNAS - REF.: 18 LT	001	002	16	32	521.463,95	1.918,000	100,0000	
Total					32	521.463,95	1.918,000		
1	016PR003.80 -REALACA 16 PRIMER PRETO - REF.: 18L	001	002	16	15	7.078,88	40,000	100,0000	
Total					15	7.078,88	40,000		
1	016PR006.80 -PRIMER NC PRETO URNAS - REF.:18,000 L	001	002	16	1	1.604,65	5,000	100,0000	
Total					1	1.604,65	5,000		
1	016VM040.80 -PRIMER NC MOGNO URNAS - REF.: 18 LT	001	002	16	8	54.388,40	164,000	100,0000	
Total					8	54.388,40	164,000		
1	017AM001.21 -REALCRIL 17 DEMARCACAO AMARELO RAL 1028 - REF.: 18 LT	001	007	17	1	793,52	1,000	100,0000	
Total					1	793,52	1,000		
1	017AM014.21 -REALCRIL 17 DEMARCACAO VIARIA AM - REF.: 18 LT	001	007	17	7	12.560,53	18,000	100,0000	
Total					7	12.560,53	18,000		
1	017AM014.82 -REALCRIL 17 DEMARCACAO VIARIA AM - REF.: 3,6 LT	001	007	17	25	13.166,54	109,000	100,0000	
Total					25	13.166,54	109,000		
1	017AZ003.21 -REALCRIL 17 LC DEMARCACAO AZUL - REF.:18,000 L	001	007	17	1	477,21	3,000	100,0000	
Total					1	477,21	3,000		
1	017AZ011.21 -REALCRIL 17 DEMARC VIARIA AZUL RAL 5017 - REF.: 18 LT	001	007	17	2	2.820,66	4,000	100,0000	
Total					2	2.820,66	4,000		
1	017BR001.21 -REALCRIL 17 DEMARC VIARIA BRANCO - REF.: 18 LT	001	007	17	2	3.451,79	5,000	100,0000	
Total					2	3.451,79	5,000		
1	017BR001.82 -REALCRIL 17 DEMARC VIARIA BRANCO - REF.: 3,6 LT	001	007	17	7	4.371,58	27,000	100,0000	
Total					7	4.371,58	27,000		
1	017BR007.21 -REALCRIL 17 LC DEMARCACAO BRANCO - REF.:18,000 L	001	007	17	1	148,51	1,000	100,0000	
Total					1	148,51	1,000		
1	017CZ012.21 -REALCRIL 17 DEM CINZA N 6,5 BR - REF.: 18 LT	001	007	17	2	2.523,31	4,000	100,0000	
Total					2	2.523,31	4,000		
1	017VD009.21 -REALCRIL 17 DEMARCAÇÃO VERDE 10GY 6/6 - REF.:18,000 L	001	007	17	2	3.114,48	4,000	100,0000	
Total					2	3.114,48	4,000		
1	017VM100.21 -REALCRIL 17 DEMARCACAO VIARIA VE - REF.: 18 LT	001	007	17	2	1.339,28	2,000	100,0000	
Total					2	1.339,28	2,000		
1	017VM100.82 -REALCRIL 17 DEMARCACAO VIARIA VE - REF.: 3,6 LT	001	007	17	14	5.580,09	52,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				14	5.580,09	52,000		
1	018PR009.21 -VERNIZ BETUME MO 2 OLIVEIRA - REF.: 18 LT	001	002	18	1	2.109,80	4,000	100,0000	
Total	----->				1	2.109,80	4,000		
1	018PR663.21 -VERNIZ BETUME FRACO - REF.: 18 LT	001	002	18	1	1.951,08	4,000	100,0000	
Total	----->				1	1.951,08	4,000		
1	018VH010.21 -VERNIZ NC MOGNO INGLES 3 IRMAOS - REF.: 18 LT	001	002	18	1	2.366,32	4,000	100,0000	
Total	----->				1	2.366,32	4,000		
1	018VZ004.21 -VERNIZ NC BRILHANTE - REF.: 18 LT	001	002	18	4	3.744,63	9,000	100,0000	
Total	----->				4	3.744,63	9,000		
1	018VZ004.85 -VERNIZ NC BRILHANTE - REF.: 200L	001	002	18	5	20.908,00	5,000	100,0000	
Total	----->				5	20.908,00	5,000		
1	018VZ006.21 -VERNIZ NC FOSCO - REF.: 18L	001	002	18	12	8.112,59	39,000	100,0000	
Total	----->				12	8.112,59	39,000		
1	018VZ010.82 -VERNIZ NC BRILHANTE - REF.: 3,6 LT	001	002	18	1	96,64	2,000	100,0000	
Total	----->				1	96,64	2,000		
1	018VZ015.82 -VERNIZ ACRILICO - REF: 3,6 Litros	001	002	18	6	6.260,40	60,000	100,0000	
Total	----->				6	6.260,40	60,000		
1	018VZ018.21 -VERNIZ NC BRILHANTE - REF.: 18 LT	001	002	18	2	1.381,84	2,000	100,0000	
Total	----->				2	1.381,84	2,000		
1	018VZ026.21 -VERNIZ NC BT - REF.: 18 LT	001	002	18	6	3.218,37	15,000	100,0000	
Total	----->				6	3.218,37	15,000		
1	018VZ101.21 -VERNIZ ATOXICO ISOLANTE - REF.: 18L	001	002	18	6	9.175,50	16,000	100,0000	
Total	----->				6	9.175,50	16,000		
1	019OC012.21 -SELADOR NC MOGNO DACLA - REF.: 18 LT	001	002	19	20	119.546,70	273,000	100,0000	
Total	----->				20	119.546,70	273,000		
1	019TG701.21 -SELADOR NC IPE - REF.: 18 LT	001	002	19	3	17.651,09	31,000	100,0000	
Total	----->				3	17.651,09	31,000		
1	019VH016.21 -SELADOR NC PINHAO LILA BABY FO - REF.: 18 LT	001	001	19	4	8.556,00	23,000	100,0000	
Total	----->				4	8.556,00	23,000		
1	019VZ010.21 -SELADOR NC TRANSPARENTE - REF.:18,000 L	001	002	19	1	580,00	1,000	100,0000	
Total	----->				1	580,00	1,000		
1	019VZ055.21 -SELADOR NC ACBTO - REF.: 18 LT	001	001	19	26	21.032,77	52,000	100,0000	
Total	----->				26	21.032,77	52,000		
1	019VZ055.82 -SELADOR NC ACBTO - REF.: 3,6 LT	001	001	19	11	2.176,98	40,000	100,0000	
Total	----->				11	2.176,98	40,000		
1	019VZ055.84 -SELADOR NC ACBTO - REF.: 0,9 LT	001	001	19	2	384,42	18,000	100,0000	
Total	----->				2	384,42	18,000		
1	019VZ061.85 -FUNDO ACABTO SEMI BRILHO - REF.: 200 LT	001	002	19	16	285.003,12	49,000	100,0000	
Total	----->				16	285.003,12	49,000		
1	019VZ090.21 -SELADOR NC FUNDO - REF.: 18 LT	001	002	19	22	38.103,66	107,000	100,0000	
Total	----->				22	38.103,66	107,000		
1	019VZ090.82 -SELADOR NC FUNDO - REF.: 3,6 LT	001	002	19	9	1.658,05	25,000	100,0000	
Total	----->				9	1.658,05	25,000		
1	019VZ090.85 -SELADOR NC FUNDO - REF.: 200 LT	001	002	19	1	3.745,68	1,000	100,0000	
Total	----->				1	3.745,68	1,000		
1	020VZ005.21 -VERNIZ MOGNO RFX - REF.: 18L	001	002	20	26	52.790,40	117,000	100,0000	
Total	----->				26	52.790,40	117,000		
	020VZ007.21 -VERNIZ SINTETICO BRILHANTE- REF.: 18 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	020VZ007.21 -VERNIZ SINTETICO BRILHANTE- REF.: 18 LT	001	002	20	2	6.754,56	16,000	100,0000	
Total	----->				2	6.754,56	16,000		
1	020VZ015.85 -VERNIZ SINTETICO MEL LARANJA - REF.:200,000 L	001	002	20	13	104.638,66	16,000	100,0000	
Total	----->				13	104.638,66	16,000		
1	020VZ017.21 -VERNIZ SINTETICO BRILHANTE URNAS - REF.:18,000 L	001	002	20	1	3.850,00	10,000	100,0000	
Total	----->				1	3.850,00	10,000		
1	020VZ017.80 -VERNIZ SINTETICO BRILHANTE URNAS - REF.:18,000 L	001	002	20	1	3.080,00	8,000	100,0000	
Total	----->				1	3.080,00	8,000		
1	020VZ018.80 -VERNIZ SINTETICO BRILHANTE - REF.:18,000 L	001	002	20	7	20.286,00	52,000	100,0000	
Total	----->				7	20.286,00	52,000		
1	020VZ020.80 -VERNIZ SINTETICO INCOLOR BRILHANTE - REF.:18,000 L	001	002	20	1	1.480,00	4,000	100,0000	
Total	----->				1	1.480,00	4,000		
1	020VZ022.21 -VERNIZ DF MOGNO DAEG RFX - REF.:18,000 L	001	002	20	4	17.910,16	38,000	100,0000	
Total	----->				4	17.910,16	38,000		
1	020VZ023.21 -VERNIZ TINGIDOR DAEG - REF.:18,000 L	001	002	20	4	17.910,16	38,000	100,0000	
Total	----->				4	17.910,16	38,000		
1	020VZ051.21 -VERNIZ SINTETICO BRILHANTE - REF.: 18 LT	001	002	20	1	1.745,84	4,000	100,0000	
Total	----->				1	1.745,84	4,000		
1	020VZ051.82 -VERNIZ SINTETICO BRILHANTE - REF.: 3,6 LT	001	002	20	6	2.197,16	20,000	100,0000	
Total	----->				6	2.197,16	20,000		
1	020VZ052.80 -VERNIZ SINTETICO ECONOMY COFFIN BR - REF.: 18L	001	002	20	1	1.665,80	5,000	100,0000	
Total	----->				1	1.665,80	5,000		
1	020VZ100.80 -VERNIZ SINTETICO BRILHANTE - REF.: 18 LT	001	002	20	8	29.377,60	68,000	100,0000	
Total	----->				8	29.377,60	68,000		
1	020VZ150.80 -VERNIZ SINTETICO BRILHANTE NE - REF.: 18 LT	001	002	20	6	33.729,32	88,000	100,0000	
Total	----->				6	33.729,32	88,000		
1	021AD109.65 -BYK P-104 S - REF.:20,000 L	004	001	21	1	6.080,40	3,000	100,0000	
Total	----->				1	6.080,40	3,000		
1	021AD163.85 -DISPERBYK 163 - REF.:200,000 KG	004	001	021	2	58.000,00	2,000	100,0000	
Total	----->				2	58.000,00	2,000		
1	021BR509.82 -CONCENTRADO BRANCO - RF.: 3,6 LT	004	001	21	2	3.174,00	8,000	100,0000	
Total	----->				2	3.174,00	8,000		
1	021F013.200 -SACA B - REF.:20,000 KG	004	001	21	1	844,00	10,000	100,0000	
Total	----->				1	844,00	10,000		
1	021PR118.21 -BASE PRETO - REF.:18,000KG	004	001	21	1	576,00	1,000	100,0000	
Total	----->				1	576,00	1,000		
1	021QT230.84 -QUARTZO BCO MALHA 30 - REF.: 1 KG	006	001	21	2	149,44	12,000	100,0000	
Total	----->				2	149,44	12,000		
1	021RE046.205 -UNILENE B-120 - REF.:25,000KG	004	001	021	3	3.718,50	6,000	100,0000	
Total	----->				3	3.718,50	6,000		
1	021RE052.21 -R EPOXI 71X75 REF.: 18KG	004	001	21	1	839,98	2,000	100,0000	
Total	----->				1	839,98	2,000		
1	021SF019.25 -SOLUCAO ANILINA AMARELA- REF.: 2 LT	001	002	21	3	713,04	4,000	100,0000	
Total	----->				3	713,04	4,000		
1	021SF021.25 -SOLUCAO ANILINA PRETA - REF.: 2 LT	001	002	21	2	303,18	2,000	100,0000	
Total	----->				2	303,18	2,000		
1	021SF022.25 -SOLUCAO ANILINA LARANJA - REF.:2,000 L	001	002	21	1	185,65	1,000	100,0000	
Total	----->				1	185,65	1,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	021SN28.86 -SOLUCAO NC 1/8 - REF.: LT 1								
1	021SN28.86 -SOLUCAO NC 1/8 - REF.: LT 1	006	001	21	1	194,46	3,000	100,0000	
Total	----->				1	194,46	3,000		
	021SN30.85 -SOLUCAO NITRO 300 - REF.: 180 KG								
1	021SN30.85 -SOLUCAO NITRO 300 - REF.: 180 KG	006	001	21	6	32.905,60	6,000	100,0000	
Total	----->				6	32.905,60	6,000		
	021SV001.81 -ALCOOL ANIDRO - REF.: 18 LT								
1	021SV001.81 -ALCOOL ANIDRO - REF.: 18 LT	004	001	21	6	2.322,60	10,000	100,0000	
Total	----->				6	2.322,60	10,000		
	021SV001.83 -ALCOOL ANIDRO - REF.: 5L								
1	021SV001.83 -ALCOOL ANIDRO - REF.: 5L	004	001	21	3	780,06	12,000	100,0000	
Total	----->				3	780,06	12,000		
	021SV004.83 -AGUARRAS 0.789 - REF.: 5 LT								
1	021SV004.83 -AGUARRAS 0.789 - REF.: 5 LT	004	007	21	2	678,50	6,000	100,0000	
Total	----->				2	678,50	6,000		
	021SV005.85 -ACETATO DE ETILA - REF.: 200L								
1	021SV005.85 -ACETATO DE ETILA - REF.: 200L	004	007	21	16	42.059,64	16,000	100,0000	
Total	----->				16	42.059,64	16,000		
	021SV006.81 -XILENO - REF.: 18 LT								
1	021SV006.81 -XILENO - REF.: 18 LT	004	007	21	6	5.000,09	14,000	100,0000	
Total	----->				6	5.000,09	14,000		
	021SV007.81 -TOLUOL- REF.: 18 LT								
1	021SV007.81 -TOLUOL- REF.: 18 LT	004	007	21	2	816,07	3,000	100,0000	
Total	----->				2	816,07	3,000		
	021SV008.65 -ACETONA - REF.: 20 LT								
1	021SV008.65 -ACETONA - REF.: 20 LT	004	007	21	3	4.160,00	8,000	100,0000	
Total	----->				3	4.160,00	8,000		
	021SV012.83 -AROL AB9 - REF.:5,000 L								
1	021SV012.83 -AROL AB9 - REF.:5,000 L	004	001	21	2	481,83	3,000	100,0000	
Total	----->				2	481,83	3,000		
	021SV028.81 -ALCOOL HIDRATADO - REF.: 18L								
1	021SV028.81 -ALCOOL HIDRATADO - REF.: 18L	004	007	21	6	9.079,80	37,000	100,0000	
Total	----->				6	9.079,80	37,000		
	021UC002.82 -CONC UNIVERSAL PRETO - REF.: 3,6 LT								
1	021UC002.82 -CONC UNIVERSAL PRETO - REF.: 3,6 LT	004	001	21	1	275,31	1,000	100,0000	
Total	----->				1	275,31	1,000		
	021UC002.84 -CONC UNIVERSAL PRETO - REF 0,9LT								
1	021UC002.84 -CONC UNIVERSAL PRETO - REF 0,9LT	004	001	74	1	60,09	1,000	100,0000	
Total	----->				1	60,09	1,000		
	021UC004.21 -CONC UNIVERSAL VERDE - REF.: 18KG								
1	021UC004.21 -CONC UNIVERSAL VERDE - REF.: 18KG	004	001	21	2	4.645,04	4,000	100,0000	
Total	----->				2	4.645,04	4,000		
	022CZ002.21 -PRIMER ACABAMENTO CINZA RAL 7046 - REF.:18,000 L								
1	022CZ002.21 -PRIMER ACABAMENTO CINZA RAL 7046 - REF.:18,000 L	001	001	22	1	3.933,20	5,000	100,0000	
Total	----->				1	3.933,20	5,000		
	022OU001.21 -VERNIZ EST OURO - REF.: 18L								
1	022OU001.21 -VERNIZ EST OURO - REF.: 18L	001	001	22	3	1.675,34	6,000	100,0000	
Total	----->				3	1.675,34	6,000		
	022PR500.01 -PRIMER IMERSAO PRETO WHB - REF.: 200 LT								
1	022PR500.01 -PRIMER IMERSAO PRETO WHB - REF.: 200 LT	001	001	22	51	750.752,88	108,000	100,0000	
Total	----->				51	750.752,88	108,000		
	022VM002.21 -REALACK 22 ESFUFA VERMELHO EXTIN - REF.: 18 LT								
1	022VM002.21 -REALACK 22 ESFUFA VERMELHO EXTIN - REF.: 18 LT	001	001	22	3	1.192,90	4,000	100,0000	
Total	----->				3	1.192,90	4,000		
	022VM012.82 -REALACK 22 ESTUFA DF IMERSÃO VERMELHO RAL 3002 BR - REF.:3,600								
1	022VM012.82 -REALACK 22 ESTUFA DF IMERSÃO VERMELHO RAL 3002 BR - REF.:3,600 L	001	001	22	1	154,49	1,000	100,0000	
Total	----->				1	154,49	1,000		
	023MR001.21 -REALBASE 23 MARROM PANTONE 4625 C - REF.: 18L								
1	023MR001.21 -REALBASE 23 MARROM PANTONE 4625 C - REF.: 18L	001	005	23	1	1.275,78	1,000	100,0000	
Total	----->				1	1.275,78	1,000		
	023VD002.82 -REALBASE 23 VERDE ROYAL ENFIELD - REF.:3,6L								
1	023VD002.82 -REALBASE 23 VERDE ROYAL ENFIELD - REF.:3,6L	001	005	23	1	1.622,00	10,000	100,0000	
Total	----->				1	1.622,00	10,000		
	024AM003.21 -REALTHANE 24 AMARELO TT25 - REF.:18,000 L								
1	024AM003.21 -REALTHANE 24 AMARELO TT25 - REF.:18,000 L	001	001	24	4	5.954,00	8,000	100,0000	
Total	----->				4	5.954,00	8,000		
	024AM003.80 -REALTHANE 24 AMARELO TT25 - REF.:18,000 L								
1	024AM003.80 -REALTHANE 24 AMARELO TT25 - REF.:18,000 L	001	001	24	4	7.303,80	9,000	100,0000	
Total	----->				4	7.303,80	9,000		
	024AM004.21 -REALTHANE 24 AMARELO PANTONE 116C BR - REF.:18,000 L								
1	024AM004.21 -REALTHANE 24 AMARELO PANTONE 116C BR - REF.:18,000 L	001	001	24	1	965,32	1,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					1	965,32	1,000		
1	024AM004.82								
	----->								
	024AM004.82								
	----->								
1	024AM010.80								
	----->								
1	024AM012.21								
	----->								
1	024AM012.82								
	----->								
1	024AM042.21								
	----->								
1	024AM042.82								
	----->								
1	024AM050.21								
	----->								
1	024AM060.21								
	----->								
1	024AM084.21								
	----->								
1	024AM084.80								
	----->								
1	024AM088.21								
	----->								
1	024AM092.21								
	----->								
1	024AM106.21								
	----->								
1	024AM106.80								
	----->								
1	024AM107.21								
	----->								
1	024AM107T.80								
	----->								
1	024AM113.21								
	----->								
1	024AM118.80								
	----->								
1	024AZ004.21								
	----->								
1	024AZ005.21								
	----->								
1	024AZ006.21								
	----->								
1	024AZ012.82								
	----->								
1	024AZ012T.82								
	----->								
1	024AZ013.21								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	024AZ013.21 -REALTHANE 24 AZUL AGRISOLO 25 BR - REF.:18,000 L	001	001	24	1	7.052,70	10,000	100,0000	
Total	----->				1	7.052,70	10,000		
1	024AZ018.21 -REALTHANE 24 AZUL 5005 SB - REF.: 18 LT	001	001	24	2	1.262,12	2,000	100,0000	
Total	----->				2	1.262,12	2,000		
1	024AZ020.21 -REALTHANE 24 AZUL ARARA IDEROL - REF.: 18 LT	001	001	24	1	1.081,46	2,000	100,0000	
Total	----->				1	1.081,46	2,000		
1	024AZ037.21 -REALTHANE 24 AZUL RAL 5009 BR - REF.:18,000 L	001	001	24	1	670,70	1,000	100,0000	
Total	----->				1	670,70	1,000		
1	024AZ037.80 -REALTHANE 24 AZUL RAL 5009 BR - REF.:18,000 L	001	001	24	1	670,70	1,000	100,0000	
Total	----->				1	670,70	1,000		
1	024AZ037T.82 -REALTHANE 24 AZUL RAL 5009 BR - REF.:3,600 L	001	008	24	1	175,50	1,000	100,0000	
Total	----->				1	175,50	1,000		
1	024AZ055.82 -REALTHANE 24 AZUL RAL 5010 - REF.: 3,6 LT	001	001	24	1	1.742,40	10,000	100,0000	
Total	----->				1	1.742,40	10,000		
1	024AZ066.82 -REALTHANE 24 AZUL TDA - REF.: 3,6 LT	001	001	24	1	1.064,28	6,000	100,0000	
Total	----->				1	1.064,28	6,000		
1	024AZ089.82 -REALTHANE 24 AZ LUGANO METALICO-REF.:3,6LT	001	001	24	5	5.809,24	37,000	100,0000	
Total	----->				5	5.809,24	37,000		
1	024AZ118.21 -REALTHANE 24 AZUL AGUIA BR - REF.: 18 LT	001	001	24	1	645,50	1,000	100,0000	
Total	----->				1	645,50	1,000		
1	024AZ118.80 -REALTHANE 24 AZUL AGUIA BR - REF.:18,000 L	001	001	24	1	749,49	1,000	100,0000	
Total	----->				1	749,49	1,000		
1	024AZ127.21 -REALTHANE 24 AZUL AMBIMAQ - REF.: 18 LT	001	001	24	1	1.364,92	2,000	100,0000	
Total	----->				1	1.364,92	2,000		
1	024AZ127.80 -REALTHANE 24 AZUL AMBIMAQ - REF.:18,000 L	001	001	24	1	770,00	1,000	100,0000	
Total	----->				1	770,00	1,000		
1	024AZ138.21 -REALTHANE 24 AZUL RAL 5005 - REF.: 18 LT	001	001	24	2	2.043,82	3,000	100,0000	
Total	----->				2	2.043,82	3,000		
1	024AZ138.80 -REALTHANE 24 AZUL RAL 5005 - REF.:18,000 L	001	001	24	1	788,27	1,000	100,0000	
Total	----->				1	788,27	1,000		
1	024AZ140.21 -REALTHANE 24 AZUL IN'S DIESEL - REF.: 18 LT	001	001	24	2	1.569,20	3,000	100,0000	
Total	----->				2	1.569,20	3,000		
1	024AZ140.80 -REALTHANE 24 AZUL IN'S DIESEL - REF.:18,000 L	001	001	24	2	1.633,32	3,000	100,0000	
Total	----->				2	1.633,32	3,000		
1	024AZ143.21 -REALTHANE 24 AZUL 5005 SB ATX - REF.: 18 LT	001	001	24	3	87.793,28	137,000	100,0000	
Total	----->				3	87.793,28	137,000		
1	024AZ148.82 -REALTHANE 24 AZUL IVECO - REF.: 3,6 LT	001	001	24	1	1.600,30	10,000	100,0000	
Total	----->				1	1.600,30	10,000		
1	024AZ149.21 -REALTHANE 24 AZUL PANTONE 287 C - REF.: 18 LT	001	001	24	3	3.927,49	6,000	100,0000	
Total	----->				3	3.927,49	6,000		
1	024AZ504.21 -REALTHANE 24 AZUL DEL REY - REF.: 18 LT	001	001	24	2	1.273,53	2,000	100,0000	
Total	----->				2	1.273,53	2,000		
1	024BG002.21 -REALTHANE 24 AREIA UNIVERSAL - REF.: 18 LT	001	001	24	1	669,45	1,000	100,0000	
Total	----->				1	669,45	1,000		
1	024BG023.21 -REALTHANE 24 BEGE TDA - REF.: 18 LT	001	001	24	7	35.790,28	57,000	100,0000	
Total	----->				7	35.790,28	57,000		
1	024BR001.21 -REALTHANE 24 BRANCO BRILHANTE - REF.:18,000 L	001	001	24	1	793,70	1,000	100,0000	
Total	----->				1	793,70	1,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	024BR003.80 -REALTHANE 24 BRANCO LIBRELATO - REF.:18,000 L	001	001	24	1	750,41	1,000	100,0000	
Total	----->				1	750,41	1,000		
1	024BR008.21 -REALTHANE 24 BRANCO RAL 9002 - REF.: 18 LT	001	001	24	5	38.555,16	52,000	100,0000	
Total	----->				5	38.555,16	52,000		
1	024BR009.82 -REALTHANE 24 BRANCO PEROLADO - REF.:3,600 L	001	001	24	1	596,85	5,000	100,0000	
Total	----->				1	596,85	5,000		
1	024BR030.21 -REALTHANE 24 BRANCO BRILHANTE - REF.: 18 LT	001	001	24	3	4.523,44	6,000	100,0000	
Total	----->				3	4.523,44	6,000		
1	024BR043.21 -REALTHANE 24 BRANCO TOTAL TELAS - REF.: 18 LT	001	001	24	3	3.242,16	4,000	100,0000	
Total	----->				3	3.242,16	4,000		
1	024BR045.82 -REALTHANE 24 BRANCO KWG - REF.: 3,6 LT	001	001	24	1	606,40	5,000	100,0000	
Total	----->				1	606,40	5,000		
1	024BR113.21 -REALTHANE 24 BRANCO SB ATX - REF.: 18 LT	001	001	24	1	871,69	1,000	100,0000	
Total	----->				1	871,69	1,000		
1	024BR113.82 -REALTHANE 24 BRANCO SB ATX - REF.: 3,6 LT	001	001	24	1	871,70	5,000	100,0000	
Total	----->				1	871,70	5,000		
1	024CZ003.80 -REALTHANE 24 CINZA RAL 7001 BR - REF.:18,000 L	001	001	24	1	812,76	1,000	100,0000	
Total	----->				1	812,76	1,000		
1	024CZ005.82 -REALTHANE 24 CINZA RAL 7047 FS - REF.:3,600 L	001	001	24	2	8.870,31	47,000	100,0000	
Total	----->				2	8.870,31	47,000		
1	024CZ006.21 -REALTHANE 24 CINZA N-6,5 - REF.: 18 LT	001	001	24	3	2.601,00	4,000	100,0000	
Total	----->				3	2.601,00	4,000		
1	024CZ006.80 -REALTHANE 24 CINZA N6,5 - REF.: 18 LT	001	001	24	1	805,21	1,000	100,0000	
Total	----->				1	805,21	1,000		
1	024CZ006.82 -REALTHANE 24 CINZA N-6,5 - REF.: 3,6 LT	001	001	24	2	2.118,75	15,000	100,0000	
Total	----->				2	2.118,75	15,000		
1	024CZ009.82 -REALTHANE 24 CINZA PLATINA RAL1013 - REF.: 3,6 LT	001	001	24	1	1.774,37	13,000	100,0000	
Total	----->				1	1.774,37	13,000		
1	024CZ010.82 -REALTHANE 24 CINZA CRATER - REF.:3,600 L	001	001	24	1	1.495,40	10,000	100,0000	
Total	----->				1	1.495,40	10,000		
1	024CZ027.21 -REALTHANE 24 CINZA RAL 7035 - REF.: 18 LT	001	001	24	7	46.097,45	70,000	100,0000	
Total	----->				7	46.097,45	70,000		
1	024CZ030.21 -REALTHANE 24 CINZA SUB GRAY - REF.: 18L	001	001	24	1	1.651,05	3,000	100,0000	
Total	----->				1	1.651,05	3,000		
1	024CZ030.80 -REALTHANE 24 CINZA SUB GRAY - REF.:18,000 L	001	001	24	1	1.674,09	3,000	100,0000	
Total	----->				1	1.674,09	3,000		
1	024CZ046.21 -REALTHANE 24 CINZA INCOMEQ - REF.: 18 LT	001	001	24	2	7.399,48	11,000	100,0000	
Total	----->				2	7.399,48	11,000		
1	024CZ054.80 -REALTHANE 24 CINZA SUB GRAY - REF.:18,000 L	001	001	24	1	1.588,62	3,000	100,0000	
Total	----->				1	1.588,62	3,000		
1	024CZ058.21 -REALTHANE 24 CINZA N-6,5 SB - REF.: 18 LT	001	001	24	6	11.521,90	15,000	100,0000	
Total	----->				6	11.521,90	15,000		
1	024CZ073.21 -REALTHANE 24 CINZA CLARO CRISTAL - REF.: 18 LT	001	001	24	4	5.579,72	9,000	100,0000	
Total	----->				4	5.579,72	9,000		
1	024CZ109.21 -REALTHANE 24 CINZA SUBGRAY PIERINO GOTTI -REF.:18LT	001	001	24	11	30.924,06	49,000	100,0000	
Total	----->				11	30.924,06	49,000		
1	024CZ109.82 -REALTHANE 24 CINZA SUBGRAY PIERINO GOTTI - REF.: 3,6 LT	001	001	24	1	722,70	6,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					1	722,70	6,000		
1	024CZ118.82 -REALTHANE 24 CINZA N 6,5 BR - REF.: 3,6 LT	001	001	24	1	624,56	4,000	100,0000	
Total					1	624,56	4,000		
1	024CZ122.21 -REALTHANE 24 CINZA RAL 7031 SB ATX - REF.: 18 LT	001	001	24	1	22.774,50	30,000	100,0000	
Total					1	22.774,50	30,000		
1	024LJ004.82 -REALTHANE 24 LARANJA RAL 2009 - REF.: 3,6 LT	001	001	24	1	222,03	1,000	100,0000	
Total					1	222,03	1,000		
1	024LJ005.21 -REALTHANE 24 LARANJA TANKSUL - REF.:18,000 L	001	001	24	1	2.173,83	3,000	100,0000	
Total					1	2.173,83	3,000		
1	024LJ012.21 -REALTHANE 24 LARANJA MBB 2225 - REF.: 18 LT	001	001	24	2	2.446,62	3,000	100,0000	
Total					2	2.446,62	3,000		
1	024LJ013.21 -REALTHANE 24 LARANJA 2,5YR 614 - REF.: 18 LT	001	001	24	6	26.679,75	35,000	100,0000	
Total					6	26.679,75	35,000		
1	024LJ014.21 -REALTHANE 24 LARANJA RAL 2004 - REF.: 18 LT	001	001	24	2	1.724,42	2,000	100,0000	
Total					2	1.724,42	2,000		
1	024LJ033.21 -REALTHANE 24 LARANJA MARISSOL - REF.: 18 LT	001	001	24	2	1.462,37	2,000	100,0000	
Total					2	1.462,37	2,000		
1	024LJ033.80 -REALTHANE 24 LARANJA MARISSOL - REF.:18,000 L	001	001	24	1	844,72	1,000	100,0000	
Total					1	844,72	1,000		
1	024LJ037.21 -REALTHANE 24 LARANJA PANTONE 1665C ATX - REF.: 18L	001	001	24	2	8.204,50	10,000	100,0000	
Total					2	8.204,50	10,000		
1	024LJ039.80 -REALTHANE 24 LARANJA BRILHANTE - REF.:18,000 L	001	001	24	1	1.992,38	2,000	100,0000	
Total					1	1.992,38	2,000		
1	024LJ040.82 -REALTHANE 24 LARANJA TOTAL 25 BR - REF.:3,600 L	001	001	24	1	195,93	1,000	100,0000	
Total					1	195,93	1,000		
1	024PR003.82 -REALTHANE 24 PRETO BRASELIO - REF.:3,600 L	001	001	24	9	27.300,04	208,000	100,0000	
Total					9	27.300,04	208,000		
1	024PR005.21 -REALTHANE 24 PRETO FS - REF.: 18L	001	001	24	8	15.721,43	24,000	100,0000	
Total					8	15.721,43	24,000		
1	024PR006.21 -REALTHANE 24 PRETO SEMI BRILHO - REF.: 18L	001	001	24	7	7.584,26	13,000	100,0000	
Total					7	7.584,26	13,000		
1	024PR006.82 -REALTHANE 24 PRETO SEMI BRILHO - REF.: 3,6 LT	001	001	24	3	2.388,40	20,000	100,0000	
Total					3	2.388,40	20,000		
1	024PR012.21 -REALTHANE 24 PRETO GT SB - REF.: 18L	001	001	24	32	124.658,80	192,000	100,0000	
Total					32	124.658,80	192,000		
1	024PR012.82 -REALTHANE 24 PRETO GT SB - REF.: 3,6L	001	001	24	3	1.886,52	15,000	100,0000	
Total					3	1.886,52	15,000		
1	024PR020.21 -REALTHANE 24 PRETO BRILHANTE - REF.: 18 LT	001	001	24	7	6.120,84	10,000	100,0000	
Total					7	6.120,84	10,000		
1	024PR020.82 -REALTHANE 24 PRETO BRILHANTE - REF.: 3,6 LT	001	001	24	3	702,76	7,000	100,0000	
Total					3	702,76	7,000		
1	024PR020T.82 -REALTHANE 24 PRETO BRILHANTE - REF.:3,600 L	001	008	24	1	685,98	6,000	100,0000	
Total					1	685,98	6,000		
1	024PR039.21 -REALTHANE 24 PRETO RAL 9005 SB - REF.:18,000 L	001	001	24	2	1.231,86	2,000	100,0000	
Total					2	1.231,86	2,000		
1	024PT010.21 -REALTHANE 24 PRATA RAL 9006 ATX - REF.: 18 LT	001	001	24	2	20.811,56	29,000	100,0000	
Total					2	20.811,56	29,000		
	024PT015.21 -REALTHANE 24 ALUMINIO OPALESCENTE - REF.: 18 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	024PT015.21 -REALTHANE 24 ALUMINIO OPALESCENTE - REF.: 18 LT	001	001	24	1	1.280,60	2,000	100,0000	
Total	----->				1	1.280,60	2,000		
1	024VD002.21 -REALTHANE 24 VERDE IDEROL BR - REF.:18,000 L	001	001	24	1	2.920,00	5,000	100,0000	
Total	----->				1	2.920,00	5,000		
1	024VD003.21 -REALTHANE 24 VERDE STRADA BR - REF.:18,000 L	001	001	24	1	2.837,64	4,000	100,0000	
Total	----->				1	2.837,64	4,000		
1	024VD066.21 -REALTHANE 24 VERDE TOTAL TELAS II - REF.: 18 LT	001	001	24	5	8.833,56	12,000	100,0000	
Total	----->				5	8.833,56	12,000		
1	024VD066.80 -REALTHANE 24 VERDE TOTAL TELAS II - REF.:18,000 L	001	001	24	3	3.253,68	4,000	100,0000	
Total	----->				3	3.253,68	4,000		
1	024VD103.82 -REALTHANE 24 VERDE KAWHSAKY JANUARIO - REF.: 3,6 LT	001	001	24	1	911,64	6,000	100,0000	
Total	----->				1	911,64	6,000		
1	024VD110.21 -REALTHANE 24 VERDE RAL 6005 ATX SB - REF.: 18L	001	001	24	2	5.068,14	7,000	100,0000	
Total	----->				2	5.068,14	7,000		
1	024VM003.21 -REALTHANE 24 VERMELHO SEGURANCA 5R414 - REF.: 18 LT	001	001	24	1	1.296,00	2,000	100,0000	
Total	----->				1	1.296,00	2,000		
1	024VM006.80 -REALTHANE 24 VERMELHO LIBRELATO - REF.:18,000 L	001	001	24	1	1.934,76	2,000	100,0000	
Total	----->				1	1.934,76	2,000		
1	024VM010.21 -REALTHANE 24 VERMELHO MBB 35302005 - REF.: 18 LT	001	001	24	3	3.489,44	4,000	100,0000	
Total	----->				3	3.489,44	4,000		
1	024VM024.21 -REALTHANE 24 VERMELHO INCOMEQ - REF.: 18 LT	001	001	24	1	5.625,00	9,000	100,0000	
Total	----->				1	5.625,00	9,000		
1	024VM040.21 -REALTHANE 24 VERMELHO RAL 3020 SB - REF.: 18 LT	001	001	24	3	14.247,15	15,000	100,0000	
Total	----->				3	14.247,15	15,000		
1	024VM064.21 -REALTHANE 24 VERMELHO MARTINACO - REF.: 18 LT	001	001	24	1	925,23	1,000	100,0000	
Total	----->				1	925,23	1,000		
1	024VM074.21 -REALTHANE 24 VERMELHO SINALIZAÇÃO GRUBRÁS ATX SB - REF.: 18 LT	001	001	24	1	6.833,25	9,000	100,0000	
Total	----->				1	6.833,25	9,000		
1	025BR040.21 -PRIMER PU BRANCO E022 - REF.: 18 LT	001	001	25	5	15.071,04	24,000	100,0000	
Total	----->				5	15.071,04	24,000		
1	025BR050.21 -PRIMER PU BRANCO - REF.: 18L	001	002	25	75	99.314,95	301,000	100,0000	
Total	----->				75	99.314,95	301,000		
1	025BR050.82 -PRIMER PU BRANCO - REF.: 3,6L	001	002	25	26	11.322,48	261,000	100,0000	
Total	----->				26	11.322,48	261,000		
1	025BR600.21 -PRIMER PU BRANCO - REF.: 18L	001	002	25	6	8.631,29	32,000	100,0000	
Total	----->				6	8.631,29	32,000		
1	025CZ006.21 -PRIMER PU CINZA N-6,5 - REF.:18,000 L	001	002	25	1	356,74	1,000	100,0000	
Total	----->				1	356,74	1,000		
1	025CZ062.82 -PRIMER PU CINZA RAL 7035	001	002	25	2	566,76	12,000	100,0000	
Total	----->				2	566,76	12,000		
1	025LJ003 -PRIMER PU LARANJA PANTONE 1585C	001	002	25	1	8,91	0,900	100,0000	
Total	----->				1	8,91	0,900		
1	025LJ003.21 -PRIMER PU LARANJA PANTONE 1585C - REF.:18,000 L	001	002	25	1	611,04	1,000	100,0000	
Total	----->				1	611,04	1,000		
1	025PR006.21 -PRIMER PU PRETO - REF.:18,000 L	001	002	25	1	671,54	2,000	100,0000	
Total	----->				1	671,54	2,000		
1	025PR050.21 -PRIMER PU PRETO - REF.: 18 LT	001	002	25	21	15.361,57	43,000	100,0000	
Total	----->				21	15.361,57	43,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	025PR050.82 -PRIMER PU PRETO - REF.: 3,6 LT								
	025PR050.82 -PRIMER PU PRETO - REF.: 3,6 LT	001	002	25	1	880,20	10,000	100,0000	
Total					1	880,20	10,000		
1	025PR982.82 -PRIMER PU PRETO BR05 - REF.: 3,6 LT								
	025PR982.82 -PRIMER PU PRETO BR05 - REF.: 3,6 LT	001	002	25	14	3.202,13	66,000	100,0000	
Total					14	3.202,13	66,000		
1	025VD013 -PRIMER PU VERDE PANTONE 381C								
	025VD013 -PRIMER PU VERDE PANTONE 381C	001	002	25	1	8,09	0,900	100,0000	
Total					1	8,09	0,900		
1	025VD013.21 -PRIMER PU VERDE PANTONE 381C - REF.:18,000 L								
	025VD013.21 -PRIMER PU VERDE PANTONE 381C - REF.:18,000 L	001	002	25	1	578,69	1,000	100,0000	
Total					1	578,69	1,000		
1	026CZ002.82 -REALTERM 26 300 CINZA - REF.: 3,6L								
	026CZ002.82 -REALTERM 26 300 CINZA - REF.: 3,6L	001	001	26	7	38.377,83	183,000	100,0000	
Total					7	38.377,83	183,000		
1	026CZ022.21 -REALTERM 26 400 CINZA N 6,5 - REF.:18,000 L								
	026CZ022.21 -REALTERM 26 400 CINZA N 6,5 - REF.:18,000 L	001	001	26	1	2.077,06	2,000	100,0000	
Total					1	2.077,06	2,000		
1	026CZ022.82 -REALTERM 26 400 CINZA N 6,5 - REF.: 3,6 LT								
	026CZ022.82 -REALTERM 26 400 CINZA N 6,5 - REF.: 3,6 LT	001	001	26	1	638,43	3,000	100,0000	
Total					1	638,43	3,000		
1	026CZ024.82 -REALTERM 26 200 CINZA RAL 7040 - REF.: 3,6 LT								
	026CZ024.82 -REALTERM 26 200 CINZA RAL 7040 - REF.: 3,6 LT	001	001	26	1	682,80	5,000	100,0000	
Total					1	682,80	5,000		
1	026GR001.21 -REALTERM 26 GRAFITE 300 C - REF.: 18 LT								
	026GR001.21 -REALTERM 26 GRAFITE 300 C - REF.: 18 LT	001	001	26	7	10.988,00	12,000	100,0000	
Total					7	10.988,00	12,000		
1	026GR001.82 -REALTERM 26 GRAFITE 300 C - REF.: 3,6 LT								
	026GR001.82 -REALTERM 26 GRAFITE 300 C - REF.: 3,6 LT	001	001	26	2	1.074,84	8,000	100,0000	
Total					2	1.074,84	8,000		
1	026GR004.82 -REALTERM 26 GRAFITE 500C - REF.: 3,6 LT								
	026GR004.82 -REALTERM 26 GRAFITE 500C - REF.: 3,6 LT	001	001	26	2	3.956,42	19,000	100,0000	
Total					2	3.956,42	19,000		
1	026PR004.82 -REALTERM 26 300C PRETO FOSCO - REF.: 3,6 LT								
	026PR004.82 -REALTERM 26 300C PRETO FOSCO - REF.: 3,6 LT	001	001	26	2	4.465,65	15,000	100,0000	
Total					2	4.465,65	15,000		
1	026PR006.82 -REALTERM 26 400 PRETO - REF.: 3,6 LT								
	026PR006.82 -REALTERM 26 400 PRETO - REF.: 3,6 LT	001	001	26	5	12.897,73	60,000	100,0000	
Total					5	12.897,73	60,000		
1	026PT002.21 -REALTERM 26 600 ALUMINIO - REF.: 18 LT								
	026PT002.21 -REALTERM 26 600 ALUMINIO - REF.: 18 LT	001	001	26	5	15.246,53	12,000	100,0000	
Total					5	15.246,53	12,000		
1	026PT002.82 -REALTERM 26 600 ALUMINIO - REF.: 3,6L								
	026PT002.82 -REALTERM 26 600 ALUMINIO - REF.: 3,6L	001	001	26	6	6.750,24	31,000	100,0000	
Total					6	6.750,24	31,000		
1	026PT003.82 -REALTERM 26 ALUMINIO 200 C - REF.: 3,6 LT								
	026PT003.82 -REALTERM 26 ALUMINIO 200 C - REF.: 3,6 LT	001	001	26	6	34.930,58	182,000	100,0000	
Total					6	34.930,58	182,000		
1	026PT004.21 -REALTERM 26 ALUMINIO 400 C - REF.: 18 LT								
	026PT004.21 -REALTERM 26 ALUMINIO 400 C - REF.: 18 LT	001	001	26	1	4.509,88	4,000	100,0000	
Total					1	4.509,88	4,000		
1	026PT004.82 -REALTERM 26 ALUMINIO 400 C - REF.: 3,6 LT								
	026PT004.82 -REALTERM 26 ALUMINIO 400 C - REF.: 3,6 LT	001	001	26	9	23.997,60	110,000	100,0000	
Total					9	23.997,60	110,000		
1	026PT007.82 -REALTERM 26 ALUMINIO 400 C - REF.: 3,6 LT								
	026PT007.82 -REALTERM 26 ALUMINIO 400 C - REF.: 3,6 LT	001	001	26	5	22.604,18	100,000	100,0000	
Total					5	22.604,18	100,000		
1	026VM003.82 -REALTERM 26 VERMELHO OXIDO 300 - REF.: 3,6 LT								
	026VM003.82 -REALTERM 26 VERMELHO OXIDO 300 - REF.: 3,6 LT	001	001	26	5	37.761,33	179,000	100,0000	
Total					5	37.761,33	179,000		
1	027AM013.21 -REALUX 27 DF AMARELO SEGURANCA - REF.: 18 LT								
	027AM013.21 -REALUX 27 DF AMARELO SEGURANCA - REF.: 18 LT	001	001	27	15	14.322,04	22,000	100,0000	
Total					15	14.322,04	22,000		
1	027AM029.82 -REALUX 27 DF AMARELO 1,25Y 8/16 - REF.: 3,6 LT								
	027AM029.82 -REALUX 27 DF AMARELO 1,25Y 8/16 - REF.: 3,6 LT	001	001	27	1	3.128,20	20,000	100,0000	
Total					1	3.128,20	20,000		
1	027AM044.80 -REALUX 27 DF AMARELO SEGURANCA 5Y 8/12 - REF.: 18L								
	027AM044.80 -REALUX 27 DF AMARELO SEGURANCA 5Y 8/12 - REF.: 18L	001	001	27	2	3.311,51	5,000	100,0000	
Total					2	3.311,51	5,000		
1	027AM044.82 -REALUX 27 DF AMARELO SEGURANCA 5Y 8/12 - REF.: 3,6L								
	027AM044.82 -REALUX 27 DF AMARELO SEGURANCA 5Y 8/12 - REF.: 3,6L	001	001	27	2	2.914,08	24,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				2	2.914,08	24,000		
	027AM044.85 -REALUX 27 DF AMARELO SEGURANÇA 5Y 8/12 - REF.:200,000 L								
1	027AM044.85 -REALUX 27 DF AMARELO SEGURANÇA 5Y 8/12 - REF.:200,000 L	001	001	27	7	67.051,80	9,000	100,0000	
Total	----->				7	67.051,80	9,000		
	027AM400.21 -REALUX 27 DF AMARELO SEG 5Y812 OFICIAL - REF.: 18 LT								
1	027AM400.21 -REALUX 27 DF AMARELO SEG 5Y812 OFICIAL - REF.: 18 LT	001	001	27	1	1.347,06	2,000	100,0000	
Total	----->				1	1.347,06	2,000		
	027AM400.80 -REALUX 27 DF AMARELO SEG 5Y 8/12 OFICIAL - REF.:18,000 L								
1	027AM400.80 -REALUX 27 DF AMARELO SEG 5Y 8/12 OFICIAL - REF.:18,000 L	001	001	27	1	1.437,40	2,000	100,0000	
Total	----->				1	1.437,40	2,000		
	027AZ001.85 -REALUX 27 DF AZUL RAL 5015 - REF.:200,000 L								
1	027AZ001.85 -REALUX 27 DF AZUL RAL 5015 - REF.:200,000 L	001	001	27	11	202.117,71	29,000	100,0000	
Total	----->				11	202.117,71	29,000		
	027AZ004.82 -REALUX 27 DF AZUL DEL REY - REF.: 3,6 LT								
1	027AZ004.82 -REALUX 27 DF AZUL DEL REY - REF.: 3,6 LT	001	001	27	2	1.816,96	16,000	100,0000	
Total	----->				2	1.816,96	16,000		
	027AZ005.21 -REALUX 27 DF AZUL 5015 TGM - REF.: 18 LT								
1	027AZ005.21 -REALUX 27 DF AZUL 5015 TGM - REF.: 18 LT	001	001	27	1	1.934,94	3,000	100,0000	
Total	----->				1	1.934,94	3,000		
	027AZ008.82 -REALUX 27 DF AZUL DEL REY ANZ SB - REF.:3,600 L								
1	027AZ008.82 -REALUX 27 DF AZUL DEL REY ANZ SB - REF.:3,600 L	001	001	27	4	5.998,56	48,000	100,0000	
Total	----->				4	5.998,56	48,000		
	027AZ012.82 -REALUX 27 DF AZUL 5007 - REF.: 3,6 LT								
1	027AZ012.82 -REALUX 27 DF AZUL 5007 - REF.: 3,6 LT	001	001	27	2	5.239,33	41,000	100,0000	
Total	----->				2	5.239,33	41,000		
	027AZ017.80 -REALUX 27 DF AZUL FRANCA - REF.: 18 LT								
1	027AZ017.80 -REALUX 27 DF AZUL FRANCA - REF.: 18 LT	001	001	27	1	621,93	1,000	100,0000	
Total	----->				1	621,93	1,000		
	027AZ018.21 -REALUX 27 DF AZUL RAL 5010 - REF.: 18 LT								
1	027AZ018.21 -REALUX 27 DF AZUL RAL 5010 - REF.: 18 LT	001	001	27	3	9.719,23	14,000	100,0000	
Total	----->				3	9.719,23	14,000		
	027AZ018.82 -REALUX 27 DF AZUL RAL 5010 - REF.: 3,6 LT								
1	027AZ018.82 -REALUX 27 DF AZUL RAL 5010 - REF.: 3,6 LT	001	001	27	1	159,21	1,000	100,0000	
Total	----->				1	159,21	1,000		
	027AZ029.21 -REALUX 27 DF AZUL UNIAO - REF.: 18L								
1	027AZ029.21 -REALUX 27 DF AZUL UNIAO - REF.: 18L	001	001	27	10	11.398,82	16,000	100,0000	
Total	----->				10	11.398,82	16,000		
	027AZ030.21 -REALUX 27 DF AZUL RAL 5005 - REF.: 18 LT								
1	027AZ030.21 -REALUX 27 DF AZUL RAL 5005 - REF.: 18 LT	001	001	27	1	724,40	1,000	100,0000	
Total	----->				1	724,40	1,000		
	027AZ030.82 -REALUX 27 DF AZUL RAL 5005 - REF.: 3,6 LT								
1	027AZ030.82 -REALUX 27 DF AZUL RAL 5005 - REF.: 3,6 LT	001	001	27	3	3.616,12	30,000	100,0000	
Total	----->				3	3.616,12	30,000		
	027AZ047T.21 -REALUX 27 DF AZUL RAL 5009 - REF.: 18 LT								
1	027AZ047T.21 -REALUX 27 DF AZUL RAL 5009 - REF.: 18 LT	001	008	27	1	890,00	1,000	100,0000	
Total	----->				1	890,00	1,000		
	027AZ053.21 -REALUX 27 DF AZUL RAL 5024 - REF.: 18 LT								
1	027AZ053.21 -REALUX 27 DF AZUL RAL 5024 - REF.: 18 LT	001	001	27	2	1.398,66	2,000	100,0000	
Total	----->				2	1.398,66	2,000		
	027AZ069.80 -REALUX 27 DF AZUL RAL 5017 - REF.: 18 LT								
1	027AZ069.80 -REALUX 27 DF AZUL RAL 5017 - REF.: 18 LT	001	001	27	2	2.145,59	3,000	100,0000	
Total	----->				2	2.145,59	3,000		
	027AZ069.82 -REALUX 27 DF AZUL RAL 5017 - REF.: 3,6 LT								
1	027AZ069.82 -REALUX 27 DF AZUL RAL 5017 - REF.: 3,6 LT	001	001	27	3	2.365,06	15,000	100,0000	
Total	----->				3	2.365,06	15,000		
	027AZ083.21 -REALUX 27 DF AZUL RAL 5001 SB - REF.:18,000 L								
1	027AZ083.21 -REALUX 27 DF AZUL RAL 5001 SB - REF.:18,000 L	001	001	27	1	742,03	1,000	100,0000	
Total	----->				1	742,03	1,000		
	027BG010.21 -REALUX 27 DF BEGE RAL 1024 - REF.: 18L								
1	027BG010.21 -REALUX 27 DF BEGE RAL 1024 - REF.: 18L	001	001	27	1	1.456,08	2,000	100,0000	
Total	----->				1	1.456,08	2,000		
	027BG011.82 -REALUX 27 DF BEGE MOLD - REF.: 3,6 LT								
1	027BG011.82 -REALUX 27 DF BEGE MOLD - REF.: 3,6 LT	001	001	27	1	436,98	3,000	100,0000	
Total	----->				1	436,98	3,000		
	027BG013.21 -REALUX 27 DF BEGE RAL 1013 BR - REF.: 18L								
1	027BG013.21 -REALUX 27 DF BEGE RAL 1013 BR - REF.: 18L	001	001	27	1	761,56	1,000	100,0000	
Total	----->				1	761,56	1,000		
	027BR006.21 -REALUX 27 DF BRANCO - REF.: 18 LT								
1	027BR006.21 -REALUX 27 DF BRANCO - REF.: 18 LT	001	001	27	2	1.185,50	2,000	100,0000	
Total	----->				2	1.185,50	2,000		
	027BR006.85 -REALUX 27 DF BRANCO - REF.: 200 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	027BR006.85 -REALUX 27 DF BRANCO - REF.: 200 LT	001	001	27	1	5.975,21	1,000	100,0000	
Total	----->				1	5.975,21	1,000		
1	027BR007.21 -REALUX 27 DF BRANCO MULT CONTAINER REF.:18L	001	001	27	11	33.984,22	51,000	100,0000	
Total	----->				11	33.984,22	51,000		
1	027BR009.80 -REALUX 27 DF BRANCO BOZZINHA BR - REF.:18,000 L	001	001	27	1	1.210,08	2,000	100,0000	
Total	----->				1	1.210,08	2,000		
1	027BR016.21 -REALUX 27 DF BRANCO - REF.: 18 LT	001	001	27	6	6.133,35	9,000	100,0000	
Total	----->				6	6.133,35	9,000		
1	027BR016.82 -REALUX 27 DF BRANCO - REF.: 3,6 LT	001	001	27	1	310,78	2,000	100,0000	
Total	----->				1	310,78	2,000		
1	027BR039.82 -REALUX 27 DF BRANCO LOTUS VW - REF.: 3,6 LT	001	001	27	1	715,35	5,000	100,0000	
Total	----->				1	715,35	5,000		
1	027CZ001.21 -REALUX 27 DF CINZA N 3,5 - REF.: 18 LT	001	001	27	7	18.293,85	33,000	100,0000	
Total	----->				7	18.293,85	33,000		
1	027CZ007.21 -REALUX 27 DF CINZA MTC - REF.:18,000 L	001	001	27	10	29.441,64	46,000	100,0000	
Total	----->				10	29.441,64	46,000		
1	027CZ013.21 -REALUX 27 DF CINZA 6,5 - REF.: 18 LT	001	001	27	16	32.512,37	53,000	100,0000	
Total	----->				16	32.512,37	53,000		
1	027CZ013.82 -REALUX 27 DF CINZA 6,5 - REF.: 3,6 LT	001	001	27	4	5.275,05	47,000	100,0000	
Total	----->				4	5.275,05	47,000		
1	027CZ013T.82 -REALUX 27 DF CINZA 6,5 - REF.: 3,6 LT	001	008	27	1	194,10	1,000	100,0000	
Total	----->				1	194,10	1,000		
1	027CZ015.82 -REALUX 27 CINZA ESCURO BENECKE - REF.: 3,6 LT	001	001	27	3	9.758,21	77,000	100,0000	
Total	----->				3	9.758,21	77,000		
1	027CZ016.21 -REALUX 27 DF CINZA - REF.:18,000 L	001	001	27	2	6.927,34	10,000	100,0000	
Total	----->				2	6.927,34	10,000		
1	027CZ029T.80 -REALUX 27 DF CINZA RAL 7001 - REF.:18,000 L	001	008	27	1	1.605,40	2,000	100,0000	
Total	----->				1	1.605,40	2,000		
1	027CZ029T.82 -REALUX 27 DF CINZA RAL 7001 - REF.:3,600 L	001	008	27	1	159,21	1,000	100,0000	
Total	----->				1	159,21	1,000		
1	027CZ030.21 -REALUX 27 DF CINZA RAL 7035 - REF.: 18 LT	001	001	27	1	5.075,35	7,000	100,0000	
Total	----->				1	5.075,35	7,000		
1	027CZ033.82 -REALUX 27 DF CINZA ESCURO - REF.: 3,6 LT	001	001	27	3	2.682,12	25,000	100,0000	
Total	----->				3	2.682,12	25,000		
1	027CZ037.21 -REALUX 27 DF CINZA PLATINA - REF.: 18 LT	001	001	27	2	1.784,92	3,000	100,0000	
Total	----->				2	1.784,92	3,000		
1	027CZ037.82 -REALUX 27 DF CINZA PLATINA - REF.: 3,6 LT	001	001	27	1	405,24	3,000	100,0000	
Total	----->				1	405,24	3,000		
1	027CZ044.82 -REALUX 27 DF CINZA RAL 7044 - REF.: 3,6 LT	001	001	27	1	659,95	5,000	100,0000	
Total	----->				1	659,95	5,000		
1	027CZ063.21 -REALUX 27 DF CINZA RAL 7040 - REF.: 18L	001	001	27	3	16.951,25	25,000	100,0000	
Total	----->				3	16.951,25	25,000		
1	027CZ070.82 -REALUX 27 DF CINZA 486 - REF.: 3,6L	001	001	27	3	3.795,89	29,000	100,0000	
Total	----->				3	3.795,89	29,000		
1	027GR003.21 -REALUX 27 DF GRAFITE - REF.: 18 LT	001	001	27	5	16.769,26	31,000	100,0000	
Total	----->				5	16.769,26	31,000		
1	027GR003.82 -REALUX 27 DF GRAFITE - REF.: 3,6 LT	001	001	27	1	365,43	3,000	100,0000	
Total	----->				1	365,43	3,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	027LJ002.82 -REALUX 27 DF LARANJA SEG 2,5 YR 614 - REF.: 3,6 LT								
1	027LJ002.82 -REALUX 27 DF LARANJA SEG 2,5 YR 614 - REF.: 3,6 LT	001	001	27	4	3.309,22	24,000	100,0000	
Total	----->				4	3.309,22	24,000		
	027LJ010.82 -REALUX 27 DF LARANJA RAL 2009 - REF.: 3,6L								
1	027LJ010.82 -REALUX 27 DF LARANJA RAL 2009 - REF.: 3,6L	001	001	27	4	15.738,90	97,000	100,0000	
Total	----->				4	15.738,90	97,000		
	027LJ021.21 -REALUX 27 DF LARANJA SEG 2,5YR6/14 TGM - REF.: 18 LT								
1	027LJ021.21 -REALUX 27 DF LARANJA SEG 2,5YR6/14 TGM - REF.: 18 LT	001	001	27	4	31.564,00	40,000	100,0000	
Total	----->				4	31.564,00	40,000		
	027LJ024.21 -REALUX 27 DF LARANJA PANTONE 2028C - REF.:18,000 L								
1	027LJ024.21 -REALUX 27 DF LARANJA PANTONE 2028C - REF.:18,000 L	001	001	27	2	34.872,12	47,000	100,0000	
Total	----->				2	34.872,12	47,000		
	027PR003.21 -REALUX 27 DF PRETO BR - REF.: 18 LT								
1	027PR003.21 -REALUX 27 DF PRETO BR - REF.: 18 LT	001	001	27	7	7.011,73	13,000	100,0000	
Total	----->				7	7.011,73	13,000		
	027PR003.82 -REALUX 27 DF PRETO BR - REF.: 3,6 LT								
1	027PR003.82 -REALUX 27 DF PRETO BR - REF.: 3,6 LT	001	001	27	7	12.718,00	124,000	100,0000	
Total	----->				7	12.718,00	124,000		
	027PR006.21 -REALUX 27 DF PRETO FOSCO - REF.: 18 LT								
1	027PR006.21 -REALUX 27 DF PRETO FOSCO - REF.: 18 LT	001	001	27	4	3.853,15	6,000	100,0000	
Total	----->				4	3.853,15	6,000		
	027PR010.21 -REALUX 27 DF PRETO SB - REF.: 18 LT								
1	027PR010.21 -REALUX 27 DF PRETO SB - REF.: 18 LT	001	001	27	27	84.206,53	138,000	100,0000	
Total	----->				27	84.206,53	138,000		
	027PR010.82 -REALUX 27 DF PRETO SB - REF.: 3,6 LT								
1	027PR010.82 -REALUX 27 DF PRETO SB - REF.: 3,6 LT	001	001	27	3	1.987,25	17,000	100,0000	
Total	----->				3	1.987,25	17,000		
	027PR013.21 -REALUX 27 DF PRETO N 1 FS - REF.: 18L								
1	027PR013.21 -REALUX 27 DF PRETO N 1 FS - REF.: 18L	001	001	27	5	12.578,74	21,000	100,0000	
Total	----->				5	12.578,74	21,000		
	027PR013.82 -REALUX 27 DF PRETO N 1 FS - REF.: 3,6L								
1	027PR013.82 -REALUX 27 DF PRETO N 1 FS - REF.: 3,6L	001	001	27	2	1.700,64	17,000	100,0000	
Total	----->				2	1.700,64	17,000		
	027PT006.21 -REALUX 27 DF ALUMINIO - REF.: 18 LT								
1	027PT006.21 -REALUX 27 DF ALUMINIO - REF.: 18 LT	001	001	27	5	9.076,56	12,000	100,0000	
Total	----->				5	9.076,56	12,000		
	027PT006.82 -REALUX 27 DF ALUMINIO - REF.: 3,6 LT								
1	027PT006.82 -REALUX 27 DF ALUMINIO - REF.: 3,6 LT	001	001	27	10	7.852,54	60,000	100,0000	
Total	----->				10	7.852,54	60,000		
	027PT011.21 -REALUX 27 DF ALUM. MULTICONTAINER - REF.:18 LT								
1	027PT011.21 -REALUX 27 DF ALUM. MULTICONTAINER - REF.:18 LT	001	001	27	2	1.414,16	2,000	100,0000	
Total	----->				2	1.414,16	2,000		
	027VD017.21 -REALUX 27 DF VERDE RAL 6018 - REF.: 18 LT								
1	027VD017.21 -REALUX 27 DF VERDE RAL 6018 - REF.: 18 LT	001	001	27	1	865,30	1,000	100,0000	
Total	----->				1	865,30	1,000		
	027VD017.82 -REALUX 27 DF VERDE RAL 6018 - REF.: 3,6 LT								
1	027VD017.82 -REALUX 27 DF VERDE RAL 6018 - REF.: 3,6 LT	001	001	27	4	2.184,07	14,000	100,0000	
Total	----->				4	2.184,07	14,000		
	027VD021.82 -REALUX 27 DF VERDE RAL 6002 - REF.: 3,6 LT								
1	027VD021.82 -REALUX 27 DF VERDE RAL 6002 - REF.: 3,6 LT	001	001	27	2	3.276,20	20,000	100,0000	
Total	----->				2	3.276,20	20,000		
	027VD033.21 -REALUX 27 DF VERDE OLIVA FS - REF.: 18 LT								
1	027VD033.21 -REALUX 27 DF VERDE OLIVA FS - REF.: 18 LT	001	001	27	2	3.561,10	5,000	100,0000	
Total	----->				2	3.561,10	5,000		
	027VD037.82 -REALUX 27 DF VERDE RAL 6005 - REF.: 3,6 LT								
1	027VD037.82 -REALUX 27 DF VERDE RAL 6005 - REF.: 3,6 LT	001	001	27	1	189,43	1,000	100,0000	
Total	----->				1	189,43	1,000		
	027VD042.82 -REALUX 27 DF VERDE 2,5G 3/4 - REF.: 3,6 LT								
1	027VD042.82 -REALUX 27 DF VERDE 2,5G 3/4 - REF.: 3,6 LT	001	001	27	3	2.735,51	21,000	100,0000	
Total	----->				3	2.735,51	21,000		
	027VD059.21 -REALUX 27 VERDE RAL 6016 SB - REF.: 18L								
1	027VD059.21 -REALUX 27 VERDE RAL 6016 SB - REF.: 18L	001	001	27	1	3.686,28	6,000	100,0000	
Total	----->				1	3.686,28	6,000		
	027VD059.82 -REALUX 27 VERDE RAL 6016 SB - REF.: 3,6L								
1	027VD059.82 -REALUX 27 VERDE RAL 6016 SB - REF.: 3,6L	001	001	27	1	1.839,84	16,000	100,0000	
Total	----->				1	1.839,84	16,000		
	027VM004.80 -REALUX 27 DF VERMELHO RAL 3020 - REF.:18,000 L								
1	027VM004.80 -REALUX 27 DF VERMELHO RAL 3020 - REF.:18,000 L	001	001	27	1	1.883,36	2,000	100,0000	
Total	----->				1	1.883,36	2,000		
	027VM007.21 -REALUX 27 DF VERMELHO MASSEY - REF.: 18 LT								
1	027VM007.21 -REALUX 27 DF VERMELHO MASSEY - REF.: 18 LT	001	001	27	3	1.335,56	3,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				3	1.335,56	3,000		
1	027VM017.21								
	027VM017.21								
	-REALUX 27 DF VERMELHO MASSEY LA BR - REF.: 18L	001	001	27	9	30.949,43	35,000	100,0000	
Total	----->				9	30.949,43	35,000		
1	027VM017.80								
	027VM017.80								
	-REALUX 27 DF VERMELHO MASSEY LA BR - REF.:18,000 L	001	001	27	4	12.606,62	13,000	100,0000	
Total	----->				4	12.606,62	13,000		
1	027VM025.21								
	027VM025.21								
	-REALUX 27 DF VERMELHO RAL 3000 - REF.: 18L	001	001	27	1	1.485,78	2,000	100,0000	
Total	----->				1	1.485,78	2,000		
1	029AM003.82								
	029AM003.82								
	-REALTHANE 29 AMARELO CAT SEM BR - REF.:3,600 L	001	001	29	1	1.255,20	6,000	100,0000	
Total	----->				1	1.255,20	6,000		
1	029AM013.21								
	029AM013.21								
	-REALTHANE 29 AMARELO OURO - REF.: 18 LT	001	001	29	1	1.639,04	2,000	100,0000	
Total	----->				1	1.639,04	2,000		
1	029AM021.21								
	029AM021.21								
	-REALTHANE 29 AMARELO COMCAPARA R - REF.: 18 LT	001	001	29	3	6.880,56	8,000	100,0000	
Total	----->				3	6.880,56	8,000		
1	029AM035.21								
	029AM035.21								
	-REALTHANE 29 AMARELO KOMATSU - REF.: 18 LT	001	001	29	1	1.626,28	2,000	100,0000	
Total	----->				1	1.626,28	2,000		
1	029AM035.82								
	029AM035.82								
	-REALTHANE 29 AMARELO KOMATSU - REF.: 3,6 LT	001	001	29	24	34.404,16	184,000	100,0000	
Total	----->				24	34.404,16	184,000		
1	029AM046.21								
	029AM046.21								
	-REALTHANE 29 AMARELO RAL 1021 - REF.: 18 LT	001	001	29	2	686,89	2,000	100,0000	
Total	----->				2	686,89	2,000		
1	029AM059.82								
	029AM059.82								
	-REALTHANE 29 AMARELO HYUNDAI OTC BR - REF.:3,600 L	001	001	29	1	2.012,40	8,000	100,0000	
Total	----->				1	2.012,40	8,000		
1	029AZ004.21								
	029AZ004.21								
	-REALTHANE 29 AZUL DAMAEQ - REF.: 18 LT	001	001	29	2	2.449,38	3,000	100,0000	
Total	----->				2	2.449,38	3,000		
1	029AZ010.21								
	029AZ010.21								
	-REALTHANE 29 AZUL ARARA VM MANUTENÇÃO - REF.:18,000 L	001	001	29	2	771,94	2,000	100,0000	
Total	----->				2	771,94	2,000		
1	029AZ010T.80								
	029AZ010T.80								
	-REALTHANE 29 AZUL ARARA VM MANUTENÇÃO - REF.:18,000 L	001	008	29	1	1.111,28	1,000	100,0000	
Total	----->				1	1.111,28	1,000		
1	029AZ034.82								
	029AZ034.82								
	-REALTHANE 29 AZUL MET CONSTRUHOME B50 - REF.: 3,6 LT	001	001	29	2	2.142,70	10,000	100,0000	
Total	----->				2	2.142,70	10,000		
1	029AZ035.82								
	029AZ035.82								
	-REALTHANE 29 AZUL LUGANO - REF.: 3,6 LT	001	001	29	4	7.872,36	34,000	100,0000	
Total	----->				4	7.872,36	34,000		
1	029AZ046.21								
	029AZ046.21								
	-REALTHANE 29 AZUL DEL REY REF.: 18L	001	001	29	1	320,67	1,000	100,0000	
Total	----->				1	320,67	1,000		
1	029AZ046.80								
	029AZ046.80								
	-REALTHANE 29 AZUL DEL REY - REF.:18,000 L	001	001	29	1	368,89	1,000	100,0000	
Total	----->				1	368,89	1,000		
1	029BR003.82								
	029BR003.82								
	-REALTHANE 29 DF BRANCO EURO TRUCK II REF.: 3,6L	001	001	29	1	1.954,20	10,000	100,0000	
Total	----->				1	1.954,20	10,000		
1	029BR008.21								
	029BR008.21								
	-REALTHANE 29 BRANCO ARTICO FORD-REF.: 18 LT	001	001	29	2	11.947,50	15,000	100,0000	
Total	----->				2	11.947,50	15,000		
1	029BR031.82								
	029BR031.82								
	-REALTHANE 29 BRANCO N-9.5 SB- REF.: 3,6 LT	001	001	29	6	3.352,74	18,000	100,0000	
Total	----->				6	3.352,74	18,000		
1	029BR200.21								
	029BR200.21								
	-REALTHANE 29 BRANCO BR - REF.: 18 LT	001	001	29	13	33.338,32	41,000	100,0000	
Total	----->				13	33.338,32	41,000		
1	029BR200.80								
	029BR200.80								
	-REALTHANE 29 BRANCO BR - REF.:18,000 L	001	001	29	1	910,43	1,000	100,0000	
Total	----->				1	910,43	1,000		
1	029BR200.82								
	029BR200.82								
	-REALTHANE 29 BRANCO BR REF- 3,6LT	001	001	29	1	1.047,45	5,000	100,0000	
Total	----->				1	1.047,45	5,000		
1	029BR203.21								
	029BR203.21								
	-REALTHANE 29 BRANCO ARTICO DAMAEQ - REF.:18,000 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	029BR203.21 -REALTHANE 29 BRANCO ARTICO DAMAEQ - REF.:18,000 L	001	001	29	3	42.290,55	39,000	100,0000	
Total					3	42.290,55	39,000		
1	029CZ006.21 -REALTHANE 29 CINZA DAMAEQ - REF.: 18 LT	001	001	29	1	906,18	1,000	100,0000	
Total					1	906,18	1,000		
1	029CZ010.21 -REALTHANE 29 CINZA PLATINA - REF.: 18 LT	001	001	29	1	4.387,30	5,000	100,0000	
Total					1	4.387,30	5,000		
1	029CZ019.82 -REALTHANE 29 CINZA N 6,5 BR - REF.: 3,6 LT	001	001	29	1	845,08	4,000	100,0000	
Total					1	845,08	4,000		
1	029CZ031.21 -REALTHANE 29 CZ VOLVO 99601085 - REF.:18LT	001	001	29	4	3.956,79	5,000	100,0000	
Total					4	3.956,79	5,000		
1	029CZ038.21 -REALTHANE 29 CINZA CLARO KOMATSU - REF.: 18L	001	001	29	1	1.664,22	2,000	100,0000	
Total					1	1.664,22	2,000		
1	029CZ038.82 -REALTHANE 29 CINZA CLARO KOMATSU - REF.: 3,6L	001	001	29	2	5.903,10	35,000	100,0000	
Total					2	5.903,10	35,000		
1	029CZ039.21 -REALTHANE 29 CINZA ESCURO KOMATSU - REF.: 18L	001	001	29	1	1.560,28	2,000	100,0000	
Total					1	1.560,28	2,000		
1	029CZ039.80 -REALTHANE 29 CINZA ESCURO KOMATSU - REF.:18,000 L	001	001	29	1	2.527,65	3,000	100,0000	
Total					1	2.527,65	3,000		
1	029CZ039.82 -REALTHANE 29 CINZA ESCURO KOMATSU - REF.: 3,6L	001	001	29	10	8.707,44	53,000	100,0000	
Total					10	8.707,44	53,000		
1	029CZ050.82 -REALTHANE 29 CINZA AC SUB GRAY - REF.: 3,6L	001	001	29	2	2.233,62	11,000	100,0000	
Total					2	2.233,62	11,000		
1	029CZ066.80 -REALTHANE 29 CINZA CORRIMÃO RAL 7012 - REF.:18,000 L	001	001	29	1	1.021,87	1,000	100,0000	
Total					1	1.021,87	1,000		
1	029PR003.82 -REALTHANE 29 PRETO CADILAC BR - REF.: 3,6 LT	001	001	29	1	762,70	5,000	100,0000	
Total					1	762,70	5,000		
1	029PR016.82 -REALTHANE 29 PRETO SB - REF.: 3,6 LT	001	001	29	4	1.402,32	8,000	100,0000	
Total					4	1.402,32	8,000		
1	029PT007.82 -REALTHANE 29 PRATA POTENCIAL - REF.: 3,6 LT	001	001	29	1	1.923,36	8,000	100,0000	
Total					1	1.923,36	8,000		
1	029PT009.82 -REALTHANE 29 PRATA 0718/94 MBB - REF.: 3,6 LT	001	001	29	4	4.389,48	18,000	100,0000	
Total					4	4.389,48	18,000		
1	029PT014.82 -REALTHANE 29 PRATA LUNAR BR - REF.:3,600 L	001	001	29	1	1.077,75	5,000	100,0000	
Total					1	1.077,75	5,000		
1	029VD007.21 -REALTHANE 29 VERDE MISTICO BR - REF.: 18L	001	001	29	1	389,24	1,000	100,0000	
Total					1	389,24	1,000		
1	029VD007.82 -REALTHANE 29 VERDE MISTICO BR - REF.: 3,6L	001	001	29	1	318,52	4,000	100,0000	
Total					1	318,52	4,000		
1	029VD022.21 -REALTHANE 29 VERDE ATIBAIA 1978 BR COMP - REF.: 18 LT	001	001	29	2	755,60	2,000	100,0000	
Total					2	755,60	2,000		
1	029VM021.82 -REALTHANE 29 VERMELHO FELLER KOMATSU - REF.: 3,6 LT	001	001	29	1	1.024,85	5,000	100,0000	
Total					1	1.024,85	5,000		
1	029VM022.82 -REALTHANE 29 VERMELHO FORORB KOMATSU - REF.: 3,6 LT	001	001	29	2	1.167,85	5,000	100,0000	
Total					2	1.167,85	5,000		
1	029VM030.21 -REALTHANE 29 VERMELHO EXTINTOR REF.:18L	001	001	29	1	1.006,00	1,000	100,0000	
Total					1	1.006,00	1,000		
1	029VM032.80 -REALTHANE 29 VERMELHO FORWARDER - REF.:18,000 L	001	001	29	1	2.041,60	2,000	100,0000	
Total					1	2.041,60	2,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	029VM032.82 -REALTHANE 29 VERMELHO FORWARDER - REF.: 3,6 LT								
1	029VM032.82 -REALTHANE 29 VERMELHO FORWARDER - REF.: 3,6 LT	001	001	29	5	7.078,78	34,000	100,0000	
Total	----->				5	7.078,78	34,000		
	029VM032T.82 -REALTHANE 29 VERMELHO FORWARDER - REF.:3,600 L								
1	029VM032T.82 -REALTHANE 29 VERMELHO FORWARDER - REF.:3,600 L	001	008	29	2	2.282,12	11,000	100,0000	
Total	----->				2	2.282,12	11,000		
	029VM037.21 -REALTHANE 29 VERMELHO MAXION BR - REF.:18,000 L								
1	029VM037.21 -REALTHANE 29 VERMELHO MAXION BR - REF.:18,000 L	001	001	29	1	4.537,36	4,000	100,0000	
Total	----->				1	4.537,36	4,000		
	029VZ002.21 -REALTHANE 29 VERNIZ BRILHANTE - REF.: 18 LT								
1	029VZ002.21 -REALTHANE 29 VERNIZ BRILHANTE - REF.: 18 LT	001	001	29	1	4.619,64	6,000	100,0000	
Total	----->				1	4.619,64	6,000		
	030CT003.125 -CATALISADOR PU - REF.: 0,9 LT								
1	030CT003.125 -CATALISADOR PU - REF.: 0,9 LT	001	001	30	5	3.342,70	82,000	100,0000	
Total	----->				5	3.342,70	82,000		
	030CT003.81 -CATALISADOR PU - REF.: 18 LT								
1	030CT003.81 -CATALISADOR PU - REF.: 18 LT	001	001	30	40	60.598,37	131,000	100,0000	
Total	----->				40	60.598,37	131,000		
	030CT003.83 -CATALISADOR PU - REF.: 4,5 LT								
1	030CT003.83 -CATALISADOR PU - REF.: 4,5 LT	001	001	30	6	7.422,30	70,000	100,0000	
Total	----->				6	7.422,30	70,000		
	030CT004.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT								
1	030CT004.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT	001	001	30	2	517,05	3,000	100,0000	
Total	----->				2	517,05	3,000		
	030CT004.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT								
1	030CT004.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT	001	001	30	53	67.123,11	1.211,000	100,0000	
Total	----->				53	67.123,11	1.211,000		
	030CT004.145 -CATALISADOR PU ALIFATICO - REF.: 0,720 LT								
1	030CT004.145 -CATALISADOR PU ALIFATICO - REF.: 0,720 LT	001	001	30	2	440,50	10,000	100,0000	
Total	----->				2	440,50	10,000		
	030CT004.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT004.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	15	98.434,37	118,000	100,0000	
Total	----->				15	98.434,37	118,000		
	030CT004.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT								
1	030CT004.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT	001	001	30	63	170.419,71	675,000	100,0000	
Total	----->				63	170.419,71	675,000		
	030CT006.81 -CATALISADOR PU ANTI RISCO - ref.: 18 LT								
1	030CT006.81 -CATALISADOR PU ANTI RISCO - ref.: 18 LT	001	002	30	10	12.856,07	22,000	100,0000	
Total	----->				10	12.856,07	22,000		
	030CT013.125 -CATALISADOR PU ALIF HS - REF.: 0,72 LT								
1	030CT013.125 -CATALISADOR PU ALIF HS - REF.: 0,72 LT	001	001	30	2	270,81	17,000	100,0000	
Total	----->				2	270,81	17,000		
	030CT014.122 -CATALISADOR EPOXI - REF.: 4,5L								
1	030CT014.122 -CATALISADOR EPOXI - REF.: 4,5L	001	001	30	48	139.406,28	604,000	100,0000	
Total	----->				48	139.406,28	604,000		
	030CT014.84 -CATALISADOR EPOXI - REF.: 0,9 LT								
1	030CT014.84 -CATALISADOR EPOXI - REF.: 0,9 LT	001	001	30	51	28.124,19	679,000	100,0000	
Total	----->				51	28.124,19	679,000		
	030CT015.81 -CATALISADOR PU BRILHANTE - REF.: 18 LT								
1	030CT015.81 -CATALISADOR PU BRILHANTE - REF.: 18 LT	001	005	30	14	76.885,66	117,000	100,0000	
Total	----->				14	76.885,66	117,000		
	030CT019.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT								
1	030CT019.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT	001	001	30	9	5.835,80	132,000	100,0000	
Total	----->				9	5.835,80	132,000		
	030CT019.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT019.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	67	164.379,43	239,000	100,0000	
Total	----->				67	164.379,43	239,000		
	030CT019.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L								
1	030CT019.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L	001	001	30	9	9.194,76	54,000	100,0000	
Total	----->				9	9.194,76	54,000		
	030CT025.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT								
1	030CT025.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT	001	001	30	4	9.305,00	50,000	100,0000	
Total	----->				4	9.305,00	50,000		
	030CT025.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT								
1	030CT025.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT	001	001	30	54	24.186,77	547,000	100,0000	
Total	----->				54	24.186,77	547,000		
	030CT025.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT025.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	14	38.856,75	70,000	100,0000	
Total	----->				14	38.856,75	70,000		
	030CT025.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT								
1	030CT025.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT	001	001	30	56	64.959,30	310,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				56	64.959,30	310,000		
1	030CT027.84 -CATALISADOR EPOXI - REF.: 0,9 LT	001	001	30	3	469,14	11,000	100,0000	
Total	----->				3	469,14	11,000		
1	030CT029.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT	001	001	30	3	841,51	6,000	100,0000	
Total	----->				3	841,51	6,000		
1	030CT029.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT	001	001	30	49	29.712,61	751,000	100,0000	
Total	----->				49	29.712,61	751,000		
1	030CT029.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	30	41.887,36	74,000	100,0000	
Total	----->				30	41.887,36	74,000		
1	030CT029.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT	001	001	30	66	115.599,87	631,000	100,0000	
Total	----->				66	115.599,87	631,000		
1	030CT030.81 -CATALISADOR PU - REF.: 18 LTS	001	002	30	2	1.021,60	2,000	100,0000	
Total	----->				2	1.021,60	2,000		
1	030CT031.125 -CATALISADOR PU ALIFAT TEXTUR - REF.: 0,72 LT	001	001	30	49	89.423,79	1.566,000	100,0000	
Total	----->				49	89.423,79	1.566,000		
1	030CT031.83 -CATALISADOR PU ALIFAT TEXTUR - REF.: 4,5 LT	001	001	30	7	22.100,42	74,000	100,0000	
Total	----->				7	22.100,42	74,000		
1	030CT038.107 -CATALISADOR PU REF-3,6L	001	002	30	2	399,96	3,000	100,0000	
Total	----->				2	399,96	3,000		
1	030CT038.125 -CATALISADOR PU - REF.: 0,9L	001	002	30	8	818,80	51,000	100,0000	
Total	----->				8	818,80	51,000		
1	030CT038.81 -CATALISADOR PU - REF.: 18L	001	002	30	1	1.495,50	3,000	100,0000	
Total	----->				1	1.495,50	3,000		
1	030CT038.83 -CATALISADOR PU - REF.: 4,5LT	001	002	30	1	143,17	1,000	100,0000	
Total	----->				1	143,17	1,000		
1	030CT039.86 -ATIV. P/ VERNIZ DOPE - REF.: 1 LT	005	001	03	16	4.369,95	57,000	100,0000	
Total	----->				16	4.369,95	57,000		
1	030CT040.107 -CATALISADOR PU ALIFATICO - REF.:3,000 L	001	002	30	1	259,84	2,000	100,0000	
Total	----->				1	259,84	2,000		
1	030CT042.125 -CATALISADOR EPOXI 039 REF- 0,9L	001	001	30	2	1.665,60	60,000	100,0000	
Total	----->				2	1.665,60	60,000		
1	030CT047.84 -CATALISADOR PARA EPOXI PISO - REF.: 0,9 LT	001	001	30	14	12.430,49	102,000	100,0000	
Total	----->				14	12.430,49	102,000		
1	030CT051.81 -CATALISADOR PU - REF.: 18 LT	001	001	30	8	6.935,53	31,000	100,0000	
Total	----->				8	6.935,53	31,000		
1	030CT053.145 -CATALISADOR PU ALIFATICO TRAENSME - REF.:0,720 L	001	002	30	2	133,88	2,000	100,0000	
Total	----->				2	133,88	2,000		
1	030CT055.125 -CATALISADOR PARA EPOXI - REF.: 0,9 LT	001	001	30	77	60.437,95	1.482,000	100,0000	
Total	----->				77	60.437,95	1.482,000		
1	030CT055.83 -CATALISADOR PARA EPOXI REF- 4,5L	005	001	30	40	86.263,30	538,000	100,0000	
Total	----->				40	86.263,30	538,000		
1	030CT068.81 -CATALISADOR PU ALIFATICO - REF.: 18L	001	002	30	18	16.179,19	30,000	100,0000	
Total	----->				18	16.179,19	30,000		
1	030CT068.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L	001	002	30	1	196,41	3,000	100,0000	
Total	----->				1	196,41	3,000		
1	030CT070.125 -CATALISADOR PU - REF.: 0,9 LT	001	001	30	6	2.842,97	113,000	100,0000	
Total	----->				6	2.842,97	113,000		
	030CT070.81 -CATALISADOR PU - REF.: 18 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	030CT070.81 -CATALISADOR PU - REF.: 18 LT	001	001	30	22	56.022,74	115,000	100,0000	
Total	----->				22	56.022,74	115,000		
	030CT071 -CATALISADOR PU								
1	030CT071 -CATALISADOR PU	001	001	30	1	9,78	0,900	100,0000	
Total	----->				1	9,78	0,900		
	030CT071.125 -CATALISADOR PU - REF.: 0,9 LT								
1	030CT071.125 -CATALISADOR PU - REF.: 0,9 LT	001	001	30	5	276,78	18,000	100,0000	
Total	----->				5	276,78	18,000		
	030CT071.81 -CATALISADOR PU - REF.: 18L								
1	030CT071.81 -CATALISADOR PU - REF.: 18L	001	001	30	13	12.238,79	26,000	100,0000	
Total	----->				13	12.238,79	26,000		
	030CT071.83 -CATALISADOR PU - REF.: 4,5 LT								
1	030CT071.83 -CATALISADOR PU - REF.: 4,5 LT	001	001	30	12	3.073,87	37,000	100,0000	
Total	----->				12	3.073,87	37,000		
	030CT072.86 -ATIVADOR P/ VERNIZ DOPE - REF.: 1 LT								
1	030CT072.86 -ATIVADOR P/ VERNIZ DOPE - REF.: 1 LT	001	001	03	5	2.440,00	20,000	100,0000	
Total	----->				5	2.440,00	20,000		
	030CT082.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT082.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	002	30	18	26.019,36	51,000	100,0000	
Total	----->				18	26.019,36	51,000		
	030CT090.125 -CATALISADOR PU ALIFATICO - REF.: 0,9L								
1	030CT090.125 -CATALISADOR PU ALIFATICO - REF.: 0,9L	001	002	30	27	5.294,79	340,000	100,0000	
Total	----->				27	5.294,79	340,000		
	030CT090.81 -CATALISADOR PU ALIFATICO - REF.: 18L								
1	030CT090.81 -CATALISADOR PU ALIFATICO - REF.: 18L	001	002	30	35	29.913,33	63,000	100,0000	
Total	----->				35	29.913,33	63,000		
	030CT090.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L								
1	030CT090.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L	001	002	30	68	42.236,19	427,000	100,0000	
Total	----->				68	42.236,19	427,000		
	030CT092.83 -CATALISADOR PU ALIFATICO - 4,5 LT								
1	030CT092.83 -CATALISADOR PU ALIFATICO - 4,5 LT	001	002	30	2	435,68	7,000	100,0000	
Total	----->				2	435,68	7,000		
	030CT102.125 -CATALISADOR PU - REF.: 0,9 LT								
1	030CT102.125 -CATALISADOR PU - REF.: 0,9 LT	001	002	30	20	2.962,55	228,000	100,0000	
Total	----->				20	2.962,55	228,000		
	030CT102.81 -CATALISADOR PU - REF.: 18L								
1	030CT102.81 -CATALISADOR PU - REF.: 18L	001	002	30	78	140.895,80	277,000	100,0000	
Total	----->				78	140.895,80	277,000		
	030CT102.83 -CATALISADOR PU - REF.: 4,5L								
1	030CT102.83 -CATALISADOR PU - REF.: 4,5L	001	002	30	69	28.390,62	383,000	100,0000	
Total	----->				69	28.390,62	383,000		
	030CT107.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT								
1	030CT107.107 -CATALISADOR PU ALIFATICO - REF.: 3,6 LT	001	002	30	12	25.310,68	140,000	100,0000	
Total	----->				12	25.310,68	140,000		
	030CT107.109 -CATALISADOR PU ALIFATICO - REF.:3,000 L								
1	030CT107.109 -CATALISADOR PU ALIFATICO - REF.:3,000 L	001	002	30	1	2.031,80	10,000	100,0000	
Total	----->				1	2.031,80	10,000		
	030CT107.125 -CATALISADOR PU ALIFATICO - REF.: 0,900LT								
1	030CT107.125 -CATALISADOR PU ALIFATICO - REF.: 0,900LT	001	002	30	24	16.406,22	453,000	100,0000	
Total	----->				24	16.406,22	453,000		
	030CT107.145 -CATALISADOR PU ALIFATICO - REF.:0,720 L								
1	030CT107.145 -CATALISADOR PU ALIFATICO - REF.:0,720 L	001	002	30	16	9.775,80	229,000	100,0000	
Total	----->				16	9.775,80	229,000		
	030CT107.155 -CATALISADOR PU ALIFATICO - REF.:0,600 L								
1	030CT107.155 -CATALISADOR PU ALIFATICO - REF.:0,600 L	001	002	30	3	3.998,28	108,000	100,0000	
Total	----->				3	3.998,28	108,000		
	030CT117.84 -CATALISADOR PARA SELADOR PISO - REF.: 0,9 LT								
1	030CT117.84 -CATALISADOR PARA SELADOR PISO - REF.: 0,9 LT	001	001	30	5	3.058,30	25,000	100,0000	
Total	----->				5	3.058,30	25,000		
	030CT121.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT								
1	030CT121.125 -CATALISADOR PU ALIFATICO - REF.: 0,9 LT	001	001	30	24	19.171,44	523,000	100,0000	
Total	----->				24	19.171,44	523,000		
	030CT121.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L								
1	030CT121.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L	001	001	30	3	9.735,00	60,000	100,0000	
Total	----->				3	9.735,00	60,000		
	030CT140.81 -CATALISADOR PU - REF.: 18L								
1	030CT140.81 -CATALISADOR PU - REF.: 18L	001	001	30	6	5.726,99	19,000	100,0000	
Total	----->				6	5.726,99	19,000		
	030CT170.83 -CATALISADOR P/ FUNDO - REF.: 5 LT								
1	030CT170.83 -CATALISADOR P/ FUNDO - REF.: 5 LT	001	001	30	16	57.032,52	460,000	100,0000	
Total	----->				16	57.032,52	460,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	030CT244.125 -CATALISADOR PU ALIFATICO - 0,900 LT								
	-CATALISADOR PU ALIFATICO - 0,900 LT	005	001	30	1	76,45	5,000	100,0000	
Total					1	76,45	5,000		
1	030CT244.83 -CATALISADOR PU ALIFATICO - REF.: 4,5L								
	-CATALISADOR PU ALIFATICO - REF.: 4,5L	005	001	30	1	1.915,36	8,000	100,0000	
Total					1	1.915,36	8,000		
1	030CT251.116 -CATALISADOR 251 - REF.: 0,2 LT								
	-CATALISADOR 251 - REF.: 0,2 LT	001	001	30	2	1.311,00	40,000	100,0000	
Total					2	1.311,00	40,000		
1	030CT252.34 -CATALISADOR WASH PRIMER 252 - REF.:0,225 L								
	-CATALISADOR WASH PRIMER 252 - REF.:0,225 L	001	001	03	1	173,20	20,000	100,0000	
Total					1	173,20	20,000		
1	030CT252.66 -CATALISADOR WASH PRIMER 252 - REF.:0,225 L								
	-CATALISADOR WASH PRIMER 252 - REF.:0,225 L	001	001	03	1	94,08	12,000	100,0000	
Total					1	94,08	12,000		
1	030CT252.86 -CATALISADOR WASH PRIMER 252 - REF.: 0,9L								
	-CATALISADOR WASH PRIMER 252 - REF.: 0,9L	001	001	03	89	19.488,30	1.110,000	100,0000	
Total					89	19.488,30	1.110,000		
1	030CT257.82 -CATALISADOR PARA REALPOXI 257 SHOP PRIMER - REF.: 3,6L								
	-CATALISADOR PARA REALPOXI 257 SHOP PRIMER - REF.: 3,6L	001	001	30	1	1.570,29	17,000	100,0000	
Total					1	1.570,29	17,000		
1	030CT258.50 -CATALISADOR REALPOXI 258 N-1277 COMP B - REF.: 0,45L								
	-CATALISADOR REALPOXI 258 N-1277 COMP B - REF.: 0,45L	001	001	30	4	322,57	10,000	100,0000	
Total					4	322,57	10,000		
1	030CT259.84 -CATALISADOR EPOXI 259 - REF.: 0,72 LT								
	-CATALISADOR EPOXI 259 - REF.: 0,72 LT	001	001	30	2	443,25	9,000	100,0000	
Total					2	443,25	9,000		
1	030CT266.21 -CATALISADOR REALPOXI 266 - REF.: 18 LT								
	-CATALISADOR REALPOXI 266 - REF.: 18 LT	001	001	30	5	72.893,32	147,000	100,0000	
Total					5	72.893,32	147,000		
1	030CT271.22 -CATAL. GALV. PRONTO PARA USO - REF.: 9 LT								
	-CATAL. GALV. PRONTO PARA USO - REF.: 9 LT	001	001	30	18	18.796,52	98,000	100,0000	
Total					18	18.796,52	98,000		
1	030CT272.86 -CATALISADOR PARA PRIMER FOSFATIZANTE 272 - REF.: 0,9L								
	-CATALISADOR PARA PRIMER FOSFATIZANTE 272 - REF.: 0,9L	001	001	03	2	215,08	12,000	100,0000	
Total					2	215,08	12,000		
1	030CT281.84 -CATALISADOR 281 ALCATRAO - REF.: 0,9 LT								
	-CATALISADOR 281 ALCATRAO - REF.: 0,9 LT	001	001	30	7	1.285,48	56,000	100,0000	
Total					7	1.285,48	56,000		
1	030CT285.21 -CATALISADOR REALPOXI 285 - REF.:18,000 L								
	-CATALISADOR REALPOXI 285 - REF.:18,000 L	001	001	30	4	7.504,28	14,000	100,0000	
Total					4	7.504,28	14,000		
1	030CT285.82 -CATALISADOR REALPOXI 285 - REF.:3,600 L								
	-CATALISADOR REALPOXI 285 - REF.:3,600 L	001	001	30	2	871,08	9,000	100,0000	
Total					2	871,08	9,000		
1	030CT300.83 -ACELERADOR PARA PU - REF.: 4,5 LT								
	-ACELERADOR PARA PU - REF.: 4,5 LT	001	001	30	2	1.766,00	10,000	100,0000	
Total					2	1.766,00	10,000		
1	030CT313.125 -CATALISADOR ALIFATICO - REF.: 0,9 LT								
	-CATALISADOR ALIFATICO - REF.: 0,9 LT	001	001	30	8	40.794,06	1.061,000	100,0000	
Total					8	40.794,06	1.061,000		
1	030CT320.107 -CATALISADOR REALPOXI 320 - REF.: 3,6 LT								
	-CATALISADOR REALPOXI 320 - REF.: 3,6 LT	001	001	30	2	352,19	2,000	100,0000	
Total					2	352,19	2,000		
1	030CT320.125 -CATALISADOR REALPOXI 320 - REF.: 0,9L								
	-CATALISADOR REALPOXI 320 - REF.: 0,9L	001	001	30	2	802,70	32,000	100,0000	
Total					2	802,70	32,000		
1	030CT320.145 -CATALISADOR REALPOXI 320 - REF.:0,720 L								
	-CATALISADOR REALPOXI 320 - REF.:0,720 L	001	001	30	10	4.152,32	140,000	100,0000	
Total					10	4.152,32	140,000		
1	030CT320.84 -CATALISADOR REALPOXI 320 - REF.: 0,72 LT								
	-CATALISADOR REALPOXI 320 - REF.: 0,72 LT	001	001	30	1	274,10	10,000	100,0000	
Total					1	274,10	10,000		
1	030CT330.21 -CATALISADOR REALPOXI 333 ER - REF.: 18 LT								
	-CATALISADOR REALPOXI 333 ER - REF.: 18 LT	001	001	30	2	6.860,08	8,000	100,0000	
Total					2	6.860,08	8,000		
1	030CT331.21 -CATALISADOR REALMASTIC 331 - REF.: 18 LT								
	-CATALISADOR REALMASTIC 331 - REF.: 18 LT	001	001	30	1	2.099,00	2,000	100,0000	
Total					1	2.099,00	2,000		
1	030CT338.86 -CATALISADOR PARA REALCOAT GEL - REF.: 0,9L								
	-CATALISADOR PARA REALCOAT GEL - REF.: 0,9L	001	005	30	3	6.031,41	49,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				3	6.031,41	49,000		
	030CT339.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT339.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	7	10.727,02	19,000	100,0000	
Total	----->				7	10.727,02	19,000		
	030CT353.145 -CATALISADOR PU ALIFATICO - REF.:0,750 L								
1	030CT353.145 -CATALISADOR PU ALIFATICO - REF.:0,750 L	001	001	30	1	1.614,15	45,000	100,0000	
Total	----->				1	1.614,15	45,000		
	030CT353.50 -CATALISADOR PU ALIFATICO - REF.: 0,45L								
1	030CT353.50 -CATALISADOR PU ALIFATICO - REF.: 0,45L	001	001	30	12	10.828,27	697,000	100,0000	
Total	----->				12	10.828,27	697,000		
	030CT400.81 -CATALISADOR REALPOXI SLS 400 - REF.:18,000 L								
1	030CT400.81 -CATALISADOR REALPOXI SLS 400 - REF.:18,000 L	001	001	30	1	2.184,30	3,000	100,0000	
Total	----->				1	2.184,30	3,000		
	030CT430.107 -CATALISADOR REALPISO 430 - REF.:3,600 L								
1	030CT430.107 -CATALISADOR REALPISO 430 - REF.:3,600 L	001	007	30	13	19.263,08	63,000	100,0000	
Total	----->				13	19.263,08	63,000		
	030CT430.125 -CATALISADOR REALPISO 430 - REF.:0,720 L								
1	030CT430.125 -CATALISADOR REALPISO 430 - REF.:0,720 L	001	007	30	6	2.021,22	31,000	100,0000	
Total	----->				6	2.021,22	31,000		
	030CT444.84 -CATALISADOR EPOXI 444 - REF.: 0,72 LT								
1	030CT444.84 -CATALISADOR EPOXI 444 - REF.: 0,72 LT	001	001	30	3	1.347,87	24,000	100,0000	
Total	----->				3	1.347,87	24,000		
	030CT445.84 -CATALISADOR EPOXI 445 FAST CURE - REF.: 0,72L								
1	030CT445.84 -CATALISADOR EPOXI 445 FAST CURE - REF.: 0,72L	001	001	30	4	64.404,16	677,000	100,0000	
Total	----->				4	64.404,16	677,000		
	030CT450.84 -CATALISADOR REALPOXI 450 - REF.: 0,72 LT								
1	030CT450.84 -CATALISADOR REALPOXI 450 - REF.: 0,72 LT	001	001	30	11	6.263,04	84,000	100,0000	
Total	----->				11	6.263,04	84,000		
	030CT470.125 -CATALISADOR REALPOXI 470 PISO - REF.: 0,6 LT								
1	030CT470.125 -CATALISADOR REALPOXI 470 PISO - REF.: 0,6 LT	005	001	30	2	281,84	2,000	100,0000	
Total	----->				2	281,84	2,000		
	030CT472.125 -CATALISADOR REALPOXI 470 PISO FAST CURE - REF.: 0,6L								
1	030CT472.125 -CATALISADOR REALPOXI 470 PISO FAST CURE - REF.: 0,6L	005	001	30	24	68.734,88	649,000	100,0000	
Total	----->				24	68.734,88	649,000		
	030CT490.125 -CATALISADOR REALPISO 490 - REF.: 0,9L								
1	030CT490.125 -CATALISADOR REALPISO 490 - REF.: 0,9L	001	007	30	24	24.994,84	198,000	100,0000	
Total	----->				24	24.994,84	198,000		
	030CT490.83 -CATALISADOR REALPISO 490 - REF.: 4,5LT								
1	030CT490.83 -CATALISADOR REALPISO 490 - REF.: 4,5LT	001	007	30	12	60.062,73	166,000	100,0000	
Total	----->				12	60.062,73	166,000		
	030CT515.116 -ENDURECEDOR PU - REF.:0,150 L								
1	030CT515.116 -ENDURECEDOR PU - REF.:0,150 L	001	001	30	1	144,00	12,000	100,0000	
Total	----->				1	144,00	12,000		
	030CT561.83 -CATALISADOR PU - REF.: 4,5 LT								
1	030CT561.83 -CATALISADOR PU - REF.: 4,5 LT	001	001	30	1	68,57	1,000	100,0000	
Total	----->				1	68,57	1,000		
	030CT573.50 -CATALISADOR PU 573 - REF.: 0,5 LT								
1	030CT573.50 -CATALISADOR PU 573 - REF.: 0,5 LT	001	001	30	1	46,53	1,000	100,0000	
Total	----->				1	46,53	1,000		
	030CT573.83 -CATALISADOR PU 573 - REF.: 5L								
1	030CT573.83 -CATALISADOR PU 573 - REF.: 5L	001	001	30	1	717,25	1,000	100,0000	
Total	----->				1	717,25	1,000		
	030CT579.50 -CATALISADOR PU 579 - REF.: 0,50L								
1	030CT579.50 -CATALISADOR PU 579 - REF.: 0,50L	001	001	30	76	137.083,38	1.707,000	100,0000	
Total	----->				76	137.083,38	1.707,000		
	030CT579.83 -CATALISADOR PU 579 - REF.: 2,6L								
1	030CT579.83 -CATALISADOR PU 579 - REF.: 2,6L	001	001	30	20	37.405,44	213,000	100,0000	
Total	----->				20	37.405,44	213,000		
	030CT585.125 -CATALISADOR REALTHANE 585 DF - REF.: 0,6 LT								
1	030CT585.125 -CATALISADOR REALTHANE 585 DF - REF.: 0,6 LT	001	001	30	4	9.974,34	282,000	100,0000	
Total	----->				4	9.974,34	282,000		
	030CT585.83 -CATALISADOR REALTHANE 585 DF - REF.: 3 LT								
1	030CT585.83 -CATALISADOR REALTHANE 585 DF - REF.: 3 LT	001	001	30	4	2.765,12	16,000	100,0000	
Total	----->				4	2.765,12	16,000		
	030CT610.81 -CATALISADOR PU 610 - REF.:18,000 L								
1	030CT610.81 -CATALISADOR PU 610 - REF.:18,000 L	001	001	30	2	19.454,40	30,000	100,0000	
Total	----->				2	19.454,40	30,000		
	030CT703.125 -CATALISADOR PU ALIFATICO - REF.: 0,9L								
1	030CT703.125 -CATALISADOR PU ALIFATICO - REF.: 0,9L	001	001	30	63	134.572,50	2.058,000	100,0000	
Total	----->				63	134.572,50	2.058,000		
	030CT703.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	030CT703.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	2	1.537,21	2,000	100,0000	
Total	----->				2	1.537,21	2,000		
	030CT703.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT								
1	030CT703.83 -CATALISADOR PU ALIFATICO - REF.: 4,5 LT	001	001	30	39	59.898,64	316,000	100,0000	
Total	----->				39	59.898,64	316,000		
	030CT732.84 -CATALISADOR REALPOXI 732 AWWA - REF.: 0,6L								
1	030CT732.84 -CATALISADOR REALPOXI 732 AWWA - REF.: 0,6L	001	001	30	2	529,04	8,000	100,0000	
Total	----->				2	529,04	8,000		
	030CT821.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT								
1	030CT821.81 -CATALISADOR PU ALIFATICO - REF.: 18 LT	001	001	30	4	3.332,36	8,000	100,0000	
Total	----->				4	3.332,36	8,000		
	030CT842.81 -CATALISADOR PU - REF.: 18L								
1	030CT842.81 -CATALISADOR PU - REF.: 18L	001	002	30	3	5.139,88	11,000	100,0000	
Total	----->				3	5.139,88	11,000		
	031VZ010.21 -VERNIZ DOPE FOSCO - REF.: 18 LT								
1	031VZ010.21 -VERNIZ DOPE FOSCO - REF.: 18 LT	001	005	31	7	90.235,40	70,000	100,0000	
Total	----->				7	90.235,40	70,000		
	031VZ030.21 -VERNIZ DOPE BRILHANTE - REF.: 18 LT								
1	031VZ030.21 -VERNIZ DOPE BRILHANTE - REF.: 18 LT	001	005	31	3	2.826,54	3,000	100,0000	
Total	----->				3	2.826,54	3,000		
	031VZ030.85 -VERNIZ DOPE BRILHANTE REF- 200L								
1	031VZ030.85 -VERNIZ DOPE BRILHANTE REF- 200L	001	005	31	13	127.889,84	13,000	100,0000	
Total	----->				13	127.889,84	13,000		
	031VZ070.21 -VERNIZ CONCENTRADO - REF.:18,000 L								
1	031VZ070.21 -VERNIZ CONCENTRADO - REF.:18,000 L	001	005	31	1	983,42	1,000	100,0000	
Total	----->				1	983,42	1,000		
	032VM019.82 -REALPOXI 32 VERMELHO BOMBEIRO SB - REF.: 2,7 LT								
1	032VM019.82 -REALPOXI 32 VERMELHO BOMBEIRO SB - REF.: 2,7 LT	001	001	32	1	142,43	1,000	100,0000	
Total	----->				1	142,43	1,000		
	033CZ005.82 -REALTHANE 33 GR DF CINZA RAL 7004 - REF.: 2,7 LT								
1	033CZ005.82 -REALTHANE 33 GR DF CINZA RAL 7004 - REF.: 2,7 LT	001	001	33	2	4.840,94	43,000	100,0000	
Total	----->				2	4.840,94	43,000		
	033CZ006.82 -REALTHANE 33 GR DF CINZA EUROTECH - REF.: 2,7 LT								
1	033CZ006.82 -REALTHANE 33 GR DF CINZA EUROTECH - REF.: 2,7 LT	001	001	33	3	5.351,84	43,000	100,0000	
Total	----->				3	5.351,84	43,000		
	034VZ000.21 -ISOLANTE NC PARA MDF - REF.: 18L								
1	034VZ000.21 -ISOLANTE NC PARA MDF - REF.: 18L	001	002	34	2	1.284,38	2,000	100,0000	
Total	----->				2	1.284,38	2,000		
	034VZ013.21 -FUNDO PU A.S. RFX - REF.: 18L								
1	034VZ013.21 -FUNDO PU A.S. RFX - REF.: 18L	001	002	34	19	17.322,28	41,000	100,0000	
Total	----->				19	17.322,28	41,000		
	034VZ013.82 -FUNDO PU AS RFX - REF.: 3,6L								
1	034VZ013.82 -FUNDO PU AS RFX - REF.: 3,6L	001	002	34	11	2.149,35	50,000	100,0000	
Total	----->				11	2.149,35	50,000		
	034VZ015.21 -SELADOR ACABAMENTO - REF.: 18L								
1	034VZ015.21 -SELADOR ACABAMENTO - REF.: 18L	001	002	19	1	226,54	1,000	100,0000	
Total	----->				1	226,54	1,000		
	034VZ015.82 -SELADOR ACABAMENTO - REF.: 3,6L								
1	034VZ015.82 -SELADOR ACABAMENTO - REF.: 3,6L	001	002	19	1	236,35	5,000	100,0000	
Total	----->				1	236,35	5,000		
	034VZ015.85 -SELADOR ACABAMENTO - REF.: 200L								
1	034VZ015.85 -SELADOR ACABAMENTO - REF.: 200L	001	002	34	6	47.067,81	8,000	100,0000	
Total	----->				6	47.067,81	8,000		
	034VZ016.21 -FUNDO PU HS - REF.: 18L								
1	034VZ016.21 -FUNDO PU HS - REF.: 18L	001	002	34	18	119.809,33	227,000	100,0000	
Total	----->				18	119.809,33	227,000		
	034VZ050.21 -FUNDO PU A.S. - REF.: 18L								
1	034VZ050.21 -FUNDO PU A.S. - REF.: 18L	001	002	34	7	3.147,00	7,000	100,0000	
Total	----->				7	3.147,00	7,000		
	034VZ050.82 -FUNDO PU AS - REF.: 3,6 LT								
1	034VZ050.82 -FUNDO PU AS - REF.: 3,6 LT	001	002	34	6	1.038,03	23,000	100,0000	
Total	----->				6	1.038,03	23,000		
	034VZ060.21 -FUNDO ACABAMENTO PU INCOLOR B10 - REF.: 18 LT								
1	034VZ060.21 -FUNDO ACABAMENTO PU INCOLOR B10 - REF.: 18 LT	001	002	34	2	486,08	2,000	100,0000	
Total	----->				2	486,08	2,000		
	034VZ170.21 -SELADOR PU STANDART - REF.: 18L								
1	034VZ170.21 -SELADOR PU STANDART - REF.: 18L	001	002	34	1	440,85	1,000	100,0000	
Total	----->				1	440,85	1,000		
	034VZ291.21 -FUNDO PU PORTA - REF.: 18 LT								
1	034VZ291.21 -FUNDO PU PORTA - REF.: 18 LT	001	002	34	1	3.172,68	6,000	100,0000	
Total	----->				1	3.172,68	6,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	035AM004.01 -REALUX 35 AMARELO RAL 1004 - REF.:200,000 L	001	001	35	5	179.539,52	32,000	100,0000	
Total	----->				5	179.539,52	32,000		
1	035AM004.82 -REALUX 35 AMARELO RAL 1004 - REF.: 3,6 LT	001	001	35	1	1.893,60	20,000	100,0000	
Total	----->				1	1.893,60	20,000		
1	035AM004.85 -REALUX 35 AMARELO RAL 1004 - REF.: 200 LT	001	001	35	5	109.600,00	20,000	100,0000	
Total	----->				5	109.600,00	20,000		
1	035AM009.85 -REALUX 35 AMARELO 1004 FEF - REF.: 200 LT	001	001	35	2	38.360,00	7,000	100,0000	
Total	----->				2	38.360,00	7,000		
1	035AM015.80 -REALUX 35 AMARELO SEG 5Y 8/12 - REF.:18,000 L	001	001	35	5	9.591,58	22,000	100,0000	
Total	----->				5	9.591,58	22,000		
1	035AM015.82 -REALUX 35 AMARELO SEG 5Y 8/12 - REF.:3,600 L	001	001	35	4	2.717,76	28,000	100,0000	
Total	----->				4	2.717,76	28,000		
1	035AZ012.82 -REALUX 35 AZUL 5007 MULTILIT - REF.: 3,6 LT	001	001	35	5	3.720,96	38,000	100,0000	
Total	----->				5	3.720,96	38,000		
1	035AZ018.80 -REALUX 35 AZUL AGUIA II - REF.: 18 LT	001	001	35	7	8.225,83	15,000	100,0000	
Total	----->				7	8.225,83	15,000		
1	035AZ021.80 -REALUX 35 AZUL RUDIPEL - REF.: 18 LT	001	001	35	3	1.705,85	5,000	100,0000	
Total	----->				3	1.705,85	5,000		
1	035AZ024.80 -REALUX 35 AZUL SEGURANCA 2,5 PB 4/10 BR - REF.:18,000 L	001	001	35	5	1.791,98	5,000	100,0000	
Total	----->				5	1.791,98	5,000		
1	035AZ024.82 -REALUX 35 AZUL SEGURANCA 2,5 PB 4/10 BR - REF.:3,600 L	001	001	35	1	472,56	8,000	100,0000	
Total	----->				1	472,56	8,000		
1	035AZ031.80 -REALUX 35 AZUL RAL 5018 SB - REF.:18,000 L	001	001	35	2	853,76	2,000	100,0000	
Total	----->				2	853,76	2,000		
1	035AZ032.80 -REALUX 35 AZUL RAL 5010 SB - REF.:18,000 L	001	001	35	1	468,79	1,000	100,0000	
Total	----->				1	468,79	1,000		
1	035AZ033.82 -REALUX 35 AZUL RAL 5005 BR - REF.:3,600 L	001	001	35	1	1.608,60	15,000	100,0000	
Total	----->				1	1.608,60	15,000		
1	035AZ034.80 -REALUX 35 AZUL PANTONE 288C SB - REF.:18,000 L	001	001	35	2	7.725,00	15,000	100,0000	
Total	----->				2	7.725,00	15,000		
1	035BG006.80 -REALUX 35 BEGE TAMIRIS BR - REF.:18,000 L	001	001	35	1	2.576,00	7,000	100,0000	
Total	----->				1	2.576,00	7,000		
1	035BR005.82 -REALUX 35 BRANCO - REF.: 3,6 LT	001	001	35	4	2.196,72	24,000	100,0000	
Total	----->				4	2.196,72	24,000		
1	035BR009.21 -REALUX 35 BRANCO N-9,5 REF.:18L	001	001	35	2	1.049,37	3,000	100,0000	
Total	----->				2	1.049,37	3,000		
1	035BR009.80 -REALUX 35 BRANCO N-9,5 - REF.:18,000 L	001	001	35	1	708,80	2,000	100,0000	
Total	----->				1	708,80	2,000		
1	035BR009.82 -REALUX 35 BRANCO N-9,5 REF.:3,6L	001	001	35	4	3.894,86	51,000	100,0000	
Total	----->				4	3.894,86	51,000		
1	035BR010.80 -REALUX 35 BRANCO GELO BR - REF.:18,000 L	001	001	35	4	4.797,91	12,000	100,0000	
Total	----->				4	4.797,91	12,000		
1	035CZ022.82 -REALUX 35 DF CINZA RAL 7012 BR - REF.:3,600 L	001	001	35	1	370,60	5,000	100,0000	
Total	----->				1	370,60	5,000		
1	035CZ025.80 -REALUX 35 CINZA N-6,5 - REF.: 18LT	001	001	35	2	3.437,05	10,000	100,0000	
Total	----->				2	3.437,05	10,000		
1	035CZ027.80 -REALUX 35 CINZA FHAIZER BR - REF.:18,000 L	001	001	35	2	1.694,75	5,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				2	1.694,75	5,000		
1	035CZ028.82 -REALUX 35 CINZA RAL 7035 BR - REF.:3,600 L	001	001	35	1	391,25	5,000	100,0000	
Total	----->				1	391,25	5,000		
1	035CZ029.80 -REALUX 35 CINZA RAL 7012 SB - REF.:18,000 L	001	001	35	4	42.394,46	109,000	100,0000	
Total	----->				4	42.394,46	109,000		
1	035CZ030.80 -REALUX 35 CINZA RAL 7005 BR - REF.:18,000 L	001	001	35	1	632,98	2,000	100,0000	
Total	----->				1	632,98	2,000		
1	035GR001.80 -REALUX 35 DF GRAFITE ESCURO SB - REF.:18,000 L	001	001	35	1	679,62	2,000	100,0000	
Total	----->				1	679,62	2,000		
1	035LJ001.80 -REALUX 35 LARANJA SEG 25YR614 - REF.: 18 LT	001	001	35	1	453,50	1,000	100,0000	
Total	----->				1	453,50	1,000		
1	035LJ004.82 -REALUX 35 LARANJA RAL 2009 - REF.: 3,6 LT	001	001	35	1	509,25	5,000	100,0000	
Total	----->				1	509,25	5,000		
1	035MR003.82 -REALUX 35 CAMURÇA 7,5YR 5/6 - REF.: 3,6 LT	001	001	35	1	333,92	4,000	100,0000	
Total	----->				1	333,92	4,000		
1	035PR001.80 -REALUX 35 PRETO N-1,0 - REF.: 18L	001	001	35	1	275,16	1,000	100,0000	
Total	----->				1	275,16	1,000		
1	035PR001.82 -REALUX 35 PRETO N-1,0 - REF.: 3,6L	001	001	35	2	795,08	13,000	100,0000	
Total	----->				2	795,08	13,000		
1	035PR002.82 -REALUX 35 PRETO N-1,0 SB - REF.: 3,6L	001	001	35	5	1.415,50	38,000	100,0000	
Total	----->				5	1.415,50	38,000		
1	035PR005.80 -REALUX 35 PRETO SB - REF.:18,000 L	001	001	35	2	7.147,80	22,000	100,0000	
Total	----->				2	7.147,80	22,000		
1	035PR006.80 -REALUX 35 PRETO N-1,0 FS - REF.:18,000 L	001	001	35	7	8.113,60	25,000	100,0000	
Total	----->				7	8.113,60	25,000		
1	035PR006.82 -REALUX 35 PRETO N-1,0 FS - REF.:3,600 L	001	001	35	1	150,00	2,000	100,0000	
Total	----->				1	150,00	2,000		
1	035PR007.82 -REALUX 35 PRETO N-1,0 SF - REF.:3,600 L	001	001	35	6	6.110,00	65,000	100,0000	
Total	----->				6	6.110,00	65,000		
1	035PT002.80 -REALUX 35 ALUMINIO OPALECENTE - REF.: 18 LT	001	001	35	4	14.365,42	36,000	100,0000	
Total	----->				4	14.365,42	36,000		
1	035PT002.82 -REALUX 35 ALUMINIO OPALECENTE - REF.: 3,6 LT	001	001	35	2	2.550,75	30,000	100,0000	
Total	----->				2	2.550,75	30,000		
1	035RX002.21 -REALUX 35 ROXO PURPURA 10P 4/10 BR - REF.:18,000 L	001	001	35	1	450,55	1,000	100,0000	
Total	----->				1	450,55	1,000		
1	035VD001.80 -REALUX 35 VERDE EMBLEMA 2,5G 3/4 - REF.: 18 LT	001	001	35	1	367,71	1,000	100,0000	
Total	----->				1	367,71	1,000		
1	035VD001.82 -REALUX 35 VERDE EMBLEMA 2,5G 3/4 - REF.: 3,6 LT	001	001	35	3	1.049,63	14,000	100,0000	
Total	----->				3	1.049,63	14,000		
1	035VD003.82 -REALUX 35 VERDE RAL 6002 - REF.: 3,6 LT	001	001	35	3	2.587,20	24,000	100,0000	
Total	----->				3	2.587,20	24,000		
1	035VD009.82 -REALUX 35 VERDE RAL 6037 BR - REF.:3,600 L	001	001	35	2	576,13	8,000	100,0000	
Total	----->				2	576,13	8,000		
1	035VM001.82 -REALUX 35 VERMELHO MASSEY - REF.: 3,6 LT	001	001	35	2	1.855,80	18,000	100,0000	
Total	----->				2	1.855,80	18,000		
1	035VM013.80 -REALUX 35 VERMELHO ROYAL 84 BR - REF.:18,000 L	001	001	35	11	30.618,10	68,000	100,0000	
Total	----->				11	30.618,10	68,000		
1	035VM013.82 -REALUX 35 VERMELHO ROYAL 84 BR - REF.:3,600 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	035VM013.82 -REALUX 35 VERMELHO ROYAL 84 BR - REF.:3,600 L	001	001	35	3	2.692,43	29,000	100,0000	
Total					3	2.692,43	29,000		
1	036VZ003.82 -VERNIZ PU BR 10 - REF.: 3,6L	001	002	36	6	1.155,60	26,000	100,0000	
Total					6	1.155,60	26,000		
1	036VZ013.21 -VERNIZ PU ALTO BRILHO - REF.: 18 LT	001	002	36	41	61.028,23	129,000	100,0000	
Total					41	61.028,23	129,000		
1	036VZ013.82 -VERNIZ PU ALTO BRILHO - REF.: 3,6 LT	001	002	36	12	2.144,23	49,000	100,0000	
Total					12	2.144,23	49,000		
1	036VZ015.21 -VERNIZ PU 60 UB - REF.:18,000 L	001	002	36	4	5.018,30	7,000	100,0000	
Total					4	5.018,30	7,000		
1	036VZ021.21 -VERNIZ PU B20 - REF.: 18L	001	002	36	3	1.333,78	3,000	100,0000	
Total					3	1.333,78	3,000		
1	036VZ021.82 -VERNIZ PU B20 - REF.: 3,6L	001	002	36	5	838,52	14,000	100,0000	
Total					5	838,52	14,000		
1	036VZ031.21 -VERNIZ PU B20 HS - REF.: 18L	001	002	36	12	48.067,69	79,000	100,0000	
Total					12	48.067,69	79,000		
1	036VZ050.21 -VERNIZ PU BRILHANTE - REF.: 18 LT	001	002	36	22	51.971,90	114,000	100,0000	
Total					22	51.971,90	114,000		
1	036VZ110.21 -VERNIZ PU 10 UB - REF.: 18L	001	002	36	1	988,12	2,000	100,0000	
Total					1	988,12	2,000		
1	036VZ120.21 -VERNIZ PU BR 20 - REF.: 18L	001	002	36	12	11.801,61	23,000	100,0000	
Total					12	11.801,61	23,000		
1	036VZ120.82 -VERNIZ PU BR 20 - REF.: 3,6 LT	001	002	36	1	96,00	2,000	100,0000	
Total					1	96,00	2,000		
1	036VZ130.21 -VERNIZ PU 30 UB - REF.: 18 LT	001	002	36	3	2.413,12	4,000	100,0000	
Total					3	2.413,12	4,000		
1	036VZ140.21 -VERNIZ PU 40 UB - REF.: 18 LT	001	002	36	8	12.412,02	23,000	100,0000	
Total					8	12.412,02	23,000		
1	036VZ224.21 -VERNIZ PU BRILHANTE - REF.: 18 LT	001	002	36	11	29.719,56	54,000	100,0000	
Total					11	29.719,56	54,000		
1	036VZ346.82 -VERNIZ PU PEROLIZADO - REF.: 3,6L	001	002	36	2	528,44	4,000	100,0000	
Total					2	528,44	4,000		
1	036VZ355.21 -VERNIZ PU PEROLA - REF.: 18LT	001	002	36	4	3.541,22	6,000	100,0000	
Total					4	3.541,22	6,000		
1	036VZ700.21 -VERNIZ PU B00 - REF.: 18 LT	001	002	36	13	29.952,92	41,000	100,0000	
Total					13	29.952,92	41,000		
1	036VZ700.82 -VERNIZ PU B00 - REF.: 3,6 LT	001	002	36	1	195,20	1,000	100,0000	
Total					1	195,20	1,000		
1	037CZ004.21 -REALPOXI 37 DF CINZA N-6,5 - REF.: 13,5 LT	001	001	37	3	16.801,42	32,000	100,0000	
Total					3	16.801,42	32,000		
1	037PR002.82 -REALPOXI 37 DF PRETO N-1.0 SB - REF.: 2,7L	001	001	37	2	2.135,24	10,000	100,0000	
Total					2	2.135,24	10,000		
1	038BG001.21 -REALTHANE 38 PRIMER BEGE - REF.: 13,5 LT	001	001	38	4	4.578,86	8,000	100,0000	
Total					4	4.578,86	8,000		
1	038BG001.82 -REALTHANE 38 PRIMER BEGE - REF.: 2,7 LT	001	001	38	8	7.044,19	52,000	100,0000	
Total					8	7.044,19	52,000		
1	038BR002.21 -REALTHANE 38 PRIMER PU BRANCO - REF.: 18 LT	001	001	38	5	5.202,35	9,000	100,0000	
Total					5	5.202,35	9,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	038BR002.82 -REALTHANE 38 PRIMER PU BRANCO - REF.: 3,6 LT								
1	038BR002.82 -REALTHANE 38 PRIMER PU BRANCO - REF.: 3,6 LT	001	001	38	11	10.696,80	73,000	100,0000	
Total	----->				11	10.696,80	73,000		
	038CZ001.21 -REALTHANE 38 PRIMER PU CINZA RAL 7016 - REF.: 18 LT								
1	038CZ001.21 -REALTHANE 38 PRIMER PU CINZA RAL 7016 - REF.: 18 LT	001	001	38	1	660,73	1,000	100,0000	
Total	----->				1	660,73	1,000		
	038CZ002.21 -REALTHANE 38 PRIMER CINZA - REF.: 18 LT								
1	038CZ002.21 -REALTHANE 38 PRIMER CINZA - REF.: 18 LT	001	001	38	24	41.060,64	69,000	100,0000	
Total	----->				24	41.060,64	69,000		
	038CZ002.82 -REALTHANE 38 PRIMER CINZA - REF.: 3,6 LT								
1	038CZ002.82 -REALTHANE 38 PRIMER CINZA - REF.: 3,6 LT	001	001	38	3	1.364,92	12,000	100,0000	
Total	----->				3	1.364,92	12,000		
	038CZ003.82 -REALTHANE 38 PRIMER PU CINZA RAL 7001 - REF.: 3,6LT								
1	038CZ003.82 -REALTHANE 38 PRIMER PU CINZA RAL 7001 - REF.: 3,6LT	001	001	38	20	20.764,23	215,000	100,0000	
Total	----->				20	20.764,23	215,000		
	038CZ008.82 -REALTHANE 38 PRIMER PU CINZA RAL 7016 CORTESA - REF.: 2,7 LT								
1	038CZ008.82 -REALTHANE 38 PRIMER PU CINZA RAL 7016 CORTESA - REF.: 2,7 LT	001	001	38	9	22.868,60	214,000	100,0000	
Total	----->				9	22.868,60	214,000		
	038CZ021.21 -REALTHANE 38 PRIMER PU CINZA - REF.: 14,4 LT								
1	038CZ021.21 -REALTHANE 38 PRIMER PU CINZA - REF.: 14,4 LT	001	001	38	3	2.671,72	4,000	100,0000	
Total	----->				3	2.671,72	4,000		
	038CZ021.82 -REALTHANE 38 PRIMER PU CINZA - REF.: 2,88LT								
1	038CZ021.82 -REALTHANE 38 PRIMER PU CINZA - REF.: 2,88LT	001	001	38	1	1.054,90	10,000	100,0000	
Total	----->				1	1.054,90	10,000		
	038CZ022.21 -REALTHANE 38 PRIMER PU CINZA N 6,5 - REF.: 13,5 LT								
1	038CZ022.21 -REALTHANE 38 PRIMER PU CINZA N 6,5 - REF.: 13,5 LT	001	001	38	1	1.350,22	2,000	100,0000	
Total	----->				1	1.350,22	2,000		
	038CZ022.82 -REALTHANE 38 PRIMER PU CINZA N 6,5 - REF.: 2,7 LT								
1	038CZ022.82 -REALTHANE 38 PRIMER PU CINZA N 6,5 - REF.: 2,7 LT	001	001	38	2	819,79	15,000	100,0000	
Total	----->				2	819,79	15,000		
	038CZ023.21 -REALTHANE 38 PRIMER CINZA RFX - REF.: 18 LT								
1	038CZ023.21 -REALTHANE 38 PRIMER CINZA RFX - REF.: 18 LT	001	001	38	9	17.732,06	34,000	100,0000	
Total	----->				9	17.732,06	34,000		
	038KIT-BG001.82 -KIT REALTHANE 38 PRIMER BEGE SUZUKI REF- 3,6L								
1	038KIT-BG001.82 -KIT REALTHANE 38 PRIMER BEGE SUZUKI REF- 3,6L	001	001	38	11	25.583,21	224,000	100,0000	
Total	----->				11	25.583,21	224,000		
	039AM011.21 -REALPOXI 39 PRIMER AMARELO 2,5Y 6/8 - REF.: 13,5 LT								
1	039AM011.21 -REALPOXI 39 PRIMER AMARELO 2,5Y 6/8 - REF.: 13,5 LT	001	001	39	2	2.064,92	4,000	100,0000	
Total	----->				2	2.064,92	4,000		
	039AM016.21 -REALPOXI 39 PRIMER EPOXI AMARELO 5Y8/12 - REF.: 13,5 LT								
1	039AM016.21 -REALPOXI 39 PRIMER EPOXI AMARELO 5Y8/12 - REF.: 13,5 LT	001	001	39	9	72.164,40	85,000	100,0000	
Total	----->				9	72.164,40	85,000		
	039AZ012.21 -REALPOXI 39 PRIMER AZUL 2,5 PB 4/10 - REF.: 13,5 LT								
1	039AZ012.21 -REALPOXI 39 PRIMER AZUL 2,5 PB 4/10 - REF.: 13,5 LT	001	001	39	1	721,33	1,000	100,0000	
Total	----->				1	721,33	1,000		
	039BG004.21 -REALPOXI 39 BUFF BEGE ATX - REF.: 13,5 LT								
1	039BG004.21 -REALPOXI 39 BUFF BEGE ATX - REF.: 13,5 LT	001	001	39	4	63.251,00	95,000	100,0000	
Total	----->				4	63.251,00	95,000		
	039BG004.82 -REALPOXI 39 BUFF BEGE ATX - REF.: 2,7 LT								
1	039BG004.82 -REALPOXI 39 BUFF BEGE ATX - REF.: 2,7 LT	001	001	39	2	2.727,12	16,000	100,0000	
Total	----->				2	2.727,12	16,000		
	039BR001.82 -REALPOXI 39 PRIMER BUFF BRANCO BR - REF.:2,700 L								
1	039BR001.82 -REALPOXI 39 PRIMER BUFF BRANCO BR - REF.:2,700 L	001	001	39	1	997,40	10,000	100,0000	
Total	----->				1	997,40	10,000		
	039BR004.21 -REALPOXI 39 PRIMER BRANCO - REF.: 13,5 LT								
1	039BR004.21 -REALPOXI 39 PRIMER BRANCO - REF.: 13,5 LT	001	001	39	1	664,52	1,000	100,0000	
Total	----->				1	664,52	1,000		
	039CZ002.82 -REALPOXI 39 PRIMER CINZA RAL 7047 - REF.: 2,7L								
1	039CZ002.82 -REALPOXI 39 PRIMER CINZA RAL 7047 - REF.: 2,7L	001	001	39	4	2.181,16	16,000	100,0000	
Total	----->				4	2.181,16	16,000		
	039CZ005.82 -REALPOXI 39 PRIMER BUFF CINZA N- 6,5 - REF.: 2,7L								
1	039CZ005.82 -REALPOXI 39 PRIMER BUFF CINZA N- 6,5 - REF.: 2,7L	001	001	39	2	6.676,02	64,000	100,0000	
Total	----->				2	6.676,02	64,000		
	039CZ022.21 -REALPOXI 39 PRIMER EPOXI CINZA - REF.: 13,5 LT								
1	039CZ022.21 -REALPOXI 39 PRIMER EPOXI CINZA - REF.: 13,5 LT	001	001	39	18	84.417,57	127,000	100,0000	
Total	----->				18	84.417,57	127,000		
	039CZ022.82 -REALPOXI 39 PRIMER EPOXI CINZA - REF.: 2,7 LT								
1	039CZ022.82 -REALPOXI 39 PRIMER EPOXI CINZA - REF.: 2,7 LT	001	001	39	9	4.799,72	41,000	100,0000	
Total	----->				9	4.799,72	41,000		
	039CZ030.21 -REALPOXI 39 PRIMER EPOXI CINZA N-65 - REF.: 13,5LT								
1	039CZ030.21 -REALPOXI 39 PRIMER EPOXI CINZA N-65 - REF.: 13,5LT	001	001	39	9	8.834,13	16,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				9	8.834,13	16,000		
1	039CZ042.21								
	039CZ042.21 -REALPOXI 39 PRIMER EPOXI CINZA RAL 7035 - REF.: 13,5 LT	001	001	39	1	1.206,18	2,000	100,0000	
Total	----->				1	1.206,18	2,000		
1	039CZ044.21								
	039CZ044.21 -REALPOXI 39 PRIMER EPOXI CINZA DMQ - REF.: 13,5 LT	001	001	39	3	12.203,53	19,000	100,0000	
Total	----->				3	12.203,53	19,000		
1	039CZ049.82								
	039CZ049.82 -REALPOXI 39 PRIMER CINZA RFX - REF.: 2,7 LT	001	001	39	14	23.712,28	209,000	100,0000	
Total	----->				14	23.712,28	209,000		
1	039CZ051.21								
	039CZ051.21 -REALPOXI 39 CINZA RFX ATX - REF.: 13,5 LT	001	001	39	2	154.891,12	239,000	100,0000	
Total	----->				2	154.891,12	239,000		
1	039VM101.21								
	039VM101.21 -REALPOXI 39 PRIMER VERMELHO OXIDO - REF.: 13,5L	001	001	39	13	44.624,96	72,000	100,0000	
Total	----->				13	44.624,96	72,000		
1	039VM101.82								
	039VM101.82 -REALPOXI 39 PRIMER VERM. OXID - REF.: 2,7 LT	001	001	39	21	44.528,38	400,000	100,0000	
Total	----->				21	44.528,38	400,000		
1	040AM006.82								
	040AM006.82 -REALPISO 40 AMARELO RAL 1003 - REF.: 2,7 LT	001	007	40	1	571,62	3,000	100,0000	
Total	----->				1	571,62	3,000		
1	040AM024.82								
	040AM024.82 -REALPISO 40 AMARELO RAL 1023 - REF.: 2,7 L	001	007	40	1	337,88	2,000	100,0000	
Total	----->				1	337,88	2,000		
1	040CZ004.82								
	040CZ004.82 -REALPISO 40 CINZA N 6,5 SB - REF.: 2,7 LT	001	007	40	4	7.339,26	27,000	100,0000	
Total	----->				4	7.339,26	27,000		
1	040CZ004T.82								
	040CZ004T.82 -REALPISO 40 CINZA N 6,5 SB - REF.:2,700 L	001	008	40	1	990,60	6,000	100,0000	
Total	----->				1	990,60	6,000		
1	040LJ002.82								
	040LJ002.82 -REALPISO 40 LARANJA RAL 2010 - REF.: 2,7 LT	001	007	40	1	420,42	3,000	100,0000	
Total	----->				1	420,42	3,000		
1	040VD016.82								
	040VD016.82 -REALPISO 40 VERDE RAL 6019 - REF.: 2,7 LT	001	007	40	1	521,84	4,000	100,0000	
Total	----->				1	521,84	4,000		
1	040VZ005.82								
	040VZ005.82 -REALPOXI SELADOR PISO INCOLOR - REF.: 2,7 LT	001	007	40	2	511,62	6,000	100,0000	
Total	----->				2	511,62	6,000		
1	043VZ002.70								
	043VZ002.70 -VERNIZ UV LASER BRILHANTE - REF.: 18 KG	003	002	43	1	1.605,23	1,000	100,0000	
Total	----->				1	1.605,23	1,000		
1	043VZ449.70								
	043VZ449.70 -VERNIZ UV IMERSAO - REF.: 18 LT	003	002	43	12	108.907,79	76,000	100,0000	
Total	----->				12	108.907,79	76,000		
1	044AM010.21								
	044AM010.21 -REALVIT 44 DF AMARELO SEGUR F.F. - REF.: 18 LT	001	001	44	1	708,62	1,000	100,0000	
Total	----->				1	708,62	1,000		
1	044AM011.82								
	044AM011.82 -REALVIT 44 DF LC AMARELO RAL 1003 - REF.: 3,6LT	001	001	44	2	2.637,12	24,000	100,0000	
Total	----->				2	2.637,12	24,000		
1	044CZ016.01								
	044CZ016.01 -REALVIT 44 DF CINZA RAL 7040 - REF.:200,000 L	001	001	44	1	15.637,18	2,000	100,0000	
Total	----->				1	15.637,18	2,000		
1	044CZ016.21								
	044CZ016.21 -REALVIT 44 DF CINZA RAL 7040 - REF.: 18 LT	001	001	44	2	3.239,95	5,000	100,0000	
Total	----->				2	3.239,95	5,000		
1	044CZ017.82								
	044CZ017.82 -REALVIT 44 DF CINZA RAL 7032 - REF.: 3,6 LT	001	001	44	4	2.426,00	20,000	100,0000	
Total	----->				4	2.426,00	20,000		
1	044CZ019.21								
	044CZ019.21 -REALVIT 44 DF GRAFITE J M WUNDERVALD - REF.: 18L	001	001	44	1	731,37	1,000	100,0000	
Total	----->				1	731,37	1,000		
1	044LJ001.82								
	044LJ001.82 -REALVIT 44 DF LARANJA 25YR614 SB - REF.: 3,6 LT	001	001	44	1	1.021,28	8,000	100,0000	
Total	----->				1	1.021,28	8,000		
1	044PR002.82								
	044PR002.82 -REALVIT 44 DF PRETO FS - 3,600 LT	001	001	44	1	401,94	3,000	100,0000	
Total	----->				1	401,94	3,000		
	044PR004.82								
	044PR004.82 -REALVIT 44 DF PRETO FS EURO - 3,6 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	044PR004.82 -REALVIT 44 DF PRETO FS EURO - 3,6 LT	001	001	44	10	39.681,18	271,000	100,0000	
Total					10	39.681,18	271,000		
	044VM004.82 -REALVIT 44 DF VERMELHO BOMBEIRO SB REF- 3,6L								
1	044VM004.82 -REALVIT 44 DF VERMELHO BOMBEIRO SB REF- 3,6L	001	001	44	1	181,17	1,000	100,0000	
Total					1	181,17	1,000		
	045AM001.21 -PRIMER UV AMARELO CARLU ATOXICO - REF.: 25 KG								
1	045AM001.21 -PRIMER UV AMARELO CARLU ATOXICO - REF.: 25 KG	003	002	45	2	2.792,22	2,000	100,0000	
Total					2	2.792,22	2,000		
	045AZ003.21 -PRIMER UV AZUL CARLU ATX - REF.: 20 KG								
1	045AZ003.21 -PRIMER UV AZUL CARLU ATX - REF.: 20 KG	003	002	45	4	8.706,53	6,000	100,0000	
Total					4	8.706,53	6,000		
	045VD001.21 -PRIMER UV VERDE CARLU ATX - REF.: 20 KG								
1	045VD001.21 -PRIMER UV VERDE CARLU ATX - REF.: 20 KG	003	002	45	2	3.611,52	3,000	100,0000	
Total					2	3.611,52	3,000		
	045VM003.21 -PRIMER UV VERMELHO CARLU - REF.: 20KG								
1	045VM003.21 -PRIMER UV VERMELHO CARLU - REF.: 20KG	003	002	45	3	10.273,95	5,000	100,0000	
Total					3	10.273,95	5,000		
	046AM001.70 -PRIMER A IMERSAO AMARELO CONDOR - REF.: 18 LT								
1	046AM001.70 -PRIMER A IMERSAO AMARELO CONDOR - REF.: 18 LT	002	002	46	10	33.261,72	48,000	100,0000	
Total					10	33.261,72	48,000		
	046AM002.70 -PRIMER BA AMARELO - REF.: 25KG								
1	046AM002.70 -PRIMER BA AMARELO - REF.: 25KG	002	002	46	1	848,94	1,000	100,0000	
Total					1	848,94	1,000		
	046AM004.70 -TINTA BA AMARELO TAMBOREAMENTO ATX - REF.: 18 LT								
1	046AM004.70 -TINTA BA AMARELO TAMBOREAMENTO ATX - REF.: 18 LT	002	002	46	1	427,17	1,000	100,0000	
Total					1	427,17	1,000		
	046AZ005.70 -TINTA BA AZUL TAMBOERAMENTO ATX - REF.: 18 LT								
1	046AZ005.70 -TINTA BA AZUL TAMBOERAMENTO ATX - REF.: 18 LT	002	002	46	1	397,46	1,000	100,0000	
Total					1	397,46	1,000		
	046AZ008.70 -PRIMER BA AZUL PISTOLA - REF.: 25KG								
1	046AZ008.70 -PRIMER BA AZUL PISTOLA - REF.: 25KG	002	002	46	2	976,53	3,000	100,0000	
Total					2	976,53	3,000		
	046BG003.70 -PRIMER BA IMERSAO BEGE CONDOR - REF.: 18 LT								
1	046BG003.70 -PRIMER BA IMERSAO BEGE CONDOR - REF.: 18 LT	002	002	46	3	1.542,18	3,000	100,0000	
Total					3	1.542,18	3,000		
	046BR011.70 -PRIMER BA BRANCO								
1	046BR011.70 -PRIMER BA BRANCO	002	002	46	2	1.075,46	2,000	100,0000	
Total					2	1.075,46	2,000		
	046BR667.70 -PRIMER BA BRANCO PISTOLA - REF.: 25KG								
1	046BR667.70 -PRIMER BA BRANCO PISTOLA - REF.: 25KG	002	002	46	26	110.221,55	529,000	100,0000	
Total					26	110.221,55	529,000		
	046BR668.70 -PRIMER BA BRANCO PISTOLA MTZ- REF.: 18LT								
1	046BR668.70 -PRIMER BA BRANCO PISTOLA MTZ- REF.: 18LT	002	002	46	1	629,56	4,000	100,0000	
Total					1	629,56	4,000		
	046LJ002.70 -PRIMER BA IMERSAO LARANJA CONDOR - REF.: 25 KG								
1	046LJ002.70 -PRIMER BA IMERSAO LARANJA CONDOR - REF.: 25 KG	002	002	46	2	2.288,00	4,000	100,0000	
Total					2	2.288,00	4,000		
	046MR003.70 -TINTA BA MARROM MADELAR - REF.: 25KG								
1	046MR003.70 -TINTA BA MARROM MADELAR - REF.: 25KG	002	002	46	3	17.838,96	40,000	100,0000	
Total					3	17.838,96	40,000		
	046OC004.21 -PRIMER PU BA OCRE - REF.: 18 LT								
1	046OC004.21 -PRIMER PU BA OCRE - REF.: 18 LT	002	002	46	1	6.605,40	15,000	100,0000	
Total					1	6.605,40	15,000		
	046PR003.70 -PRIMER BA IMERSAO PRETO CONDOR - REF.: 20KG								
1	046PR003.70 -PRIMER BA IMERSAO PRETO CONDOR - REF.: 20KG	002	002	46	1	451,44	1,000	100,0000	
Total					1	451,44	1,000		
	046PR005.70 -PRIMER BA PRETO PISTOLA - REF.: 25KG								
1	046PR005.70 -PRIMER BA PRETO PISTOLA - REF.: 25KG	002	002	46	8	7.752,38	33,000	100,0000	
Total					8	7.752,38	33,000		
	046RS003.70 -PRIMER BA ROSA CONDOR ATX - REF.: 18L								
1	046RS003.70 -PRIMER BA ROSA CONDOR ATX - REF.: 18L	002	002	46	2	1.284,66	2,000	100,0000	
Total					2	1.284,66	2,000		
	046VD005.70 -TINTA BA VERDE TAMBOREAMENTO ATX - REF.: 18 LT								
1	046VD005.70 -TINTA BA VERDE TAMBOREAMENTO ATX - REF.: 18 LT	002	002	46	1	430,40	1,000	100,0000	
Total					1	430,40	1,000		
	046VM002.70 -PRIMER BA IMERSAO VERMELHO CONDOR - REF.: 18 LT								
1	046VM002.70 -PRIMER BA IMERSAO VERMELHO CONDOR - REF.: 18 LT	002	002	46	4	2.478,20	4,000	100,0000	
Total					4	2.478,20	4,000		
	046VM004.70 -PRIMER BA VERMELHO II - REF.: 18 KG								
1	046VM004.70 -PRIMER BA VERMELHO II - REF.: 18 KG	002	002	46	5	6.937,11	11,000	100,0000	
Total					5	6.937,11	11,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	046VZ001.70 -SELADOR BA INCOLOR - REF.: 18L								
1	046VZ001.70 -SELADOR BA INCOLOR - REF.: 18L	002	002	46	2	803,26	2,000	100,0000	
Total	----->				2	803,26	2,000		
	047AM061.80 -ESMALTE PU AMARELO ROSS (TRANCOSO) -REF.: 18 LT								
1	047AM061.80 -ESMALTE PU AMARELO ROSS (TRANCOSO) -REF.: 18 LT	001	005	47	1	1.354,28	2,000	100,0000	
Total	----->				1	1.354,28	2,000		
	047AZ005.80 -ESMALTE PU AZ 293C JOY TITANIUM BR - REF.: 18L								
1	047AZ005.80 -ESMALTE PU AZ 293C JOY TITANIUM BR - REF.: 18L	001	005	47	1	1.901,60	2,000	100,0000	
Total	----->				1	1.901,60	2,000		
	047AZ016.80 -ESMALTE PU AZUL TITAN BRILHANTE - REF.: 18 LT								
1	047AZ016.80 -ESMALTE PU AZUL TITAN BRILHANTE - REF.: 18 LT	001	005	47	11	18.374,69	25,000	100,0000	
Total	----->				11	18.374,69	25,000		
	047LL002.80 -ESMALTE PU LILÁS TAURUS - REF.:18,000 L								
1	047LL002.80 -ESMALTE PU LILÁS TAURUS - REF.:18,000 L	001	005	47	4	7.541,97	7,000	100,0000	
Total	----->				4	7.541,97	7,000		
	047PR101.80 -ESMALTE PU PRETO JOY TITANIUM BR - REF.: 18 LT								
1	047PR101.80 -ESMALTE PU PRETO JOY TITANIUM BR - REF.: 18 LT	001	005	47	3	4.313,89	5,000	100,0000	
Total	----->				3	4.313,89	5,000		
	047PR115.21 -ESMALTE PU PRETO FOSCO : 18 L								
1	047PR115.21 -ESMALTE PU PRETO FOSCO : 18 L	001	005	47	3	29.995,00	50,000	100,0000	
Total	----->				3	29.995,00	50,000		
	047PT502.80 -ESMALTE PU CINZA PRATA BRILHANTE - REF.: 18 LT								
1	047PT502.80 -ESMALTE PU CINZA PRATA BRILHANTE - REF.: 18 LT	001	005	47	10	14.100,74	22,000	100,0000	
Total	----->				10	14.100,74	22,000		
	047RS003.80 -ESMALTE PU ROSA 182C JOY - REF.: 18 LT								
1	047RS003.80 -ESMALTE PU ROSA 182C JOY - REF.: 18 LT	001	005	47	6	7.825,54	11,000	100,0000	
Total	----->				6	7.825,54	11,000		
	047RS100.80 -ESMALTE PU ALIF ROSA NEW BRILHANTE - REF.: 18L								
1	047RS100.80 -ESMALTE PU ALIF ROSA NEW BRILHANTE - REF.: 18L	001	005	47	6	10.094,86	13,000	100,0000	
Total	----->				6	10.094,86	13,000		
	047VM002.80 -ESMALTE PU VERMELHO TITANIUM - REF.: 18 LT								
1	047VM002.80 -ESMALTE PU VERMELHO TITANIUM - REF.: 18 LT	001	005	47	2	3.925,86	4,000	100,0000	
Total	----->				2	3.925,86	4,000		
	047VM036.80 -ESMALTE PU VERMELHO BRILHANTE - REF.: 18 LT								
1	047VM036.80 -ESMALTE PU VERMELHO BRILHANTE - REF.: 18 LT	001	005	47	1	1.587,62	2,000	100,0000	
Total	----->				1	1.587,62	2,000		
	048VZ001.70 -VERNIZ BA IMERSAO								
1	048VZ001.70 -VERNIZ BA IMERSAO	002	002	48	5	15.092,96	8,000	100,0000	
Total	----->				5	15.092,96	8,000		
	048VZ002.21 -VERNIZ PU BA BRILHO MOLHADO II - REF.:18 LT								
1	048VZ002.21 -VERNIZ PU BA BRILHO MOLHADO II - REF.:18 LT	002	002	48	5	16.387,72	36,000	100,0000	
Total	----->				5	16.387,72	36,000		
	049VZ010.21 -VERNIZ CRISTAL BAJA - REF.: 18L								
1	049VZ010.21 -VERNIZ CRISTAL BAJA - REF.: 18L	001	002	49	2	5.580,00	6,000	100,0000	
Total	----->				2	5.580,00	6,000		
	049VZ100.82 -VERNIZ ACR FLAKE DOURADO REF - 3,600								
1	049VZ100.82 -VERNIZ ACR FLAKE DOURADO REF - 3,600	001	005	49	4	25.200,00	70,000	100,0000	
Total	----->				4	25.200,00	70,000		
	049VZ118.82 -VERNIZ ACRILICO FLAKE PEROLA BRANCA REF - 3,600								
1	049VZ118.82 -VERNIZ ACRILICO FLAKE PEROLA BRANCA REF - 3,600	001	002	49	1	3.450,00	10,000	100,0000	
Total	----->				1	3.450,00	10,000		
	049VZ119.82 -VERNIZ ACR FLAKE AZUL - REF.:3,600 L								
1	049VZ119.82 -VERNIZ ACR FLAKE AZUL - REF.:3,600 L	001	005	49	1	1.827,05	5,000	100,0000	
Total	----->				1	1.827,05	5,000		
	049VZ400.82 -VERNIZ ACRILICO BRILHANTE - REF.: 3,6L								
1	049VZ400.82 -VERNIZ ACRILICO BRILHANTE - REF.: 3,6L	001	002	49	2	442,71	8,000	100,0000	
Total	----->				2	442,71	8,000		
	049VZ500.82 -VERNIZ PU ACRILICO - REF.: 2,7 LT								
1	049VZ500.82 -VERNIZ PU ACRILICO - REF.: 2,7 LT	001	001	49	1	170,32	1,000	100,0000	
Total	----->				1	170,32	1,000		
	049VZ511.21 -VERNIZ PU ACRILICO B-10 REF- 15LT								
1	049VZ511.21 -VERNIZ PU ACRILICO B-10 REF- 15LT	001	002	49	1	1.348,26	2,000	100,0000	
Total	----->				1	1.348,26	2,000		
	049VZ580.82 -REALTHANE 49 VERNIZ								
1	049VZ580.82 -REALTHANE 49 VERNIZ	001	002	49	2	1.194,52	7,000	100,0000	
Total	----->				2	1.194,52	7,000		
	050BG004.82 -REALGLASS BEGE RAL 1013 REF-3,6L								
1	050BG004.82 -REALGLASS BEGE RAL 1013 REF-3,6L	001	005	50	1	1.450,65	5,000	100,0000	
Total	----->				1	1.450,65	5,000		
	050PR002.21 -TINTA P/ VIDRO PRETA - REF.: 14,4L								
1	050PR002.21 -TINTA P/ VIDRO PRETA - REF.: 14,4L	001	005	50	1	671,81	1,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	671,81	1,000		
1	051VZ004.81 -REALSTEIN 51 INCOLOR - REF.: 18L	001	002	51	5	19.073,62	39,000	100,0000	
Total	----->				5	19.073,62	39,000		
1	052AZ003.70 -IMPERMEABILIZANTE BA AZUL RAL 5021 FS - REF.:18,000 L	002	002	52	1	425,18	2,000	100,0000	
Total	----->				1	425,18	2,000		
1	052AZ005.70 -IMPERMEABILIZANTE BA AZUL VIMASA - REF.: 20 KG	002	002	52	15	43.404,86	100,000	100,0000	
Total	----->				15	43.404,86	100,000		
1	052AZ010.70 -IMPERMEABILIZANTE BA AZUL BEETHOVEN - REF.: 18L	002	002	52	6	20.190,30	60,000	100,0000	
Total	----->				6	20.190,30	60,000		
1	052AZ013.70 -IMPERMEABILIZANTE BA AZUL BIC - REF.: 18 LT	002	002	52	10	57.014,93	192,000	100,0000	
Total	----->				10	57.014,93	192,000		
1	052BR001.70 -IMPERMEABILIZANTE BA BRANCO BEETHOVEN - REF.: 18L	002	002	52	2	1.050,11	3,000	100,0000	
Total	----->				2	1.050,11	3,000		
1	052CZ002.70 -IMPERMEABILIZANTE BA CINZA RAL 7005 REF-18L	002	002	52	1	125,71	1,000	100,0000	
Total	----->				1	125,71	1,000		
1	052CZ003.70 -IMPERMEABILIZANTE BA CINZA RAL 7001 - REF.: 18L	002	002	52	1	155,94	1,000	100,0000	
Total	----->				1	155,94	1,000		
1	052MR004.70 -IMPERMEABILIZANTE BA TABACO	002	002	52	1	590,73	1,000	100,0000	
Total	----->				1	590,73	1,000		
1	052MR011.70 -IMPERMEABILIZANTE BA MARROM RAL 8028 - REF.: 20 KG	002	002	52	13	19.829,67	58,000	100,0000	
Total	----->				13	19.829,67	58,000		
1	052PR003.70 -TINTA BA PRETO LETREIRO - REF.: 18L	002	002	52	1	1.056,70	5,000	100,0000	
Total	----->				1	1.056,70	5,000		
1	052PR006.70 -IMPERMEABILIZANTE BA PRETO RFX - REF.: 20 KG	002	002	52	10	8.638,50	26,000	100,0000	
Total	----->				10	8.638,50	26,000		
1	052PR827.70 -IMPERMEABILIZANTE BA PRETO- REF.: 18 LT	002	002	52	5	10.149,29	39,000	100,0000	
Total	----->				5	10.149,29	39,000		
1	052VD005.70 -IMPERMEABILIZANTE BA VERDE FOLHA -REF.: 20 KG	002	002	52	7	4.297,04	13,000	100,0000	
Total	----->				7	4.297,04	13,000		
1	052VD021.70 -IMPERMEABILIZANTE BA VERDE RAL 6029 - REF.:18,000 L	002	002	52	10	3.951,83	26,000	100,0000	
Total	----->				10	3.951,83	26,000		
1	052VM008.70 -IMPERMEABILIZANTE BA VERMELHO - REF.:18L	002	002	52	7	28.555,68	96,000	100,0000	
Total	----->				7	28.555,68	96,000		
1	052VZ001.01 -IMPERMEABILIZANTE BA INCOLOR - REF.:200,000 L	002	002	52	1	1.319,86	1,000	100,0000	
Total	----->				1	1.319,86	1,000		
1	052VZ001.70 -IMPERMEABILIZANTE BA INCOLOR - REF. 18 LT	002	002	52	2	606,55	5,000	100,0000	
Total	----->				2	606,55	5,000		
1	054AM003.70 -ACABAMENTO BA AMARELO CONDOR II - REF.: 18L	002	002	54	11	118.360,91	67,000	100,0000	
Total	----->				11	118.360,91	67,000		
1	054MR002.70 -TINTA BA MARROM BLESS - REF.: 18L	002	002	54	2	312,79	2,000	100,0000	
Total	----->				2	312,79	2,000		
1	054PR002.69 -TINTA BA PRETA - REF.:5,000 L	002	002	54	7	378,22	12,000	100,0000	
Total	----->				7	378,22	12,000		
1	054PR002.70 -TINTA BA PRETA - REF.: 18 LT	002	002	54	9	7.872,09	29,000	100,0000	
Total	----->				9	7.872,09	29,000		
1	054PR100.70 -ACABAMENTO BA PRETO FOSCO CONDOR - REF.: 18L	002	002	54	1	1.650,00	1,000	100,0000	
Total	----->				1	1.650,00	1,000		
	054VH013.21 -SELADOR BA MOGNO 2 - REF.: 18 LT								

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REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	054VH013.21 -SELADOR BA MOGNO 2 - REF.: 18 LT	002	002	54	3	20.443,92	49,000	100,0000	
Total					3	20.443,92	49,000		
	054VM004.70 -ACABAMENTO BA VERMELHO CONDOR - REF.: 18 LT								
1	054VM004.70 -ACABAMENTO BA VERMELHO CONDOR - REF.: 18 LT	002	002	54	4	8.502,04	4,000	100,0000	
Total					4	8.502,04	4,000		
	055AM008.80 -ESMALTE PU AMARELO L123 CROMO REAL 20 - REF.:18,000 L								
1	055AM008.80 -ESMALTE PU AMARELO L123 CROMO REAL 20 - REF.:18,000 L	001	002	55	1	826,22	1,000	100,0000	
Total					1	826,22	1,000		
	055OU004.21 -ESMALTE PU OURO PALIDO OLIV - REF.: 18 LT								
1	055OU004.21 -ESMALTE PU OURO PALIDO OLIV - REF.: 18 LT	001	002	55	5	3.881,74	7,000	100,0000	
Total					5	3.881,74	7,000		
	055PR003.21 -ESMALTE PU PRETO BR 10 - REF.: 18 LT								
1	055PR003.21 -ESMALTE PU PRETO BR 10 - REF.: 18 LT	001	002	55	4	1.539,59	5,000	100,0000	
Total					4	1.539,59	5,000		
	055PR003.82 -ESMALTE PU PRETO BR 10 - REF.: 3,6 LT								
1	055PR003.82 -ESMALTE PU PRETO BR 10 - REF.: 3,6 LT	001	002	55	4	687,40	14,000	100,0000	
Total					4	687,40	14,000		
	055PR004.21 -ESMALTE PU PRETO FOSCO - REF.: 18L								
1	055PR004.21 -ESMALTE PU PRETO FOSCO - REF.: 18L	001	002	55	2	850,07	2,000	100,0000	
Total					2	850,07	2,000		
	055PR045.21 -ESMALTE PU PRETO BR 20 - REF.: 18 LT								
1	055PR045.21 -ESMALTE PU PRETO BR 20 - REF.: 18 LT	001	002	55	18	22.085,53	38,000	100,0000	
Total					18	22.085,53	38,000		
	055PR050.21 -ESMALTE PU PRETO TOK STOK - REF.: 18L								
1	055PR050.21 -ESMALTE PU PRETO TOK STOK - REF.: 18L	001	002	55	17	36.876,72	53,000	100,0000	
Total					17	36.876,72	53,000		
	055PR060.80 -ESMALTE PU PRETO BR 00 - REF.: 18 LT								
1	055PR060.80 -ESMALTE PU PRETO BR 00 - REF.: 18 LT	001	002	55	11	18.857,58	29,000	100,0000	
Total					11	18.857,58	29,000		
	055PR087.21 -ESMALTE PU PRETO BRILHANTE - REF.: 18 LT								
1	055PR087.21 -ESMALTE PU PRETO BRILHANTE - REF.: 18 LT	001	002	55	18	16.670,73	30,000	100,0000	
Total					18	16.670,73	30,000		
	055PR165.21 -ESMALTE PU PRETO FOSCO ANTI-RISCO - REF.: 18 LT								
1	055PR165.21 -ESMALTE PU PRETO FOSCO ANTI-RISCO - REF.: 18 LT	001	002	55	9	12.504,32	20,000	100,0000	
Total					9	12.504,32	20,000		
	055PR533.21 -ESMALTE PU PRETO PARA POLIMENTO - REF.: 18L								
1	055PR533.21 -ESMALTE PU PRETO PARA POLIMENTO - REF.: 18L	001	002	55	6	3.620,91	7,000	100,0000	
Total					6	3.620,91	7,000		
	055PR913.21 -ESMALTE PU PRETO B-25 - REF.: 18L								
1	055PR913.21 -ESMALTE PU PRETO B-25 - REF.: 18L	001	002	55	6	14.938,49	21,000	100,0000	
Total					6	14.938,49	21,000		
	055PR993.21 -ESMALTE PU PRETO B15 - REF.: 18L								
1	055PR993.21 -ESMALTE PU PRETO B15 - REF.: 18L	001	002	55	1	1.263,98	2,000	100,0000	
Total					1	1.263,98	2,000		
	055VD004.21 -ESMALTE PU VERDE BAMBU B20 - REF.: 18 LT								
1	055VD004.21 -ESMALTE PU VERDE BAMBU B20 - REF.: 18 LT	001	002	55	1	686,47	1,000	100,0000	
Total					1	686,47	1,000		
	055VH004.21 -ESMALTE PU MARROM CAFE LEF B20 - REF.: 18 LT								
1	055VH004.21 -ESMALTE PU MARROM CAFE LEF B20 - REF.: 18 LT	001	002	55	1	817,24	1,000	100,0000	
Total					1	817,24	1,000		
	056AZ053.82 -ESMALTE PU AZUL RAL 5008 B-20 - REF.:3,600 L								
1	056AZ053.82 -ESMALTE PU AZUL RAL 5008 B-20 - REF.:3,600 L	001	002	56	1	933,15	5,000	100,0000	
Total					1	933,15	5,000		
	056BG037.21 -ESMALTE PU MARFIM CLARO L141 B20 - REF.: 18 LT								
1	056BG037.21 -ESMALTE PU MARFIM CLARO L141 B20 - REF.: 18 LT	001	002	56	1	699,42	1,000	100,0000	
Total					1	699,42	1,000		
	056BG045.21 -ESMALTE PU BEGE TANQUES RAL 1013 B-50 - REF.: 18 LT								
1	056BG045.21 -ESMALTE PU BEGE TANQUES RAL 1013 B-50 - REF.: 18 LT	001	002	56	1	1.607,00	2,000	100,0000	
Total					1	1.607,00	2,000		
	056BG350.21 -ESMALTE PU BEGE FOSCO 350 - REF.: 18 LT								
1	056BG350.21 -ESMALTE PU BEGE FOSCO 350 - REF.: 18 LT	001	002	56	4	5.596,08	8,000	100,0000	
Total					4	5.596,08	8,000		
	056BR009.21 -ESMALTE PU BRANCO TROIA B-20 - REF.:18,000 L								
1	056BR009.21 -ESMALTE PU BRANCO TROIA B-20 - REF.:18,000 L	001	002	56	10	13.331,35	19,000	100,0000	
Total					10	13.331,35	19,000		
	056BR010.82 -ESMALTE PU BRANCO OURO BRANCO B20 - REF.: 3,6L								
1	056BR010.82 -ESMALTE PU BRANCO OURO BRANCO B20 - REF.: 3,6L	001	002	56	1	1.514,88	8,000	100,0000	
Total					1	1.514,88	8,000		
	056BR019.21 -ESMALTE PU BRANCO BRILHANTE - REF.: 18 LT								
1	056BR019.21 -ESMALTE PU BRANCO BRILHANTE - REF.: 18 LT	001	002	56	35	60.821,13	91,000	100,0000	
Total					35	60.821,13	91,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	056BR031.80 -ESMALTE PU BRANCO B00 - REF.: 18L								
1	056BR031.80 -ESMALTE PU BRANCO B00 - REF.: 18L	001	002	56	8	15.421,05	19,000	100,0000	
Total	----->				8	15.421,05	19,000		
	056BR039.21 -ESMALTE PU BRANCO FOSCO - REF.: 18L								
1	056BR039.21 -ESMALTE PU BRANCO FOSCO - REF.: 18L	001	002	56	12	11.008,93	17,000	100,0000	
Total	----->				12	11.008,93	17,000		
	056BR042.21 -ESMALTE PU BRANCO MTZ B10 - REF.:18,000 L								
1	056BR042.21 -ESMALTE PU BRANCO MTZ B10 - REF.:18,000 L	001	002	56	2	21.459,75	23,000	100,0000	
Total	----->				2	21.459,75	23,000		
	056BR044.21 -ESMALTE PU BRANCO MTZ ATOXICO B20 - REF.:18,000 L								
1	056BR044.21 -ESMALTE PU BRANCO MTZ ATOXICO B20 - REF.:18,000 L	001	002	56	3	3.925,38	6,000	100,0000	
Total	----->				3	3.925,38	6,000		
	056BR047.21 -ESMALTE PU BRANCO DALLA FS - REF.:18,000 L								
1	056BR047.21 -ESMALTE PU BRANCO DALLA FS - REF.:18,000 L	001	002	56	2	1.434,58	2,000	100,0000	
Total	----->				2	1.434,58	2,000		
	056BR063.21 -ESMALTE PU BRANCO REAL L515 B20 - REF.: 18L								
1	056BR063.21 -ESMALTE PU BRANCO REAL L515 B20 - REF.: 18L	001	002	56	4	4.519,48	6,000	100,0000	
Total	----->				4	4.519,48	6,000		
	056BR120.21 -ESMALTE PU BRANCO B20 - REF.: 18L								
1	056BR120.21 -ESMALTE PU BRANCO B20 - REF.: 18L	001	002	56	51	68.430,12	174,000	100,0000	
Total	----->				51	68.430,12	174,000		
	056BR120.82 -ESMALTE PU BRANCO B20 - REF.: 3,6L								
1	056BR120.82 -ESMALTE PU BRANCO B20 - REF.: 3,6L	001	002	56	25	13.906,15	256,000	100,0000	
Total	----->				25	13.906,15	256,000		
	056BR130.21 -ESMALTE PU BRANCO B10 - REF.:18,000 L								
1	056BR130.21 -ESMALTE PU BRANCO B10 - REF.:18,000 L	001	002	56	6	2.633,84	10,000	100,0000	
Total	----->				6	2.633,84	10,000		
	056BR154.21 -ESMALTE PU BRANCO B50 - REF.: 18 LT								
1	056BR154.21 -ESMALTE PU BRANCO B50 - REF.: 18 LT	001	002	56	3	3.861,52	6,000	100,0000	
Total	----->				3	3.861,52	6,000		
	056BR710.21 -ESMALTE PU BRANCO RAMOS - REF.: 18L								
1	056BR710.21 -ESMALTE PU BRANCO RAMOS - REF.: 18L	001	002	56	12	43.168,22	54,000	100,0000	
Total	----->				12	43.168,22	54,000		
	056BR816.21 -REALWOOD PU BRANCO RAL 9003 B-20 UB - REF.: 18L								
1	056BR816.21 -REALWOOD PU BRANCO RAL 9003 B-20 UB - REF.: 18L	001	002	56	4	11.031,21	19,000	100,0000	
Total	----->				4	11.031,21	19,000		
	056BR913.21 -ESMALTE PU BRANCO B10 - REF.: 18L								
1	056BR913.21 -ESMALTE PU BRANCO B10 - REF.: 18L	001	002	56	6	6.789,30	17,000	100,0000	
Total	----->				6	6.789,30	17,000		
	056BR913.82 -ESMALTE PU BRANCO B10 - REF.: 3,6L								
1	056BR913.82 -ESMALTE PU BRANCO B10 - REF.: 3,6L	001	002	56	4	924,27	10,000	100,0000	
Total	----->				4	924,27	10,000		
	056CZ044.21 -ESMALTE PU CINZA SIGNORI B-10 - REF.:18,000 L								
1	056CZ044.21 -ESMALTE PU CINZA SIGNORI B-10 - REF.:18,000 L	001	002	56	1	270,47	1,000	100,0000	
Total	----->				1	270,47	1,000		
	056CZ177.21 -ESMALTE PU CINZA GIANDUIA ATX REF.: 18L								
1	056CZ177.21 -ESMALTE PU CINZA GIANDUIA ATX REF.: 18L	001	002	56	2	2.466,70	4,000	100,0000	
Total	----->				2	2.466,70	4,000		
	056CZ178.21 -ESMALTE PU CINZA N-6,5 B20 - REF.:18,000 L								
1	056CZ178.21 -ESMALTE PU CINZA N-6,5 B20 - REF.:18,000 L	001	002	56	1	595,66	1,000	100,0000	
Total	----->				1	595,66	1,000		
	056CZ178T.82 -ESMALTE PU CINZA N-6,5 B20 - REF.:3,600 L								
1	056CZ178T.82 -ESMALTE PU CINZA N-6,5 B20 - REF.:3,600 L	001	008	56	1	365,84	2,000	100,0000	
Total	----->				1	365,84	2,000		
	056CZ180.21 -ESMALTE PU CINZA RAL 7046 B-40 - REF.:18,000 L								
1	056CZ180.21 -ESMALTE PU CINZA RAL 7046 B-40 - REF.:18,000 L	001	002	56	3	8.501,67	9,000	100,0000	
Total	----->				3	8.501,67	9,000		
	056CZ182.21 -ESMALTE PU CINZA RAL 7037 B-20 - REF.:18,000 L								
1	056CZ182.21 -ESMALTE PU CINZA RAL 7037 B-20 - REF.:18,000 L	001	002	56	1	766,71	1,000	100,0000	
Total	----->				1	766,71	1,000		
	056CZ704.21 -ESMALTE PU CINZA ATACAMIX B90 - REF.: 18 LT								
1	056CZ704.21 -ESMALTE PU CINZA ATACAMIX B90 - REF.: 18 LT	001	002	56	7	25.538,49	30,000	100,0000	
Total	----->				7	25.538,49	30,000		
	056LJ013 -ESMALTE PU LARANJA PANTONE 1585C								
1	056LJ013 -ESMALTE PU LARANJA PANTONE 1585C	001	002	56	1	11,65	0,900	100,0000	
Total	----->				1	11,65	0,900		
	056LJ013.21 -ESMALTE PU LARANJA PANTONE 1585C - REF.:18,000 L								
1	056LJ013.21 -ESMALTE PU LARANJA PANTONE 1585C - REF.:18,000 L	001	002	56	1	707,85	1,000	100,0000	
Total	----->				1	707,85	1,000		
	056LJ014.80 -ESMALTE PU LARANJA L E F - REF.:18,000 L								
1	056LJ014.80 -ESMALTE PU LARANJA L E F - REF.:18,000 L	001	002	56	1	908,57	1,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	908,57	1,000		
1	056PR002.21								
	-ESMALTE PU PRETO BR20 - REF.: 18L	001	002	56	1	462,40	1,000	100,0000	
Total	----->				1	462,40	1,000		
1	056PR004.21								
	-REALWOOD PU PRETO B 20 UB - REF.:18,000 L	001	002	56	1	977,14	2,000	100,0000	
Total	----->				1	977,14	2,000		
1	056PR030.21								
	-ESMALTE PU PRETO GOFRATO AMERCO - REF.: 18L	001	002	56	2	1.625,00	2,000	100,0000	
Total	----->				2	1.625,00	2,000		
1	056RS033.21								
	-ESMALTE PU ROSA ANTIGO ATOXICO KORTE - REF.: 18 L	001	002	56	7	13.609,62	21,000	100,0000	
Total	----->				7	13.609,62	21,000		
1	056VD017.21								
	-ESMALTE PU VERDE BAMBU - REF.: 18 LT	001	002	56	8	2.760,00	10,000	100,0000	
Total	----->				8	2.760,00	10,000		
1	056VD047.21								
	-ESMALTE PU VERDE MENTA ATOXICO KORTE - REF.: 18L	001	002	56	3	4.678,12	7,000	100,0000	
Total	----->				3	4.678,12	7,000		
1	056VD052								
	-ESMALTE PU VERDE PANTONE 381C	001	002	56	1	11,50	0,900	100,0000	
Total	----->				1	11,50	0,900		
1	056VD052.21								
	-ESMALTE PU VERDE PANTONE 381C - REF.:18,000 L	001	002	56	1	667,35	1,000	100,0000	
Total	----->				1	667,35	1,000		
1	056VD715.21								
	-ESMALTE PU MENTA B-20 REF.: 18L	001	002	56	1	792,45	1,000	100,0000	
Total	----->				1	792,45	1,000		
1	056VM003.21								
	-ESMALTE PU VERMELHO ÓXIDO REF- 18LT	001	002	56	4	1.005,22	4,000	100,0000	
Total	----->				4	1.005,22	4,000		
1	057VD001.82								
	-TINTA PARA PVC VERDE TECNOLOJAS FS - REF.: 2,88L	001	002	57	2	1.587,80	10,000	100,0000	
Total	----->				2	1.587,80	10,000		
1	058BR001.82								
	-REALACA 58 BRANCO MAO COLORIDA - REF.: 3,6 LT	001	001	58	3	5.550,30	30,000	100,0000	
Total	----->				3	5.550,30	30,000		
1	058CZ011.21								
	-REALACA 58 CINZA CHASSI SCANIA DAMAEQ - REF.:18,000 L	001	001	58	2	4.716,60	6,000	100,0000	
Total	----->				2	4.716,60	6,000		
1	058CZ011.80								
	-REALACA 58 CINZA CHASSI SCANIA DAMAEQ - REF.:18,000 L	001	001	58	2	2.649,87	3,000	100,0000	
Total	----->				2	2.649,87	3,000		
1	058OU001.82								
	-REALACA 58 DOURADO - REF.: 3,6 LT	001	001	58	4	1.105,26	16,000	100,0000	
Total	----->				4	1.105,26	16,000		
1	058PR089.21								
	-REALACA 58 REATIVA PRETA ACET. - REF.: 18 LT	001	001	58	10	27.456,08	48,000	100,0000	
Total	----->				10	27.456,08	48,000		
1	058PR091.21								
	-REALACA 58 LACA PRETO FS - REF.: 18LT	001	001	58	1	5.792,48	16,000	100,0000	
Total	----->				1	5.792,48	16,000		
1	058PR091.80								
	-REALACA 58 LACA PRETO FS - REF.:18,000 L	001	001	58	12	86.282,40	235,000	100,0000	
Total	----->				12	86.282,40	235,000		
1	058VM008.01								
	-REALACA 58 DF IMERSÃO VERMELHO RAL 3002 SB - REF.:200,000 L	001	001	58	1	18.674,98	2,000	100,0000	
Total	----->				1	18.674,98	2,000		
1	058VZ001.82								
	-VERNIZ NC MAO COLORIDA - REF.: 3,6 LT	001	001	58	3	4.990,50	30,000	100,0000	
Total	----->				3	4.990,50	30,000		
1	059CZ001.70								
	-REALCRIL 59 EMBORRACHAMENTO CINZA - REF.: 18 LT	002	002	59	8	16.220,26	46,000	100,0000	
Total	----->				8	16.220,26	46,000		
1	059CZ006.70								
	-REALCRIL 59 EMBORRACHAMENTO BRANCO GELO - REF.: 18LT	002	002	46	1	391,66	2,000	100,0000	
Total	----->				1	391,66	2,000		
1	059PR001.70								
	-REALCRIL 59 EMBORRACHAMENTO PRETO - REF.: 18L	002	002	59	12	6.612,40	26,000	100,0000	
Total	----->				12	6.612,40	26,000		
1	059PR600.70								
	-REALCRIL 59 EMBORRACHAMENTO PRETO - REF.: 18L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	059PR600.70 -REALCRIL 59 EMBORRACHAMENTO PRETO - REF.: 18L	002	002	59	1	676,64	4,000	100,0000	
Total					1	676,64	4,000		
1	060PR002.65 -TINGIDOR BETUMINOSO - REF.: 20 LT	001	002	60	30	45.315,12	76,000	100,0000	
Total					30	45.315,12	76,000		
1	060PR003.65 -TINGIDOR CONCENTRADO PRETO - REF.:20,000 L	001	002	60	2	1.789,14	2,000	100,0000	
Total					2	1.789,14	2,000		
1	060PR050.65 -TINGIDOR PRETO - REF.: 20L	001	002	60	1	874,86	1,000	100,0000	
Total					1	874,86	1,000		
1	060PR050.69 -TINGIDOR PRETO - REF.: 5L	001	002	60	5	521,79	5,000	100,0000	
Total					5	521,79	5,000		
1	060PR052.65 -TINGIDOR PRETO DOMINO - REF.: 20 LT	001	002	60	10	27.847,52	53,000	100,0000	
Total					10	27.847,52	53,000		
1	060PR078.65 -TINGIDOR PRETO KASTRUBRAS - REF.: 20 LT	001	002	60	5	10.319,00	25,000	100,0000	
Total					5	10.319,00	25,000		
1	060TG005.65 -TINGIDOR CONC MOGNO - REF.: 20 LT	001	002	60	3	1.496,89	3,000	100,0000	
Total					3	1.496,89	3,000		
1	060TG009.69 -TINGIDOR VERMELHO - REF.:5,000 L	001	002	60	1	284,84	2,000	100,0000	
Total					1	284,84	2,000		
1	060TG011.65 -TINGIDOR CEREJEIRA - REF.: 20LT	001	002	60	1	1.146,38	2,000	100,0000	
Total					1	1.146,38	2,000		
1	060TG011.69 -TINGIDOR CEREJEIRA - REF.: 5 LT	001	002	60	2	108,94	2,000	100,0000	
Total					2	108,94	2,000		
1	060TG012.86 -TINGIDOR IMBUIA - REF.: 1 LT	001	002	60	1	50,62	2,000	100,0000	
Total					1	50,62	2,000		
1	060TG013.65 -TINGIDOR MEL - REF.: 20 LT	001	002	60	1	675,30	1,000	100,0000	
Total					1	675,30	1,000		
1	060TG014.69 -TINGIDOR COLONIAL - REF.: 5 LT	001	002	60	3	1.056,69	7,000	100,0000	
Total					3	1.056,69	7,000		
1	060TG015.65 -TINGIDOR MORDENTE IMBUIA DELLART - REF.:20,000 L	001	002	60	1	1.029,77	1,000	100,0000	
Total					1	1.029,77	1,000		
1	060TG029.65 -TINGIDOR CASTANHO EUROFORM - REF.: 20 LT	001	002	60	1	1.930,20	2,000	100,0000	
Total					1	1.930,20	2,000		
1	060TG035.65 -TINGIDOR TABACO EUROFORM - REF.: 20 LT	001	002	60	2	3.921,15	4,000	100,0000	
Total					2	3.921,15	4,000		
1	060TG036.69 -TINGIDOR CEREJEIRA - REF.:5,000 L	001	002	60	1	123,33	1,000	100,0000	
Total					1	123,33	1,000		
1	060TG037.69 -TINGIDOR AMARELO - REF.:5,000 L	001	002	60	1	124,47	1,000	100,0000	
Total					1	124,47	1,000		
1	060TG039.69 -TINGIDOR MOGNO SAPELE - REF.: 5 LT	001	002	60	4	1.112,54	4,000	100,0000	
Total					4	1.112,54	4,000		
1	060TG047.65 -TINGIDOR IMBUIA EUROFORM - REF.: 20 LT	001	002	60	3	6.880,44	7,000	100,0000	
Total					3	6.880,44	7,000		
1	060TG047.86 -TINGIDOR IMBUIA EUROFORM - REF.: 1 LT	001	002	60	1	492,60	10,000	100,0000	
Total					1	492,60	10,000		
1	060TG052.85 -TINGIDOR HAVANA	001	002	60	1	3.341,87	1,000	100,0000	
Total					1	3.341,87	1,000		
1	060TG099.69 -TINGIDOR MEL - REF.: 5 LT	001	002	60	3	493,60	4,000	100,0000	
Total					3	493,60	4,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	060TG123.65 -TINGIDOR MEL MOGNO LF - REF.: 20 LT								
1	060TG123.65 -TINGIDOR MEL MOGNO LF - REF.: 20 LT	001	002	60	2	3.288,76	4,000	100,0000	
Total	----->				2	3.288,76	4,000		
	060TG131.65 -TINGIDOR B.A. VERDE OLIVA - REF.: 20 LT								
1	060TG131.65 -TINGIDOR B.A. VERDE OLIVA - REF.: 20 LT	001	002	60	8	18.484,70	100,000	100,0000	
Total	----->				8	18.484,70	100,000		
	060TG132.65 -TINGIDOR B.A. VERMELHO - REF.: 20 LT								
1	060TG132.65 -TINGIDOR B.A. VERMELHO - REF.: 20 LT	002	002	60	1	3.956,40	10,000	100,0000	
Total	----->				1	3.956,40	10,000		
	060TG133.65 -TINGIDOR B.A. PINUS - REF.: 20 LT								
1	060TG133.65 -TINGIDOR B.A. PINUS - REF.: 20 LT	002	002	60	2	4.108,80	10,000	100,0000	
Total	----->				2	4.108,80	10,000		
	060TG177.70 -TINGIDOR BA VINHO II								
1	060TG177.70 -TINGIDOR BA VINHO II	002	002	60	4	13.557,87	4,000	100,0000	
Total	----->				4	13.557,87	4,000		
	060TG242.65 -TINGIDOR IMBUIA CLARO - REF.: 18L								
1	060TG242.65 -TINGIDOR IMBUIA CLARO - REF.: 18L	001	002	60	2	2.794,32	4,000	100,0000	
Total	----->				2	2.794,32	4,000		
	060TG765.69 -TINGIDOR IMBUIA PINUS - REF.: 5L								
1	060TG765.69 -TINGIDOR IMBUIA PINUS - REF.: 5L	001	002	60	1	98,88	1,000	100,0000	
Total	----->				1	98,88	1,000		
	060TG799.65 -TINGIDOR CASTANHO ESCURO - REF.: 20L								
1	060TG799.65 -TINGIDOR CASTANHO ESCURO - REF.: 20L	001	002	60	6	5.866,63	9,000	100,0000	
Total	----->				6	5.866,63	9,000		
	060TG799.69 -TINGIDOR CASTANHO ESCURO - REF.: 5 LT								
1	060TG799.69 -TINGIDOR CASTANHO ESCURO - REF.: 5 LT	001	002	60	2	448,92	2,000	100,0000	
Total	----->				2	448,92	2,000		
	060TG827.69 -TINGIDOR CHAMPAGNE M DANIELLA - REF.: 5 LT								
1	060TG827.69 -TINGIDOR CHAMPAGNE M DANIELLA - REF.: 5 LT	001	002	60	1	139,54	1,000	100,0000	
Total	----->				1	139,54	1,000		
	063CZ015.82 -REALTHANE 63 GR CINZA BR - REF.: 2,88L								
1	063CZ015.82 -REALTHANE 63 GR CINZA BR - REF.: 2,88L	001	001	63	7	34.477,36	312,000	100,0000	
Total	----->				7	34.477,36	312,000		
	063LJ071.82 -REALTHANE 63 GR LARANJA REALFIX - REF.: 2,88 LT								
1	063LJ071.82 -REALTHANE 63 GR LARANJA REALFIX - REF.: 2,88 LT	001	001	63	12	17.476,83	126,000	100,0000	
Total	----->				12	17.476,83	126,000		
	070CT003.81 -CATALISADOR PU BA - REF.: 18L								
1	070CT003.81 -CATALISADOR PU BA - REF.: 18L	002	002	70	3	13.255,10	30,000	100,0000	
Total	----->				3	13.255,10	30,000		
	072AM002.82 -BASE COAT AMARELO MUNSELL 5Y 8/12 - REF.:3,600 L								
1	072AM002.82 -BASE COAT AMARELO MUNSELL 5Y 8/12 - REF.:3,600 L	001	001	072	2	735,27	6,000	100,0000	
Total	----->				2	735,27	6,000		
	072AM003.21 -BASE COAT PRIMER AMARELO FS - REF.:18,000 L								
1	072AM003.21 -BASE COAT PRIMER AMARELO FS - REF.:18,000 L	001	001	072	1	221,04	1,000	100,0000	
Total	----->				1	221,04	1,000		
	072AZ001.82 -BASE COAT AZUL TREM - REF.:3,600 L								
1	072AZ001.82 -BASE COAT AZUL TREM - REF.:3,600 L	001	001	072	1	133,53	1,000	100,0000	
Total	----->				1	133,53	1,000		
	072AZ004.21 -BASE COAT AZUL ZARAMELA - REF.:18,000 L								
1	072AZ004.21 -BASE COAT AZUL ZARAMELA - REF.:18,000 L	001	001	072	1	242,21	1,000	100,0000	
Total	----->				1	242,21	1,000		
	072BG001.82 -BASE COAT BEGE - REF.:3,600 L								
1	072BG001.82 -BASE COAT BEGE - REF.:3,600 L	001	001	072	1	479,15	5,000	100,0000	
Total	----->				1	479,15	5,000		
	072BR001.21 -BASE COAT BRANCO GEADA - REF.:18,000 L								
1	072BR001.21 -BASE COAT BRANCO GEADA - REF.:18,000 L	001	001	072	1	1.370,48	2,000	100,0000	
Total	----->				1	1.370,48	2,000		
	072BR001.82 -BASE COAT BRANCO GEADA - REF.:3,600 L								
1	072BR001.82 -BASE COAT BRANCO GEADA - REF.:3,600 L	001	001	072	4	5.252,34	54,000	100,0000	
Total	----->				4	5.252,34	54,000		
	072CZ001.21 -BASE COAT PRIMER CINZA FS - REF.:18,000 L								
1	072CZ001.21 -BASE COAT PRIMER CINZA FS - REF.:18,000 L	001	001	072	1	504,21	1,000	100,0000	
Total	----->				1	504,21	1,000		
	072MR001.82 -BASE COAT MARROM TERRACOTA- REF.: 3,6 LT								
1	072MR001.82 -BASE COAT MARROM TERRACOTA- REF.: 3,6 LT	001	001	072	1	694,08	8,000	100,0000	
Total	----->				1	694,08	8,000		
	072MR002.82 -BASE COAT MARROM CONHAQUE - REF.:3,600 L								
1	072MR002.82 -BASE COAT MARROM CONHAQUE - REF.:3,600 L	001	001	072	1	126,58	1,000	100,0000	
Total	----->				1	126,58	1,000		
	072OU001.82 -BASE COAT DOURADO STREET - REF.: 3,6 LT								
1	072OU001.82 -BASE COAT DOURADO STREET - REF.: 3,6 LT	001	001	072	5	9.585,02	79,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				5	9.585,02	79,000		
1	072OU002.21 -BASE COAT DOURADO - REF.:18,000 L	001	001	072	3	4.398,72	8,000	100,0000	
Total	----->				3	4.398,72	8,000		
1	072PR001.82 -BASE COAT PRETO CADILAC - REF.:3,600 L	001	001	072	3	933,71	11,000	100,0000	
Total	----->				3	933,71	11,000		
1	072VD001.82 -BASE COAT VERDE ESCURO- REF.: 3,6 LT	001	001	072	5	3.676,47	42,000	100,0000	
Total	----->				5	3.676,47	42,000		
1	072VL001.82 -BASE COAT VIOLETA CLARO - REF.:3,600 L	001	001	072	1	137,03	1,000	100,0000	
Total	----->				1	137,03	1,000		
1	072VM001.82 -BASE COAT VERMELHO FLASH - REF.: 3,6 LT	001	001	072	1	167,21	1,000	100,0000	
Total	----->				1	167,21	1,000		
1	072VM002.82 -BASE COAT VERMELHO ESCURO- REF.: 3,6 LT	001	001	072	4	5.299,20	45,000	100,0000	
Total	----->				4	5.299,20	45,000		
1	072VM003.21 -BASE COAT PRIMER VERMELHO FS - REF.:18,000 L	001	001	072	1	318,06	1,000	100,0000	
Total	----->				1	318,06	1,000		
1	100SV013.81 -REDUTOR ANTIBLUSHING UNIVERSAL - REF.: 18 LT	001	003	100	13	6.968,00	26,000	100,0000	
Total	----->				13	6.968,00	26,000		
1	100SV013.83 -REDUTOR ANTIBLUSHING UNIVERSAL - REF.: 5 LT	001	003	100	8	2.348,35	20,000	100,0000	
Total	----->				8	2.348,35	20,000		
1	100SV013.85 -REDUTOR ANTIBLUSHING UNIVERSAL REF-200L	001	003	100	1	3.829,59	1,000	100,0000	
Total	----->				1	3.829,59	1,000		
1	100SV015.81 -DILUENTE PARA LIMPEZA REALSOLV - REF.: 18LT	001	003	100	18	10.002,96	45,000	100,0000	
Total	----->				18	10.002,96	45,000		
1	100SV015.83 -DILUENTE PARA LIMPEZA REALSOLV - REF.: 5 LT	001	003	100	10	28.110,28	322,000	100,0000	
Total	----->				10	28.110,28	322,000		
1	100SV018.85 -REDUTOR UNIVERSAL EMB - REF.:200,000 L	001	003	100	10	35.097,72	19,000	100,0000	
Total	----->				10	35.097,72	19,000		
1	100SV025.83 -REDUTOR SINTETICO REALSOLV - REF.: 5 LT	001	003	100	5	750,86	22,000	100,0000	
Total	----->				5	750,86	22,000		
1	100SV026.81 -SOLVENTE LIMPEZA UV BAIXO ODOR REALSOLV - REF.: 18 LT	001	003	100	11	14.307,95	55,000	100,0000	
Total	----->				11	14.307,95	55,000		
1	100SV029.83 -SOLV. LIMP. TECHNOCOAT REALSOLV REF.: 5 LT	001	003	100	5	6.548,10	75,000	100,0000	
Total	----->				5	6.548,10	75,000		
1	100SV032.81 -REALSOLV RETARDADOR UNIVERSAL - REF.:18,000 L	001	003	100	1	404,13	1,000	100,0000	
Total	----->				1	404,13	1,000		
1	100SV033.81 -REALSOLV LIMPEZA CONCENTRADO - REF.:18,000 L	001	003	100	1	345,00	1,000	100,0000	
Total	----->				1	345,00	1,000		
1	100SV037.81 -THINNER FLEXO -REF.: 18 LT	001	003	100	2	2.120,40	9,000	100,0000	
Total	----->				2	2.120,40	9,000		
1	100SV038.83 -THINNER REALSOLV RFX - REF.:5,000 L	001	003	100	1	79,96	1,000	100,0000	
Total	----->				1	79,96	1,000		
1	100SV038.85 -THINNER REALSOLV RFX - REF.: 200L	001	003	100	11	151.846,00	73,000	100,0000	
Total	----->				11	151.846,00	73,000		
1	100SV040.81 -THINNER FX RAFIA BIG BAG REALSOLV	001	003	100	2	1.373,20	4,000	100,0000	
Total	----->				2	1.373,20	4,000		
1	100SV042.81 -DILUENTE FX ANDREATTA REALSOLV - REF.:18LT	001	003	100	1	249,41	1,000	100,0000	
Total	----->				1	249,41	1,000		
1	100SV044.85 -THINNER FX PAPEL CROMIA REALSOLV - REF.: 200 LT								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	100SV044.85 -THINNER FX PAPEL CROMIA REALSOLV - REF.: 200 LT	001	003	100	13	22.755,02	13,000	100,0000	
Total	----->				13	22.755,02	13,000		
	100SV046.81 -THINNER FX LIMPEZA REALSOLV - REF.: 18 LT								
1	100SV046.81 -THINNER FX LIMPEZA REALSOLV - REF.: 18 LT	001	003	100	1	1.095,70	5,000	100,0000	
Total	----->				1	1.095,70	5,000		
	100SV046.85 -THINNER FX LIMPEZA REALSOLV REF-200L								
1	100SV046.85 -THINNER FX LIMPEZA REALSOLV REF-200L	001	003	100	1	2.207,97	1,000	100,0000	
Total	----->				1	2.207,97	1,000		
	100SV047.81 -THINNER PLIMPEZA DE TELA - REF.:18L								
1	100SV047.81 -THINNER PLIMPEZA DE TELA - REF.:18L	001	003	100	5	11.651,10	42,000	100,0000	
Total	----->				5	11.651,10	42,000		
	100SV048.85 -THINNER FX LIMPEZA REALSOLV II - REF.:200,000 L								
1	100SV048.85 -THINNER FX LIMPEZA REALSOLV II - REF.:200,000 L	001	003	100	2	3.298,66	2,000	100,0000	
Total	----->				2	3.298,66	2,000		
	100SV052.83 -DILUENTE ROLO - REF.: 5 LT								
1	100SV052.83 -DILUENTE ROLO - REF.: 5 LT	001	003	100	1	162,74	2,000	100,0000	
Total	----->				1	162,74	2,000		
	100SV058.83 -THINNER FLEXO UNIVERSAL REALSOLV								
1	100SV058.83 -THINNER FLEXO UNIVERSAL REALSOLV	001	003	100	1	939,70	10,000	100,0000	
Total	----->				1	939,70	10,000		
	100SV069.85 -SOLVENTE FLEXO REALSOLV - REF.: 200 LT								
1	100SV069.85 -SOLVENTE FLEXO REALSOLV - REF.: 200 LT	001	003	10	6	38.860,48	12,000	100,0000	
Total	----->				6	38.860,48	12,000		
	100SV075.85 -REALSOLV LIMPEZA DE TELAS REF:200L								
1	100SV075.85 -REALSOLV LIMPEZA DE TELAS REF:200L	001	003	100	1	7.851,96	2,000	100,0000	
Total	----->				1	7.851,96	2,000		
	100SV076.61 -REDUTOR FX REALSOLV - REF.: 50L								
1	100SV076.61 -REDUTOR FX REALSOLV - REF.: 50L	001	003	100	8	10.682,88	24,000	100,0000	
Total	----->				8	10.682,88	24,000		
	100SV076.77 -REDUTOR FX REALSOLV - REF.: 1.000 LT								
1	100SV076.77 -REDUTOR FX REALSOLV - REF.: 1.000 LT	001	003	100	11	160.527,99	21,000	100,0000	
Total	----->				11	160.527,99	21,000		
	100SV076.85 -REDUTOR FX REALSOLV - REF.: 200 LT								
1	100SV076.85 -REDUTOR FX REALSOLV - REF.: 200 LT	001	003	100	1	2.536,60	1,000	100,0000	
Total	----->				1	2.536,60	1,000		
	100SV090.81 -REDUTOR LIMPEZA PV - REF.: 18 LT								
1	100SV090.81 -REDUTOR LIMPEZA PV - REF.: 18 LT	001	003	10	1	3.165,72	12,000	100,0000	
Total	----->				1	3.165,72	12,000		
	100SV090.85 -REDUTOR LIMPEZA PV - REF.: 200 LT								
1	100SV090.85 -REDUTOR LIMPEZA PV - REF.: 200 LT	001	003	10	1	2.931,14	1,000	100,0000	
Total	----->				1	2.931,14	1,000		
	100SV091.81 -RETARDADOR PV - REF.:18L								
1	100SV091.81 -RETARDADOR PV - REF.:18L	001	003	100	4	17.775,70	42,000	100,0000	
Total	----->				4	17.775,70	42,000		
	100SV102.81 -THINNER LIMPEZA KAPAZI - REF.: 18L								
1	100SV102.81 -THINNER LIMPEZA KAPAZI - REF.: 18L	001	003	100	7	30.196,98	151,000	100,0000	
Total	----->				7	30.196,98	151,000		
	100SV103.81 -THINNER FLEXO - REF.: 18 LT								
1	100SV103.81 -THINNER FLEXO - REF.: 18 LT	001	003	100	3	2.244,72	9,000	100,0000	
Total	----->				3	2.244,72	9,000		
	100SV107.81 -DILUENTE POLYESTER - REF.: 18 LT								
1	100SV107.81 -DILUENTE POLYESTER - REF.: 18 LT	001	003	100	3	6.813,00	17,000	100,0000	
Total	----->				3	6.813,00	17,000		
	100SV108.69 -ALCOOL 70								
1	100SV108.69 -ALCOOL 70	001	003	100	7	168,31	9,000	100,0000	
Total	----->				7	168,31	9,000		
	100SV130.77 -THINNER DE LIMPEZA - REF.: 1.000,00 LT								
1	100SV130.77 -THINNER DE LIMPEZA - REF.: 1.000,00 LT	001	003	100	6	70.170,60	6,000	100,0000	
Total	----->				6	70.170,60	6,000		
	100SV131.81 -RETARDADOR FLEXO - REF.:18,000 L								
1	100SV131.81 -RETARDADOR FLEXO - REF.:18,000 L	001	003	100	1	471,75	1,000	100,0000	
Total	----->				1	471,75	1,000		
	100SV131.83 -RETARDADOR FLEXO - REF.:5,000 L								
1	100SV131.83 -RETARDADOR FLEXO - REF.:5,000 L	001	003	100	3	1.003,65	7,000	100,0000	
Total	----->				3	1.003,65	7,000		
	100SV131.85 -RETARDADOR FLEXO - REF.: 200 LT								
1	100SV131.85 -RETARDADOR FLEXO - REF.: 200 LT	001	003	100	11	263.202,00	61,000	100,0000	
Total	----->				11	263.202,00	61,000		
	111AM001.80 -REALUX 111 AMARELO SEGURANÇA REALFIX BR - REF.:18,000 L								
1	111AM001.80 -REALUX 111 AMARELO SEGURANÇA REALFIX BR - REF.:18,000 L	001	001	111	2	1.234,07	2,000	100,0000	
Total	----->				2	1.234,07	2,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	111AM002.80 -REALUX 111 AMARELO RAL 1004 BR - REF.:18,000 L								
1	111AM002.80 -REALUX 111 AMARELO RAL 1004 BR - REF.:18,000 L	001	001	111	1	577,12	1,000	100,0000	
Total	----->				1	577,12	1,000		
	111AM002.82 -REALUX 111 AMARELO RAL 1004 BR - REF.:3,600 L								
1	111AM002.82 -REALUX 111 AMARELO RAL 1004 BR - REF.:3,600 L	001	001	111	1	244,14	2,000	100,0000	
Total	----->				1	244,14	2,000		
	111AM003.82 -REALUX 111 AMARELO 5Y 8/12 BR - REF.:3,600 L								
1	111AM003.82 -REALUX 111 AMARELO 5Y 8/12 BR - REF.:3,600 L	001	001	111	1	262,76	2,000	100,0000	
Total	----->				1	262,76	2,000		
	111AZ003.80 -REALUX 111 AZUL RUDIPEL IMERSÃO BR - REF.:18,000 L								
1	111AZ003.80 -REALUX 111 AZUL RUDIPEL IMERSÃO BR - REF.:18,000 L	001	001	111	2	1.271,73	3,000	100,0000	
Total	----->				2	1.271,73	3,000		
	111AZ003.82 -REALUX 111 AZUL RUDIPEL IMERSÃO BR - REF.:3,600 L								
1	111AZ003.82 -REALUX 111 AZUL RUDIPEL IMERSÃO BR - REF.:3,600 L	001	001	111	1	77,87	1,000	100,0000	
Total	----->				1	77,87	1,000		
	111AZ004.82 -REALUX 111 AZUL SEG 2,5PB 4/10 BR - REF.:3,600 L								
1	111AZ004.82 -REALUX 111 AZUL SEG 2,5PB 4/10 BR - REF.:3,600 L	001	001	111	1	115,92	1,000	100,0000	
Total	----->				1	115,92	1,000		
	111BR001.80 -REALUX 111 BRANCO BR - REF.:18,000 L								
1	111BR001.80 -REALUX 111 BRANCO BR - REF.:18,000 L	001	001	111	2	1.323,27	3,000	100,0000	
Total	----->				2	1.323,27	3,000		
	111BR001.82 -REALUX 111 BRANCO BR - REF.:3,600 L								
1	111BR001.82 -REALUX 111 BRANCO BR - REF.:3,600 L	001	001	111	1	103,03	1,000	100,0000	
Total	----->				1	103,03	1,000		
	111BR002.80 -REALUX 111 BRANCO N-9,5 BR - REF.:18,000 L								
1	111BR002.80 -REALUX 111 BRANCO N-9,5 BR - REF.:18,000 L	001	001	111	2	2.934,00	6,000	100,0000	
Total	----->				2	2.934,00	6,000		
	111BR004.80 -REALUX 111 BRANCO GEADA VW 95 BR - REF.:18,000 L								
1	111BR004.80 -REALUX 111 BRANCO GEADA VW 95 BR - REF.:18,000 L	001	001	111	1	805,94	2,000	100,0000	
Total	----->				1	805,94	2,000		
	111CZ003.82 -REALUX 111 CINZA RAL 7032 BR - REF.:3,600 L								
1	111CZ003.82 -REALUX 111 CINZA RAL 7032 BR - REF.:3,600 L	001	001	111	3	1.333,04	12,000	100,0000	
Total	----->				3	1.333,04	12,000		
	111CZ008.80 -REALUX 111 CINZA RAL 7035 BR - REF.:18,000 L								
1	111CZ008.80 -REALUX 111 CINZA RAL 7035 BR - REF.:18,000 L	001	001	111	1	1.520,13	3,000	100,0000	
Total	----->				1	1.520,13	3,000		
	111CZ008.82 -REALUX 111 CINZA RAL 7035 BR - REF.:3,600 L								
1	111CZ008.82 -REALUX 111 CINZA RAL 7035 BR - REF.:3,600 L	001	001	111	1	216,04	2,000	100,0000	
Total	----->				1	216,04	2,000		
	111CZ011.80 -REALUX 111 CINZA ALEUTA TRANSRESIDUOS BR - REF.:18,000 L								
1	111CZ011.80 -REALUX 111 CINZA ALEUTA TRANSRESIDUOS BR - REF.:18,000 L	001	001	111	4	8.030,24	18,000	100,0000	
Total	----->				4	8.030,24	18,000		
	111LJ001.80 -REALUX 111 LARANJA BOREAL TRANSRESIDUOS BR - REF.:18,000 L								
1	111LJ001.80 -REALUX 111 LARANJA BOREAL TRANSRESIDUOS BR - REF.:18,000 L	001	001	111	4	5.640,80	10,000	100,0000	
Total	----->				4	5.640,80	10,000		
	111LJ002.80 -REALUX 111 LARANJA SEG 2,5YR 6/14 BR - REF.:18,000 L								
1	111LJ002.80 -REALUX 111 LARANJA SEG 2,5YR 6/14 BR - REF.:18,000 L	001	001	111	1	464,03	1,000	100,0000	
Total	----->				1	464,03	1,000		
	111LJ003.82 -REALUX 111 LARANJA RAL 2008 BR - REF.:3,600 L								
1	111LJ003.82 -REALUX 111 LARANJA RAL 2008 BR - REF.:3,600 L	001	001	111	1	132,32	1,000	100,0000	
Total	----->				1	132,32	1,000		
	111PR001.80 -REALUX 111 PRETO N-1 BR - REF.:18,000 L								
1	111PR001.80 -REALUX 111 PRETO N-1 BR - REF.:18,000 L	001	001	111	12	6.558,53	15,000	100,0000	
Total	----->				12	6.558,53	15,000		
	111PR002.80 -REALUX 111 PRETO IMERSÃO SB - REF.:18,000 L								
1	111PR002.80 -REALUX 111 PRETO IMERSÃO SB - REF.:18,000 L	001	001	111	4	4.508,39	13,000	100,0000	
Total	----->				4	4.508,39	13,000		
	111PR002.82 -REALUX 111 PRETO IMERSÃO SB - REF.:3,600 L								
1	111PR002.82 -REALUX 111 PRETO IMERSÃO SB - REF.:3,600 L	001	001	111	1	75,06	1,000	100,0000	
Total	----->				1	75,06	1,000		
	111PR003.80 -REALUX 111 PRETO FOSCO - REF.:18,000 L								
1	111PR003.80 -REALUX 111 PRETO FOSCO - REF.:18,000 L	001	001	111	2	1.484,44	3,000	100,0000	
Total	----->				2	1.484,44	3,000		
	111PR003.82 -REALUX 111 PRETO FOSCO - REF.:3,600 L								
1	111PR003.82 -REALUX 111 PRETO FOSCO - REF.:3,600 L	001	001	111	3	851,47	9,000	100,0000	
Total	----->				3	851,47	9,000		
	111PR005.80 -REALUX 111 PRETO SB - REF.:18,000 L								
1	111PR005.80 -REALUX 111 PRETO SB - REF.:18,000 L	001	001	111	3	1.452,03	3,000	100,0000	
Total	----->				3	1.452,03	3,000		
	111PR005.82 -REALUX 111 PRETO SB - REF.:3,600 L								
1	111PR005.82 -REALUX 111 PRETO SB - REF.:3,600 L	001	001	111	1	344,37	3,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total						1	344,37	3,000	
	111PT001.82 -REALUX 111 ALUMINIO BR - REF.:3,600 L								
1	111PT001.82 -REALUX 111 ALUMINIO BR - REF.:3,600 L	001	001	111	1	88,27	1,000	100,0000	
Total						1	88,27	1,000	
	111VM001.80 -REALUX 111 VERMELHO FLASH BR - REF.:18,000 L								
1	111VM001.80 -REALUX 111 VERMELHO FLASH BR - REF.:18,000 L	001	001	111	1	949,46	2,000	100,0000	
Total						1	949,46	2,000	
	111VM002.80 -REALUX 111 VERMELHO ROYAL BR - REF.:18,000 L								
1	111VM002.80 -REALUX 111 VERMELHO ROYAL BR - REF.:18,000 L	001	001	111	1	452,49	1,000	100,0000	
Total						1	452,49	1,000	
	111VM003.80 -REALUX 111 VERMELHO MAXION TRANSRESIDUOS BR - REF.:18,000 L								
1	111VM003.80 -REALUX 111 VERMELHO MAXION TRANSRESIDUOS BR - REF.:18,000 L	001	001	111	1	2.625,00	5,000	100,0000	
Total						1	2.625,00	5,000	
	111VM004.80 -REALUX 111 VERMELHO MASSEY REALFIX BR - REF.:18,000 L								
1	111VM004.80 -REALUX 111 VERMELHO MASSEY REALFIX BR - REF.:18,000 L	001	001	111	5	4.672,80	9,000	100,0000	
Total						5	4.672,80	9,000	
	111VM004.82 -REALUX 111 VERMELHO MASSEY REALFIX BR - REF.:3,600 L								
1	111VM004.82 -REALUX 111 VERMELHO MASSEY REALFIX BR - REF.:3,600 L	001	001	111	12	2.968,11	52,000	100,0000	
Total						12	2.968,11	52,000	
	111VM007.82 -REALUX 111 VERMELHO SEG 5R 4/14 BR - REF.:3,600 L								
1	111VM007.82 -REALUX 111 VERMELHO SEG 5R 4/14 BR - REF.:3,600 L	001	001	111	1	280,98	2,000	100,0000	
Total						1	280,98	2,000	
	120AM015.70 -TINTA FX AMARELO BOPP 3514C - REF.: 18KG								
1	120AM015.70 -TINTA FX AMARELO BOPP 3514C - REF.: 18KG	001	003	120	1	708,29	1,000	100,0000	
Total						1	708,29	1,000	
	120AZ010.70 -AZUL CHAPADO BOPPARA MET FLEXO BOPP - REF.: 18 L								
1	120AZ010.70 -AZUL CHAPADO BOPPARA MET FLEXO BOPP - REF.: 18 L	001	003	120	1	1.560,00	2,000	100,0000	
Total						1	1.560,00	2,000	
	120AZ011.70 -AZUL AMERICANO FLEXO REALGELO REF.: 18 KG								
1	120AZ011.70 -AZUL AMERICANO FLEXO REALGELO REF.: 18 KG	001	003	120	1	2.130,00	3,000	100,0000	
Total						1	2.130,00	3,000	
	120VD004.70 -TINTA FX VERDE CHAPADO BOPPARA METALIZAD - REF.: 18 KG								
1	120VD004.70 -TINTA FX VERDE CHAPADO BOPPARA METALIZAD - REF.: 18 KG	001	003	120	1	738,14	1,000	100,0000	
Total						1	738,14	1,000	
	120VD012.70 -TINTA FX VERDE CLARO BOPP 3561C - REF.: 18KG								
1	120VD012.70 -TINTA FX VERDE CLARO BOPP 3561C - REF.: 18KG	001	003	120	1	722,45	1,000	100,0000	
Total						1	722,45	1,000	
	120VD013.70 -TINTA FX VERDE BOPP 354C - REF.: 18KG								
1	120VD013.70 -TINTA FX VERDE BOPP 354C - REF.: 18KG	001	003	120	1	776,00	1,000	100,0000	
Total						1	776,00	1,000	
	120VD014.70 -TINTA FX VERDE BOPP BRASPINE 357C - REF.: 18KG								
1	120VD014.70 -TINTA FX VERDE BOPP BRASPINE 357C - REF.: 18KG	001	003	120	1	782,71	1,000	100,0000	
Total						1	782,71	1,000	
	138CZ001.82 -REALTHANE 138 PRIMER PU CINZA N 6,5 REF- 3,6L								
1	138CZ001.82 -REALTHANE 138 PRIMER PU CINZA N 6,5 REF- 3,6L	001	001	138	6	8.409,50	105,000	100,0000	
Total						6	8.409,50	105,000	
	150BR013.70 -TINTA BA FLEXO BRANCA - REF.: 25 KG								
1	150BR013.70 -TINTA BA FLEXO BRANCA - REF.: 25 KG	002	004	150	9	23.974,32	51,000	100,0000	
Total						9	23.974,32	51,000	
	150BR400.20 -REALDISPER W 150 BRANCO G175 II REF-260KG								
1	150BR400.20 -REALDISPER W 150 BRANCO G175 II REF-260KG	002	004	150	1	4.160,00	1,000	100,0000	
Total						1	4.160,00	1,000	
	150BR500.77 -REALDISPER W 150 BRANCO G175 - REF.: 1800KG								
1	150BR500.77 -REALDISPER W 150 BRANCO G175 - REF.: 1800KG	002	004	150	12	1.516.464,00	59,000	100,0000	
Total						12	1.516.464,00	59,000	
	150BR700.77 -REALDISPER W 150 BRANCO - REF.: 1.400 KG								
1	150BR700.77 -REALDISPER W 150 BRANCO - REF.: 1.400 KG	002	004	150	6	850.374,00	43,000	100,0000	
Total						6	850.374,00	43,000	
	150E500.20 -REALDISPER W 150 BRANCO G175 - REF.: 260KG								
1	150E500.20 -REALDISPER W 150 BRANCO G175 - REF.: 260KG	002	004	150	17	6.229.314,00	1.089,000	100,0000	
Total						17	6.229.314,00	1.089,000	
	150E500.777 -REALDISPER W 150 BRANCO G175 - REF.: 1400KG								
1	150E500.777 -REALDISPER W 150 BRANCO G175 - REF.: 1400KG	002	004	150	8	1.128.597,27	37,000	100,0000	
Total						8	1.128.597,27	37,000	
	155IN002.21 -GOMA SELADORA PARA CHAPEU - REF.: 18L								
1	155IN002.21 -GOMA SELADORA PARA CHAPEU - REF.: 18L	001	005	155	2	23.758,40	20,000	100,0000	
Total						2	23.758,40	20,000	
	170AM001.70 -AMARELO ALCOOL FLEXO REALPAPER REF.: 18 L								
1	170AM001.70 -AMARELO ALCOOL FLEXO REALPAPER REF.: 18 L	001	003	170	1	4.130,35	5,000	100,0000	
Total						1	4.130,35	5,000	
	170AZ001.70 -AZUL ALCOOL FLEXO REALPAPER REF- 18L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	170AZ001.70 -AZUL ALCOOL FLEXO REALPAPER REF- 18L	001	003	170	1	3.748,68	4,000	100,0000	
Total	----->				1	3.748,68	4,000		
1	170CZ002.70 -CINZA CORANTE FLEXO REALPAPER REF- 18L	001	003	170	1	889,52	2,000	100,0000	
Total	----->				1	889,52	2,000		
1	170VD001.70 -VERDE BANDEIRA ALCOOL FLEXO REALPAPER REF-18L	001	003	170	1	1.403,46	2,000	100,0000	
Total	----->				1	1.403,46	2,000		
1	170VM001.70 -VERMELHO ALCOOL FLEXO REALPAPER - 18 KG	001	003	170	3	12.487,40	15,000	100,0000	
Total	----->				3	12.487,40	15,000		
1	200AM002.70 -AMARELO YELLOW C FLEXO REALBAG - REF.:18,000 L	001	003	200	1	714,69	1,000	100,0000	
Total	----->				1	714,69	1,000		
1	200AM009.69 -AMARELO 123C FLEXO REALAG - REF.:5,000 L	001	003	200	2	1.581,28	8,000	100,0000	
Total	----->				2	1.581,28	8,000		
1	200AM009.70 -AMARELO 123C FLEXO REALAG	001	003	200	7	12.802,67	15,000	100,0000	
Total	----->				7	12.802,67	15,000		
1	200AM021.70 -TINTA FX AMARELO CROMIA BOPP - REF.: 18L	001	003	200	15	26.964,38	71,000	100,0000	
Total	----->				15	26.964,38	71,000		
1	200AZ005.70 -AZUL PANTONE 280C FLEXO REALBAG - REF.:18,000 L	001	003	200	6	14.112,22	17,000	100,0000	
Total	----->				6	14.112,22	17,000		
1	200AZ009.69 -AZUL PLASTIPAR FLEXO REALBAG - REF.:5,000 L	001	003	200	3	2.533,80	15,000	100,0000	
Total	----->				3	2.533,80	15,000		
1	200AZ009.70 -AZUL PLASTIPAR FLEXO REALBAG - REF.:18,000 L	001	003	200	2	1.216,27	2,000	100,0000	
Total	----->				2	1.216,27	2,000		
1	200AZ010.70 -AZUL CYAN FLEXO REALBAG EMB - REF.:18,000 L	001	003	200	1	842,71	1,000	100,0000	
Total	----->				1	842,71	1,000		
1	200AZ050.70 -TINTA FX AZUL CYAN BOPP - REF.: 18KG	001	003	200	6	8.354,99	17,000	100,0000	
Total	----->				6	8.354,99	17,000		
1	200AZ052.69 -TINTA FX AZUL BOPP PANTONE 295C - REF.: 5L	001	003	200	5	5.143,56	28,000	100,0000	
Total	----->				5	5.143,56	28,000		
1	200AZ052.70 -TINTA FX AZUL BOPP PANTONE 295C - REF.: 18L	001	003	200	1	1.352,98	2,000	100,0000	
Total	----->				1	1.352,98	2,000		
1	200AZ054.70 -TINTA FX AZUL PANTONE 314C REALBAG - REF.:18,000 L	001	003	200	1	717,62	1,000	100,0000	
Total	----->				1	717,62	1,000		
1	200AZ056.70 -AZUL ESCURO PANTONE 296C FLEXO REALBAG EMB - REF.:18,000 L	001	003	200	1	747,14	1,000	100,0000	
Total	----->				1	747,14	1,000		
1	200BR001.69 -BRANCO FLEXO REALBAG - REF.:5,000 L	001	003	200	2	1.548,80	8,000	100,0000	
Total	----->				2	1.548,80	8,000		
1	200BR001.70 -BRANCO FLEXO REALBAG - REF.: 18 L	001	003	200	11	9.000,67	14,000	100,0000	
Total	----->				11	9.000,67	14,000		
1	200LJ002.70 -TINTA FX LARANJA PANTONE 1505C REALBAG - REF.:18,000 L	001	003	200	7	6.794,43	10,000	100,0000	
Total	----->				7	6.794,43	10,000		
1	200LJ004.69 -LARANJA 021C FLEXO REALBAG - REF.:5,000 L	001	003	200	1	739,96	4,000	100,0000	
Total	----->				1	739,96	4,000		
1	200LJ011.70 -LARANJA 021C BOPPARA FLEXO REALBAG	001	003	200	1	596,06	1,000	100,0000	
Total	----->				1	596,06	1,000		
1	200LL002.69 -TINTA FX LILAS PANTONE 530C - REF.:5,000 L	001	003	200	1	714,48	4,000	100,0000	
Total	----->				1	714,48	4,000		
1	200MG003.70 -TINTA FX BOPP MAGENTA - REF.: 18L	001	003	200	6	11.164,71	25,000	100,0000	
Total	----->				6	11.164,71	25,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	200MG004.70 -MAGENTA FLEXO REALBAG EMB - REF.:18,000 L								
1	200MG004.70 -MAGENTA FLEXO REALBAG EMB - REF.:18,000 L	001	003	200	1	678,98	1,000	100,0000	
Total	----->				1	678,98	1,000		
	200MR010.70 -MARRON PANTONE 478C FLEXO REALBAG EMB - REF.:18,000 L								
1	200MR010.70 -MARRON PANTONE 478C FLEXO REALBAG EMB - REF.:18,000 L	001	003	200	1	728,99	1,000	100,0000	
Total	----->				1	728,99	1,000		
	200OU007.70 -OURO 872C FLEXO REALBAG - REF.: 18 KG								
1	200OU007.70 -OURO 872C FLEXO REALBAG - REF.: 18 KG	001	003	200	1	829,48	1,000	100,0000	
Total	----->				1	829,48	1,000		
	200PR001.69 -PRETO FLEXO REALBAG - REF.: 5KG								
1	200PR001.69 -PRETO FLEXO REALBAG - REF.: 5KG	001	003	200	5	4.770,12	28,000	100,0000	
Total	----->				5	4.770,12	28,000		
	200PR001.70 -PRETO FLEXO REALBAG - REF.: 18 KG								
1	200PR001.70 -PRETO FLEXO REALBAG - REF.: 18 KG	001	003	200	11	16.407,34	22,000	100,0000	
Total	----->				11	16.407,34	22,000		
	200PT001.69 -PRATA 877C FLEXO REALBAG - REF.:5,000 L								
1	200PT001.69 -PRATA 877C FLEXO REALBAG - REF.:5,000 L	001	003	200	1	896,80	4,000	100,0000	
Total	----->				1	896,80	4,000		
	200PT002.70 -PRATA BOPPARA METALIZADO FLEXO REALBAG REF.:18L								
1	200PT002.70 -PRATA BOPPARA METALIZADO FLEXO REALBAG REF.:18L	001	003	200	4	9.270,08	17,000	100,0000	
Total	----->				4	9.270,08	17,000		
	200RS013.69 -ROSA 191C FLEXO REALBAG - REF.:5,000 L								
1	200RS013.69 -ROSA 191C FLEXO REALBAG - REF.:5,000 L	001	003	200	1	163,48	1,000	100,0000	
Total	----->				1	163,48	1,000		
	200RS013.70 -ROSA 191C FLEXO REALBAG - REF.:18L								
1	200RS013.70 -ROSA 191C FLEXO REALBAG - REF.:18L	001	003	200	1	722,01	1,000	100,0000	
Total	----->				1	722,01	1,000		
	200RX010.70 -ROXO 512C FLEXO REALBAG - REF.:18,000 L								
1	200RX010.70 -ROXO 512C FLEXO REALBAG - REF.:18,000 L	001	003	200	1	1.026,43	1,000	100,0000	
Total	----->				1	1.026,43	1,000		
	200VD006.69 -TINTA FX VERDE PANTONE 361C REALBAG - REF.:5,000 L								
1	200VD006.69 -TINTA FX VERDE PANTONE 361C REALBAG - REF.:5,000 L	001	003	200	1	343,88	2,000	100,0000	
Total	----->				1	343,88	2,000		
	200VD006.70 -TINTA FX VERDE PANTONE 361C REALBAG - REF.:18,000 L								
1	200VD006.70 -TINTA FX VERDE PANTONE 361C REALBAG - REF.:18,000 L	001	003	200	3	3.099,88	5,000	100,0000	
Total	----->				3	3.099,88	5,000		
	200VD020.69 -VERDE PANTONE 349C FLEXO REALBAG - REF.:5,000 L								
1	200VD020.69 -VERDE PANTONE 349C FLEXO REALBAG - REF.:5,000 L	001	003	200	1	675,96	4,000	100,0000	
Total	----->				1	675,96	4,000		
	200VD020.70 -VERDE PANTONE 349C FLEXO REALBAG - REF.:18,000 L								
1	200VD020.70 -VERDE PANTONE 349C FLEXO REALBAG - REF.:18,000 L	001	003	200	11	20.934,54	32,000	100,0000	
Total	----->				11	20.934,54	32,000		
	200VM008.69 -VERMELHO 186C FLEXO REALBAG - REF.:5,000 L								
1	200VM008.69 -VERMELHO 186C FLEXO REALBAG - REF.:5,000 L	001	003	200	2	1.498,48	8,000	100,0000	
Total	----->				2	1.498,48	8,000		
	200VM008.70 -VERMELHO 186C FLEXO REALBAG								
1	200VM008.70 -VERMELHO 186C FLEXO REALBAG	001	003	200	3	2.023,05	3,000	100,0000	
Total	----->				3	2.023,05	3,000		
	200VM034.70 -VERMELHO PANTONE 032C FLEXO REALBAG - REF.:18,000 L								
1	200VM034.70 -VERMELHO PANTONE 032C FLEXO REALBAG - REF.:18,000 L	001	003	200	8	18.388,63	29,000	100,0000	
Total	----->				8	18.388,63	29,000		
	200VM035.70 -VERMELHO PANTONE 202C FLEXO REALBAG EMB - REF.:18,000 L								
1	200VM035.70 -VERMELHO PANTONE 202C FLEXO REALBAG EMB - REF.:18,000 L	001	003	200	2	1.804,50	3,000	100,0000	
Total	----->				2	1.804,50	3,000		
	200VZ002.70 -VERNIZ DE CORTE FLEXO BE REALBAG - REF.: 18 KG								
1	200VZ002.70 -VERNIZ DE CORTE FLEXO BE REALBAG - REF.: 18 KG	001	003	200	3	1.778,10	3,000	100,0000	
Total	----->				3	1.778,10	3,000		
	220AZ006.70 -AZUL REFLEX BLUE FLEXO REALCOP - REF.:18 L								
1	220AZ006.70 -AZUL REFLEX BLUE FLEXO REALCOP - REF.:18 L	001	003	220	2	12.607,08	16,000	100,0000	
Total	----->				2	12.607,08	16,000		
	220AZ019.70 -TINTA FX AZUL CYAN REALCOP - REF.: 18KG								
1	220AZ019.70 -TINTA FX AZUL CYAN REALCOP - REF.: 18KG	001	003	220	9	35.743,08	64,000	100,0000	
Total	----->				9	35.743,08	64,000		
	220PR005.69 -TINTA FX 1 PRETO CROMIA EKOFA - REF.:5,000 L								
1	220PR005.69 -TINTA FX 1 PRETO CROMIA EKOFA - REF.:5,000 L	001	003	220	2	596,14	4,000	100,0000	
Total	----->				2	596,14	4,000		
	220PR005.70 -TINTA FX 1 PRETO CROMIA EKOFA - REF.: 18 L								
1	220PR005.70 -TINTA FX 1 PRETO CROMIA EKOFA - REF.: 18 L	001	003	220	11	41.780,61	86,000	100,0000	
Total	----->				11	41.780,61	86,000		
	220VD012.70 -TINTA FX VERDE GREEN REALCOP -REF.: 18LT								
1	220VD012.70 -TINTA FX VERDE GREEN REALCOP -REF.: 18LT	001	003	220	6	31.618,08	52,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					6	31.618,08	52,000		
	220VL002.70								
1	220VL002.70	001	003	220	4	33.286,68	26,000	100,0000	
Total					4	33.286,68	26,000		
	220VM013.70								
1	220VM013.70	001	003	220	16	85.824,00	155,000	100,0000	
Total					16	85.824,00	155,000		
	220VM014.70								
1	220VM014.70	001	003	220	2	8.225,28	16,000	100,0000	
Total					2	8.225,28	16,000		
	220VM018.70								
1	220VM018.70	001	003	220	8	40.739,04	76,000	100,0000	
Total					8	40.739,04	76,000		
	220VZ001.70								
1	220VZ001.70	001	003	220	13	50.492,28	139,000	100,0000	
Total					13	50.492,28	139,000		
	228KIT-VM001.82								
1	228KIT-VM001.82	007	001	228	3	10.450,52	61,000	100,0000	
Total					3	10.450,52	61,000		
	251VM001.82								
1	251VM001.82	001	001	251	1	3.713,76	12,000	100,0000	
Total					1	3.713,76	12,000		
	252AM001.82								
1	252AM001.82	001	001	252	86	109.798,18	1.008,000	100,0000	
Total					86	109.798,18	1.008,000		
	252AM001.84								
1	252AM001.84	001	001	252	2	798,16	32,000	100,0000	
Total					2	798,16	32,000		
	252KIT-AM001.82								
1	252KIT-AM001.82	007	001	252	12	15.564,96	144,000	100,0000	
Total					12	15.564,96	144,000		
	256CZ001.21								
1	256CZ001.21	001	001	256	18	87.811,16	96,000	100,0000	
Total					18	87.811,16	96,000		
	257VM001.82								
1	257VM001.82	001	001	257	1	3.462,22	17,000	100,0000	
Total					1	3.462,22	17,000		
	258CZ001.82								
1	258CZ001.82	001	001	258	1	5.642,40	10,000	100,0000	
Total					1	5.642,40	10,000		
	259CZ003.82								
1	259CZ003.82	001	001	259	3	6.100,78	14,000	100,0000	
Total					3	6.100,78	14,000		
	266AM002.21								
1	266AM002.21	001	001	266	1	12.822,00	20,000	100,0000	
Total					1	12.822,00	20,000		
	266AZ003.21								
1	266AZ003.21	001	001	266	1	2.179,83	3,000	100,0000	
Total					1	2.179,83	3,000		
	266CZ002.21								
1	266CZ002.21	001	001	266	2	20.104,00	28,000	100,0000	
Total					2	20.104,00	28,000		
	266LJ002.21								
1	266LJ002.21	001	001	266	1	8.887,95	15,000	100,0000	
Total					1	8.887,95	15,000		
	266VM002.21								
1	266VM002.21	001	001	266	1	34.184,00	80,000	100,0000	
Total					1	34.184,00	80,000		
	267CZ001.21								
1	267CZ001.21	001	001	267	1	546,63	1,000	100,0000	
Total					1	546,63	1,000		
	272CZ001.82								
1	272CZ001.82	001	001	272	4	4.000,32	39,000	100,0000	
Total					4	4.000,32	39,000		
	281PR002.82								
1	281PR002.82	001	001	281	7	4.229,78	56,000	100,0000	
Total					7	4.229,78	56,000		
	285AM001.21								
1	285AM001.21	001	001	285	1	4.355,46	6,000	100,0000	
Total					1	4.355,46	6,000		
	285BR001.21								
1	285BR001.21								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	285BR001.21 -REALPOXI DF 285 BRANCO FS - REF.:18,000 L	001	001	285	1	1.759,84	2,000	100,0000	
Total	----->				1	1.759,84	2,000		
1	285CZ001.82 -REALPOXI DF 285 CINZA N-6,5 SB - REF.:3,600 L	001	001	285	2	918,30	9,000	100,0000	
Total	----->				2	918,30	9,000		
1	285CZ003.21 -REALPOXI DF 285 CINZA RAL 7035 SB - REF.:18,000 L	001	001	285	1	1.812,60	3,000	100,0000	
Total	----->				1	1.812,60	3,000		
1	285VM001.21 -REALPOXI DF 285 VERMELHO ÓXIDO SB - REF.:18,000 L	001	001	285	1	1.528,74	3,000	100,0000	
Total	----->				1	1.528,74	3,000		
1	301CZ001.33 -REALUX PRIMER SERRALHEIRO - REF.:18,000 L	001	001	301	1	1.692,50	50,000	100,0000	
Total	----->				1	1.692,50	50,000		
1	301CZ001.80 -REALUX PRIMER SERRALHEIRO - REF.:18,000 L	001	001	301	15	10.506,62	129,000	100,0000	
Total	----->				15	10.506,62	129,000		
1	301CZ001.82 -REALUX PRIMER SERRALHEIRO - REF.:3,600 L	001	001	301	1	45,65	5,000	100,0000	
Total	----->				1	45,65	5,000		
1	320AM004.82 -REALPOXI 320 AMARELO SEGURANÇA 5Y 8/12 BR - REF.:2,880 L	001	001	320	4	2.731,64	21,000	100,0000	
Total	----->				4	2.731,64	21,000		
1	320AM006.21 -REALPOXI 320 AMARELO TRANSITO RAL 1023 BR - REF.:14,400 L	001	001	320	1	940,29	1,000	100,0000	
Total	----->				1	940,29	1,000		
1	320BR002.82 -REALPOXI 320 BRANCO - REF.: 2,88 LT	001	001	320	3	3.874,25	47,000	100,0000	
Total	----->				3	3.874,25	47,000		
1	320CZ001.82 -REALPOXI 320 CINZA N-6,5 BR - REF.: 2,88 LT	001	001	320	5	7.706,68	80,000	100,0000	
Total	----->				5	7.706,68	80,000		
1	320CZ001T.80 -REALPOXI 320 CINZA N-6,5 BR - REF.:14,400 L	001	008	320	1	588,84	1,000	100,0000	
Total	----->				1	588,84	1,000		
1	320CZ001T.82 -REALPOXI 320 CINZA N-6,5 BR - REF.:2,880 L	001	008	320	1	856,00	8,000	100,0000	
Total	----->				1	856,00	8,000		
1	320CZ004.82 -REALPOXI 320 CINZA N-3,5 BR - REF.:2,880 L	001	001	320	1	1.235,30	10,000	100,0000	
Total	----->				1	1.235,30	10,000		
1	320CZ006.82 -REALPOXI 320 CINZA SUZUKI BR - REF.:2,880 L	001	001	320	2	875,19	9,000	100,0000	
Total	----->				2	875,19	9,000		
1	320KIT-AZ005.82 -KIT REALPOXI 320 AZUL SUZUKI REF- 3,6 L	007	001	445	4	9.587,76	52,000	100,0000	
Total	----->				4	9.587,76	52,000		
1	320KIT-CZ006.82 -KIT REALPOXI 320 CINZA SUZUKI BR REF- 3,6 L	007	001	445	4	9.893,40	60,000	100,0000	
Total	----->				4	9.893,40	60,000		
1	320PR001.82 -REALPOXI 320 PRETO BR - REF.:2,880 L	001	001	320	2	1.394,12	12,000	100,0000	
Total	----->				2	1.394,12	12,000		
1	320VD005.82 -REALPOXI 320 VERDE RAL 6037 BR - REF.:2,880 L	001	001	320	1	817,60	10,000	100,0000	
Total	----->				1	817,60	10,000		
1	320VD006.82 -REALPOXI 320 VERDE RAL 6011 BR - REF.:2,800 L	001	001	320	1	256,00	2,000	100,0000	
Total	----->				1	256,00	2,000		
1	320VD007.82 -REALPOXI 320 VERDE RAL 6019 SB - REF.:2,880 L	001	001	320	2	766,47	8,000	100,0000	
Total	----->				2	766,47	8,000		
1	320VM002.82 -REALPOXI 320 VERMELHO SEG 5R 4/14 BR - REF.:2,880 L	001	001	320	1	697,60	5,000	100,0000	
Total	----->				1	697,60	5,000		
1	331CZ001.21 -REALMASTIC 331 DF CINZA N 6,5 - REF.: 18 LT	001	001	331	1	2.512,66	2,000	100,0000	
Total	----->				1	2.512,66	2,000		
1	333VM002.21 -REALPOXI 333 ER VERMELHO MFA SB - REF.: 18 LT	001	001	333	2	18.517,68	8,000	100,0000	
Total	----->				2	18.517,68	8,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	430AZ001.21 -REALPISO EPOXI HS 430 AZUL RAL 5010 - REF.:14,400 L								
1	430AZ001.21 -REALPISO EPOXI HS 430 AZUL RAL 5010 - REF.:14,400 L	001	007	430	1	2.707,20	4,000	100,0000	
Total	----->				1	2.707,20	4,000		
	430CZ001.21 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.: 14,4L								
1	430CZ001.21 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.: 14,4L	001	007	430	7	27.467,27	38,000	100,0000	
Total	----->				7	27.467,27	38,000		
	430CZ001.82 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.: 2,88L								
1	430CZ001.82 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.: 2,88L	001	007	430	2	1.534,16	10,000	100,0000	
Total	----->				2	1.534,16	10,000		
	430CZ001T.80 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.:14,400 L								
1	430CZ001T.80 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.:14,400 L	001	008	430	1	2.410,92	3,000	100,0000	
Total	----->				1	2.410,92	3,000		
	430CZ001T.82 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.:2,880 L								
1	430CZ001T.82 -REALPISO EPOXI HS 430 CINZA N- 6,5 - REF.:2,880 L	001	008	430	1	1.276,24	8,000	100,0000	
Total	----->				1	1.276,24	8,000		
	430CZ002.21 -REALPISO EPOXI HS 430 CINZA N- 3,5 BR - REF.:14,400 L								
1	430CZ002.21 -REALPISO EPOXI HS 430 CINZA N- 3,5 BR - REF.:14,400 L	001	007	430	2	4.537,37	7,000	100,0000	
Total	----->				2	4.537,37	7,000		
	430CZ002.82 -REALPISO EPOXI HS 430 CINZA N- 3,5 BR - REF.:2,880 L								
1	430CZ002.82 -REALPISO EPOXI HS 430 CINZA N- 3,5 BR - REF.:2,880 L	001	007	430	1	757,00	5,000	100,0000	
Total	----->				1	757,00	5,000		
	430CZ003.21 -REALPISO EPOXI HS 430 CINZA N- 5 - REF.:14,400 L								
1	430CZ003.21 -REALPISO EPOXI HS 430 CINZA N- 5 - REF.:14,400 L	001	007	430	2	5.727,53	8,000	100,0000	
Total	----->				2	5.727,53	8,000		
	430VD003.21 -REALPISO EPOXI HS 430 VERDE RAL 6019 BR - REF.:14,400 L								
1	430VD003.21 -REALPISO EPOXI HS 430 VERDE RAL 6019 BR - REF.:14,400 L	001	007	430	2	10.140,98	12,000	100,0000	
Total	----->				2	10.140,98	12,000		
	430VD003.82 -REALPISO EPOXI HS 430 VERDE RAL 6019 BR - REF.:2,880 L								
1	430VD003.82 -REALPISO EPOXI HS 430 VERDE RAL 6019 BR - REF.:2,880 L	001	007	430	2	1.153,25	8,000	100,0000	
Total	----->				2	1.153,25	8,000		
	430VD004.21 -REALPISO EPOXI HS 430 VERDE RAL 6021 BR - REF.:14,400 L								
1	430VD004.21 -REALPISO EPOXI HS 430 VERDE RAL 6021 BR - REF.:14,400 L	001	007	430	1	2.631,81	3,000	100,0000	
Total	----->				1	2.631,81	3,000		
	440AM001.82 -REALPISO 440 AMARELO SEGURANÇA 5Y 8/12 BR - REF.:2,700 L								
1	440AM001.82 -REALPISO 440 AMARELO SEGURANÇA 5Y 8/12 BR - REF.:2,700 L	001	007	440	5	7.062,77	53,000	100,0000	
Total	----->				5	7.062,77	53,000		
	440AM003.82 -REALPISO 440 AMARELO SEG. FAIXA BR - REF.:2,700 L								
1	440AM003.82 -REALPISO 440 AMARELO SEG. FAIXA BR - REF.:2,700 L	001	007	440	5	10.979,00	94,000	100,0000	
Total	----->				5	10.979,00	94,000		
	440AM004.82 -REALPISO 440 AMARELO RAL 1003 BR - REF.:2,700 L								
1	440AM004.82 -REALPISO 440 AMARELO RAL 1003 BR - REF.:2,700 L	001	007	440	1	1.261,59	11,000	100,0000	
Total	----->				1	1.261,59	11,000		
	440AM006.82 -REALPISO 440 AMARELO RAL 1023 SB - REF.:2,700 L								
1	440AM006.82 -REALPISO 440 AMARELO RAL 1023 SB - REF.:2,700 L	001	007	440	1	168,94	1,000	100,0000	
Total	----->				1	168,94	1,000		
	440AZ001.82 -REALPISO 440 AZUL RAL 5007 BR - REF.:2,700 L								
1	440AZ001.82 -REALPISO 440 AZUL RAL 5007 BR - REF.:2,700 L	001	007	440	5	8.077,72	72,000	100,0000	
Total	----->				5	8.077,72	72,000		
	440AZ002.82 -REALPISO 440 AZUL RAL 5010 BR - REF.:2,7L								
1	440AZ002.82 -REALPISO 440 AZUL RAL 5010 BR - REF.:2,7L	001	007	440	5	6.376,46	62,000	100,0000	
Total	----->				5	6.376,46	62,000		
	440AZ002T.80 -REALPISO 440 AZUL RAL 5010 BR - REF.:13,500 L								
1	440AZ002T.80 -REALPISO 440 AZUL RAL 5010 BR - REF.:13,500 L	001	008	440	1	981,26	2,000	100,0000	
Total	----->				1	981,26	2,000		
	440AZ002T.82 -REALPISO 440 AZUL RAL 5010 BR - REF.:2,700 L								
1	440AZ002T.82 -REALPISO 440 AZUL RAL 5010 BR - REF.:2,700 L	001	008	440	2	2.598,85	21,000	100,0000	
Total	----->				2	2.598,85	21,000		
	440AZ003.82 -REALPISO 440 AZUL RAL 5015 BR - REF.:2,700 L								
1	440AZ003.82 -REALPISO 440 AZUL RAL 5015 BR - REF.:2,700 L	001	007	440	1	839,60	5,000	100,0000	
Total	----->				1	839,60	5,000		
	440AZ003T.82 -REALPISO 440 AZUL RAL 5015 BR - REF.:2,700 L								
1	440AZ003T.82 -REALPISO 440 AZUL RAL 5015 BR - REF.:2,700 L	001	008	440	1	167,92	1,000	100,0000	
Total	----->				1	167,92	1,000		
	440AZ004.82 -REALPISO 440 AZUL SEGURANÇA 2,5 PB 4/10 BR - REF.:2,700 L								
1	440AZ004.82 -REALPISO 440 AZUL SEGURANÇA 2,5 PB 4/10 BR - REF.:2,700 L	001	007	440	2	1.903,89	15,000	100,0000	
Total	----->				2	1.903,89	15,000		
	440AZ005.80 -REALPISO 440 AZUL RAL 5017 BR - REF.:13,500 L								
1	440AZ005.80 -REALPISO 440 AZUL RAL 5017 BR - REF.:13,500 L	001	007	440	1	499,11	1,000	100,0000	
Total	----->				1	499,11	1,000		
	440AZ005.82 -REALPISO 440 AZUL RAL 5017 BR - REF.:2,700 L								
1	440AZ005.82 -REALPISO 440 AZUL RAL 5017 BR - REF.:2,700 L	001	007	440	3	3.733,72	18,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				3	3.733,72	18,000		
1	440AZ007.82 -REALPISO 440 AZUL RAL 5024 BR - REF.:2,700 L	001	007	440	1	201,65	1,000	100,0000	
Total	----->				1	201,65	1,000		
1	440BR002.21 -REALPISO 440 BRANCO NEVE N-9,5 BR - REF.:13,500 L	001	007	440	1	709,36	1,000	100,0000	
Total	----->				1	709,36	1,000		
1	440BR002.82 -REALPISO 440 BRANCO NEVE N-9,5 BR - REF.:2,700 L	001	007	440	9	14.893,08	129,000	100,0000	
Total	----->				9	14.893,08	129,000		
1	440BR002T.82 -REALPISO 440 BRANCO NEVE N-9,5 BR - REF.:2,700 L	001	008	440	2	1.322,41	11,000	100,0000	
Total	----->				2	1.322,41	11,000		
1	440BR003.80 -REALPISO 440 BRANCO RAL 9002 ANTIDERRAPANTE - REF.:13,500 L	001	007	440	1	1.347,76	2,000	100,0000	
Total	----->				1	1.347,76	2,000		
1	440BR004.82 -REALPISO 440 BRANCO RAL 9010 BR - REF.:2,700 L	001	007	440	1	299,96	2,000	100,0000	
Total	----->				1	299,96	2,000		
1	440BR005.82 -REALPISO 440 BRANCO RAL 9002 BR - REF.:2,700 L	001	007	440	2	2.591,88	12,000	100,0000	
Total	----->				2	2.591,88	12,000		
1	440CZ001.80 -REALPISO 440 CINZA N-6,5 - REF.: 13,5L	001	007	440	19	147.802,26	282,000	100,0000	
Total	----->				19	147.802,26	282,000		
1	440CZ001.82 -REALPISO 440 CINZA N- 6,5 - REF.: 2,7L	001	007	440	21	24.531,50	203,000	100,0000	
Total	----->				21	24.531,50	203,000		
1	440CZ001T.82 -REALPISO 440 CINZA N- 6,5 - REF.:2,700 L	001	008	440	3	3.653,18	18,000	100,0000	
Total	----->				3	3.653,18	18,000		
1	440CZ003.82 -REALPISO 440 CINZA RAL 7010 BR - REF.:2,700 L	001	007	440	1	1.233,30	6,000	100,0000	
Total	----->				1	1.233,30	6,000		
1	440CZ004.82 -REALPISO 440 CINZA RAL 7001 BR - REF.:2,700 L	001	007	440	7	9.166,68	92,000	100,0000	
Total	----->				7	9.166,68	92,000		
1	440CZ005.80 -REALPISO 440 CINZA N-8 BR - REF.:13,500 L	001	007	440	1	1.451,94	3,000	100,0000	
Total	----->				1	1.451,94	3,000		
1	440CZ006.82 -REALPISO 440 CINZA N-3,5 BR - REF.:2,700 L	001	007	440	1	1.174,50	10,000	100,0000	
Total	----->				1	1.174,50	10,000		
1	440CZ008.80 -REALPISO 440 CINZA RAL 7035 BR - REF.:13,500 L	001	007	440	1	3.785,53	7,000	100,0000	
Total	----->				1	3.785,53	7,000		
1	440CZ010.82 -REALPISO 440 CINZA RAL 7012 BR - REF.:2,700 L	001	007	440	3	4.146,98	38,000	100,0000	
Total	----->				3	4.146,98	38,000		
1	440CZ011.80 -REALPISO 440 CINZA N-5 BR - REF.:13,500 L	001	007	440	10	42.063,06	91,000	100,0000	
Total	----->				10	42.063,06	91,000		
1	440CZ011.82 -REALPISO 440 CINZA N-5 BR - REF.:2,700 L	001	007	440	4	2.168,10	22,000	100,0000	
Total	----->				4	2.168,10	22,000		
1	440CZ012.82 -REALPISO 440 CINZA RAL 7040 BR - REF.:2,700 L	001	007	440	2	465,69	3,000	100,0000	
Total	----->				2	465,69	3,000		
1	440CZ015.80 -REALPISO 440 CINZA N 6,5 SB - REF.:13,500 L	001	007	440	5	10.784,80	13,000	100,0000	
Total	----->				5	10.784,80	13,000		
1	440CZ015.82 -REALPISO 440 CINZA N 6,5 SB - REF.:2,700 L	001	007	440	17	41.136,82	192,000	100,0000	
Total	----->				17	41.136,82	192,000		
1	440CZ016.21 -REALPISO 440 CINZA N-6,5 FS - REF.:13,500 L	001	007	440	1	868,24	2,000	100,0000	
Total	----->				1	868,24	2,000		
1	440CZ017.21 -REALPISO 440 CINZA N-5 FS - REF.:13,500 L	001	007	440	1	425,36	1,000	100,0000	
Total	----->				1	425,36	1,000		
1	440CZ020.80 -REALPISO 440 CINZA RAL 7047 BR - REF.:13,500 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	440CZ020.80 -REALPISO 440 CINZA RAL 7047 BR - REF.:13,500 L	001	007	440	1	714,61	1,000	100,0000	
Total	----->				1	714,61	1,000		
	440CZ020.82 -REALPISO 440 CINZA RAL 7047 BR - REF.:2,700 L								
1	440CZ020.82 -REALPISO 440 CINZA RAL 7047 BR - REF.:2,700 L	001	007	440	1	510,55	5,000	100,0000	
Total	----->				1	510,55	5,000		
	440CZ023.80 -REALPISO 440 CINZA RAL 7022 SB - REF.:13,500 L								
1	440CZ023.80 -REALPISO 440 CINZA RAL 7022 SB - REF.:13,500 L	001	007	440	1	1.574,62	2,000	100,0000	
Total	----->				1	1.574,62	2,000		
	440CZ024.82 -REALPISO 440 CINZA N- 3,5 SB - REF.:2,700 L								
1	440CZ024.82 -REALPISO 440 CINZA N- 3,5 SB - REF.:2,700 L	001	007	440	2	2.175,70	25,000	100,0000	
Total	----->				2	2.175,70	25,000		
	440CZ025.82 -REALPISO 440 CINZA RAL 7004 BR - REF.:2,700 L								
1	440CZ025.82 -REALPISO 440 CINZA RAL 7004 BR - REF.:2,700 L	001	007	440	1	854,45	5,000	100,0000	
Total	----->				1	854,45	5,000		
	440CZ025T.82 -REALPISO 440 CINZA RAL 7004 BR - REF.:2,700 L								
1	440CZ025T.82 -REALPISO 440 CINZA RAL 7004 BR - REF.:2,700 L	001	008	440	1	683,56	4,000	100,0000	
Total	----->				1	683,56	4,000		
	440IN001.80 -REALPOXI 440 LS SELADOR INCOLOR BR - REF.:18,000 L								
1	440IN001.80 -REALPOXI 440 LS SELADOR INCOLOR BR - REF.:18,000 L	001	007	440	1	2.939,16	3,000	100,0000	
Total	----->				1	2.939,16	3,000		
	440LJ001.82 -REALPISO 440 LARANJA SEG 2,5YR 6/14 BR - REF.:2,700 L								
1	440LJ001.82 -REALPISO 440 LARANJA SEG 2,5YR 6/14 BR - REF.:2,700 L	001	007	440	2	1.651,95	15,000	100,0000	
Total	----->				2	1.651,95	15,000		
	440LJ002.82 -REALPISO 440 LARANJA RAL 2010 SB - REF.:2,700 L								
1	440LJ002.82 -REALPISO 440 LARANJA RAL 2010 SB - REF.:2,700 L	001	007	440	1	420,42	3,000	100,0000	
Total	----->				1	420,42	3,000		
	440LJ003.21 -REALPISO 440 LARANJA SEGURANÇA 2,5YR 6/14 FS - REF.:13,500 L								
1	440LJ003.21 -REALPISO 440 LARANJA SEGURANÇA 2,5YR 6/14 FS - REF.:13,500 L	001	007	440	1	488,66	1,000	100,0000	
Total	----->				1	488,66	1,000		
	440PR001.82 -REALPISO 440 PRETO BR - REF.:2,700 L								
1	440PR001.82 -REALPISO 440 PRETO BR - REF.:2,700 L	001	007	440	5	6.342,83	43,000	100,0000	
Total	----->				5	6.342,83	43,000		
	440PR002.80 -REALPISO 440 PRETO RAL 9004 BR - REF.:13,500 L								
1	440PR002.80 -REALPISO 440 PRETO RAL 9004 BR - REF.:13,500 L	001	007	440	2	8.670,42	11,000	100,0000	
Total	----->				2	8.670,42	11,000		
	440PR002.82 -REALPISO 440 PRETO RAL 9004 BR - REF.:2,700 L								
1	440PR002.82 -REALPISO 440 PRETO RAL 9004 BR - REF.:2,700 L	001	007	440	2	315,57	3,000	100,0000	
Total	----->				2	315,57	3,000		
	440VD001.82 -REALPISO 440 VERDE EMBLEMA 2,5G 3/4 BR - REF.:2,700 L								
1	440VD001.82 -REALPISO 440 VERDE EMBLEMA 2,5G 3/4 BR - REF.:2,700 L	001	007	440	5	3.594,97	29,000	100,0000	
Total	----->				5	3.594,97	29,000		
	440VD005.82 -REALPISO 440 VERDE RAL 6037 BR - REF.:2,700 L								
1	440VD005.82 -REALPISO 440 VERDE RAL 6037 BR - REF.:2,700 L	001	007	440	3	2.721,68	22,000	100,0000	
Total	----->				3	2.721,68	22,000		
	440VD006.80 -REALPISO 440 VERDE RAL 6019 BR - REF.:13,500 L								
1	440VD006.80 -REALPISO 440 VERDE RAL 6019 BR - REF.:13,500 L	001	007	440	3	9.439,48	17,000	100,0000	
Total	----->				3	9.439,48	17,000		
	440VD007.80 -REALPISO 440 VERDE RAL 6021 BR - REF.:13,500 L								
1	440VD007.80 -REALPISO 440 VERDE RAL 6021 BR - REF.:13,500 L	001	007	440	1	1.770,00	3,000	100,0000	
Total	----->				1	1.770,00	3,000		
	440VD008T.80 -REALPISO 440 VERDE 50GY 16/383 BR - REF.:13,500 L								
1	440VD008T.80 -REALPISO 440 VERDE 50GY 16/383 BR - REF.:13,500 L	001	008	440	1	1.323,40	2,000	100,0000	
Total	----->				1	1.323,40	2,000		
	440VD008T.82 -REALPISO 440 VERDE 50GY 16/383 BR - REF.:2,700 L								
1	440VD008T.82 -REALPISO 440 VERDE 50GY 16/383 BR - REF.:2,700 L	001	008	440	1	138,21	1,000	100,0000	
Total	----->				1	138,21	1,000		
	440VM001.82 -REALPISO 440 VERMELHO BOMBEIRO BR - REF.:2,700 L								
1	440VM001.82 -REALPISO 440 VERMELHO BOMBEIRO BR - REF.:2,700 L	001	007	440	2	2.302,36	12,000	100,0000	
Total	----->				2	2.302,36	12,000		
	440VM002.82 -REALPISO 440 VERMELHO SEG 5R 4/14 BR - REF.:2,700 L								
1	440VM002.82 -REALPISO 440 VERMELHO SEG 5R 4/14 BR - REF.:2,700 L	001	007	440	5	5.303,35	37,000	100,0000	
Total	----->				5	5.303,35	37,000		
	440VZ015.80 -REALPISO 440 SELADOR/VN INCOLOR MS - REF.:13,500 L								
1	440VZ015.80 -REALPISO 440 SELADOR/VN INCOLOR MS - REF.:13,500 L	001	007	440	19	61.868,50	123,000	100,0000	
Total	----->				19	61.868,50	123,000		
	440VZ015.82 -REALPISO 440 SELADOR/VN INCOLOR MS - REF.:2,700 L								
1	440VZ015.82 -REALPISO 440 SELADOR/VN INCOLOR MS - REF.:2,700 L	001	007	440	32	32.536,39	353,000	100,0000	
Total	----->				32	32.536,39	353,000		
	444VM003.82 -REALPOXI 444 VERMELHO OXIDO - REF.: 2,88L								
1	444VM003.82 -REALPOXI 444 VERMELHO OXIDO - REF.: 2,88L	001	001	444	4	3.046,17	27,000	100,0000	
Total	----->				4	3.046,17	27,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	445AM001.82 -REALPOXI 445 FAST CURE AMARELO 5Y 8/12 - REF.: 2,88L								
	-REALPOXI 445 FAST CURE AMARELO 5Y 8/12 - REF.: 2,88L	001	001	445	1	1.242,80	4,000	100,0000	
Total					1	1.242,80	4,000		
1	445AZ001.82 -REALPOXI 445 FAST CURE AZUL 2,5PB 4/10 - REF.: 2,88 LT								
	-REALPOXI 445 FAST CURE AZUL 2,5PB 4/10 - REF.: 2,88 LT	001	001	445	2	119.086,20	655,000	100,0000	
Total					2	119.086,20	655,000		
1	445AZ003.82 -REALPOXI 445 FAST CURE AZUL RAL 5010 BR - REF.:2,880 L								
	-REALPOXI 445 FAST CURE AZUL RAL 5010 BR - REF.:2,880 L	001	001	445	1	2.519,68	8,000	100,0000	
Total					1	2.519,68	8,000		
1	445CZ007.82 -REALPOXI 445 FAST CURE CINZA N 6,5 - REF.: 2,88 LT								
	-REALPOXI 445 FAST CURE CINZA N 6,5 - REF.: 2,88 LT	001	001	445	1	1.805,00	10,000	100,0000	
Total					1	1.805,00	10,000		
1	450AM002.82 -REALPOXI 450 AMARELO 5Y 8/12 - REF.: 2,88 LT								
	-REALPOXI 450 AMARELO 5Y 8/12 - REF.: 2,88 LT	001	001	450	6	12.403,44	56,000	100,0000	
Total					6	12.403,44	56,000		
1	450CZ002.82 -REALPOXI 450 CINZA RAL 7024 - REF.: 2,88 LT								
	-REALPOXI 450 CINZA RAL 7024 - REF.: 2,88 LT	001	001	450	4	4.475,31	21,000	100,0000	
Total					4	4.475,31	21,000		
1	463VM001.70 -REALHIDRO 463 VERMELHO OXIDO FS - REF.:20,000 L								
	-REALHIDRO 463 VERMELHO OXIDO FS - REF.:20,000 L	002	002	463	1	872,68	2,000	100,0000	
Total					1	872,68	2,000		
1	470AM001.82 -REALPOXI 470 PISO AMARELO SEG MONDELEZ REF.: 3L								
	-REALPOXI 470 PISO AMARELO SEG MONDELEZ REF.: 3L	001	007	470	15	37.931,41	163,000	100,0000	
Total					15	37.931,41	163,000		
1	470AZ002.82 -REALPOXI 470 PISO AZUL SEGURANÇA 2,5PR 4/10 MONDELEZ - REF.: 3								
	-REALPOXI 470 PISO AZUL SEGURANÇA 2,5PR 4/10 MONDELEZ - REF.: 3 LT	001	007	470	5	5.723,90	26,000	100,0000	
Total					5	5.723,90	26,000		
1	470AZ003.82 -REALPOXI 470 PISO AZUL MONDELEZ REF.: 3L								
	-REALPOXI 470 PISO AZUL MONDELEZ REF.: 3L	001	007	470	21	52.878,36	263,000	100,0000	
Total					21	52.878,36	263,000		
1	470AZ004.82 -REALPOXI 470 PISO AZUL MONDELEZ ANTIDERRAPANTE REF.:3L								
	-REALPOXI 470 PISO AZUL MONDELEZ ANTIDERRAPANTE REF.:3L	001	007	470	1	1.278,00	5,000	100,0000	
Total					1	1.278,00	5,000		
1	470BR001.82 -REALPOXI 470 PISO BRANCO N-9,5 - REF.: 3 LT								
	-REALPOXI 470 PISO BRANCO N-9,5 - REF.: 3 LT	001	007	470	12	16.023,90	62,000	100,0000	
Total					12	16.023,90	62,000		
1	470CZ001.82 -REALPOXI 470 PISO CINZA N-6,5 - REF.: 3 LT								
	-REALPOXI 470 PISO CINZA N-6,5 - REF.: 3 LT	001	007	470	1	10.596,60	42,000	100,0000	
Total					1	10.596,60	42,000		
1	470CZ001T.82 -REALPOXI 470 PISO CINZA N-6,5 - REF.:3,000 L								
	-REALPOXI 470 PISO CINZA N-6,5 - REF.:3,000 L	001	008	470	2	542,38	2,000	100,0000	
Total					2	542,38	2,000		
1	470VD001.82 -REALPOXI 470 VERDE SEGURANÇA MUNSELL 10 GY 6/6 REF- 3L								
	-REALPOXI 470 VERDE SEGURANÇA MUNSELL 10 GY 6/6 REF- 3L	001	007	470	2	3.489,50	14,000	100,0000	
Total					2	3.489,50	14,000		
1	470VM001.82 -REALPOXI 470 VERMELHO SEGURANÇA MUNSELL 5R 4/14 REF- 3L								
	-REALPOXI 470 VERMELHO SEGURANÇA MUNSELL 5R 4/14 REF- 3L	001	007	470	4	3.395,55	15,000	100,0000	
Total					4	3.395,55	15,000		
1	490BR001.21 -REALPISO EPOXI 490 ANV BRANCO N-9,5 BR - REF.:13,500 L								
	-REALPISO EPOXI 490 ANV BRANCO N-9,5 BR - REF.:13,500 L	001	007	490	1	717,55	1,000	100,0000	
Total					1	717,55	1,000		
1	490CZ003.21 -REALPISO EPOXI 490 MASSA MRE CINZA MÉDIO - REF.: 13,5LT								
	-REALPISO EPOXI 490 MASSA MRE CINZA MÉDIO - REF.: 13,5LT	001	007	490	5	29.082,60	69,000	100,0000	
Total					5	29.082,60	69,000		
1	490CZ003.82 -REALPISO EPOXI 490 MASSA MRE CINZA MÉDIO - REF.: 2,7L								
	-REALPISO EPOXI 490 MASSA MRE CINZA MÉDIO - REF.: 2,7L	001	007	490	5	2.685,43	26,000	100,0000	
Total					5	2.685,43	26,000		
1	490VZ001.82 -REALPISO EPOXI ANV 490 MASSA DE CORREÇÃO - REF.: 2,7L								
	-REALPISO EPOXI ANV 490 MASSA DE CORREÇÃO - REF.: 2,7L	001	007	490	5	9.188,50	34,000	100,0000	
Total					5	9.188,50	34,000		
1	490VZ002.80 -REALPISO EPÓXI 490 SELADOR VN INCOLOR HS - REF.:13,500 L								
	-REALPISO EPÓXI 490 SELADOR VN INCOLOR HS - REF.:13,500 L	001	007	490	8	45.329,49	89,000	100,0000	
Total					8	45.329,49	89,000		
1	490VZ002.82 -REALPISO EPÓXI 490 SELADOR VN INCOLOR HS - REF.:2,700 L								
	-REALPISO EPÓXI 490 SELADOR VN INCOLOR HS - REF.:2,700 L	001	007	490	16	25.199,14	125,000	100,0000	
Total					16	25.199,14	125,000		
1	500PA002.80 -SELADOR PARA PLÁSTICO - REF.:18,000 L								
	-SELADOR PARA PLÁSTICO - REF.:18,000 L	001	001	500	1	4.823,37	3,000	100,0000	
Total					1	4.823,37	3,000		
1	515VZ001.84 -VERNIZ PU HS BRILHANTE - REF.:0,750 L								
	-VERNIZ PU HS BRILHANTE - REF.:0,750 L	001	001	515	1	360,00	12,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					1	360,00	12,000		
	556VZ004.21 -REALWOOD PU 556 SELADOR LC - REF.: 18L								
1	556VZ004.21 -REALWOOD PU 556 SELADOR LC - REF.: 18L	001	002	556	3	1.300,86	3,000	100,0000	
Total					3	1.300,86	3,000		
	556VZ005.21 -REALWOOD PU 556 VERNIZ BR50 - REF.: 18L								
1	556VZ005.21 -REALWOOD PU 556 VERNIZ BR50 - REF.: 18L	001	002	556	3	1.670,87	4,000	100,0000	
Total					3	1.670,87	4,000		
	557AZ001.21 -ESMALTE PU MICRO TX AZUL PANTONE - REF.:18,000 L								
1	557AZ001.21 -ESMALTE PU MICRO TX AZUL PANTONE - REF.:18,000 L	001	002	557	4	4.973,12	8,000	100,0000	
Total					4	4.973,12	8,000		
	557AZ001.82 -ESMALTE PU MICRO TX AZUL PANTONE - REF.:3,600 L								
1	557AZ001.82 -ESMALTE PU MICRO TX AZUL PANTONE - REF.:3,600 L	001	002	557	1	258,42	2,000	100,0000	
Total					1	258,42	2,000		
	571AM001.21 -REALTHANE DF 571 AMARELO SEG 5Y 8/12 SB REF.: 18L								
1	571AM001.21 -REALTHANE DF 571 AMARELO SEG 5Y 8/12 SB REF.: 18L	001	001	571	1	2.257,08	3,000	100,0000	
Total					1	2.257,08	3,000		
	571CZ001.21 -REALTHANE 571 DF CINZA RAL 7012 SB - REF.:18,000 L								
1	571CZ001.21 -REALTHANE 571 DF CINZA RAL 7012 SB - REF.:18,000 L	001	001	571	1	2.244,21	3,000	100,0000	
Total					1	2.244,21	3,000		
	571CZ003.82 -REALTHANE 571 DF CINZA SCANIA 84 SB - REF.: 3,6LT								
1	571CZ003.82 -REALTHANE 571 DF CINZA SCANIA 84 SB - REF.: 3,6LT	001	001	571	3	5.617,50	30,000	100,0000	
Total					3	5.617,50	30,000		
	571CZ007.21 -REALTHANE 571 DF CINZA RAL 7024 SB - REF.:18,000 L								
1	571CZ007.21 -REALTHANE 571 DF CINZA RAL 7024 SB - REF.:18,000 L	001	001	571	4	18.302,22	27,000	100,0000	
Total					4	18.302,22	27,000		
	571LJ001.82 -REALTHANE LARANJA SEG 2,5YR 6/14G SB - REF.: 3,6LT								
1	571LJ001.82 -REALTHANE LARANJA SEG 2,5YR 6/14G SB - REF.: 3,6LT	001	001	571	2	1.900,00	10,000	100,0000	
Total					2	1.900,00	10,000		
	571PR001.82 -REALTHANE 571 DF PRETO CADILAC BR - REF.:3,600 L								
1	571PR001.82 -REALTHANE 571 DF PRETO CADILAC BR - REF.:3,600 L	001	001	571	2	1.872,50	10,000	100,0000	
Total					2	1.872,50	10,000		
	571VD002.21 -REALTHANE 571 DF VERDE L5 BR - REF.:18,000 L								
1	571VD002.21 -REALTHANE 571 DF VERDE L5 BR - REF.:18,000 L	001	001	571	1	8.020,32	12,000	100,0000	
Total					1	8.020,32	12,000		
	572AM003.82 -REALTHANE 572 GR DF AMARELO SEG 5Y8/12 ATX - REF.: 2,88L								
1	572AM003.82 -REALTHANE 572 GR DF AMARELO SEG 5Y8/12 ATX - REF.: 2,88L	001	001	572	1	1.809,72	12,000	100,0000	
Total					1	1.809,72	12,000		
	572AM004.82 -REALTHANE 572 GR DF AMARELO SEG REALFIX - REF.: 2,88L								
1	572AM004.82 -REALTHANE 572 GR DF AMARELO SEG REALFIX - REF.: 2,88L	001	001	572	5	4.949,64	36,000	100,0000	
Total					5	4.949,64	36,000		
	572AZ001.82 -REALTHANE 572 GR DF AZUL 2935C - REF.: 2,88L								
1	572AZ001.82 -REALTHANE 572 GR DF AZUL 2935C - REF.: 2,88L	001	001	572	2	900,62	7,000	100,0000	
Total					2	900,62	7,000		
	572AZ005.82 -REALTHANE 572 DF AZUL 534C ATX SB - REF.:2,880 L								
1	572AZ005.82 -REALTHANE 572 DF AZUL 534C ATX SB - REF.:2,880 L	001	001	572	1	3.169,98	18,000	100,0000	
Total					1	3.169,98	18,000		
	572AZ006.82 -REALTHANE 572 GR DF AZUL CORTESA SB - REF.:2,880 L								
1	572AZ006.82 -REALTHANE 572 GR DF AZUL CORTESA SB - REF.:2,880 L	001	001	572	1	133,72	1,000	100,0000	
Total					1	133,72	1,000		
	572BG003.82 -REALTHANE 572 GR DF BEGE CORTESA SB - REF.:2,880 L								
1	572BG003.82 -REALTHANE 572 GR DF BEGE CORTESA SB - REF.:2,880 L	001	001	572	1	149,49	1,000	100,0000	
Total					1	149,49	1,000		
	572CZ003.82 -REALTHANE 572 GR DF CINZA RAL 7035 - REF.: 2,88L								
1	572CZ003.82 -REALTHANE 572 GR DF CINZA RAL 7035 - REF.: 2,88L	001	001	572	1	262,84	2,000	100,0000	
Total					1	262,84	2,000		
	572CZ007.82 -REALTHANE 572 GR DF CINZA RAL 7005 ATX - REF.: 2,88L								
1	572CZ007.82 -REALTHANE 572 GR DF CINZA RAL 7005 ATX - REF.: 2,88L	001	001	572	31	66.178,38	534,000	100,0000	
Total					31	66.178,38	534,000		
	572CZ012.82 -REALTHANE 572 DF GRAFITE CORTESA SB - REF.: 2,88L								
1	572CZ012.82 -REALTHANE 572 DF GRAFITE CORTESA SB - REF.: 2,88L	001	001	572	8	41.990,20	310,000	100,0000	
Total					8	41.990,20	310,000		
	572CZ013.82 -REALTHANE 572 DF CINZA CORTESA SB - REF.: 2,88L								
1	572CZ013.82 -REALTHANE 572 DF CINZA CORTESA SB - REF.: 2,88L	001	001	572	11	53.769,60	440,000	100,0000	
Total					11	53.769,60	440,000		
	572CZ014.82 -REALTHANE 572 DF CINZA PANTONE 432C ATX - REF.:2,880 L								
1	572CZ014.82 -REALTHANE 572 DF CINZA PANTONE 432C ATX - REF.:2,880 L	001	001	572	1	470,22	3,000	100,0000	
Total					1	470,22	3,000		
	572LJ003.82 -REALTHANE 572 GR DF LARANJA RAL 2009 ATX - REF.: 2,88L								
1	572LJ003.82 -REALTHANE 572 GR DF LARANJA RAL 2009 ATX - REF.: 2,88L	001	001	572	28	60.373,06	338,000	100,0000	
Total					28	60.373,06	338,000		
	572LJ004.82 -REALTHANE 572 GR DF LARANJA SEG REALFIX - REF.: 2,88L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	572LJ004.82 -REALTHANE 572 GR DF LARANJA SEG REALFIX - REF.: 2,88L	001	001	572	3	2.700,00	20,000	100,0000	
Total					3	2.700,00	20,000		
1	572PR003.82 -REALTHANE 572 GR DF PRETO RAL 9005 ATX - REF.: 2,88L	001	001	572	19	8.044,48	66,000	100,0000	
Total					19	8.044,48	66,000		
1	572VD002.82 -REALTHANE 572 GR DF VERDE RAL 6011 - REF.: 2,88 LT	001	001	572	1	822,42	6,000	100,0000	
Total					1	822,42	6,000		
1	572VD003.82 -REALTHANE 572 GR DF VERDE PANTONE 326C ATX - REF.:2,880 L	001	001	572	1	484,80	3,000	100,0000	
Total					1	484,80	3,000		
1	573CZ002.82 -REALTHANE 573 DF CINZA N 6,5 SB - REF.:3,100 L	001	001	573	1	117,34	1,000	100,0000	
Total					1	117,34	1,000		
1	573GR001.21 -REALTHANE 573 DF GRAFITE RAL 9011 - REF.: 15,4L	001	001	573	1	928,35	1,000	100,0000	
Total					1	928,35	1,000		
1	575BR004.82 -REALTHANE 575 DF BRANCO N-9,5 MS - REF.:3,150 L	001	001	575	2	1.274,39	7,000	100,0000	
Total					2	1.274,39	7,000		
1	575BR040.82 -REALTHANE 575 DF BRANCO N-9,5 HS - REF.: 2,88L	001	001	575	2	933,60	15,000	100,0000	
Total					2	933,60	15,000		
1	575BR060.82 -REALTHANE 575 DF BRANCO MS - REF.: 3,15 LT	001	001	575	5	20.945,46	218,000	100,0000	
Total					5	20.945,46	218,000		
1	575BR070.82 -REALTHANE 575 DF GALV BRANCO LS - REF.: 2,7L	001	001	575	7	50.883,94	466,000	100,0000	
Total					7	50.883,94	466,000		
1	575LJ040.82 -REALTHANE 575 DF LARANJA 2,5YR 6/14 GALV HS - REF.: 2,88L	001	001	575	1	717,48	12,000	100,0000	
Total					1	717,48	12,000		
1	575LJ060.82 -REALTHANE 575 DF LARANJA 2,5YR6/14 MS - REF.: 3,15 LT	001	001	575	7	27.085,17	259,000	100,0000	
Total					7	27.085,17	259,000		
1	575LJ070.82 -REALTHANE 575 DF GALV LARANJA LS - REF.: 2,7L	001	001	575	7	64.140,30	561,000	100,0000	
Total					7	64.140,30	561,000		
1	575MR002.21 -REALTHANE 575 DF MARROM RAL 8004 MS - REF.:15,750 L	001	001	575	1	10.692,00	15,000	100,0000	
Total					1	10.692,00	15,000		
1	575PT050.82 -REALTHANE 575 DF MS ALUMINIO RAL 9006 - REF.: 3,15 LT	001	001	575	4	18.894,00	181,000	100,0000	
Total					4	18.894,00	181,000		
1	577AM001.82 -REALTHANE 577 DF AMARELO RAL 1003 - REF.: 2,7 LT	001	001	577	3	2.199,45	19,000	100,0000	
Total					3	2.199,45	19,000		
1	577AM002.21 -REALTHANE 577 DF AMARELO 5Y 8/12 SB - REF.: 13,5L	001	001	577	10	37.033,82	54,000	100,0000	
Total					10	37.033,82	54,000		
1	577AM002.82 -REALTHANE 577 DF AMARELO 5Y 8/12 SB - REF.: 2,7L	001	001	577	27	86.127,81	623,000	100,0000	
Total					27	86.127,81	623,000		
1	577AM003.82 -REALTHANE 577 DF AMARELO RAL 1023 - REF.: 2,7 LT	001	001	577	3	2.401,21	19,000	100,0000	
Total					3	2.401,21	19,000		
1	577AM007.82 -REALTHANE 577 DF AMARELO CATERPARA 77 R - REF.: 2,7 LT	001	001	577	2	3.241,67	31,000	100,0000	
Total					2	3.241,67	31,000		
1	577AM014.82 -REALTHANE 577 DF AMARELO 5Y8/12 BR - REF.:2,7LT	001	001	577	32	50.468,29	401,000	100,0000	
Total					32	50.468,29	401,000		
1	577AZ005.21 -REALTHANE 577 DF AZUL PACIFICO SCANIA 2004 - REF.: 13,5L	001	001	577	1	1.291,72	2,000	100,0000	
Total					1	1.291,72	2,000		
1	577AZ007.82 -REALTHANE 577 DF AZUL RAL 5005 - REF.: 2,7L	001	001	577	8	28.071,07	250,000	100,0000	
Total					8	28.071,07	250,000		
1	577AZ009.82 -REALTHANE 577 DF AZUL RAL 5015 - REF.: 2,7L	001	001	577	1	600,05	5,000	100,0000	
Total					1	600,05	5,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	577AZ018.82 -REALTHANE 577 DF AZUL RAL 5010 - REF.: 2,7L	001	001	577	3	2.248,31	19,000	100,0000	
Total					3	2.248,31	19,000		
1	577AZ020.82 -REALTHANE 577 DF AZUL 10BG 5/10 REF.:2,7L	001	001	577	1	715,19	7,000	100,0000	
Total					1	715,19	7,000		
1	577AZ030.80 -REALTHANE 577 DF AZUL SÃO MARTINHO BR - REF.:13,5L	001	001	577	3	29.938,20	30,000	100,0000	
Total					3	29.938,20	30,000		
1	577AZ055.21 -REALTHANE 577 DF AZUL BAHAMAS FORD - REF.:13,500 L	001	001	577	1	906,20	1,000	100,0000	
Total					1	906,20	1,000		
1	577AZ056.21 -REALTHANE 577 DF AZUL ROYAL RAL 5002 BR - REF.:13,500 L	001	001	577	1	963,40	1,000	100,0000	
Total					1	963,40	1,000		
1	577BG005.21 -REALTHANE 577 DF BEGE COTRAGON - REF.: 13,5 LT	001	001	577	2	14.071,49	23,000	100,0000	
Total					2	14.071,49	23,000		
1	577BR003.21 -REALTHANE 577 DF BRANCO N-9,5 SB - REF.: 13,5L	001	001	577	1	1.205,24	2,000	100,0000	
Total					1	1.205,24	2,000		
1	577BR003.82 -REALTHANE 577 DF BRANCO N-9,5 SB - REF.: 2,7L	001	001	577	4	3.357,78	31,000	100,0000	
Total					4	3.357,78	31,000		
1	577BR005.82 -REALTHANE 577 DF BRANCO N-9,5 BR - REF.:2,700 L	001	001	577	2	1.081,64	8,000	100,0000	
Total					2	1.081,64	8,000		
1	577CZ001.82 -REALTHANE 577 DF CINZA REALFIX - REF.: 2,7L	001	001	577	1	553,20	5,000	100,0000	
Total					1	553,20	5,000		
1	577CZ006.21 -REALTHANE 577 DF CINZA RAL 7035 - REF.: 13,5 LT	001	001	577	1	643,00	1,000	100,0000	
Total					1	643,00	1,000		
1	577CZ008.21 -REALTHANE 577 DF CINZA RAL 7038 - REF.: 13,5 LT	001	001	577	8	29.344,41	51,000	100,0000	
Total					8	29.344,41	51,000		
1	577CZ008.80 -REALTHANE 577 DF CINZA RAL 7038 - REF.:13,500 L	001	001	577	3	7.539,26	13,000	100,0000	
Total					3	7.539,26	13,000		
1	577CZ008.82 -REALTHANE 577 DF CINZA RAL 7038 - REF.: 2,7 LT	001	001	577	2	302,77	3,000	100,0000	
Total					2	302,77	3,000		
1	577CZ016.82 -REALTHANE 577 DF CINZA RAL 7042 AT COMP - REF.: 2,7 LT	001	001	577	1	483,70	5,000	100,0000	
Total					1	483,70	5,000		
1	577CZ017.82 -REALTHANE 577 DF CINZA RAL 7024 SB - REF.:2,700 L	001	001	577	1	657,51	7,000	100,0000	
Total					1	657,51	7,000		
1	577CZ019.21 -REALTHANE 577 DF CINZA N-6,5 - REF.: 13,5 LT	001	001	577	5	33.331,07	67,000	100,0000	
Total					5	33.331,07	67,000		
1	577CZ019.82 -REALTHANE 577 DF CINZA N-6,5 - REF.: 2,7 LT	001	001	577	2	605,40	6,000	100,0000	
Total					2	605,40	6,000		
1	577CZ021.82 -REALTHANE 577 DF CINZA RAL 7005 SB - REF.: 2,7 LT	001	001	577	2	2.188,66	22,000	100,0000	
Total					2	2.188,66	22,000		
1	577CZ027.82 -REALTHANE 577 DF CINZA RAL 7044 - REF.: 2,7 LT	001	001	577	1	621,75	5,000	100,0000	
Total					1	621,75	5,000		
1	577CZ028.82 -REALTHANE 577 DF CINZA RAL 7012 SB - REF.: 2,7 LT	001	001	577	8	13.754,44	144,000	100,0000	
Total					8	13.754,44	144,000		
1	577CZ033.82 -REALTHANE 577 DF CINZA SUBGRAY REALFIX - REF.: 2,7 LT	001	001	577	2	2.432,88	22,000	100,0000	
Total					2	2.432,88	22,000		
1	577CZ036.21 -REALTHANE 577 DF CINZA RAL 7040 SB - REF.: 13,5 LT	001	001	577	2	2.204,64	4,000	100,0000	
Total					2	2.204,64	4,000		
1	577CZ036.80 -REALTHANE 577 DF CINZA RAL 7040 SB - REF.:13,500 L	001	001	577	6	74.227,28	136,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				6	74.227,28	136,000		
1	577CZ036.82 -REALTHANE 577 DF CINZA RAL 7040 SB- REF.: 2,7 LT	001	001	577	5	3.931,25	37,000	100,0000	
Total	----->				5	3.931,25	37,000		
1	577CZ040.82 -REALTHANE 577 DF CINZA RAL 7035 BR - REF.: 2,7 LT	001	001	577	4	15.863,52	140,000	100,0000	
Total	----->				4	15.863,52	140,000		
1	577CZ048.82 -REALTHANE 577 DF CINZA RAL 7023 - REF.: 2,7 LT	001	001	577	4	20.536,80	165,000	100,0000	
Total	----->				4	20.536,80	165,000		
1	577CZ055.82 -REALTHANE 577 DF CINZA N-6,5 - REF.: 2,7L	001	001	577	13	22.439,59	187,000	100,0000	
Total	----->				13	22.439,59	187,000		
1	577CZ063.82 -REALTHANE 577 DF CINZA RAL 7040 BR - REF.:2,700 L	001	001	577	1	148,78	1,000	100,0000	
Total	----->				1	148,78	1,000		
1	577CZ065.82 -REALTHANE 577 DF CINZA RAL 7001 SB - REF.:2,700 L	001	001	577	1	684,67	7,000	100,0000	
Total	----->				1	684,67	7,000		
1	577CZ074.21 -REALTHANE 577 DF CINZA RAL 7004 BR - REF.:13,5L	001	001	577	1	1.643,24	2,000	100,0000	
Total	----->				1	1.643,24	2,000		
1	577CZ080.80 -REALTHANE 577 LC CINZA RAL 7012 SB - REF.:13,500 L	001	001	577	2	2.017,24	4,000	100,0000	
Total	----->				2	2.017,24	4,000		
1	577LJ002.21 -REALTHANE 577 DF LARANJA NEPAL - REF.: 13,5 LT	001	001	577	4	6.275,10	10,000	100,0000	
Total	----->				4	6.275,10	10,000		
1	577LJ002.80 -REALTHANE 577 DF LARANJA NEPAL - REF.:13,500 L	001	001	577	3	18.744,27	29,000	100,0000	
Total	----->				3	18.744,27	29,000		
1	577LJ002.82 -REALTHANE 577 DF LARANJA NEPAL - REF.: 2,7 LT	001	001	577	1	160,15	1,000	100,0000	
Total	----->				1	160,15	1,000		
1	577LJ006.82 -REALTHANE 577 DF LARANJA RAL 2009 - REF.: 2,7 LT	001	001	577	1	1.643,46	13,000	100,0000	
Total	----->				1	1.643,46	13,000		
1	577LJ010.82 -REALTHANE 577 DF LARANJA RAL 2004 SB - REF.: 2,7 LT	001	001	577	8	11.008,88	91,000	100,0000	
Total	----->				8	11.008,88	91,000		
1	577LJ011.21 -REALTHANE 577 DF LARANJA RAL 2008 BR - REF.: 13,5 LT	001	001	577	1	1.902,94	2,000	100,0000	
Total	----->				1	1.902,94	2,000		
1	577LJ028.82 -REALTHANE 577 DF LARANJA 2,5 YR 6/14 SB - REF.:2,700 L	001	001	577	1	469,29	3,000	100,0000	
Total	----->				1	469,29	3,000		
1	577PR001.82 -REALTHANE 577 DF PRETO N1 - REF.: 2,7 LT	001	001	577	7	10.019,66	111,000	100,0000	
Total	----->				7	10.019,66	111,000		
1	577PR002.82 -REALTHANE 577 DF PRETO N-10 FS- REF.: 2,7L	001	001	577	3	3.579,22	37,000	100,0000	
Total	----->				3	3.579,22	37,000		
1	577PR004.21 -REALTHANE 577 DF PRETO N-10 B20 - REF.: 13,5 LT	001	001	577	9	16.767,00	23,000	100,0000	
Total	----->				9	16.767,00	23,000		
1	577PR004.82 -REALTHANE 577 DF PRETO N-10 B20 - REF.: 2,7 LT	001	001	577	16	24.996,68	182,000	100,0000	
Total	----->				16	24.996,68	182,000		
1	577PR006.21 -REALTHANE 577 DF PRETO AIZ B60 - REF.: 13,5 LT	001	001	577	13	10.419,28	17,000	100,0000	
Total	----->				13	10.419,28	17,000		
1	577PR006.80 -REALTHANE 577 DF PRETO AIZ B60 - REF.:13,500 L	001	001	577	5	4.502,26	7,000	100,0000	
Total	----->				5	4.502,26	7,000		
1	577PR007.21 -REALTHANE 577 DF PRETO FO - REF.: 13,5 LT	001	001	577	2	450,88	2,000	100,0000	
Total	----->				2	450,88	2,000		
1	577PR011.21 -REALTHANE 577 DF PRETO KOMATSU - REF.: 13,5L	001	001	577	1	1.084,76	2,000	100,0000	
Total	----->				1	1.084,76	2,000		
1	577PR011.80 -REALTHANE 577 DF PRETO KOMATSU - REF.:13,500 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	577PR011.80 -REALTHANE 577 DF PRETO KOMATSU - REF.:13,500 L	001	001	577	1	1.171,54	2,000	100,0000	
Total					1	1.171,54	2,000		
1	577PR021.21 -REALTHANE 577 DF PRETO FS - REF.: 13,5L	001	001	577	2	3.290,00	6,000	100,0000	
Total					2	3.290,00	6,000		
1	577PT002.21 -REALTHANE 577 DF ALUMINIO - REF.: 13,5 LT	001	001	577	10	12.933,49	19,000	100,0000	
Total					10	12.933,49	19,000		
1	577PT002.82 -REALTHANE 577 DF ALUMINIO - REF.: 2,7 LT	001	001	577	1	381,38	2,000	100,0000	
Total					1	381,38	2,000		
1	577PT004.82 -REALTHANE 577 DF PRATA RAL 9023 SB - REF.: 2,7 LT	001	001	577	6	4.680,34	47,000	100,0000	
Total					6	4.680,34	47,000		
1	577PT005.82 -REALTHANE 577 DF ALUMINIO REALFIX - REF.: 2,7 LT	001	001	577	1	94,64	1,000	100,0000	
Total					1	94,64	1,000		
1	577VD001.82 -REALTHANE 577 DF VERDE RAL 6018 - REF.: 2,7 LT	001	001	577	3	3.024,00	27,000	100,0000	
Total					3	3.024,00	27,000		
1	577VD012.82 -REALTHANE 577 DF VERDE PANTONE 2217 C - REF.:2,700 L	001	001	577	1	380,13	3,000	100,0000	
Total					1	380,13	3,000		
1	577VD034.82 -REALTHANE 577 DF VERDE AMP 5477C SB - REF.:2,700 L	001	001	577	2	4.502,16	24,000	100,0000	
Total					2	4.502,16	24,000		
1	577VD036.82 -REALTHANE 577 DF VERDE B-40 - REF.:2,700 L	001	001	577	2	4.217,70	30,000	100,0000	
Total					2	4.217,70	30,000		
1	577VM003.21 -REALTHANE 577 DF VERMELHO MFA - REF.:13,500 L	001	001	577	8	19.454,55	15,000	100,0000	
Total					8	19.454,55	15,000		
1	577VM003.80 -REALTHANE 577 DF VERMELHO MFA - REF.:13,500 L	001	001	577	7	15.563,64	12,000	100,0000	
Total					7	15.563,64	12,000		
1	577VM009.82 -REALTHANE 577 DF VERMELHO EXTINTOR - REF.: 2,7 LT	001	001	577	3	2.926,50	20,000	100,0000	
Total					3	2.926,50	20,000		
1	577VM014.82 -REALTHANE 577 DF VERMELHO 5R 4/14 SB - REF.:2,700 L	001	001	577	1	2.984,10	15,000	100,0000	
Total					1	2.984,10	15,000		
1	577VM017.82 -REALTHANE 577 DF VERMELHO 5R 4/14 BR - REF.: 2,7 LT	001	001	577	1	864,95	5,000	100,0000	
Total					1	864,95	5,000		
1	577VM019.82 -REALTHANE 577 DF VERMELHO RAL 3000 - REF.: 2,7 LT	001	001	577	2	2.084,44	15,000	100,0000	
Total					2	2.084,44	15,000		
1	577VM023T.82 -REALTHANE 577 DF VERMELHO RAL 3020 BRILHANTE - REF.:2,700 L	001	008	577	1	729,36	4,000	100,0000	
Total					1	729,36	4,000		
1	579AM001.21 -REALTHANE 579 AMARELO SEGURANCA 5Y812 - REF.: 15,4LT	001	001	579	2	20.898,72	31,000	100,0000	
Total					2	20.898,72	31,000		
1	579AM001.82 -REALTHANE 579 AMARELO SEGURANCA 5Y812 - REF.: 3,1 LT	001	001	579	2	2.369,08	12,000	100,0000	
Total					2	2.369,08	12,000		
1	579AM001T.82 -REALTHANE 579 AMARELO SEGURANCA 5Y 8/12 - REF.:3,100 L	001	008	579	2	731,37	3,000	100,0000	
Total					2	731,37	3,000		
1	579AM005.82 -REALTHANE 579 AMARELO RAL 1018 SF - REF.: 3,1 LT	001	001	579	3	9.299,36	56,000	100,0000	
Total					3	9.299,36	56,000		
1	579AZ003.82 -REALTHANE 579 AZUL 2,5PB 4/10 BR - REF.: 3,1 LT	001	001	579	7	4.642,68	21,000	100,0000	
Total					7	4.642,68	21,000		
1	579AZ014.82 -REALTHANE 579 AZUL PEROXIDOS BR - REF.: 3,1 LT	001	001	579	1	250,84	1,000	100,0000	
Total					1	250,84	1,000		
1	579AZ016.82 -REALTHANE 579 AZUL RAL 5024 SF - REF.: 3,1 LT	001	001	579	2	3.895,75	25,000	100,0000	
Total					2	3.895,75	25,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	579AZ024.82 -REALTHANE 579 AZUL RAL 5005 BR - REF.: 3,1 LT	001	001	579	1	971,45	5,000	100,0000	
Total					1	971,45	5,000		
1	579BG002.21 -REALTHANE 579 BEGE RAL 1015 BR - REF.: 15,4LT	001	001	579	11	62.822,88	54,000	100,0000	
Total					11	62.822,88	54,000		
1	579BG002.82 -REALTHANE 579 BEGE RAL 1015 BR - REF.: 3,1L	001	001	579	2	12.586,20	55,000	100,0000	
Total					2	12.586,20	55,000		
1	579BG006.82 -REALTHANE 579 BEGE 2.5Y 9/4 BR-REF.:3,1LT	001	001	579	4	4.807,87	25,000	100,0000	
Total					4	4.807,87	25,000		
1	579BR001.82 -REALTHANE 579 BRANCO - REF.: 3,1 LT	001	001	579	31	146.964,85	755,000	100,0000	
Total					31	146.964,85	755,000		
1	579CZ001.82 -REALTHANE 579 CINZA N 6,5 - REF.: 3,1 LT	001	001	579	6	3.609,02	22,000	100,0000	
Total					6	3.609,02	22,000		
1	579CZ001T.21 -REALTHANE 579 CINZA N 6,5 - REF.: 15,4LT	001	008	579	2	1.608,96	2,000	100,0000	
Total					2	1.608,96	2,000		
1	579CZ004.21 -REALTHANE 579 CINZA RAL 7035 BR - REF.: 15,4LT	001	001	579	1	1.023,02	1,000	100,0000	
Total					1	1.023,02	1,000		
1	579CZ004.82 -REALTHANE 579 CINZA RAL 7035 BR - REF.: 3,1 LT	001	001	579	6	5.948,90	38,000	100,0000	
Total					6	5.948,90	38,000		
1	579CZ005.82 -REALTHANE 579 CINZA RAL 7035 SF - REF.: 3,1 LT	001	001	579	3	5.240,74	33,000	100,0000	
Total					3	5.240,74	33,000		
1	579CZ006.82 -REALTHANE 579 CINZA N 8 - REF.: 3,1 LT	001	001	579	2	2.049,93	9,000	100,0000	
Total					2	2.049,93	9,000		
1	579CZ009.82 -REALTHANE 579 CINZA ALEUTA ATX - REF.: 3,1 LT	001	001	579	1	7.939,96	49,000	100,0000	
Total					1	7.939,96	49,000		
1	579CZ010.21 -REALTHANE 579 CINZA N 3,5 BR - REF.:15,4L	001	001	579	1	50.840,00	100,000	100,0000	
Total					1	50.840,00	100,000		
1	579CZ042.80 -REALTHANE 579 CINZA RAL 7032 - REF.:15,400 L	001	001	579	1	2.484,66	3,000	100,0000	
Total					1	2.484,66	3,000		
1	579CZ044.82 -REALTHANE 579 DF CINZA RAL 7035 B50 ATX REF.: 3,1LT	001	001	579	1	3.200,22	18,000	100,0000	
Total					1	3.200,22	18,000		
1	579CZ047.21 -REALTHANE 579 CINZA AWBR - REF.:15,400 L	001	001	579	3	6.486,56	8,000	100,0000	
Total					3	6.486,56	8,000		
1	579CZ047T.82 -REALTHANE 579 CINZA AWBR - REF.:3,100 L	001	008	579	2	338,58	2,000	100,0000	
Total					2	338,58	2,000		
1	579LJ001.82 -REALTHANE 579 LARANJA OMECO - REF.: 3,1 LT	001	001	579	2	5.624,96	32,000	100,0000	
Total					2	5.624,96	32,000		
1	579LJ009.82 -REALTHANE 579 LARANJA RAL 2004 B50 ATX REF.:3,1LT	001	001	579	1	4.517,28	24,000	100,0000	
Total					1	4.517,28	24,000		
1	579LJ011.82 -REALTHANE 579 LARANJA RAL 2000 SB - REF.:3,100 L	001	001	579	1	906,10	5,000	100,0000	
Total					1	906,10	5,000		
1	579MR001.82 -REALTHANE 579 MARROM 2,5YR 2/4 - REF.: 3,1 LT	001	001	579	5	5.339,16	23,000	100,0000	
Total					5	5.339,16	23,000		
1	579MR007.82 -REALTHANE 579 MARROM RAL 8028 FS - REF.:3,100 L	001	001	579	1	833,49	7,000	100,0000	
Total					1	833,49	7,000		
1	579PR002.21 -REALTHANE 579 PRETO N 1 BR - REF.: 15,4 LT	001	001	579	1	4.171,00	4,000	100,0000	
Total					1	4.171,00	4,000		
1	579PR002.82 -REALTHANE 579 PRETO N 1 BR - REF.: 3,1 LT	001	001	579	3	1.089,31	5,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				3	1.089,31	5,000		
1	579PR003.82 -REALTHANE 579 PRETO N-10 SB - REF.: 3,1 LT	001	001	579	1	397,92	2,000	100,0000	
Total	----->				1	397,92	2,000		
1	579PR009.21 -REALTHANE 579 PRETO RAL 9005 B5 ATX - REF.: 15,4 LT	001	001	579	1	6.936,50	10,000	100,0000	
Total	----->				1	6.936,50	10,000		
1	579PR010.82 -REALTHANE 579 PRETO RAL 9005 B50 ATX REF.: 3,1LT	001	001	579	1	7.590,50	47,000	100,0000	
Total	----->				1	7.590,50	47,000		
1	579PT002.82 -REALTHANE 579 ALUMINIO - REF.: 3,1 LT	001	001	579	1	762,51	3,000	100,0000	
Total	----->				1	762,51	3,000		
1	579PT011.82 -REALTHANE 579 ALUMINIO RAL 9006 B50 ATX REF.: 3,1LT	001	001	579	1	1.074,48	6,000	100,0000	
Total	----->				1	1.074,48	6,000		
1	579VD003.82 -REALTHANE 579 VERDE RAL 6028 SF - REF.: 3,1 LT	001	001	579	9	11.745,85	80,000	100,0000	
Total	----->				9	11.745,85	80,000		
1	579VD004.82 -REALTHANE 579 VERDE 2,5G 34 - REF.: 3,1 LT	001	001	579	6	9.901,20	40,000	100,0000	
Total	----->				6	9.901,20	40,000		
1	579VD005.82 -REALTHANE 579 VERDE 10GY 6/6 - REF.: 3,1L	001	001	579	16	18.840,56	104,000	100,0000	
Total	----->				16	18.840,56	104,000		
1	579VD030.82 -REALTHANE 579 VERDE QUARTEL - REF.: 3,1L	001	001	579	1	422,65	5,000	100,0000	
Total	----->				1	422,65	5,000		
1	579VM002.21 -REALTHANE 579 VERMELHO 5R 414 BR - REF.: 15,4LT	001	001	579	1	1.521,08	2,000	100,0000	
Total	----->				1	1.521,08	2,000		
1	579VM002.82 -REALTHANE 579 VERMELHO 5R 414 BR - REF.: 3,1 LT	001	001	579	4	2.879,90	10,000	100,0000	
Total	----->				4	2.879,90	10,000		
1	579VM012.21 -REALTHANE VM EXT. SODUMAS - REF.:15,4 LT	001	001	579	18	41.801,72	123,000	100,0000	
Total	----->				18	41.801,72	123,000		
1	580VD002.82 -REALTHANE 580 VERDE RAL 6005 - REF.: 2,7 LT	001	001	580	7	39.475,95	210,000	100,0000	
Total	----->				7	39.475,95	210,000		
1	585AM001.21 -REALTHANE 585 DF AMARELO SEG 5Y812 R - REF.: 15 LT	001	001	585	2	6.066,98	7,000	100,0000	
Total	----->				2	6.066,98	7,000		
1	585BR013.82 -REALTHANE 585 DF BRANCO RAL 9003 SB - REF.:3,000 L	001	001	585	1	7.537,00	50,000	100,0000	
Total	----->				1	7.537,00	50,000		
1	585CZ013.21 -REALTHANE 585 DF CINZA RAL 7032 - REF.:15,000 L	001	001	585	4	13.449,74	16,000	100,0000	
Total	----->				4	13.449,74	16,000		
1	585CZ017.82 -REALTHANE 585 DF CINZA N-3,5 FS - REF.:3,000 L	001	001	585	1	4.678,08	32,000	100,0000	
Total	----->				1	4.678,08	32,000		
1	585CZ018.21 -REALTHANE 585 DF CINZA METAL VILLE 7033 - REF.:15,000 L	001	001	585	1	1.237,34	2,000	100,0000	
Total	----->				1	1.237,34	2,000		
1	585LJ003.21 -REALTHANE 585 DF LARANJA RAL 2009 BR - REF.:15,000 L	001	001	585	1	6.299,40	6,000	100,0000	
Total	----->				1	6.299,40	6,000		
1	585PR008.21 -REALTHANE 585 DF PRETO SB - REF.:15,000 L	001	001	585	1	1.051,90	2,000	100,0000	
Total	----->				1	1.051,90	2,000		
1	585PR009.82 -REALTHANE 585 DF PRETO RAL 9011 B-30 - REF.:3L	001	001	585	4	36.952,08	304,000	100,0000	
Total	----->				4	36.952,08	304,000		
1	585VZ001.82 -REALTHANE 585 DF VERNIZ INCOLOR - REF.: 3L	001	001	585	2	1.481,60	8,000	100,0000	
Total	----->				2	1.481,60	8,000		
1	600AM001.80 -REALVIT 600 DF AMARELO SEG 5Y 8/12 BR - REF.:18,000 L	001	001	600	5	13.078,51	21,000	100,0000	
Total	----->				5	13.078,51	21,000		
	600AM001.82 -REALVIT 600 DF AMARELO SEG 5Y 8/12 BR - REF.:3,600 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	600AM001.82 -REALVIT 600 DF AMARELO SEG 5Y 8/12 BR - REF.:3,600 L	001	001	600	6	5.841,07	48,000	100,0000	
Total					6	5.841,07	48,000		
1	600AM002.80 -REALVIT 600 DF AMARELO SEG 5Y 8/12 SB - REF.:18,000 L	001	001	600	1	1.990,60	4,000	100,0000	
Total					1	1.990,60	4,000		
1	600AM002.82 -REALVIT 600 DF AMARELO SEG 5Y 8/12 SB - REF.:3,600 L	001	001	600	5	7.373,12	39,000	100,0000	
Total					5	7.373,12	39,000		
1	600AM003.80 -REALVIT 600 DF AMARELO SEGURANÇA BR - REF.:18,000 L	001	001	600	4	5.053,96	8,000	100,0000	
Total					4	5.053,96	8,000		
1	600AM003.82 -REALVIT 600 DF AMARELO SEGURANÇA BR - REF.:3,600 L	001	001	600	6	4.078,61	38,000	100,0000	
Total					6	4.078,61	38,000		
1	600AM003.84 -REALVIT 600 DF AMARELO SEGURANÇA BR - REF.:0,900 L	001	001	600	1	178,50	6,000	100,0000	
Total					1	178,50	6,000		
1	600AM010.80 -REALVIT 600 DF AMARELO RAL 1021 BR - REF.:18,000 L	001	001	600	1	1.261,72	2,000	100,0000	
Total					1	1.261,72	2,000		
1	600AM012.82 -REALVIT 600 DF AMARELO RAL 1003 BR - REF.:3,600 L	001	001	600	3	7.256,04	69,000	100,0000	
Total					3	7.256,04	69,000		
1	600AM013.80 -REALVIT 600 DF AMARELO MOSTARDA ESCURA B-40 - REF.:18,000 L	001	001	600	1	4.936,96	8,000	100,0000	
Total					1	4.936,96	8,000		
1	600AM014.80 -REALVIT 600 DF AMARELO OURO SB - REF.:18,000 L	001	001	600	3	2.146,90	3,000	100,0000	
Total					3	2.146,90	3,000		
1	600AM016.80 -REALVIT 600 PROFISSIONAL AMARELO SEG 5Y 8/12 BR - REF.:18,000 L	001	001	600	1	2.375,00	5,000	100,0000	
Total					1	2.375,00	5,000		
1	600AM017.82 -REALVIT 600 PROFISSIONAL AMARELO SEGURANCA BR - REF.:3,600 L	001	001	600	2	792,00	8,000	100,0000	
Total					2	792,00	8,000		
1	600AM017.84 -REALVIT 600 PROFISSIONAL AMARELO SEGURANCA BR - REF.:0,900 L	001	001	600	1	178,50	6,000	100,0000	
Total					1	178,50	6,000		
1	600AM019.82 -REALVIT 600 PROFISSIONAL AMARELO RAL 1003 BR - REF.:3,600 L	001	001	600	3	5.468,32	52,000	100,0000	
Total					3	5.468,32	52,000		
1	600AZ001.80 -REALVIT 600 DF AZUL DEL REY BR - REF.:18,000 L	001	001	600	6	6.388,24	11,000	100,0000	
Total					6	6.388,24	11,000		
1	600AZ001.82 -REALVIT 600 DF AZUL DEL REY BR - REF.:3,600 L	001	001	600	4	935,74	10,000	100,0000	
Total					4	935,74	10,000		
1	600AZ002.82 -REALVIT 600 DF AZUL FRANÇA BR - REF.:3,600 L	001	001	600	2	792,00	8,000	100,0000	
Total					2	792,00	8,000		
1	600AZ005.80 -REALVIT 600 DF AZUL RAL 5005 - REF.:18,000 L	001	001	600	2	1.127,46	2,000	100,0000	
Total					2	1.127,46	2,000		
1	600AZ006.82 -REALVIT 600 DF AZUL RAL 5007 BR - REF.:3,600 L	001	001	600	4	4.343,28	44,000	100,0000	
Total					4	4.343,28	44,000		
1	600AZ007.80 -REALVIT 600 DF AZUL DEL REY ANZ SB - REF.:18,000 L	001	001	600	2	1.751,61	3,000	100,0000	
Total					2	1.751,61	3,000		
1	600AZ007.82 -REALVIT 600 DF AZUL DEL REY ANZ SB - REF.:3,600 L	001	001	600	3	1.565,36	16,000	100,0000	
Total					3	1.565,36	16,000		
1	600AZ009.80 -REALVIT 600 DF AZUL MUNSELL 2,5PB 4/10 BR - REF.:18,000 L	001	001	600	2	1.503,58	3,000	100,0000	
Total					2	1.503,58	3,000		
1	600AZ010.82 -REALVIT 600 DF AZUL LOGUS SB - REF.:3,600 L	001	001	600	1	395,68	4,000	100,0000	
Total					1	395,68	4,000		
1	600AZ011.82 -REALVIT 600 PROFISSIONAL AZUL FRANCA BR - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total					1	396,00	4,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
	600AZ012.82 -REALVIT 600 PROFISSIONAL AZUL DEL REY BR - REF.:3,600 L								
1	600AZ012.82 -REALVIT 600 PROFISSIONAL AZUL DEL REY BR - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total					1	396,00	4,000		
	600AZ013.80 -REALVIT 600 DF AZUL CONTROL BR - REF.:18,000 L								
1	600AZ013.80 -REALVIT 600 DF AZUL CONTROL BR - REF.:18,000 L	001	001	600	1	2.678,84	4,000	100,0000	
Total					1	2.678,84	4,000		
	600AZ015.80 -REALVIT 600 DF AZUL PORTOMAG BR - REF.:18,000 L								
1	600AZ015.80 -REALVIT 600 DF AZUL PORTOMAG BR - REF.:18,000 L	001	001	600	1	2.618,15	5,000	100,0000	
Total					1	2.618,15	5,000		
	600AZ016.80 -REALVIT 600 DF AZUL 2,5PB 4/10 SB - REF.:18,000 L								
1	600AZ016.80 -REALVIT 600 DF AZUL 2,5PB 4/10 SB - REF.:18,000 L	001	001	600	1	666,06	1,000	100,0000	
Total					1	666,06	1,000		
	600AZ024.80 -REALVIT 600 DF AZUL RAL 5003 BR - REF.:18,000 L								
1	600AZ024.80 -REALVIT 600 DF AZUL RAL 5003 BR - REF.:18,000 L	001	001	600	1	2.342,80	4,000	100,0000	
Total					1	2.342,80	4,000		
	600AZ026.82 -REALVIT 600 PROFISSIONAL AZUL RAL 5007 BR - REF.:3,600 L								
1	600AZ026.82 -REALVIT 600 PROFISSIONAL AZUL RAL 5007 BR - REF.:3,600 L	001	001	600	4	2.875,52	28,000	100,0000	
Total					4	2.875,52	28,000		
	600BG001.80 -REALVIT 600 DF BEGE RAL 1014 BR - REF.:18,000 L								
1	600BG001.80 -REALVIT 600 DF BEGE RAL 1014 BR - REF.:18,000 L	001	001	600	2	9.683,24	17,000	100,0000	
Total					2	9.683,24	17,000		
	600BG004.82 -REALVIT 600 DF BEGE BR - REF.:3,600 L								
1	600BG004.82 -REALVIT 600 DF BEGE BR - REF.:3,600 L	001	001	600	1	128,39	1,000	100,0000	
Total					1	128,39	1,000		
	600BR002.80 -REALVIT 600 DF BRANCO GELO FOSCO REF- 18LT								
1	600BR002.80 -REALVIT 600 DF BRANCO GELO FOSCO REF- 18LT	001	001	600	1	1.632,60	5,000	100,0000	
Total					1	1.632,60	5,000		
	600BR004.80 -REALVIT 600 DF BRANCO BRILHANTE - REF.:18,000 L								
1	600BR004.80 -REALVIT 600 DF BRANCO BRILHANTE - REF.:18,000 L	001	001	600	10	8.782,98	14,000	100,0000	
Total					10	8.782,98	14,000		
	600BR004.82 -REALVIT 600 DF BRANCO BRILHANTE - REF.:3,600 L								
1	600BR004.82 -REALVIT 600 DF BRANCO BRILHANTE - REF.:3,600 L	001	001	600	23	35.296,31	352,000	100,0000	
Total					23	35.296,31	352,000		
	600BR004.84 -REALVIT 600 DF BRANCO BRILHANTE - REF.:0,900 L								
1	600BR004.84 -REALVIT 600 DF BRANCO BRILHANTE - REF.:0,900 L	001	001	600	4	1.079,51	37,000	100,0000	
Total					4	1.079,51	37,000		
	600BR005.82 -REALVIT 600 DF BRANCO MTZ SB - REF.:3,600 L								
1	600BR005.82 -REALVIT 600 DF BRANCO MTZ SB - REF.:3,600 L	001	001	600	4	5.220,84	48,000	100,0000	
Total					4	5.220,84	48,000		
	600BR007.01 -REALVIT 600 DF BRANCO FS - REF.:200,000 L								
1	600BR007.01 -REALVIT 600 DF BRANCO FS - REF.:200,000 L	001	001	600	1	5.189,91	1,000	100,0000	
Total					1	5.189,91	1,000		
	600BR007.80 -REALVIT 600 DF BRANCO FS - REF.:18,000 L								
1	600BR007.80 -REALVIT 600 DF BRANCO FS - REF.:18,000 L	001	001	600	2	1.654,34	4,000	100,0000	
Total					2	1.654,34	4,000		
	600BR007.82 -REALVIT 600 DF BRANCO FS - REF.:3,600 L								
1	600BR007.82 -REALVIT 600 DF BRANCO FS - REF.:3,600 L	001	001	600	6	4.442,56	45,000	100,0000	
Total					6	4.442,56	45,000		
	600BR007.84 -REALVIT 600 DF BRANCO FS - REF.:0,900 L								
1	600BR007.84 -REALVIT 600 DF BRANCO FS - REF.:0,900 L	001	001	600	1	172,92	6,000	100,0000	
Total					1	172,92	6,000		
	600BR008.80 -REALVIT 600 DF BRANCO RAL 9016 BR - REF.:18,000 L								
1	600BR008.80 -REALVIT 600 DF BRANCO RAL 9016 BR - REF.:18,000 L	001	001	600	1	1.109,30	2,000	100,0000	
Total					1	1.109,30	2,000		
	600BR012.80 -REALVIT 600 DF BRANCO RAL 9003 SB - REF.:18,000 L								
1	600BR012.80 -REALVIT 600 DF BRANCO RAL 9003 SB - REF.:18,000 L	001	001	600	3	5.355,27	9,000	100,0000	
Total					3	5.355,27	9,000		
	600BR013.80 -REALVIT 600 DF BRANCO RAL 9002 BR - REF.:18,000 L								
1	600BR013.80 -REALVIT 600 DF BRANCO RAL 9002 BR - REF.:18,000 L	001	001	600	1	1.139,98	2,000	100,0000	
Total					1	1.139,98	2,000		
	600BR014.80 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:18,000 L								
1	600BR014.80 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:18,000 L	001	001	600	1	1.684,17	9,000	100,0000	
Total					1	1.684,17	9,000		
	600BR014.82 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:3,600 L								
1	600BR014.82 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:3,600 L	001	001	600	2	1.980,00	20,000	100,0000	
Total					2	1.980,00	20,000		
	600BR014.84 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:0,900 L								
1	600BR014.84 -REALVIT 600 PROFISSIONAL BRANCO BR - REF.:0,900 L	001	001	600	2	357,00	12,000	100,0000	
Total					2	357,00	12,000		
	600BR021.85 -REALVIT 600 PROFISSIONAL BRANCO SB - REF.:200,000 L								
1	600BR021.85 -REALVIT 600 PROFISSIONAL BRANCO SB - REF.:200,000 L	001	001	600	1	5.189,91	1,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	5.189,91	1,000		
1	600CZ004.82 -REALVIT 600 DF CINZA ESCURO FS - REF.:3,600 L	001	001	600	1	403,76	4,000	100,0000	
Total	----->				1	403,76	4,000		
1	600CZ005.82 -REALVIT 600 DF CINZA MÉDIO RAL 7042 BR - REF.:3,600 L	001	001	600	4	3.175,60	32,000	100,0000	
Total	----->				4	3.175,60	32,000		
1	600CZ005.84 -REALVIT 600 DF CINZA MÉDIO RAL 7042 BR - REF.:0,900 L	001	001	600	2	357,00	12,000	100,0000	
Total	----->				2	357,00	12,000		
1	600CZ006.82 -REALVIT 600 DF CINZA ESCURO BR - REF.:3,600 L	001	001	600	7	3.292,54	36,000	100,0000	
Total	----->				7	3.292,54	36,000		
1	600CZ006.84 -REALVIT 600 DF CINZA ESCURO BR - REF.:0,900 L	001	001	600	2	416,50	14,000	100,0000	
Total	----->				2	416,50	14,000		
1	600CZ007.82 -REALVIT 600 DF CINZA PLATINA BR - REF.:3,600 L	001	001	600	4	2.212,88	24,000	100,0000	
Total	----->				4	2.212,88	24,000		
1	600CZ010.80 -REALVIT 600 DF CINZA CLARO N-6,5 BR - REF.:18,000 L	001	001	600	2	1.581,06	3,000	100,0000	
Total	----->				2	1.581,06	3,000		
1	600CZ010.82 -REALVIT 600 DF CINZA CLARO N-6,5 BR - REF.:3,600 L	001	001	600	13	9.386,52	105,000	100,0000	
Total	----->				13	9.386,52	105,000		
1	600CZ011.80 -REALVIT 600 DF CINZA CLARO N-6,5 SB - REF.:18,000 L	001	001	600	8	37.445,60	64,000	100,0000	
Total	----->				8	37.445,60	64,000		
1	600CZ011.82 -REALVIT 600 DF CINZA CLARO N-6,5 SB - REF.:3,600 L	001	001	600	5	9.863,52	102,000	100,0000	
Total	----->				5	9.863,52	102,000		
1	600CZ012.80 -REALVIT 600 DF CINZA RAL 7040 BR - REF.:18,000 L	001	001	600	7	6.792,95	11,000	100,0000	
Total	----->				7	6.792,95	11,000		
1	600CZ014.80 -REALVIT 600 DF GRAFITE J M WUNDERVALD SB - REF.:18,000 L	001	001	600	2	2.194,11	3,000	100,0000	
Total	----->				2	2.194,11	3,000		
1	600CZ017.82 -REALVIT 600 DF CINZA ESCURO SB - REF.:3,600 L	001	001	600	7	11.422,12	109,000	100,0000	
Total	----->				7	11.422,12	109,000		
1	600CZ018.82 -REALVIT 600 DF CINZA RAL 7015 BR - REF.:3,600 L	001	001	600	1	625,00	5,000	100,0000	
Total	----->				1	625,00	5,000		
1	600CZ019.82 -REALVIT 600 DF CINZA RAL 7032 BR - REF.:3,600 L	001	001	600	3	2.984,80	28,000	100,0000	
Total	----->				3	2.984,80	28,000		
1	600CZ020.80 -REALVIT 600 DF CINZA RAL 7044 FS - REF.:18,000 L	001	001	600	1	197,62	1,000	100,0000	
Total	----->				1	197,62	1,000		
1	600CZ020.82 -REALVIT 600 DF CINZA RAL 7044 FS - REF.:3,600 L	001	001	600	1	81,78	2,000	100,0000	
Total	----->				1	81,78	2,000		
1	600CZ022.80 -REALVIT 600 PROFISSIONAL CINZA CLARO N-6,5 BR - REF.:18,000 L	001	001	600	2	1.017,18	6,000	100,0000	
Total	----->				2	1.017,18	6,000		
1	600CZ022.82 -REALVIT 600 PROFISSIONAL CINZA CLARO N-6,5 BR - REF.:3,600 L	001	001	600	2	1.565,41	19,000	100,0000	
Total	----->				2	1.565,41	19,000		
1	600CZ023.82 -REALVIT 600 PROFISSIONAL CINZA N-6,5 FS - REF.:3,600 L	001	001	600	1	77,04	2,000	100,0000	
Total	----->				1	77,04	2,000		
1	600CZ024.82 -REALVIT 600 PROFISSIONAL CINZA PLATINA BR - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total	----->				1	396,00	4,000		
1	600CZ025.82 -REALVIT 600 PROFISSIONAL CINZA ESCURO BR - REF.:3,600 L	001	001	600	2	1.188,00	12,000	100,0000	
Total	----->				2	1.188,00	12,000		
1	600CZ025.84 -REALVIT 600 PROFISSIONAL CINZA ESCURO BR - REF.:0,900 L	001	001	600	2	535,50	18,000	100,0000	
Total	----->				2	535,50	18,000		
	600CZ027.82 -REALVIT 600 DF CINZA NÉVOA BR AMP - REF.:3,600 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	600CZ027.82 -REALVIT 600 DF CINZA NÉVOA BR AMP - REF.:3,600 L	001	001	600	1	2.853,40	20,000	100,0000	
Total					1	2.853,40	20,000		
1	600CZ028.82 -REALVIT 600 PROFISSIONAL CINZA MEDIO RAL 7042 BR - REF.:3,600	001	001	600	1	417,90	3,000	100,0000	
Total					1	417,90	3,000		
1	600CZ028.84 -REALVIT 600 PROFISSIONAL CINZA MEDIO RAL 7042 BR - REF.:0,900	001	001	600	2	357,00	12,000	100,0000	
Total					2	357,00	12,000		
1	600CZ030.82 -REALVIT 600 PROFISSIONAL CINZA RAL 7032 BR - REF.:3,600 L	001	001	600	1	1.279,20	12,000	100,0000	
Total					1	1.279,20	12,000		
1	600CZ033.80 -REALVIT 600 PROFISSIONAL CINZA RAL 7040 SB - REF.:18,000 L	001	001	600	1	393,61	1,000	100,0000	
Total					1	393,61	1,000		
1	600GR001.80 -REALVIT 600 DF GRAFITE CLARO FOSCO - REF.:18,000 L	001	001	600	1	1.266,33	3,000	100,0000	
Total					1	1.266,33	3,000		
1	600GR001.82 -REALVIT 600 DF GRAFITE CLARO FOSCO - REF.:3,600 L	001	001	600	2	487,22	5,000	100,0000	
Total					2	487,22	5,000		
1	600GR001.84 -REALVIT 600 DF GRAFITE CLARO FOSCO - REF.:0,900 L	001	001	600	3	529,92	18,000	100,0000	
Total					3	529,92	18,000		
1	600GR003.82 -REALVIT 600 PROFISSIONAL GRAFITE CLARO FOSCO - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total					1	396,00	4,000		
1	600LJ001.80 -REALVIT 600 DF LARANJA BR - REF.:18,000 L	001	001	600	1	4.807,60	10,000	100,0000	
Total					1	4.807,60	10,000		
1	600LJ001.84 -REALVIT 600 DF LARANJA BR - REF.:0,900 L	001	001	600	1	14,83	1,000	100,0000	
Total					1	14,83	1,000		
1	600LJ003.82 -REALVIT 600 DF LARANJA SEG 2,5YR 6/14 SB - REF.:3,600 L	001	001	600	2	2.206,88	17,000	100,0000	
Total					2	2.206,88	17,000		
1	600LJ006.82 -REALVIT 600 PROFISSIONAL LARANJA SEG 2,5YR 6/14 BR - REF.:3,60	001	001	600	1	1.021,28	8,000	100,0000	
Total					1	1.021,28	8,000		
1	600MF001.80 -REALVIT 600 DF MARFIM - REF.:18,000 L	001	001	600	5	4.315,24	7,000	100,0000	
Total					5	4.315,24	7,000		
1	600MR002.80 -REALVIT 600 DF MARROM TABACO BR - REF.:18,000 L	001	001	600	1	216,87	1,000	100,0000	
Total					1	216,87	1,000		
1	600MR002.82 -REALVIT 600 DF MARROM TABACO BR - REF.:3,600 L	001	001	600	6	2.876,87	33,000	100,0000	
Total					6	2.876,87	33,000		
1	600MR003.82 -REALVIT 600 DF MARROM CAFÉ BR - REF.:3,600 L	001	001	600	1	344,68	4,000	100,0000	
Total					1	344,68	4,000		
1	600MR007.82 -REALVIT 600 DF MARROM CAMURÇA 7,5YR 5/6 BR - REF.:3,600 L	001	001	600	3	3.663,92	36,000	100,0000	
Total					3	3.663,92	36,000		
1	600MR008.82 -REALVIT 600 DF MARROM LM BR - REF.:3,600 L	001	001	600	1	470,50	5,000	100,0000	
Total					1	470,50	5,000		
1	600MR009.82 -REALVIT 600 PROFISSIONAL MARROM TABACO BR - REF.:3,600 L	001	001	600	1	531,54	6,000	100,0000	
Total					1	531,54	6,000		
1	600MR010.82 -REALVIT 600 PROFISSIONAL MARROM CAFE BR - REF.:3,600 L	001	001	600	1	701,44	8,000	100,0000	
Total					1	701,44	8,000		
1	600OU001.82 -REALVIT 600 DF OURO RILHANTE - REF.:3,600 L	001	001	600	1	351,98	2,000	100,0000	
Total					1	351,98	2,000		
1	600PR001.80 -REALVIT 600 DF PRETO N-1 FS REF- 18L	001	001	600	17	19.928,30	39,000	100,0000	
Total					17	19.928,30	39,000		
1	600PR001.82 -REALVIT 600 DF PRETO N-1 FS REF- 3,6L	001	001	600	41	70.779,45	815,000	100,0000	
Total					41	70.779,45	815,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	600PR001.84 -REALVIT 600 DF PRETO N-1 FS REF- 0,9L								
	600PR001.84 -REALVIT 600 DF PRETO N-1 FS REF- 0,9L	001	001	600	11	6.953,84	248,000	100,0000	
Total					11	6.953,84	248,000		
1	600PR002.01 -REALVIT 600 DF PRETO BEL FIX - REF.:200,000 L								
	600PR002.01 -REALVIT 600 DF PRETO BEL FIX - REF.:200,000 L	001	001	600	1	4.974,77	1,000	100,0000	
Total					1	4.974,77	1,000		
1	600PR003.80 -REALVIT 600 DF PRETO BR - REF.:18,000 L								
	600PR003.80 -REALVIT 600 DF PRETO BR - REF.:18,000 L	001	001	600	11	9.134,50	23,000	100,0000	
Total					11	9.134,50	23,000		
1	600PR003.82 -REALVIT 600 DF PRETO BR - REF.:3,600 L								
	600PR003.82 -REALVIT 600 DF PRETO BR - REF.:3,600 L	001	001	600	17	16.151,04	169,000	100,0000	
Total					17	16.151,04	169,000		
1	600PR003.84 -REALVIT 600 DF PRETO BR - REF.:0,900 L								
	600PR003.84 -REALVIT 600 DF PRETO BR - REF.:0,900 L	001	001	600	7	2.725,84	92,000	100,0000	
Total					7	2.725,84	92,000		
1	600PR004.80 -REALVIT 600 DF PRETO SB - REF.:18,000 L								
	600PR004.80 -REALVIT 600 DF PRETO SB - REF.:18,000 L	001	001	600	5	6.644,19	15,000	100,0000	
Total					5	6.644,19	15,000		
1	600PR004.82 -REALVIT 600 DF PRETO SB - REF.:3,600 L								
	600PR004.82 -REALVIT 600 DF PRETO SB - REF.:3,600 L	001	001	600	17	12.135,89	135,000	100,0000	
Total					17	12.135,89	135,000		
1	600PR006.82 -REALVIT 600 DF PRETO SUPER FS - REF.:3,600 L								
	600PR006.82 -REALVIT 600 DF PRETO SUPER FS - REF.:3,600 L	001	001	600	1	82,64	2,000	100,0000	
Total					1	82,64	2,000		
1	600PR007.82 -REALVIT 600 PROFISSIONAL PRETO BR - REF.:3,600 L								
	600PR007.82 -REALVIT 600 PROFISSIONAL PRETO BR - REF.:3,600 L	001	001	600	1	1.188,00	12,000	100,0000	
Total					1	1.188,00	12,000		
1	600PR007.84 -REALVIT 600 PROFISSIONAL PRETO BR - REF.:0,900 L								
	600PR007.84 -REALVIT 600 PROFISSIONAL PRETO BR - REF.:0,900 L	001	001	600	1	357,00	12,000	100,0000	
Total					1	357,00	12,000		
1	600PR008.82 -REALVIT 600 PROFISSIONAL PRETO FS - REF.:3,600 L								
	600PR008.82 -REALVIT 600 PROFISSIONAL PRETO FS - REF.:3,600 L	001	001	600	4	7.244,00	80,000	100,0000	
Total					4	7.244,00	80,000		
1	600PR008.84 -REALVIT 600 PROFISSIONAL PRETO FS - REF.:0,900 L								
	600PR008.84 -REALVIT 600 PROFISSIONAL PRETO FS - REF.:0,900 L	001	001	600	2	1.344,00	48,000	100,0000	
Total					2	1.344,00	48,000		
1	600PR009.82 -REALVIT 600 PROFISSIONAL PRETO SB - REF.:3,600 L								
	600PR009.82 -REALVIT 600 PROFISSIONAL PRETO SB - REF.:3,600 L	001	001	600	1	378,80	5,000	100,0000	
Total					1	378,80	5,000		
1	600PT001.82 -REALVIT 600 DF ALUMINIO BRILHANTE - REF.:3,600 L								
	600PT001.82 -REALVIT 600 DF ALUMINIO BRILHANTE - REF.:3,600 L	001	001	600	3	844,31	9,000	100,0000	
Total					3	844,31	9,000		
1	600PT002.80 -REALVIT 600 DF ALUMINIO REALFIX - REF.:18,000 L								
	600PT002.80 -REALVIT 600 DF ALUMINIO REALFIX - REF.:18,000 L	001	001	600	4	3.495,11	10,000	100,0000	
Total					4	3.495,11	10,000		
1	600PT002.82 -REALVIT 600 DF ALUMINIO REALFIX - REF.:3,600 L								
	600PT002.82 -REALVIT 600 DF ALUMINIO REALFIX - REF.:3,600 L	001	001	600	1	386,60	2,000	100,0000	
Total					1	386,60	2,000		
1	600PT003.82 -REALVIT 600 DF ALUMINIO SB - REF.:3,600 L								
	600PT003.82 -REALVIT 600 DF ALUMINIO SB - REF.:3,600 L	001	001	600	4	6.843,48	42,000	100,0000	
Total					4	6.843,48	42,000		
1	600PT004.82 -REALVIT 600 PROFISSIONAL ALUMINIO BRILHANTE - REF.:3,600 L								
	600PT004.82 -REALVIT 600 PROFISSIONAL ALUMINIO BRILHANTE - REF.:3,600 L	001	001	600	2	792,00	8,000	100,0000	
Total					2	792,00	8,000		
1	600VD002.80 -REALVIT 600 DF VERDE FOLHA BR - REF.:18,000 L								
	600VD002.80 -REALVIT 600 DF VERDE FOLHA BR - REF.:18,000 L	001	001	600	2	2.478,68	4,000	100,0000	
Total					2	2.478,68	4,000		
1	600VD002.82 -REALVIT 600 DF VERDE FOLHA BR - REF.:3,600 L								
	600VD002.82 -REALVIT 600 DF VERDE FOLHA BR - REF.:3,600 L	001	001	600	6	2.423,79	26,000	100,0000	
Total					6	2.423,79	26,000		
1	600VD002.84 -REALVIT 600 DF VERDE FOLHA BR - REF.:0,900 L								
	600VD002.84 -REALVIT 600 DF VERDE FOLHA BR - REF.:0,900 L	001	001	600	2	357,00	12,000	100,0000	
Total					2	357,00	12,000		
1	600VD003.82 -REALVIT 600 DF VERDE COLONIAL BR - REF.:3,600 L								
	600VD003.82 -REALVIT 600 DF VERDE COLONIAL BR - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total					1	396,00	4,000		
1	600VD005.80 -REALVIT 600 DF VERDE RAL 6002 BR - REF.:18,000 L								
	600VD005.80 -REALVIT 600 DF VERDE RAL 6002 BR - REF.:18,000 L	001	001	600	5	8.144,65	11,000	100,0000	
Total					5	8.144,65	11,000		
1	600VD006.82 -REALVIT 600 DF VERDE FOLHA BOM JESUS SB - REF.:3,600 L								
	600VD006.82 -REALVIT 600 DF VERDE FOLHA BOM JESUS SB - REF.:3,600 L	001	001	600	3	3.263,94	18,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->					3	3.263,94	18,000	
1	600VD008.82 -REALVIT 600 PROFISSIONAL VERDE FOLHA BR - REF.:3,600 L								
	-REALVIT 600 PROFISSIONAL VERDE FOLHA BR - REF.:3,600 L	001	001	600	1	396,00	4,000	100,0000	
Total	----->					1	396,00	4,000	
1	600VD008.84 -REALVIT 600 PROFISSIONAL VERDE FOLHA BR - REF.:0,900 L								
	-REALVIT 600 PROFISSIONAL VERDE FOLHA BR - REF.:0,900 L	001	001	600	1	178,50	6,000	100,0000	
Total	----->					1	178,50	6,000	
1	600VD010.82 -REALVIT 600 PROFISSIONAL VERDE RAL 6002 BR - REF.:3,600 L								
	-REALVIT 600 PROFISSIONAL VERDE RAL 6002 BR - REF.:3,600 L	001	001	600	3	1.776,48	16,000	100,0000	
Total	----->					3	1.776,48	16,000	
1	600VL001.82 -REALVIT 600 DF VIOLETA RAL 4008 BR - REF.:3,600 L								
	-REALVIT 600 DF VIOLETA RAL 4008 BR - REF.:3,600 L	001	001	600	1	55,08	1,000	100,0000	
Total	----->					1	55,08	1,000	
1	600VM001.82 -REALVIT 600 DF VERMELHO BRILHANTE - REF.:3,600 L								
	-REALVIT 600 DF VERMELHO BRILHANTE - REF.:3,600 L	001	001	600	2	792,00	8,000	100,0000	
Total	----->					2	792,00	8,000	
1	600VM001.84 -REALVIT 600 DF VERMELHO BRILHANTE - REF.:0,900 L								
	-REALVIT 600 DF VERMELHO BRILHANTE - REF.:0,900 L	001	001	600	1	180,12	6,000	100,0000	
Total	----->					1	180,12	6,000	
1	600VM004.80 -REALVIT 600 DF VERMELHO MASSEY LA SB - REF.:18,000 L								
	-REALVIT 600 DF VERMELHO MASSEY LA SB - REF.:18,000 L	001	001	600	4	6.407,31	8,000	100,0000	
Total	----->					4	6.407,31	8,000	
1	600VM004.82 -REALVIT 600 DF VERMELHO MASSEY LA SB - REF.:3,600 L								
	-REALVIT 600 DF VERMELHO MASSEY LA SB - REF.:3,600 L	001	001	600	1	617,95	5,000	100,0000	
Total	----->					1	617,95	5,000	
1	600VZ001.80 -REALVIT 600 DF VERNIZ - REF.:18,000 L F.:18,000 L								
	-REALVIT 600 DF VERNIZ - REF.:18,000 L F.:18,000 L	001	001	600	1	536,68	1,000	100,0000	
Total	----->					1	536,68	1,000	
1	605AM002.82 -REALTHANE PU 605 AMARELO SEG 5Y 8/12 BR - REF.:3,200 L								
	-REALTHANE PU 605 AMARELO SEG 5Y 8/12 BR - REF.:3,200 L	001	001	605	1	828,25	5,000	100,0000	
Total	----->					1	828,25	5,000	
1	605LJ002.82 -REALTHANE PU 605 LARANJA RAL 2009 BR - REF.:3,200 L								
	-REALTHANE PU 605 LARANJA RAL 2009 BR - REF.:3,200 L	001	001	605	1	670,05	5,000	100,0000	
Total	----->					1	670,05	5,000	
1	605PR001.82 -REALTHANE PU 605 PRETO N1 BR - REF.:3,200 L								
	-REALTHANE PU 605 PRETO N1 BR - REF.:3,200 L	001	001	605	1	565,75	5,000	100,0000	
Total	----->					1	565,75	5,000	
1	605VM001.82 -REALTHANE PU 605 VERMELHO SEG. 5R 4/14 BR - REF.:3,200 L								
	-REALTHANE PU 605 VERMELHO SEG. 5R 4/14 BR - REF.:3,200 L	001	001	605	2	1.411,10	10,000	100,0000	
Total	----->					2	1.411,10	10,000	
1	610AM001.21 -REALACK 610 MONOTECH AMARELO RAL 1003 BR - REF.:18,000 L								
	-REALACK 610 MONOTECH AMARELO RAL 1003 BR - REF.:18,000 L	001	001	610	2	2.694,72	3,000	100,0000	
Total	----->					2	2.694,72	3,000	
1	610AM001.80 -REALACK 610 MONOTECH AMARELO RAL 1003 BR - REF.:18,000 L								
	-REALACK 610 MONOTECH AMARELO RAL 1003 BR - REF.:18,000 L	001	001	610	6	10.778,88	12,000	100,0000	
Total	----->					6	10.778,88	12,000	
1	610BG002.80 -REALACK 610 MONOTECH BEGE RAL 1019 B-5 - REF.:18,000 L								
	-REALACK 610 MONOTECH BEGE RAL 1019 B-5 - REF.:18,000 L	001	001	610	2	694,76	2,000	100,0000	
Total	----->					2	694,76	2,000	
1	610BR002.80 -REALACK 610 MONOTECH BRANCO RAL 9003 B-20 - REF.:18,000 L								
	-REALACK 610 MONOTECH BRANCO RAL 9003 B-20 - REF.:18,000 L	001	001	610	8	11.983,58	31,000	100,0000	
Total	----->					8	11.983,58	31,000	
1	610BR004.80 -REALACK 610 MONOTECH BRANCO PURO BR - REF.:18,000 L								
	-REALACK 610 MONOTECH BRANCO PURO BR - REF.:18,000 L	001	001	610	4	2.927,40	4,000	100,0000	
Total	----->					4	2.927,40	4,000	
1	610BR004.82 -REALACK 610 MONOTECH BRANCO PURO BR - REF.:3,600 L								
	-REALACK 610 MONOTECH BRANCO PURO BR - REF.:3,600 L	001	001	610	4	5.315,70	39,000	100,0000	
Total	----->					4	5.315,70	39,000	
1	610BR007.82 -REALACK 610 MONOTECH BRANCO B-20 - REF.:3,600 L								
	-REALACK 610 MONOTECH BRANCO B-20 - REF.:3,600 L	001	001	610	1	49,07	1,000	100,0000	
Total	----->					1	49,07	1,000	
1	610CZ003.82 -REALACK 610 MONOTECH GRAFITE ESCURO MC FS - REF.:3,600 L								
	-REALACK 610 MONOTECH GRAFITE ESCURO MC FS - REF.:3,600 L	001	001	610	14	44.793,36	214,000	100,0000	
Total	----->					14	44.793,36	214,000	
1	610CZ004.80 -REALACK 610 MONOTECH CINZA NIMBUS MET. - REF.:18,000 L								
	-REALACK 610 MONOTECH CINZA NIMBUS MET. - REF.:18,000 L	001	001	610	3	3.120,66	6,000	100,0000	
Total	----->					3	3.120,66	6,000	
1	610CZ007.84 -REALACK 610 MONOTECH CINZA BRASIL OUTDOOR FS - REF.:0,900 L								
	-REALACK 610 MONOTECH CINZA BRASIL OUTDOOR FS - REF.:0,900 L	001	001	610	2	4.670,10	90,000	100,0000	
Total	----->					2	4.670,10	90,000	
	610OU001.80 -REALACK 610 MONOTECH DOURADO RAL 1036 BR - REF.:18,000 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	610OU001.80 -REALACK 610 MONOTECH DOURADO RAL 1036 BR - REF.:18,000 L	001	001	610	2	1.130,54	2,000	100,0000	
Total					2	1.130,54	2,000		
1	610PR002.82 -REALACK 610 MONOTECH PRETO N-1 BR - REF.:3,600 L	001	001	610	4	6.831,16	62,000	100,0000	
Total					4	6.831,16	62,000		
1	610PR006.21 -REALACK PU 610 MONOTECH PRETO TAURUS FS - REF.:18,000 L	001	001	610	2	17.997,00	30,000	100,0000	
Total					2	17.997,00	30,000		
1	610VD001.82 -REALACK 610 MONOTECH VERDE PATROPI 72 BR - REF.:3,600 L	001	001	610	1	655,60	5,000	100,0000	
Total					1	655,60	5,000		
1	610VM001.21 -REALACK 610 MONOTECH VERMELHO MFA - REF.:18,000 L	001	001	610	8	61.509,28	56,000	100,0000	
Total					8	61.509,28	56,000		
1	610VM001.80 -REALACK 610 MONOTECH VERMELHO MFA - REF.:18,000 L	001	001	610	7	62.607,18	57,000	100,0000	
Total					7	62.607,18	57,000		
1	610VZ001.80 -REALACK 610 MONOTECH VERNIZ BR - REF.:18,000 L	001	001	610	1	945,84	2,000	100,0000	
Total					1	945,84	2,000		
1	610VZ001.82 -REALACK 610 MONOTECH VERNIZ BR - REF.:3,600 L	001	001	610	1	322,59	3,000	100,0000	
Total					1	322,59	3,000		
1	630CZ001.21 -REALPISO MONO 630 CINZA N-6,5 BR - REF.:18,000 L	001	001	630	1	741,60	1,000	100,0000	
Total					1	741,60	1,000		
1	630CZ001.82 -REALPISO MONO 630 CINZA N-6,5 BR - REF.:3,600 L	001	001	630	7	2.506,64	47,000	100,0000	
Total					7	2.506,64	47,000		
1	640AM001.108 -GALVFIX 640 DF AMARELO SEG 5Y 8/12 BR - REF.:3,600 L	001	001	640	1	1.190,00	14,000	100,0000	
Total					1	1.190,00	14,000		
1	640BR001.108 -GALVFIX 640 DF BRANCO BR - REF.:3,600 L	001	001	640	1	874,80	12,000	100,0000	
Total					1	874,80	12,000		
1	640BR001.80 -GALVFIX 640 DF BRANCO BR - REF.:18,000 L	001	001	640	2	1.170,07	3,000	100,0000	
Total					2	1.170,07	3,000		
1	640BR001.82 -GALVFIX 640 DF BRANCO BR - REF.:3,600 L	001	001	640	1	177,98	2,000	100,0000	
Total					1	177,98	2,000		
1	640BR002.108 -GALVFIX 640 DF BRANCO FS - REF.:3,600 L	001	001	640	1	874,80	12,000	100,0000	
Total					1	874,80	12,000		
1	640CZ001.108 -GALVFIX 640 DF CINZA CLARO N-6,5 BR - REF.:3,600 L	001	001	640	3	1.808,33	23,000	100,0000	
Total					3	1.808,33	23,000		
1	640CZ001.80 -GALVFIX 640 DF CINZA CLARO N-6,5 BR - REF.:18,000 L	001	001	640	5	6.614,31	19,000	100,0000	
Total					5	6.614,31	19,000		
1	640CZ002.82 -GALVFIX 640 DF CINZA N-6,5 FS - REF.:3,600 L	001	001	640	1	346,48	4,000	100,0000	
Total					1	346,48	4,000		
1	640LJ001.108 -GALVFIX 640 DF LARANJA SEG 2,5YR 6/14 BR - REF.:3,600 L	001	001	640	1	425,00	5,000	100,0000	
Total					1	425,00	5,000		
1	640PR002.108 -GALVFIX 640 DF PRETO FS - REF.:3,600 L	001	001	640	1	874,80	12,000	100,0000	
Total					1	874,80	12,000		
1	640PR003.108 -GALVFIX 640 DF PRETO SB - REF.:3,600 L	001	001	640	1	874,80	12,000	100,0000	
Total					1	874,80	12,000		
1	701AM001.82 -REALTHANE 701 AMARELO 5Y 8/12 - REF.:2,880 L	001	007	701	5	10.588,32	84,000	100,0000	
Total					5	10.588,32	84,000		
1	701AM002.82 -REALTHANE 701 AMARELO HAULOTTE - REF.:2,880 L	001	007	701	1	532,90	5,000	100,0000	
Total					1	532,90	5,000		
1	701AZ001.80 -REALTHANE 701 AZUL RAL 5015 - REF.:14,400 L	001	007	701	1	544,27	1,000	100,0000	
Total					1	544,27	1,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	701AZ001.82 -REALTHANE 701 AZUL RAL 5015 - REF.:2,880 L	001	007	701	5	3.195,59	27,000	100,0000	
Total					5	3.195,59	27,000		
1	701AZ001T.82 -REALTHANE 701 AZUL RAL 5015 - REF.:2,880 L	001	008	701	1	61,79	1,000	100,0000	
Total					1	61,79	1,000		
1	701AZ002.80 -REALTHANE 701 AZUL SEG 2,5PB 4/10 - REF.:14,400 L	001	007	701	4	23.689,75	45,000	100,0000	
Total					4	23.689,75	45,000		
1	701AZ002.82 -REALTHANE 701 AZUL SEG 2,5PB 4/10 - REF.:2,880 L	001	007	701	2	1.389,17	11,000	100,0000	
Total					2	1.389,17	11,000		
1	701AZ003.82 -REALTHANE 701 AZUL GENIE - REF.:2,880 L :2,880 L	001	007	701	3	1.659,70	15,000	100,0000	
Total					3	1.659,70	15,000		
1	701AZ006.82 -REALTHANE 701 AZUL RAL 5013 BR - REF.:2,880 L	001	007	701	1	113,32	1,000	100,0000	
Total					1	113,32	1,000		
1	701AZ007.80 -REALTHANE 701 AZUL RAL 5010 BR - REF.:14,400 L	001	007	701	4	3.835,61	7,000	100,0000	
Total					4	3.835,61	7,000		
1	701AZ007.82 -REALTHANE 701 AZUL RAL 5010 BR - REF.:2,880 L	001	007	701	1	233,78	2,000	100,0000	
Total					1	233,78	2,000		
1	701AZ009.82 -REALTHANE 701 AZUL SEG 2,5PB 4/10 SB - REF.:2,880 L	001	007	701	1	1.956,30	15,000	100,0000	
Total					1	1.956,30	15,000		
1	701AZ011.82 -REALTHANE 701 AZUL MONDELEZ BR - REF.:2,880 L	001	007	701	3	747,09	12,000	100,0000	
Total					3	747,09	12,000		
1	701BG002.82 -REALTHANE 701 BEGE BRASTEMP BR - REF.:2,880 L	001	007	701	1	381,03	3,000	100,0000	
Total					1	381,03	3,000		
1	701BG002T.82 -REALTHANE 701 BEGE BRASTEMP BR - REF.:2,880 L	001	008	701	1	381,03	3,000	100,0000	
Total					1	381,03	3,000		
1	701BR001.80 -REALTHANE 701 BRANCO - REF.:14,400 L	001	007	701	1	468,82	1,000	100,0000	
Total					1	468,82	1,000		
1	701BR001.82 -REALTHANE 701 BRANCO - REF.:2,880 L	001	007	701	4	5.773,39	56,000	100,0000	
Total					4	5.773,39	56,000		
1	701BR002.82 -REALTHANE 701 BRANCO GEADA BR - REF.:2,880 L	001	007	701	1	116,11	1,000	100,0000	
Total					1	116,11	1,000		
1	701BR004.82 -REALTHANE 701 BRANCO SB - REF.:2,880 L 2,880 L	001	007	701	1	259,00	2,000	100,0000	
Total					1	259,00	2,000		
1	701CZ001.80 -REALTHANE 701 CINZA N 6,5 - REF: 14,4L	001	001	701	2	12.152,14	26,000	100,0000	
Total					2	12.152,14	26,000		
1	701CZ001.82 -REALTHANE 701 CINZA N 6,5 - REF: 2,88L	001	001	701	8	7.902,22	74,000	100,0000	
Total					8	7.902,22	74,000		
1	701CZ003.82 -REALTHANE 701 CINZA SKIJACK - REF.:2,880 L	001	007	701	3	1.487,85	15,000	100,0000	
Total					3	1.487,85	15,000		
1	701CZ004.80 -REALTHANE 701 CINZA N-5 BR - REF.:14,400 L	001	007	701	6	18.429,62	34,000	100,0000	
Total					6	18.429,62	34,000		
1	701CZ004.82 -REALTHANE 701 CINZA N-5 BR - REF.:2,880 L	001	007	701	3	749,17	8,000	100,0000	
Total					3	749,17	8,000		
1	701CZ006.82 -REALTHANE 701 CINZA RAL 7012 B-50 - REF.:2,880 L	001	007	701	3	530,41	3,000	100,0000	
Total					3	530,41	3,000		
1	701CZ007.82 -REALTHANE 701 CINZA RAL 7035 BR - REF.:2,880 L	001	007	701	1	562,40	5,000	100,0000	
Total					1	562,40	5,000		
1	701CZ010.82 -REALTHANE 701 CINZA GENIE BR - REF.:2,880 L	001	007	701	1	583,45	5,000	100,0000	

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total					1	583,45	5,000		
	701CZ012.80 -REALTHANE 701 CINZA RAL 7040 BR - REF.:14,400 L								
1	701CZ012.80 -REALTHANE 701 CINZA RAL 7040 BR - REF.:14,400 L	001	007	701	2	2.422,27	4,000	100,0000	
Total					2	2.422,27	4,000		
	701LJ001.82 -REALTHANE 701 LARANJA JLG - REF.:2,880 L.:2,880 L								
1	701LJ001.82 -REALTHANE 701 LARANJA JLG - REF.:2,880 L.:2,880 L	001	007	701	1	588,85	5,000	100,0000	
Total					1	588,85	5,000		
	701LJ002.80 -REALTHANE 701 LARANJA SEG 2,5YR 6/14 - REF.:14,400 L								
1	701LJ002.80 -REALTHANE 701 LARANJA SEG 2,5YR 6/14 - REF.:14,400 L	001	007	701	5	20.280,61	31,000	100,0000	
Total					5	20.280,61	31,000		
	701LJ002.82 -REALTHANE 701 LARANJA SEG 2,5YR 6/14 - REF.:2,880 L								
1	701LJ002.82 -REALTHANE 701 LARANJA SEG 2,5YR 6/14 - REF.:2,880 L	001	007	701	3	2.017,50	15,000	100,0000	
Total					3	2.017,50	15,000		
	701OU002.82 -REALTHANE 701 DOURADO STREET - REF.:2,880 L								
1	701OU002.82 -REALTHANE 701 DOURADO STREET - REF.:2,880 L	001	007	701	5	10.133,76	66,000	100,0000	
Total					5	10.133,76	66,000		
	701OU003.82 -REALTHANE 701 DOURADO TROFÉU - REF.:2,880 L								
1	701OU003.82 -REALTHANE 701 DOURADO TROFÉU - REF.:2,880 L	001	007	701	2	1.133,35	10,000	100,0000	
Total					2	1.133,35	10,000		
	701OU004.80 -REALTHANE 701 DOURADO VXL BR - REF.:14,400 L								
1	701OU004.80 -REALTHANE 701 DOURADO VXL BR - REF.:14,400 L	001	007	701	1	620,05	1,000	100,0000	
Total					1	620,05	1,000		
	701PR001.82 -REALTHANE 701 PRETO CADILAC BR - REF.:2,880 L								
1	701PR001.82 -REALTHANE 701 PRETO CADILAC BR - REF.:2,880 L	001	007	701	7	8.284,90	90,000	100,0000	
Total					7	8.284,90	90,000		
	701PR002.82 -REALTHANE 701 PRETO CADILAC FS - REF.:2,880 L								
1	701PR002.82 -REALTHANE 701 PRETO CADILAC FS - REF.:2,880 L	001	007	701	1	511,00	5,000	100,0000	
Total					1	511,00	5,000		
	701PR003.82 -REALTHANE 701 PRETO CADILAC SB - REF.:2,880 L								
1	701PR003.82 -REALTHANE 701 PRETO CADILAC SB - REF.:2,880 L	001	007	701	1	223,40	2,000	100,0000	
Total					1	223,40	2,000		
	701VD001.82 -REALTHANE 701 VERDE ZOOMLION - REF.:2,880 L								
1	701VD001.82 -REALTHANE 701 VERDE ZOOMLION - REF.:2,880 L	001	007	701	1	604,10	5,000	100,0000	
Total					1	604,10	5,000		
	701VD003.82 -REALTHANE 701 VERDE EMBLEMA 2,5G 3/4 - REF.:2,880 L								
1	701VD003.82 -REALTHANE 701 VERDE EMBLEMA 2,5G 3/4 - REF.:2,880 L	001	007	701	4	5.330,84	46,000	100,0000	
Total					4	5.330,84	46,000		
	701VD006.82 -REALTHANE 701 VERDE SEG 10GY 6/6 SB - REF.:2,880 L								
1	701VD006.82 -REALTHANE 701 VERDE SEG 10GY 6/6 SB - REF.:2,880 L	001	007	701	1	616,45	5,000	100,0000	
Total					1	616,45	5,000		
	701VD007.80 -REALTHANE 701 VERDE SEG 10GY 6/6 BR - REF.:14,400 L								
1	701VD007.80 -REALTHANE 701 VERDE SEG 10GY 6/6 BR - REF.:14,400 L	001	007	701	1	565,42	1,000	100,0000	
Total					1	565,42	1,000		
	701VM002.82 -REALTHANE 701 VERMELHO SKYJACK - REF.:2,880 L								
1	701VM002.82 -REALTHANE 701 VERMELHO SKYJACK - REF.:2,880 L	001	007	701	2	1.121,65	10,000	100,0000	
Total					2	1.121,65	10,000		
	701VM003.82 -REALTHANE 701 VERMELHO BOMBEIRO BR - REF.:2,880 L								
1	701VM003.82 -REALTHANE 701 VERMELHO BOMBEIRO BR - REF.:2,880 L	001	007	701	4	3.153,28	22,000	100,0000	
Total					4	3.153,28	22,000		
	701VM004.80 -REALTHANE 701 VERMELHO 5R 4/14 - REF.:14,400 L								
1	701VM004.80 -REALTHANE 701 VERMELHO 5R 4/14 - REF.:14,400 L	001	007	701	1	1.251,38	2,000	100,0000	
Total					1	1.251,38	2,000		
	701VZ001.82 -REALTHANE 701 VERNIZ INCOLOR BRILAHNTE - REF: 2,88L								
1	701VZ001.82 -REALTHANE 701 VERNIZ INCOLOR BRILAHNTE - REF: 2,88L	001	001	701	8	6.980,32	68,000	100,0000	
Total					8	6.980,32	68,000		
	701VZ002.82 -REALTHANE 701 VERNIZ INCOLOR FOSCO- REF: 2,88L								
1	701VZ002.82 -REALTHANE 701 VERNIZ INCOLOR FOSCO- REF: 2,88L	001	001	701	3	1.623,90	14,000	100,0000	
Total					3	1.623,90	14,000		
	732CZ002.82 -REALPOXI 732 AWWA C210 CINZA N-6,5 - REF.: 3L								
1	732CZ002.82 -REALPOXI 732 AWWA C210 CINZA N-6,5 - REF.: 3L	001	001	732	2	1.453,36	8,000	100,0000	
Total					2	1.453,36	8,000		
	800DC001.65 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:20,000 L								
1	800DC001.65 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:20,000 L	001	001	800	12	7.547,67	14,000	100,0000	
Total					12	7.547,67	14,000		
	800DC001.69 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:5,000 L								
1	800DC001.69 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:5,000 L	001	001	800	4	1.898,19	16,000	100,0000	
Total					4	1.898,19	16,000		
	800DC001.86 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:1,000 L								
1	800DC001.86 -REALSURFACE FOSFATIZANTE 3 EM 1 - REF.:1,000 L	001	001	800	1	26,15	1,000	100,0000	
Total					1	26,15	1,000		
	800DC002.96 -RF7 CONVERTEDOR DE FERRUGEM - REF.:0,500 L								

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	800DC002.96 -RF7 CONVERTEDOR DE FERRUGEM - REF.:0,500 L	001	001	800	1	10,78	1,000	100,0000	
Total					1	10,78	1,000		
1	800RM001.82 -REMOVEDOR PASTOSO - REF.:3,600 L	001	001	800	1	117,60	1,000	100,0000	
Total					1	117,60	1,000		
1	822AM002.21 -REALUX 822 DF AMARELO SEGURANCA 5Y 8/12 - REF.: 18 LT	001	001	822	7	25.906,83	27,000	100,0000	
Total					7	25.906,83	27,000		
1	822AM005.82 -REALUX 822 DF AMARELO SEGUR 5Y 8/12 SB - REF.: 3,6L	001	001	822	7	39.742,16	168,000	100,0000	
Total					7	39.742,16	168,000		
1	822AM008.80 -REALUX 822 DF AMARELO OURO - REF.: 18 LT	001	001	822	1	913,94	1,000	100,0000	
Total					1	913,94	1,000		
1	822AZ004.82 -REALUX 822 DF AZUL PEROXIDOS SB - REF.: 3,6 LT	001	001	822	6	28.589,40	140,000	100,0000	
Total					6	28.589,40	140,000		
1	822AZ008.80 -REALUX 822 DF AZUL RAL 5017 - REF.: 18 LT	001	001	822	1	1.527,56	2,000	100,0000	
Total					1	1.527,56	2,000		
1	822AZ018.21 -REALUX 822 DF AZUL RAL 5005 BR - REF.:18,000 L	001	001	822	1	866,11	1,000	100,0000	
Total					1	866,11	1,000		
1	822BR005.80 -REALUX 822 DF BRANCO REALFIX - REF.: 18L	001	001	822	2	2.256,60	3,000	100,0000	
Total					2	2.256,60	3,000		
1	822CZ004.80 -REALUX 822 DF CINZA N 6,5 - REF.: 18 LT	001	001	822	3	12.025,44	18,000	100,0000	
Total					3	12.025,44	18,000		
1	822CZ004T.82 -REALUX 822 DF CINZA N 6,5 - REF.:3,600 L	001	008	822	2	1.628,50	10,000	100,0000	
Total					2	1.628,50	10,000		
1	822CZ006.80 -REALUX 822 DF CINZA ESCURO ENGECASS B50 - REF.: 18 LT	001	001	822	11	63.050,25	87,000	100,0000	
Total					11	63.050,25	87,000		
1	822CZ013.21 -REALUX 822 DF CINZA RAL 7047 BR - REF.:18,000 L	001	001	822	1	846,27	1,000	100,0000	
Total					1	846,27	1,000		
1	822LJ002.80 -REALUX 822 DF LARANJA RAL 2004 - REF.: 18 LT	001	001	822	1	1.703,12	2,000	100,0000	
Total					1	1.703,12	2,000		
1	822PR002.80 -REALUX 822 DF PRETO N-1.0 SB - REF.: 18L	001	001	822	7	10.689,36	16,000	100,0000	
Total					7	10.689,36	16,000		
1	822PR005.82 -REALUX 822 DF PRETO N-1.0 FS- REF.: 3,6L	001	001	822	7	27.254,84	153,000	100,0000	
Total					7	27.254,84	153,000		
1	822PT004.80 -REALUX 822 DF ALUMINIO RODOGRN - REF.: 18 LT	001	001	822	2	1.989,81	2,000	100,0000	
Total					2	1.989,81	2,000		
1	822PT006.82 -REALUX 822 DF PRATA STRATUS - REF.: 3,6 LT	001	001	822	1	7.899,00	50,000	100,0000	
Total					1	7.899,00	50,000		
1	822PT007.82 -REALUX 822 DF PRATA ESCURO NIMBUS - REF.: 3,6L	001	001	822	1	13.637,00	100,000	100,0000	
Total					1	13.637,00	100,000		
1	822VD011.82 -REALUX 822 DF VERDE FOLHA BRASIL BR - REF.: 3,6 LT	001	001	822	1	666,60	5,000	100,0000	
Total					1	666,60	5,000		
1	822VM001.21 -REALUX 822 DF VERMELHO MFA - REF.: 18 LT	001	001	822	9	77.984,98	71,000	100,0000	
Total					9	77.984,98	71,000		
1	822VM007.82 -REALUX 822 DF VERMELHO OXIDO PEROXIDOS S - REF.: 3,6 LT	001	001	822	6	21.226,72	144,000	100,0000	
Total					6	21.226,72	144,000		
1	823PR002.80 -REALUX 823 PRETO FOSCO - REF.: 18 LT	001	001	823	25	57.684,01	94,000	100,0000	
Total					25	57.684,01	94,000		
1	823PR003.82 -REALUX 823 PRETO CHASSI - REF.: 3,6 LT	001	001	823	6	19.155,44	149,000	100,0000	
Total					6	19.155,44	149,000		

## Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
1	823PT003.80 -REALUX 823 ALUMINIO - REF.: 18 LT	001	001	823	1	4.632,72	6,000	100,0000	
Total					1	4.632,72	6,000		
1	835VD001.80 -REALUX 835 PRIMER LC VERDE RAL 6001 FS - REF.:18,000 L	001	001	835	1	373,09	1,000	100,0000	
Total					1	373,09	1,000		
1	A-02 -CONTAINER BOCA PEQUENA 1000L	073	001		2	4.950,00	33,000	100,0000	
Total					2	4.950,00	33,000		
1	A-21 -BALDE 18L	073	001		2	601,76	8,000	100,0000	
Total					2	601,76	8,000		
1	A-50 -LATA RETANGULAR BATOQUE 24MM 500ML	073	001		1	5,72	2,000	100,0000	
Total					1	5,72	2,000		
1	A-70 -BALDE PLAST 20L	073	001		2	143,40	20,000	100,0000	
Total					2	143,40	20,000		
1	A-80 -LATA BOCA LARGA 18L	073	001		3	507,50	12,000	100,0000	
Total					3	507,50	12,000		
1	A-81 -LATA 18/57 HOMOLOGADA 18L	073	001		1	47,21	1,000	100,0000	
Total					1	47,21	1,000		
1	A-82 -GALAO 3,6L	073	001		2	146,17	7,000	100,0000	
Total					2	146,17	7,000		
1	A-84 -QUARTINHO S/BATOQUE 900ML	073	001		2	94,20	12,000	100,0000	
Total					2	94,20	12,000		
1	R.010SV005.83 -REDUTOR EPOXI - REF.:5,000 L	001	001	10	2	164,98	2,000	100,0000	
Total					2	164,98	2,000		
1	R.010SV280.81 -REALSOLV PU 280 - REF.:18,000 L	001	001	10	1	398,40	1,000	100,0000	
Total					1	398,40	1,000		
1	R.010SV660.83 -REDUTOR REALVIT - REF.:5,000 L	001	001	10	1	261,96	4,000	100,0000	
Total					1	261,96	4,000		
1	R.017PR002.21 -REALCRIL 17 LC DEMARCACAO PRETO - REF.:18,000 L	001	007	17	1	899,70	3,000	100,0000	
Total					1	899,70	3,000		
1	R.017PR002.82 -REALCRIL 17 LC DEMARCACAO PRETO - REF.:3,600 L	001	007	17	1	239,60	4,000	100,0000	
Total					1	239,60	4,000		
1	R.030CT107.145 -CATALISADOR PU ALIFATICO - REF.:0,720 L	001	002	30	1	602,42	14,000	100,0000	
Total					1	602,42	14,000		
1	R.030CT266.82 -CATALISADOR REALPOXI 266 - REF.:3,600 L	001	001	30	1	774,83	7,000	100,0000	
Total					1	774,83	7,000		
1	R.266BR001.82 -REALPOXI 266 DF PLUS BRANCO SB - REF.:3,600 L	001	001	266	1	1.258,46	7,000	100,0000	
Total					1	1.258,46	7,000		
1	R.640BR001.108 -GALVFIX 640 DF BRANCO BR - REF.:3,600 L	001	001	640	2	570,50	8,000	100,0000	
Total					2	570,50	8,000		
1	R.640BR001.80 -GALVFIX 640 DF BRANCO BR - REF.:18,000 L	001	001	640	1	1.999,50	5,000	100,0000	
Total					1	1.999,50	5,000		
1	R.640CZ001.108 -GALVFIX 640 DF CINZA CLARO N-6,5 BR - REF.:3,600 L	001	001	640	1	38,27	1,000	100,0000	
Total					1	38,27	1,000		
1	R.640CZ002.108 -GALVFIX 640 DF CINZA N-6,5 FS - REF.:3,600 L	001	001	640	2	514,68	8,000	100,0000	
Total					2	514,68	8,000		
1	R.640PR001.80 -GALVFIX 640 DF PRETO BR - REF.:18,000 L	001	001	640	1	1.999,50	5,000	100,0000	
Total					1	1.999,50	5,000		
1	R.640PR001.82 -GALVFIX 640 DF PRETO BR - REF.:3,600 L	001	001	640	1	77,08	2,000	100,0000	

# Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Produto	Grp	Sgr	Lin	Pedidos	Valor	Qtde	Partic%	Quantidade
Total	----->				1	77,08	2,000		
	R.640PT001.108 -GALVFIX 640 DF ALUMINIO BRILHANTE - REF.:3,600 L								
1	R.640PT001.108 -GALVFIX 640 DF ALUMINIO BRILHANTE - REF.:3,600 L	001	001	640	1	91,94	1,000	100,0000	
Total	----->				1	91,94	1,000		
	R.640VD001.108 -GALVFIX 640 DF VERDE FOLHA BR - REF.:3,600 L								
1	R.640VD001.108 -GALVFIX 640 DF VERDE FOLHA BR - REF.:3,600 L	001	001	640	1	319,60	4,000	100,0000	
Total	----->				1	319,60	4,000		
	R.640VM001.108 -GALVFIX 640 DF VERMELHO SEGURANÇA BR - REF.:3,600 L								
1	R.640VM001.108 -GALVFIX 640 DF VERMELHO SEGURANÇA BR - REF.:3,600 L	001	001	640	1	399,60	4,000	100,0000	
Total	----->				1	399,60	4,000		
	R.701BR004.82 -REALTHANE 701 BRANCO SB - REF.:2,880 L								
1	R.701BR004.82 -REALTHANE 701 BRANCO SB - REF.:2,880 L	001	007	701	1	2.024,54	14,000	100,0000	
Total	----->				1	2.024,54	14,000		
	ZC002 -FRETE VENDAS								
1	ZC002 -FRETE VENDAS	990	001		1	0,10	1,000	100,0000	
Total	----->				1	0,10	1,000		
	ZD026 -SUCATA PLASTICAS USADAS								
1	ZD026 -SUCATA PLASTICAS USADAS	990	001		1	211,10	2.111,000	100,0000	
Total	----->				1	211,10	2.111,000		
	ZD028 -SUCATA METALICA MISTA								
1	ZD028 -SUCATA METALICA MISTA	990	001		16	16.380,10	16.517,000	100,0000	
Total	----->				16	16.380,10	16.517,000		
	ZD273 -SUCATA PALLET								
1	ZD273 -SUCATA PALLET	990	001		4	1.588,00	373,000	100,0000	
Total	----->				4	1.588,00	373,000		
	ZP055C -FILTRO/COADOR NY 175X450mm 250mic								
1	ZP055C -FILTRO/COADOR NY 175X450mm 250mic	990	001		1	499,00	10,000	100,0000	
Total	----->				1	499,00	10,000		
	ZT-85 -TAMBOR 200L - TISATAM								
1	ZT-85 -TAMBOR 200L - TISATAM	990	001		7	10.860,00	543,000	100,0000	
Total	----->				7	10.860,00	543,000		
Total Geral	----->				3.953	30.461.183,48	101.082,500		