

Análise ABC de Vendas

REALFIX

REALFIX COLOMBO

Pos	Representante	Supervisor	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	R00005-LEO CUSTODIO			9	1.065.075,81	152,000	20,7141	
2	R00044-DIRETO GISELE			222	912.818,01	3.265,000	17,7529	
3	R00009-ANAZATTI REP COM. LTDA			68	889.071,37	3.063,000	17,2910	
4	R00020-L A K RODRIGUES DA SILVA REPRESENTACAO			88	465.196,84	1.774,000	9,0473	
5	R00004-NEY FRITZEN			40	360.680,00	496,000	7,0146	
6	R00021-SLJ REPRESENTACOES LTDA			61	305.572,25	622,000	5,9429	
7	R00006-DIRETO FLEXO IZA			44	233.080,05	358,000	4,5330	
8	R00055-PROTECOATING LOJA			31	205.890,23	1.570,000	4,0042	
9	R00016-DAMASCENO REPRESENTACOES			19	127.490,49	220,000	2,4795	
10	R00043-CARTEIRA URNAS			7	121.940,65	348,000	2,3715	
11	R00027-LOJA			63	102.872,94	1.083,000	2,0007	
12	R00013-CLASIL REPRESENTACOES LTDA			9	86.570,45	136,000	1,6836	
13	R00031-LUIZ SERGIO			5	69.534,08	227,000	1,3523	
14	R00026-SCJ REPRESENTACOES COMERCIAIS LTDA			3	61.962,43	52,000	1,2050	
15	R00058-ELVIS PROTECOATING			8	58.014,58	417,000	1,1283	
16	R00056-VOLNEI ANTONIO PIERITZ			13	54.635,14	185,000	1,0625	
17	R00003-FERNANDO PAULUK			1	13.232,96	6,000	0,2573	
18	R00054-PROTECOATING REPRESENTACAO			1	4.830,60	8,000	0,0939	
19	R00050-INATIVO			2	2.000,00	100,000	0,0389	
20	R00024-FORNECEDOR			3	1.318,81	4,000	0,0256	
Total Geral ----->				697	5.141.787,69	14.086,000		